



**Westpac Banking Corporation  
Hong Kong Branch**

Financial Disclosure Statement  
for the year ended 30 September 2013

財務資料披露報告  
截至2013年9月30日止年度



Westpac Banking Corporation, Hong Kong Branch

# Financial Disclosure Statement for the year ended 30 September 2013

截至 2013 年 9 月 30 日止年度財務資料披露報告

## Profit and Loss Account

損益表

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

		Year ended 30 Sep 2013 2013 年 9 月 30 日 止年度	Year ended 30 Sep 2012 2012 年 9 月 30 日 止年度
Interest income	利息收入	235,527	318,691
Interest expense	利息支出	(163,068)	(257,098)
Net interest income	淨利息收入	72,459	61,593
Fees and commission income	收費及佣金收入	27,955	34,788
Fees and commission expense	收費及佣金開支	(121)	(220)
Net fees and commission income	淨收費及佣金收入	27,834	34,568
Gains less losses arising from dealing in foreign currencies	外匯買賣收益減虧損	12,169	3,325
Other income	其他收入	16,484	6,192
Total other operating income	其他營運總收入	56,487	44,085
Total income	總收入	128,946	105,678
Staff expenses	職員薪金支出	(41,584)	(26,767)
Rental expenses	租金開支	(10,434)	(5,246)
Other expenses	其他營運開支	(35,060)	(16,123)
Total operating expenses	總營運支出	(87,078)	(48,136)
Operating profit before impairment charges	減值損失調撥前之經營溢利	41,868	57,542
Impairment losses and provisions for impaired loans and receivables	減值損失及為已減值貸款及應收款項而提撥的準備金	(24,784)	(43,407)
Operating profit	經營溢利	17,084	14,135
Gain less loss on disposal of tangible fixed assets	出售有形固定資產的溢利	-	-
Profit before taxation	稅前溢利	17,084	14,135
Taxation charged	稅項	(1,681)	(3,223)
Profit after taxation	除稅後溢利	15,403	10,912



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Balance Sheet

資產負債表

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

As at 30 Sep 2013  
於 2013 年 9 月 30 日

As at 31 Mar 2013  
於 2013 年 3 月 31 日

**Assets**

Balances with banks (except those included in amount due from overseas offices)

**資產**

存放銀行同業 (並不包括本銀行之海外辦事處)

3,566,040

2,240,132

Amount due from overseas offices

存放於海外辦事處的金額

1,665,135

2,178,577

Trade bills

貿易票據

2,789,073

537,475

Advances and other accounts

貸款及其他賬項

11,201,442

11,011,262

Fixed assets

固定資產

10,199

769

**Total assets**

**總資產**

**19,231,889**

**15,968,215**

**Liabilities**

Deposits from central banks

**負債**

中央銀行存款

-

-

Deposits from banks (except those included in amount due to overseas offices)

銀行同業存款 (並不包括本銀行之海外辦事處)

698,969

873,542

Amounts due to overseas offices

結欠海外辦事處的金額

13,483,852

8,135,450

Deposits from customers  
(All time, call and notice deposits)

客戶存款  
(全為定期及通知存款)

4,117,177

5,671,621

Certificates of deposit issued

已發行存款證

629,500

1,079,500

Other accounts

其他賬目

302,391

208,102

**Total liabilities**

**總負債**

**19,231,889**

**15,968,215**

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其他資料

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

As at 30 Sep 2013

於 2013 年 9 月 30 日

As at 31 Mar 2013

於 2013 年 3 月 31 日

<b>1 Advances and Other Accounts</b>	<b>貸款及其他賬項</b>		
Advances to customers	客戶貸款	11,008,101	10,881,651
Impairment Allowance for Advances to Customers	客戶貸款的 減值撥備		
- Collective impairment allowance	- 整體減值撥備	(15,069)	-
- Individual impairment allowance	- 個別減值撥備	-	-
Accrued interest and other accounts	應計利息及其他賬目	208,410	129,611
		11,201,442	11,011,262

Collective impairment allowance and individual impairment allowance are made at a Branch level according to the Group's policy since May 2013.

