

PILLAR 3 & CAPITAL UPDATE

FOR 31 DECEMBER 2012

25 FEBRUARY 2013

This document should be read in conjunction with Westpac's Pillar 3 Report for December 2012, incorporating the requirements of APS 330

Pillar 3 highlights – capital¹ position further strengthened

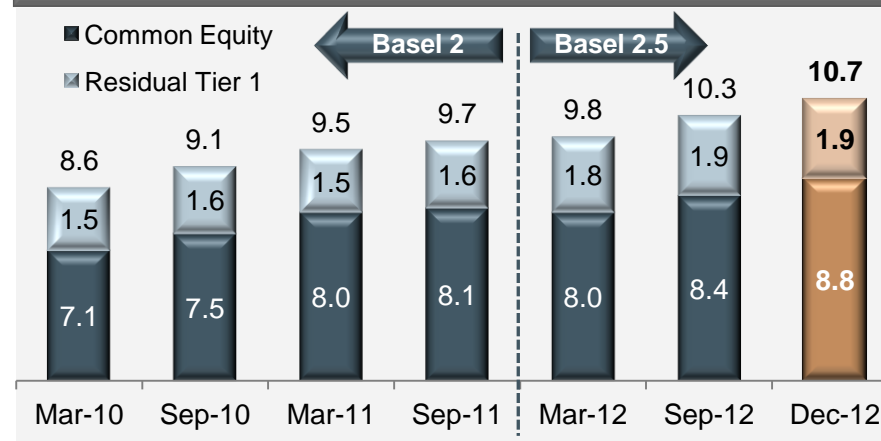
- Reported Common equity ratio on a Basel 2.5 basis up 45bps to 8.8% in 1Q13, supported by good organic capital growth, lower capital deductions and a decline in risk weighted assets (RWA)
- Decline in RWA mainly due to:
 - Reduced market risk RWA
 - Lower credit RWA from risk optimisation and from reduced corporate off-balance sheet exposures and improved asset quality in business exposures
- Lower capital deductions due principally to a fall in regulatory expected loss and a decline in deferred tax assets (related to previously disclosed St.George Bank tax consolidation)
- APRA Basel III Common equity ratio up 14bps to 8.3%, with capital generation and lower RWA more than offsetting the impact of the 2H12 dividend payment

Risk and provisioning highlights

- Asset quality continued to improve in 1Q13
- Impaired loans down \$260m, with new and increased impaireds more than fully offset by write-offs and companies being worked out. Impairment provisions little changed
- Actual losses of \$256m for 1Q13, below quarterly average in 2H12 of \$431m
- Total provisions of \$4,237m little changed over quarter (down \$4m). No change to economic overlays
- General reserve for credit loss (GRCL) adjustment at \$196m (\$9m higher than September 2012)
- Regulatory expected loss down \$157m over the quarter

Capital ratios (%)	1H12	2H12	1Q13
Basel 2.5			
Common equity ratio	8.0	8.4	8.8
Tier 1 ratio	9.8	10.3	10.7
Total capital ratio	10.8	11.7	12.1
Risk weighted assets	\$300bn	\$298bn	\$294bn
Basel III			
Common equity ratio (APRA ²)	7.7	8.2	8.3
Common equity ratio (BCBS ³)	10.3	10.6	10.7

