

14 December 2006

## Item 1: Financial reports

To lay before the Annual General Meeting:

- The Annual Financial Report;
- Directors' Report; and
- The Audit Report

of Westpac Banking Corporation for the year ended 30 September 2006, for shareholders to consider.

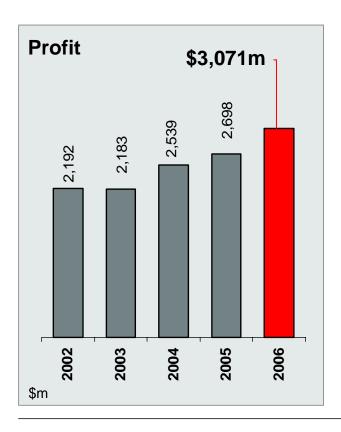


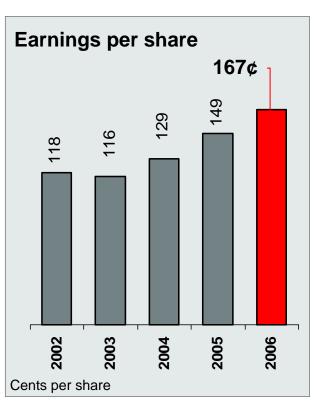


# Leon Davis Chairman

14 December 2006

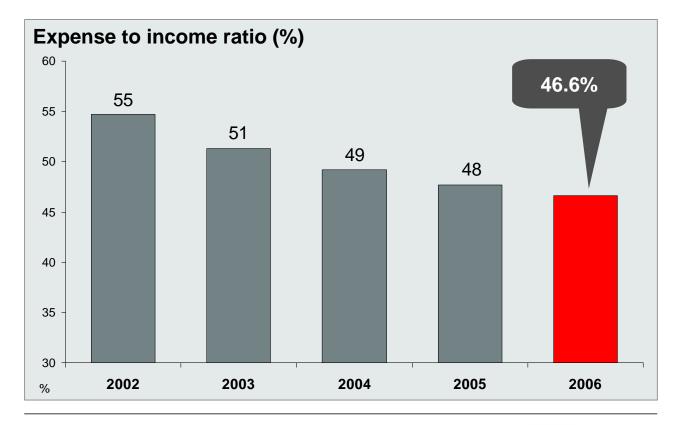
# Financial highlights







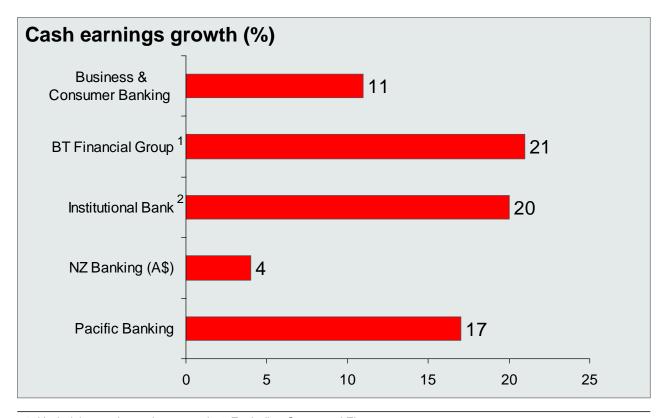
## **Efficiency**



2006 Annual General Meeting



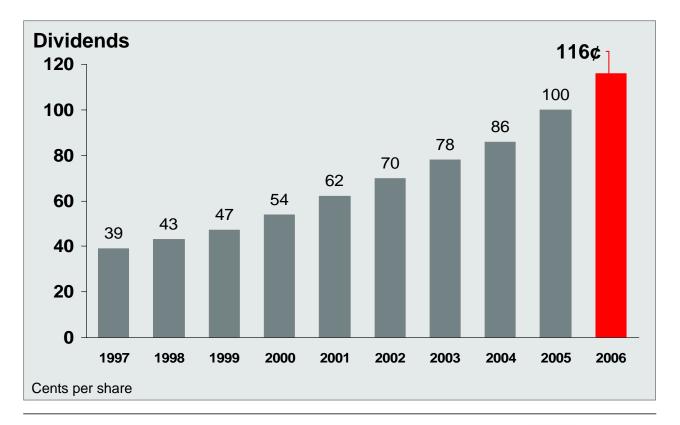
# All businesses contributing



<sup>1</sup> Underlying cash earnings growth; 2 Excluding Structured Finance



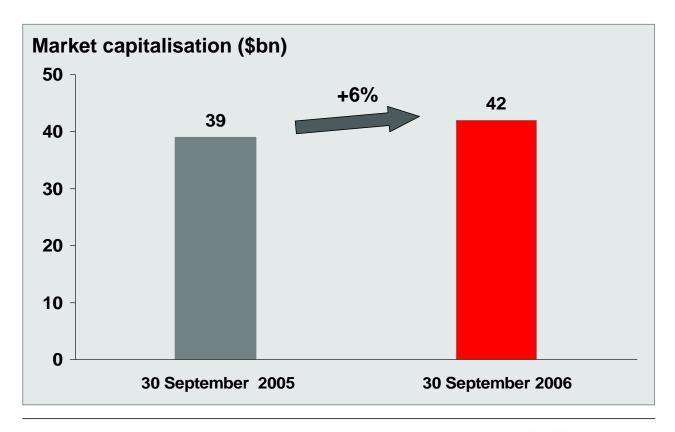
#### **Dividends**



2006 Annual General Meeting



# Market capitalisation



#### Total shareholder returns



**W**estpac

2006 Annual General Meeting

### A leader in sustainability and responsibility



Global sustainability leader for the banking sector in the 2006/2007 Dow Jones Sustainability Index – for the fifth year in a row.



Rated the number one company in the Corporate Responsibility Index in both Australia and New Zealand.





David Morgan

Chief Executive Officer

14 December 2006



- Feet on the street
- Investing in growth
- Productivity improvement

**M**estpac

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2006 Annual General Meeting











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#### Item 2: Election of Directors

- Carolyn Judith Hewson
- Peter David Wilson
- Elizabeth Blomfield Bryan

**W**estpac

2006 Annual General Meeting

# Item 2(a): Re-election of Director – Ms C.J. Hewson

#### **Resolution:**

"That Carolyn Judith Hewson, who retires in accordance with Articles 9.2 and 9.3 of the Constitution, be re-elected as a Director of Westpac Banking Corporation."





#### **Resolution:**

"That Peter David Wilson, who retires in accordance with Articles 9.2 and 9.3 of the Constitution, be re-elected as a Director of Westpac Banking Corporation."



**Mestpac** 

2006 Annual General Meeting

Item 2(c): Election of Director – Ms E.B. Bryan