It is the Group's policy to make impairment allowance for impaired loans and advances where there is objective evidence that impairment of a loan or portfolio of loans has occurred. The objective evidence of impairment is a result of one or more loss events that occurred after the initial recognition of the asset, and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Branch about the following events:

(i) significant financial difficulty of the customer;

(ii) a breach of contract, such as a default or delinquency in interest or principal payments;

(iii) the Branch granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;

(iv) it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;

(v) the disappearance of an active market for that financial asset because of financial difficulties; or

(vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:

- adverse changes in the payment status of borrowers in the group; or
- economic conditions that correlate with defaults in the assets in the group

There were no impaired loans in HK Branch as at 30 Sep 2013 and 31 Mar 2013.

自 2013 年 5 月起，整體減值準備及個別減值準備均按照本集團之政策在香港分行作出撥備。

按照本集團之政策，當有客觀證據顯示貸款或貸款組合出現減值，本集團便會為減值貸款作出撥備。貸款減值的客觀證據是由於資產在最初確認後出現虧損事件，並且估計虧損事件對金融資產或資產組合日後現金流的影響可靠地估算。

金融資產或資產組合減值的客觀證據包括本分行已知以下事件的可觀察數據：

- (i) 客戶出現明顯財務困難；
- (ii) 違反合約，例如拖欠或逾期償還利息或本金；
- (iii) 本分行在客戶由於經濟或合法原因下而遇到財務困難時所給予的特殊安排；
- (iv) 借貸人可能進行破產安排或其他債務重組；
- (v) 由於財務困難導致該金融資產失去流通市場；
- (vi) 當客觀證據顯示資產在最初確認後估計現金流出現可測量的減值，雖然減值不能識別於組合內的個別資產，但包括：
  - 借貸人的還款狀況出現負面變化；
  - 一些令資產拖欠相互關聯的經濟情形；

香港分行於 2013 年 9 月 30 日年度止及 2013 年 3 月 31 日年度止均沒有減值貸款。



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HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

		As at 30 Sep 2013		As at 31 Mar 2013	
		於 2013 年 9 月 30 日		於 2013 年 3 月 31 日	
		Gross Loans and advances 放款總額	Absolute amount covered by collateral 抵押總值	Gross Loans and advances 放款總額	Absolute amount covered by collateral 抵押總值
<b>2 Analysis of Advances to Customers by Industry Sector and by Country</b>	<b>按行業及國家分類的客戶貸款分析</b>				
Industrial, commercial and financial sectors	工商金融				
- Financial concerns	- 金融企業	1,776,701	-	2,185,585	-
- Transport and transport equipment	- 運輸及運輸設備	33,750	-	23,750	-
Individuals	個人				
- Other	- 其他	68,279	125,244	72,811	139,825
Advances to customers for use in Hong Kong	在香港使用之貸款	1,878,730	125,244	2,282,146	139,825
Trade Financing	貿易融資	4,133,048	-	2,547,567	-
Advances to customers for use outside Hong Kong	在香港以外使用之貸款	4,996,323	-	6,051,938	-
Advances to customers	客戶貸款	11,008,101	125,244	10,881,651	139,825

The above information concerning loans and advances to customers by industry sectors is prepared by classifying the loans and advances according to the usage of advances and is stated gross of any impairment allowances.

以上客戶貸款之行業類別是按該等貸款之用途分類及未減除任何減值準備。

Gross advances to customers	客戶貸款總額		
Hong Kong	香港	6,497,010	5,337,265
China	中國	3,385,057	4,812,014

Advances to customers by geographical area are classified according to the location of the counterparties after taking into account the transfer of risk for which exceed 10% of the aggregate gross amount to customers.

