# ASX ANNOUNCEMENT
## FY26 RESULT

**2 NOVEMBER 2026**

## Highlights

| | | | |
|---|---|---|---|
| **$6.8bn** Statutory net profit ▼1% on FY25 | **$7.0bn** Net profit ex Notable Items flat on FY25 | **12.5%** CET1 capital ratio above target ratio of 11.25% in normal operating conditions | **77 cents** Final dividend per share, fully franked 154c total dividend per share, ▲ 1% on FY25 |

## Investing for the future

**Anthony Miller, Chief Executive Officer**

This year we've built momentum across the bank, delivering a solid result while investing in Westpac's transformation.

In an uncertain economic environment, we've remained focused on supporting our customers. We've improved the customer experience, grown our core businesses and maintained a strong balance sheet.

The strong growth in deposits and lending was a highlight, at 6% and 5% respectively. We've deepened customer relationships and supported businesses to invest and grow, with Business and Institutional lending increasing 12% and 18% respectively. We also increased first party mortgage origination and this remains a priority. Revenue growth was strong in Business and Institutional, and up 2% in Consumer.

We are investing in our people and technology to support future growth, while taking a disciplined approach to costs. This included hiring more bankers to support businesses, opening three new regional service centres and introducing our Community Banking Service to 14 locations, helping us to reach more than 65,000 people living in these communities.

AI is an important capability for the bank and the take-up by our people is outstanding. 95% are using AI, helping them to work more effectively and spend more time with customers. We know trust and literacy are critical. We're investing in the foundations required to scale AI responsibly, while continuing to focus on education and training for our people.

Across the year we achieved important milestones through UNITE, moving further into the implementation phase.

## Supporting home ownership

Housing is one of Australia's most significant economic and social challenges and as a bank we have an important role to play.

This year we helped more than 190,000 Australians purchase a home. While the housing market slowed as buyers adjusted to rising rates and policy change, this remains consistent with previous cycles.

Supply is the most important factor in solving Australia's housing challenge. We have announced a target to facilitate $100 billion in housing related lending by 2030[1]. The focus is to support new housing supply, social and affordable housing, opportunities for renters and pathways to home ownership.

## Looking ahead

In a time of global uncertainty, the Australian economy is holding up relatively well with strong business investment supporting the medium-term outlook. This is evident across our Business and Institutional customer base where demand for credit remains strong. However, inflation remains above the Reserve Bank's target range and interest rates are likely to remain elevated into 2027. This is presenting challenges for many households and businesses, although impacts are uneven across the economy. As households adjust to ongoing cost of living pressures, we remain ready to help those who need it.

We have made good progress this year and I am confident in the opportunities ahead as we simplify and transform the bank.

## Balance sheet momentum[2]

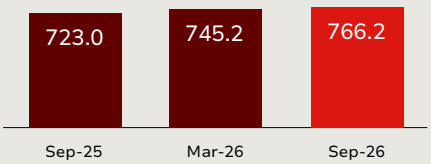
Deposits and loans grew by 6% and 5% respectively, reflecting solid deposit growth across all segments and a tilt to Business and Institutional lending.

Australian household deposits growth of 1.0x APRA system demonstrates the health of our franchise. Business and Institutional deposits increased 4% and 14% respectively, with the interest rate environment driving stronger growth in term deposits and broader macro trends resulting in increased Government and Financial Institution balances.

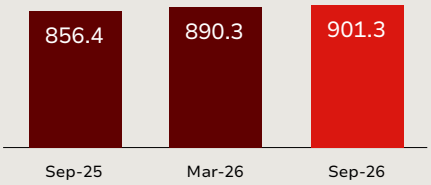
Australian housing loans, excluding RAMS[3], increased 7%, or 1.1x APRA housing system. The proportion of proprietary lending increased over the year, responding to a targeted strategy to improve performance of this channel.

In Business, lending was up 12%. This included strong loan growth in our target sectors of agriculture, health and professional services. Institutional lending increased 18%, supported by lending to existing customers and strong credit demand across sectors driving economic activity, including energy, infrastructure and resources.

**CUSTOMER DEPOSITS ($BN)**




**LOANS ($BN)**




## Strong balance sheet

### Capital

The CET1 capital ratio of 12.5% is above our target ratio of 11.25%. This equates to $2.9 billion of capital above the target after payment of the 2026 final dividend.