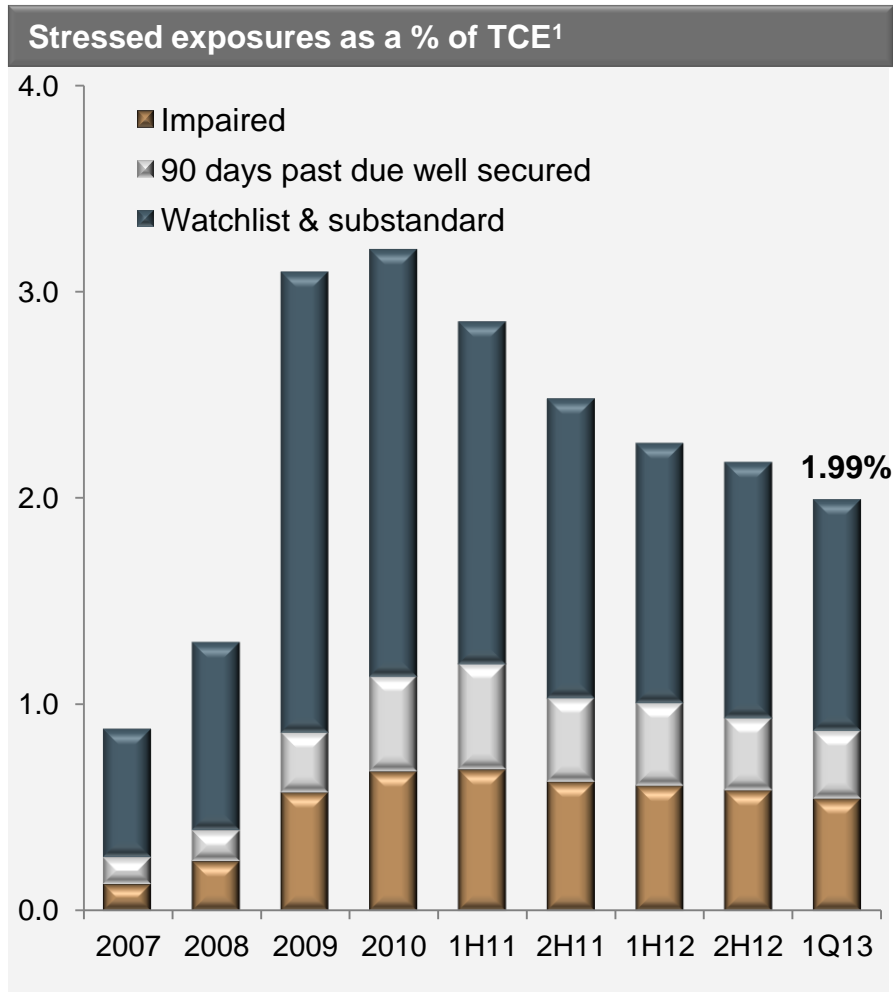
Tier 1 ratio Basel 2.5 (%)



¹ All capital ratios and risk weighted assets disclosed in this presentation are calculated on a Westpac Level 2 consolidated basis (see Westpac's Pillar 3 Report, December 2012 for more detail). ² Estimate based on APRA's Basel III prudential standards (unaudited). ³ Basel Committee on Banking Supervision.