#### **Resolution:**

"That Elizabeth Blomfield Bryan, being a Director appointed since the last AGM and who offers herself for election pursuant to Article 9.7 of the Constitution, be elected as a Director of Westpac Banking Corporation."



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#### Item 3: Non-Executive Directors' Remuneration

"That the yearly maximum sum available to Nonexecutive Directors of Westpac Banking Corporation as remuneration for their services be increased from \$2.5 million to \$3.0 million, from the year commencing 1 January 2007, to be divided amongst them in a manner they may determine."

**W**estpac

2006 Annual General Meeting

## Item 4(a): Westpac Reward Plan

"That approval is given for the establishment of an equity-based reward plan, to be called the Westpac Reward Plan (WRP), for the provision of long-term incentives to employees of Westpac and its subsidiaries."



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### Item 4(b): Restricted Share Plan

"That approval is given for the establishment of an equity-based reward plan, to be called the Restricted Share Plan (RSP), for the provision of a retention benefit to employees of Westpac and its subsidiaries."

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2006 Annual General Meeting

### Item 5: Remuneration Report - Non-binding Vote

To adopt the annual Remuneration Report for Westpac for the year ended 30 September 2006.



#### Disclaimer

The material contained in this presentation is intended to be general background information on Westpac Banking Corporation and its activities.

The information is supplied in summary form and is therefore not necessarily complete. Also, it is not intended that it be relied upon as advice to investors or potential investors, who should consider seeking independent professional advice depending upon their specific investment objectives, financial situation or particular needs.

The material contained in this presentation may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information.

The financial information contained in this presentation includes non-GAAP financial measures. For a reconciliation of these measures to the most comparable GAAP measure, please refer to our 2006 Reg G (US) financial statements filed with the Securities Exchange Commission and Australian Stock Exchange.