The CET1 capital ratio decreased by 7 basis points with net profit and the sale of the RAMS loan portfolio more than offset by the payment of dividends and higher Risk Weighted Assets (RWA).

**12.5%**

**Level 2 CET1 capital ratio**
down 7bps on Sep-25

### Funding and liquidity

The deposit to loan ratio was 85.5%. Higher deposit than lending growth drove a modest increase in the ratio.

The September 2026 quarterly average liquidity coverage ratio of 137% and the net stable funding ratio of 113% were both well above regulatory minimums.

The Group raised $40 billion of new long term wholesale funding.

**85.5%**

**Deposit to loan ratio**
up 59bps on Sep-25

## Credit quality

Credit quality metrics were resilient as reflected in a decline in stressed exposure to TCE to 1.17%.

Given economic and geopolitical uncertainty, we applied management judgement through new overlays for energy-intensive sectors and discretionary spending. Over the year credit impairment provisions increased to $5.2 billion and the ratio of collectively assessed provisions to credit RWA was higher at 127 basis points.

**1.17%**

**Stressed exposures as a % of TCE**
down 11bps on Sep-25

## Shareholder returns

Our solid financial performance and strong financial position supported 2026 dividends of 154 cents per share, including a final dividend of 77 cents per share. This equates to a payout ratio of 77% on a statutory net profit basis and 75% excluding Notable Items.

**9.6%**

**ROE**
down 6bps on FY25

**11.1%**

**ROTE excluding Notable Items**
up 14bps on FY25

## Priorities

Five strategic priorities help us to deliver on our ambition ***to be our customers' number one bank and partner through life***.

| | FY26 HIGHLIGHTS |
|---|---|
| **PERFORMANCE**<br>**Balancing growth with returns** | • We delivered a solid financial result. Net profit, excluding Notable Items, was broadly unchanged at $7.0 billion, while pre-provision profit increased 4% to $10.9 billion;<br>• CET1 capital ratio of 12.5%, above our 11.25% target, provides the capacity to support customers while accelerating execution of our strategic priorities;<br>• Investment spend was 9.4% of revenue supporting our transformation agenda to simplify the bank and improve customer experiences; and<br>• The cost to income ratio improved 116 basis points as we target a cost to income ratio below the peer average and return on tangible equity above the peer average by FY29. |
| **CUSTOMER**<br>**Improving service for deeper relationships** | • Achieved record improvements of 4 points in both Consumer and Business NPS, and the Institutional Relationship Strength Index rose to its highest level in more than a decade;<br>• Launched Book a Banker which has facilitated 100,000+ home loan appointments since February;<br>• Expanded digital onboarding and self-service capabilities, making it easier for more personal and business customers to open and manage accounts digitally; and<br>• Enhanced scam prevention measures, including expanding SafeCall to approximately 1.1 million customers, contributing to a 23% reduction in reported customer scam losses. |
| **PEOPLE**<br>**Creating the best workplace** | • Employee engagement Index was 81, which was in the top quartile globally;<br>• 95% of employees use AI tools monthly, and 77% have built AI into their daily work;<br>• More than 2,500 leaders completed the LEAD program; and<br>• Graduate intake increased by 48 to 183, with 53% women. |
| **TRANSFORMATION**<br>**Investing for the future** | • UNITE delivered all key FY26 milestones, including the migration of ~60,000 Asgard customers to Panorama and commencing the Commercial Bank migration;<br>• BizEdge improved average business lending time to decision by 45%, with $20.3 billion in applications since March 2025;<br>• Enhanced Westpac Intelligence and developed new AI capabilities to support productivity, insights and decision-making; and<br>• Catalyst, our new way of working designed to improve how we deliver change and transformation, launched on 1 October 2026. |
| **RISK**<br>**Excellence in execution** | • 20% increase in banker credit approvals and 10% increase in first-touch Credit Officer decisions in Institutional, reflecting clearer accountability, improved efficiency and enhanced risk capability;<br>• Stressed exposures as a percentage of total committed exposures (TCE) declined by 11 basis points to 1.17%; and<br>• Responsible by Design approach embeds human oversight, monitoring and clear ownership of every AI use case, tracked through a central AI inventory. |