Asset quality continues to improve

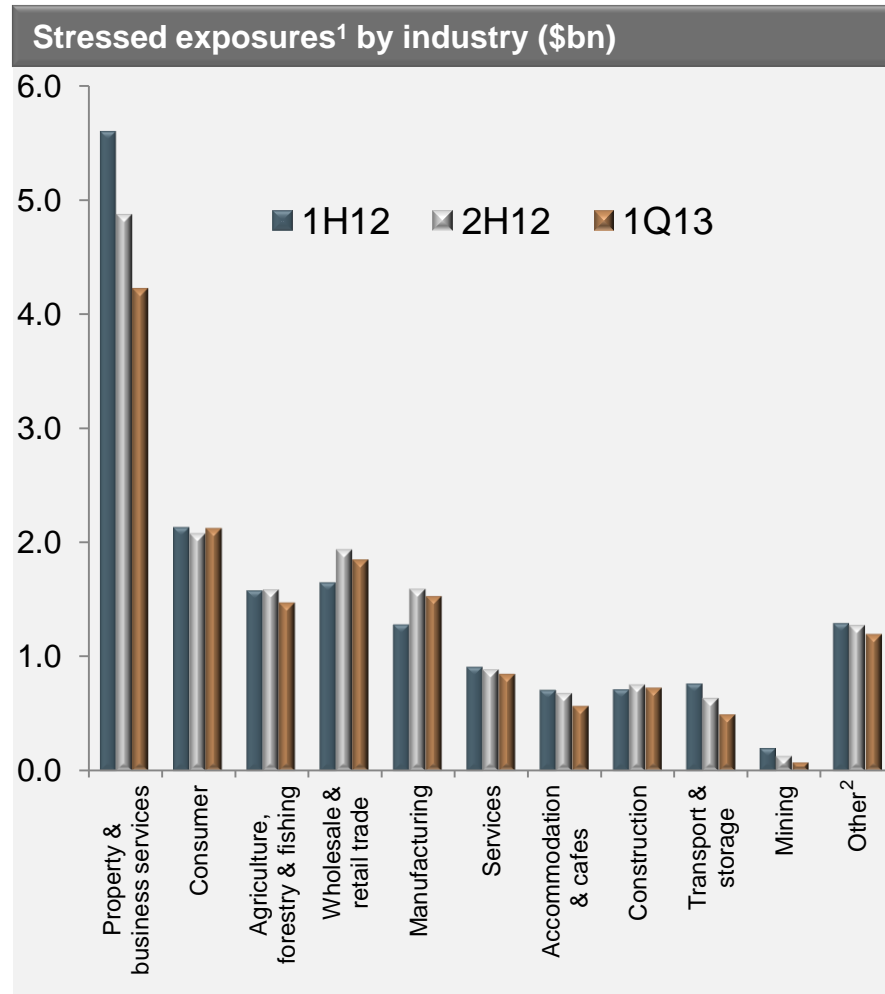
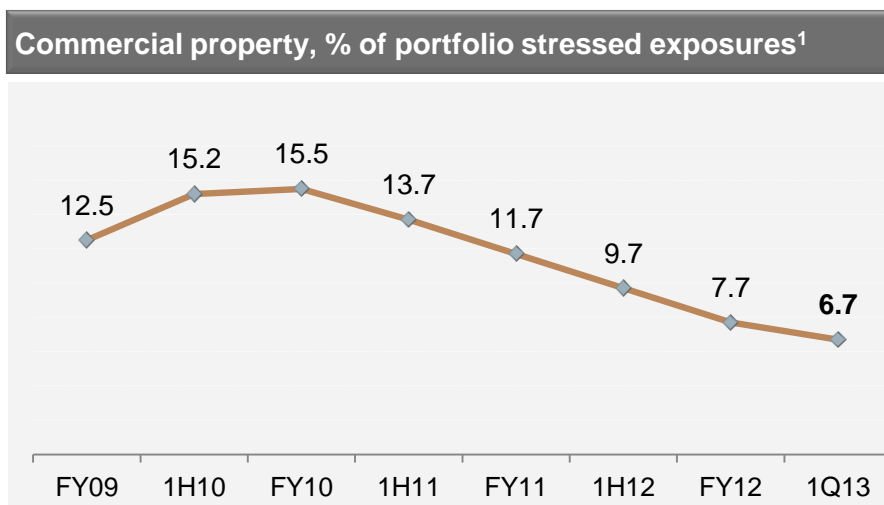
- Stressed assets to TCE¹ down 18bps at December 2012, to 1.99%
 - Decreases across all categories; Impaired, 90 days past due well secured and Watchlist & substandard
 - Dollar value of stressed exposures down \$1.3bn
- Impaired assets to TCE has reduced (down 4bps from September 2012 to 54bps). The rate of companies moving to Impaired from Watchlist & substandard has been more than matched by write-offs and workouts
- Gross New and increased impaired assets in 1Q13, of \$427m, is the lowest since the onset of the global financial crisis
- Write-offs of individually assessed provisions of \$106m for the quarter
- Stressed assets in the commercial property portfolio exhibited the largest improvement; all other business lending sectors also experienced modest improvements since September 2012.
- Commercial property exposures reduced by \$1bn over 1Q13 to 6.6% of TCE (down from peak of 9.6% in 2009). Around half the fall in 1Q13 due to a reduction in stressed assets
- Consumer asset quality continues to perform well



¹ TCE is Total Committed Exposure.