國家或地域之分類是依照客戶所在之地區及風險轉移後而劃定。其佔客戶貸款總額百分之十或以上者作披露。

**3 Overdue Assets 逾期資產**

There were no overdue assets as at 30 Sep 2013 and 31 Mar 2013.

於 2013 年 9 月 30 日及 2013 年 3 月 31 日，本行並沒有逾期資產。



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HKD'000 港幣千元 (Unless otherwise indicated 另註除外)		As at 30 Sep 2013		As at 31 Mar 2013	
		於 2013 年 9 月 30 日		於 2013 年 3 月 31 日	
		To customers 對客戶	To banks 對銀行	To customers 對客戶	To banks 對銀行
<b>4 Rescheduled Assets</b>	<b>重組資產</b>				
Rescheduled loans and advance	重組貸款	-	-	-	-
As % of total loans and advances	對放款總額 的百分比	0%	0%	0%	0%

There were no repossessed assets as at 30 Sep 2013 and 31 Mar 2013

於 2013 年 9 月 30 日及 2013 年 3 月 31 日, 本行並沒有收回資產。

<b>5 Cross-border Claims</b>	<b>跨國債權</b>				
		Banks 銀行	Public Sector Entities 公營機構	Others* 其他	Total 總額
As at 30 Sep 2013	於 2013 年 9 月 30 日				
Asia Pacific excluding Hong Kong	不包括香港在內的亞太區				
- China	- 中國	2,721,162	-	3,390,112	6,111,274
- Australia	- 澳洲	1,350,790	-	572,611	1,923,401
- Singapore	- 新加坡	1,163,150	-	-	1,163,150
As at 31 Mar 2013	於 2013 年 3 月 31 日				
Asia Pacific excluding Hong Kong	不包括香港在內的亞太區				
- China	- 中國	537,913	-	4,818,669	5,356,582
- Singapore	- 新加坡	1,242,571	-	-	1,242,571
North America	北美洲				
- Canada	- 加拿大	935,701	-	-	935,701

\* includes sovereign

The information on the cross border claims discloses exposures to foreign counterparties (excluding amount due from overseas offices) on which the ultimate risk lies, and is derived according to the location of the counterparties after taking into account any risk transfer. Only countries constituting 10% or more of the aggregated cross-border claims are disclosed.

跨國債權資料披露對海外交易對手風險額(存放於海外辦事處的金額除外)最終風險的所在地, 並已顧及轉移風險因素。當某一國家的風險額佔風險總額的 10%或以上該國家的風險額便予以披露。



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As at 30 Sep 2013  
於 2013 年 9 月 30 日

6 Currency Risks 貨幣風險					
HKD in million 港幣百萬元 (Unless otherwise indicated 另註除外)		TOTAL	USD	AUD	OTHERS
Spot assets	現貨資產	17,483	15,615	1,395	473
Spot liabilities	現貨負債	(17,604)	(14,774)	(1,781)	(1,049)
Forward purchases	遠期買入	8,125	3,648	755	3,722
Forward Sales	遠期賣出	(7,965)	(4,438)	(379)	(3,148)
Net option position	期權倉盤淨額	-	-	-	-
Net (short)/long positions	(短) / 長盤淨額	39	51	(10)	(2)

As at 31 Mar 2013  
於 2013 年 3 月 31 日

		TOTAL	USD	AUD	OTHERS
Spot assets	現貨資產	13,316	11,310	1,571	435
Spot liabilities	現貨負債	(13,160)	(10,965)	(2,010)	(185)
Forward purchases	遠期買入	13,688	6,982	1,913	4,793
Forward Sales	遠期賣出	(13,832)	(7,319)	(1,470)	(5,043)
Net option position	期權倉盤淨額	-	-	-	-
Net (short)/long positions	(短) / 長盤淨額	12	8	4	-