# Financial Summary

*Excluding Notable Items*

| $m | Full Year 2026 | Full Year 2025 | % Mov't Sept 26 - Sept 25 | Half Year Sept 2026 | Half Year Mar 2026 | % Mov't Sept 26 - Mar 26 |
|---|---|---|---|---|---|---|
| Net interest income | 19,687 | 19,473 | 1 | 9,924 | 9,763 | 2 |
| Non-interest income | 3,021 | 2,991 | 1 | 1,500 | 1,521 | (1) |
| **Net operating income** | **22,708** | **22,464** | **1** | **11,424** | **11,284** | **1** |
| Operating expenses | (11,781) | (11,916) | (1) | (5,951) | (5,830) | 2 |
| **Pre-provision profit** | **10,927** | **10,548** | **4** | **5,473** | **5,454** | **-** |
| Impairment (charges)/benefits | (864) | (424) | 104 | (421) | (443) | (5) |
| **Profit before income tax expense** | **10,063** | **10,124** | **(1)** | **5,052** | **5,011** | **1** |
| Income tax expense | (3,055) | (3,135) | (3) | (1,535) | (1,520) | 1 |
| **Profit after income tax expense** | **7,008** | **6,989** | **-** | **3,517** | **3,491** | **1** |
| Profit attributable to non-controlling interests (NCI) | (16) | (17) | (6) | (8) | (8) | - |
| **Net profit excluding Notable Items** | **6,992** | **6,972** | **-** | **3,509** | **3,483** | **1** |
| Fully franked ordinary dividends per share (cents) | 154 | 153 | 1 | 77 | 77 | - |
| Return on average ordinary equity (ROE) | 9.85% | 9.74% | 11 bps | 9.93% | 9.77% | 16 bps |
| Return on average tangible equity (ROTE) | 11.11% | 10.97% | 14 bps | 11.21% | 11.01% | 20 bps |
| NIM | 1.87% | 1.94% | (7 bps) | 1.86% | 1.89% | (3 bps) |
| Core NIM | 1.76% | 1.81% | (5 bps) | 1.75% | 1.78% | (3 bps) |
| Expense to income ratio | 51.88% | 53.04% | (116 bps) | 52.09% | 51.67% | 42 bps |
| CET1 capital ratio (Level 2) | 12.46% | 12.53% | (7 bps) | 12.46% | 12.42% | 4 bps |
| Deposit to loan ratio | 85.46% | 84.87% | 59 bps | 85.46% | 84.15% | 131 bps |
| Liquidity coverage ratio (LCR) | 137% | 137% | (42 bps) | 137% | 132% | large |
| Net stable funding ratio (NSFR) | 113% | 113% | (5 bps) | 113% | 112% | 108 bps |
| Collectively assessed provisions to credit RWA | 127 bps | 125 bps | 2 bps | 127 bps | 129 bps | (2 bps) |
| Total stressed exposures as a % of TCE | 1.17% | 1.28% | (11 bps) | 1.17% | 1.16% | 1 bps |
| **Pre-provision profit by segment** | | | | | | |
| Consumer | 3,616 | 3,437 | 5 | 1,836 | 1,780 | 3 |
| Business & Wealth | 3,755 | 3,383 | 11 | 1,913 | 1,842 | 4 |
| Institutional | 2,342 | 2,161 | 8 | 1,196 | 1,146 | 4 |
| Westpac New Zealand (AUD) | 1,298 | 1,472 | (12) | 614 | 684 | (10) |
| Group Businesses | (84) | 95 | large | (86) | 2 | large |

All amounts are in Australian dollars. Certain amounts and ratios, including amounts and ratios excluding Notable Items, are used for internal management reporting as they better reflect underlying performance, and are not defined by nor audited or reviewed in accordance with Australian Accounting Standards (AAS). These non-AAS measures are identified and described in the 'Additional information for Non-AAS financial measures' section in the 2026 Full Year Financial Results.

This announcement contains 'forward-looking statements' and statements of expectation reflecting Westpac's current views on future events. They are subject to change without notice and certain risks, uncertainties and assumptions which are, in many instances, beyond its control. They have been based upon management's expectations and beliefs concerning future developments and their potential effect on Westpac. Should one or more of the risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may differ materially from those expressed or implied in such statements. Investors should not place undue reliance on forward-looking statements and statements of expectation. Except as required by law, Westpac is not responsible for updating, or obliged to update, any matter arising after the date of this announcement. The information in this announcement is subject to the information in Westpac's ASX filings, including the 2026 Annual Report and the 2026 Full Year Financial Results.

**Footnotes**

1. Further information on the target is set out in our 2026 Sustainability Report.
2. Compared to September 2025.
3. The sale of the RAMS loan portfolio which completed on 1 August 2026.