Stressed exposures falling; provisioning remains strong

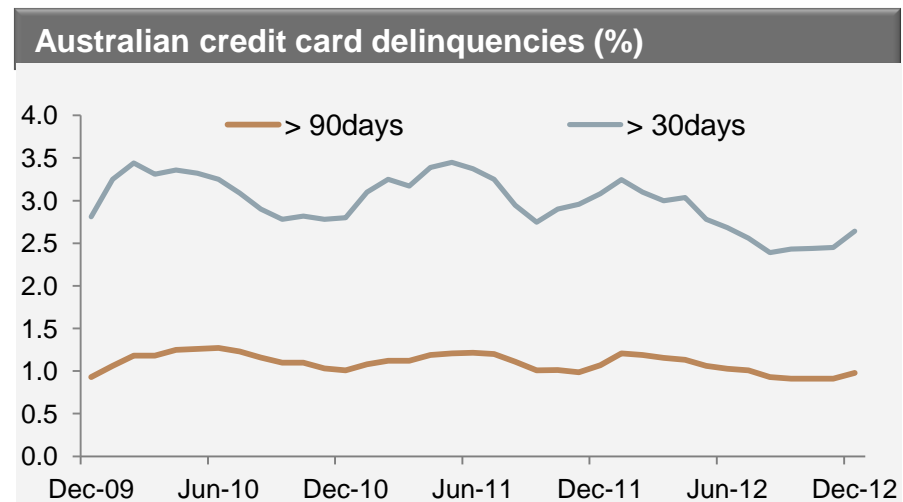
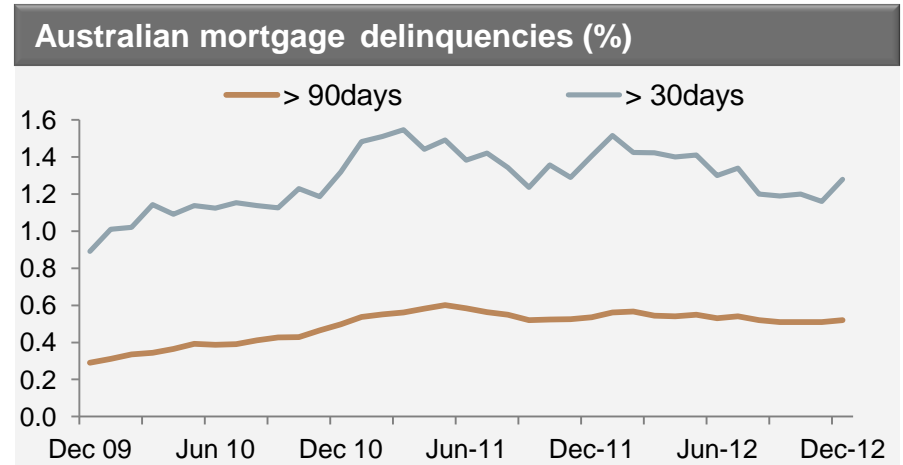
Provisioning coverage ratios	2H11	1H12	2H12	1Q13
Collectively assessed provisions to credit RWA	126bps	122bps	113bps	114bps
Collectively assessed provisions to performing non-housing loans	169bps	164bps	155bps	155bps
Impairment provisions to impaired assets	36%	38%	37%	40%
Total provisions to gross loans	88bps	86bps	82bps	81bps



¹ Exposure is Total Committed Exposure. ² Other includes Government, administration and defence, mining and utilities sectors.