The Hong Kong Branch currency risks arise principally from foreign currency position and the movement in exchange rates. The branch takes on currency exposures only in limited circumstances and it is managed through the Treasury Department of the Singapore Branch. 香港分行的外匯風險源自外幣持倉及匯率變動。本分行祇會在極少數情況下發生外幣持倉，所有匯兌風險將由新加坡分行的財政部門管理。

The net option position is calculated on the basis of the delta-weighted position of option contracts. 期權倉盤乃根據所有外匯期權合約的「得爾塔加權持倉」為基礎計算。

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

As at 30 Sep 2013 As at 31 Mar 2013  
於 2013 年 9 月 30 日 於 2013 年 3 月 31 日

7 Off-balance Sheet Exposures 資產負債表外項目			
Contingent liabilities and commitments to extend credit 信貸有關的或然負債及承擔			
- Direct credit substitutes	- 直接信貸替代項目	2,425,728	2,853,853
- Trade-related contingent items	- 貿易有關的或然項目	703,881	656,737
- Other commitments	- 其他承諾	432,699	444,550
Operating Lease Commitment 營運租約			
- Due within 1 Year	- 少於一年	12,091	13,660
- More than 1 Year	- 多於一年	46,573	51,945

Direct credit substitutes are guarantees. The contract amounts represent the amounts at risk should the contracts be fully drawn upon and the customers default. Since a significant portion of guarantees are expected to expire without being drawn upon, the total of the contract amounts is not representative of future liquidity requirements.

直接信貸代替品為擔保。合約金額乃指約定金額如被悉數取用，而客戶又拖欠不還時所涉及之風險金額。由於預期大部分擔保所涉金額直至期滿時均不會被取用，故此合約金額總數並不代表日後之流動資金需求。



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#### 8 Derivatives 衍生工具

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

The following tables summarise the contract amounts of each class of derivatives as at 30 Sep 2013 and 31 Mar 2013:

下表概述各類衍生工具於 2013 年 9 月 30 日及 2013 年 3 月 31 日之合約數額:

As at 30 Sep 2013 於 2013 年 9 月 30 日	Contractual amount 合約值	Positive fair Value 正公允價值	Negative fair Value 負公允價值
(a) Foreign exchange contracts 匯率合約			
- Spot and forwards 外幣現貨或遠期	1,083,310	-	1,019
- Swaps 外幣間換匯換利	7,075,105	-	145
- Options 外幣期權	18,162	-	-
	<u>8,176,577</u>	<u>-</u>	<u>1,164</u>
(b) Interest rate contracts 利率合約			
- Swaps - 掉期	1,240,664	80	-
	<u>1,240,664</u>	<u>80</u>	<u>-</u>
As at 31 Mar 2013 於 2013 年 3 月 31 日	Contractual amount 合約值	Positive fair Value 正公允價值	Negative fair Value 負公允價值
(a) Foreign exchange contracts 匯率合約			
- Spot and forwards 外幣現貨或遠期	1,251,598	1,323	-
- Swaps 外幣間換匯換利	12,786,830	-	-
- Options 外幣期權	29,798	-	-
	<u>14,068,226</u>	<u>1,323</u>	<u>-</u>

The Hong Kong Branch derivative financial instruments are principally undertaken in response to customer's needs or for asset and liabilities management purposes. The Branch also uses derivative financial instruments to hedge its exposure to market risks. Derivatives that do not qualify for hedge accounting are accounted for as financial assets and financial liabilities at fair value through profit or loss.

香港分行主要應客戶要求或資產負債管理之需要而持有衍生金融工具。同時也利用衍生金融工具作為對市場風險敞口的套期。對於不能滿足套期會計計量要求的衍生金融工具，本分行將其計以公允價值計量且其變動計入損益的金融工具。

Derivative financial instruments are recognised at fair value. The gain or loss on re-measurement to fair value is recognised immediately in the income statement. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

衍生金融工具以公允價值確認。其重估至公允價值的損益表實時確認。而對於以套期會計法計量的衍生工具，其損益的確認依賴與被套期對象的性質。

The effect of bilateral netting arrangements has been taken into account for the above fair value amounts.

