# **Supplier Factpac**

#### **Suppliers**

Westpac is committed to engaging with suppliers who demonstrate a commitment to take account of their social, ethical and environmental responsibilities and align with an overall philosophy, approach and policies complementary to our own. Our approach is guided by the Sustainable Supply Chain Management (SSCM) Policy, which includes our minimum standard for suppliers, the SSCM Code of Conduct. All high spend and high risk suppliers are required to assess their performance against our SSCM Questionnaire and the SSCM Code of Conduct. We aim to work collaboratively with suppliers to develop action plans addressing any identified areas of non-compliance, with a focus on continuous improvement, and also undertake our own validation program to ensure the integrity of the SSCM process. Suppliers to Westpac Australia (and corresponding brands), regardless of where the suppliers are located (within or outside of Australia) are required to partake in the SSCM process.

#### Total supply chain spend

	2013	2012	2011	2010	2009
	\$bn	\$bn	\$bn	\$bn	\$bn
Australia	4.88	4.22	4.61	4.39	4.17
New Zealand	0.48	0.37	0.36	0.40	0.36
Pacific Banking <sup>1</sup>	0.02	0.01	0.02	0.01	0.01

<sup>&</sup>lt;sup>1</sup> Includes only spend captured through Group reporting systems. Excludes in-country spend.

## Sustainability action plans<sup>1</sup>

	2013	2012	2011	2010	2009
Number completed	39	32	12	19	9
Number agreed to and in progress	63	94	59	42	54
Number pending	11	7	34	11	4

<sup>&</sup>lt;sup>1</sup> Does not include actions for WNZL suppliers. The upward trend is attributable to an active monitoring program implemented at the end of 2010.

## Self-assessment of top suppliers against SSCM<sup>1</sup>

Self-assessment of top suppliers against SSCM				2009		
	2013	2012	2011	2010	St.George	Westpac
	%	%	%	%	%	%
Top suppliers self-assessed	98	94	92	86	70	94
Associated spend self-assessed	100	99	99	98	91	99
All self assessed suppliers as % of total	73	76	75	69	28	68

<sup>&</sup>lt;sup>1</sup> Top suppliers defined as: top 100 (Westpac) 2009 and top 50 (SGB) 2009, top 150 in 2010–2012; top 80 in 2013.

### Supplier validations - validations to ensure the integrity of Westpac Group's SSCM Policy

	2013	2012	2011	2010	2009
Westpac validation including onshore and offshore vendors					
(number completed)	89	59	25	24	34
External validation (cumulative % of top suppliers including					
onshore and offshore vendors) <sup>1</sup>	11%	8%	10%	7%	5%

<sup>&</sup>lt;sup>1</sup> Cumulative percentage of validations of top suppliers (validations expire afer 3 years)