Consumer asset quality continues to perform well

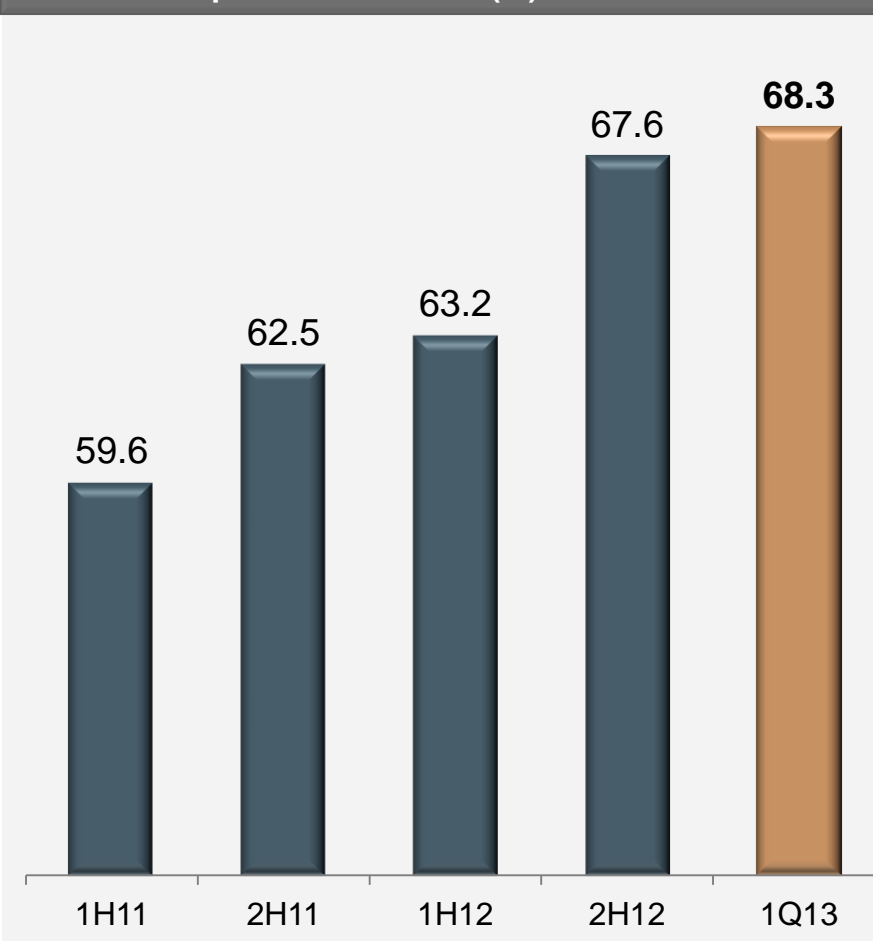
- Consumer asset quality continues to perform well given the low levels of unemployment and ongoing cautious consumer behaviour
- Mortgage 90+ day delinquencies little changed from September 2012 to December 2012 (up 1bp to 52bps). Early cycle delinquencies higher, with 30+ day delinquencies up 9bps - consistent with seasonal factors although well below levels of a year earlier
- Delinquency trends consistent across all Australian States, with Queensland higher where the more challenging property market continues to impact
- Properties in possession down to 232, from 289 at September 2012, as the Group continues to actively manage its stressed portfolio
- Credit card delinquencies increased modestly from September 2012, in line with seasonal trends. Despite this increase, the delinquency levels represent the lowest December level for three years.



Maintained solid funding position

- In 1Q13 continued to see lending growth fully funded by deposit growth, the customer deposit to loan ratio up 70bps to 68.3%
 - Household deposit growth particularly strong
- Actively managing maturities, with buy back of approximately \$3.4bn in Government guaranteed paper maturing in 2014
- Total funding raised year to date of \$12bn, with an average maturity of 4.5 years
- FY13 maturities relatively modest at \$23bn
- Liquid asset balances little changed from FY12

Customer deposit to loan ratio (%)



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Please visit our dedicated website

www.westpac.com.au/investorcentre click on 'Analysts' Centre'

- Annual reports
- Presentations and webcasts
- 5 year financial summary
- Prior financial results

The screenshot shows the top navigation bar of the Westpac website. It features the Westpac logo (a red 'W') on the left. To the right of the logo is a search bar with the placeholder text 'Enter search term...' and a 'GO' button. Below the search bar is a red 'Sign in to...' button with a dropdown arrow. A horizontal menu contains tabs for 'Home', 'Personal', 'Business', 'Corporate', and 'About Westpac'. Below the menu is a secondary navigation bar with links for 'Westpac Group', 'Investor centre', 'Media', 'Careers', 'Sustainability and Community', and 'Global locations'. In the top right corner, there are links for 'Contact us' and 'Find a Branch or ATM'.

Investor centre

The screenshot displays the 'Investor centre' page. On the left is a vertical navigation menu with links for 'Shareholder information', 'Financial information', 'Annual reports', 'Presentations', 'Analysts' centre', 'Annual general meeting', and 'Fixed income investors'. The main content area is divided into three columns. The first column, 'Shareholder information', includes a sub-section for 'Shareholder information' with a brief description of dividends and contact information. The second column, 'Presentations', features a sub-section for 'Presentations' with a brief description of current and archive briefings. The third column, 'Analysts' centre', includes a sub-section for 'Analysts' centre' with a brief description of results announcements. To the right of the 'Analysts' centre' section is a 'Quick links' area with links for 'Share price', 'Investor calendar', 'Employee shareholders', and 'ASX announcements'. The page also includes a 'Print' icon in the top right corner.

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