公允值以淨額計算。



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9	Liquidity Ratio	流動資產比率	Year ended 30 Sep 2013 2013 年 9 月 30 日 止年度	Year ended 30 Sep 2012 2012 年 9 月 30 日 止年度
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Average liquidity ratio for the period	平均流動資產比率	16.83%	71.19%
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For the year ended 30 September 2013, the calculation of liquidity ratio has been refined to be aligned to the Fourth Schedule of the Banking Ordinance resulting in lower ratios in the year. The spot liquidity ratio was 104.56% as at 30 September 2013. No amendment is required for the liquidity ratio reported as of 30 September 2012.

截至2013年9月30日止年度，香港分行優化了流動資產比率的計算方式使其符合<<銀行業條例>>附表四的規定，導致本年度較低的比率。流動資產比率於2013年9月30日為104.56%。截至2012年9月30日止年度的平均流動資產比率無需作出修正。

## 10. Non-bank Mainland Exposures 對中國內地非銀行的風險額

The following Mainland exposures to non-bank counterparties are prepared in accordance with HKMA Return of Quarterly Analysis of Loans and Advances and Provisions completion instructions.

以下對內地非銀行對手的風險承擔乃根據香港金管局貸款、墊款及準備金分析季報填報指示而編製。

HKD'000 港幣千元 (Unless otherwise indicated 另註除外)

30 Sep 2013	2013年9月30日	On-Balance Sheet exposure 資產負債表內的承受 風險項目	Off-Balance Sheet exposure 資產負債表外的承受 風險項目	Total 總額	Specific Provision 特定 準備金
Types of Counterparties	交易對手類別				
Mainland entities	內地機構	6,378,134	652,710	7,030,844	-
Companies and individuals outside Mainland where the credit is granted for use in Mainland	給予內地以外的公司及個 人在內地使用之信貸	1,039,056	1,174	1,040,230	-
Other counterparties the exposures to whom are considered by the AI to be non-bank Mainland exposures	其他經認可機構視為內地 非銀行對手方的風險承擔	-	-	-	-
Total	總額	7,417,190	653,884	8,071,074	-
31 Mar 2013	2013年3月31日	On-Balance Sheet exposure 資產負債表內的承受 風險項目	Off-Balance Sheet exposure 資產負債表外的承受 風險項目	Total 總額	Specific Provision 特定 準備金
Types of Counterparties	交易對手類別				
Mainland entities	內地機構	5,103,509	597,480	5,700,989	-
Companies and individuals outside Mainland where the credit is granted for use in Mainland	給予內地以外的公司及個 人在內地使用之信貸	652,075	-	652,075	-
Other counterparties the exposures to whom are considered by the AI to be non-bank Mainland exposures	其他經認可機構視為內地 非銀行對手方的風險承擔	-	-	-	-
Total	總額	5,755,584	597,480	6,353,064	-



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**11. Remuneration System**

**薪酬制度**

Please refer to Group Annual Report 2013 (page 56 to 74) for the information required under section 3.1b and 3.1c of the Hong Kong Monetary Authority's Supervisory Policy Manual on Sound Remuneration System.

有關香港金融管理局的監管政策手冊之穩健的薪酬制度指引第 3.1b 及 3.1c 節的要求資料，請參閱集團 2013 年度年報第 56 至 74 頁。

Link to Group Annual Report 2013; 集團 2013 年度年報連結:

[http://www.westpac.com.au/docs/pdf/aw/ic/2013\\_WBC\\_Annual\\_Report.pdf](http://www.westpac.com.au/docs/pdf/aw/ic/2013_WBC_Annual_Report.pdf)



Westpac Banking Corporation, Hong Kong Branch

## Financial Disclosure Statement for the year ended 30 September 2013

截至 2013 年 9 月 30 日止年度財務資料披露報告

### Group Information

集團綜合資料

AUD' million 澳幣百萬元

As at 30 Sep 2013  
於 2013 年 9 月 30 日

As at 31 Mar 2013  
於 2013 年 3 月 31 日

<b>1</b>	<b>Shareholders' Fund</b>	<b>股東權益</b>	<b>47,481</b>	<b>47,194</b>
<b>2</b>	<b>Capital Adequacy Ratio</b>	<b>資本充足比率</b>		
	Common equity capital ratio (CET1)	普通股權一級資本比率	9.1%	8.7%
	Additional Tier 1 Ratio	額外第一級資本比率	1.6%	2.1%
	Tier 2 capital ratio	第二級資本比率	1.6%	1.7%
	Total Ratio	總資本充足比率	12.3%	12.5%

On 1 January 2013, Australian Prudential Regulation Authority ("APRA")'s new prudential standards for capital came into effect. These standards adopt the Basel Committee on Banking Supervision ("BCBS") reforms, commonly known as Basel III, to the Australian financial system. APRA has applied national discretions under the framework and, as such, capital ratios calculated under APRA's standards are not directly comparable to those calculated under BCBS standards.

澳洲審慎監管，APRA，最新有關資本的審慎準則於 2013 年 1 月 1 日生效。該準則使澳洲的金融體系採用巴塞爾銀行監理委員會 ("BCBS") 的改革，即<巴塞爾資本協定 III>。APRA 就國別差異在<巴塞爾資本協定 III>的框架下制定準則，因此，根據 APRA 的準則計算的資本充足比率不能直接與 BCBS 準則比較。

<b>3</b>	<b>Consolidated Financial Information</b>	<b>綜合財務資料</b>		
	Total assets	總資產	696,603	677,509
	Total liabilities	總負債	649,122	630,315
	Total advances	總貸款	536,164	521,130
	Total customer deposits	總客戶存款	424,482	403,406
			Year ended 30 Sep 2013 2013 年 9 月 30 日 止年度	Year ended 30 Sep 2012 2012 年 9 月 30 日 止年度
	Pre-tax profit	稅前溢利	9,865	8,862



Westpac Banking Corporation, Hong Kong Branch

## Financial Disclosure Statement for the year ended 30 September 2013

截至 2013 年 9 月 30 日止年度財務資料披露報告

### Principal activities

The Bank is a licensed bank registered under the Hong Kong Banking Ordinance. The Bank's principal activities are the provision of corporate and private banking services.

### 主要業務

本銀行為根據香港銀行業條例註冊的持牌銀行。本銀行的主要業務為提供企業及私人銀行服務。

### Compliance with the Banking (Disclosure) Rules

符合銀行業(披露)規則

The Branch is required to comply with the Banking (Disclosure) Rules effective from 1 October 2007, which have superseded the supervisory policy manual on financial disclosure issued by the Hong Kong Monetary Authority. The Banking (Disclosure) Rules set out the minimum standards for public disclosure which authorised institutions must make in respect of the income statement, state of affairs and capital adequacy. The unaudited financial disclosure statement for the Year ended 30 September 2013 comply fully with applicable disclosure provision of the Banking (Disclosure) Rules.

由 2007 年 10 月 1 日起，本分行須遵守銀行業(披露)規則，此規則已取代香港金融管理局發出之財務資料披露監管政策手冊。銀行業(披露)規則已制定認可機構編製收益表、財政狀況及資本充足時所公開披露之最低標準。截至 2013 年 9 月 30 日止未經審計的本年度之財務資料披露報告已完全符合銀行(披露)規則之適用披露要求。

  
Stephen Chang  
鄭偉傑

Alternative Chief Executive

香港區副行長

30 December 2013

2013 年 12 月 30 日