

# **ASX RELEASE**

1 May 2013

#### Westpac Group 2013 Interim Results Announcement Template

The Westpac Group has today released the template for its 2013 Interim Results Announcement.

The Westpac Group has not made any prior period restatements to its results or for its divisions. The Group has however made a minor change to the presentation of information in the Funds Management and Insurance results in BTFG for changes in disclosure.

This release provides:

- A summary of changes to the presentation of the Westpac Group's results (Appendix 1); and
- A results announcement template (the 'Template') in Appendix 2, detailing the structure of how information in the 2013 Interim Results Announcement will be presented.

The Template for the Westpac Group's 2013 Interim Results Announcement will also be available on the Westpac website at <a href="https://www.westpac.com.au/investorcentre">www.westpac.com.au/investorcentre</a>.

The Westpac Group is scheduled to announce its 2013 Interim Results on Friday, 3 May 2013.

Ends.

For further information

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WESTPAC BANKING CORPORATION ABN 33 007 457 141















#### Appendix 1 – Enhancements to disclosures

- In November 2012, The Australian Prudential Regulation Authority (APRA) and the Reserve Bank of Australia (RBA) restated banking statistics impacting historical market statistics. The changes have impacted market share and system multiple calculations for the Second Half 2012 and First Half 2012 for Housing Credit, Cards, Household Deposits, Business Credit and Retail Deposits. These details have been restated in section 1.5.
- Westpac has reviewed its disclosures of revenue and expenses in our funds management and insurance businesses in order to align them with market practice and this impacts how some revenue and expense items are treated in the accounts. The components of BT Financial Group's reported results have not been restated for these changes given the net impact would have been relatively modest. There is no impact on Cash earnings for BT Financial Group for these changes.
  - However, while the changes have not been restated for BT Financial Group, the prior period results for the Funds Management and Insurance businesses have been restated as the changes have a larger impact on revenue and expenses, but no impact on Cash earnings. Restated numbers are provided in Appendix 2, Section 3.1.3.
- During First Half 2013 there was a change in the allocation of revenue between business segments in Westpac Institutional Bank (WIB). This change has no impact on WIB's results, however, it has impacted revenue contribution by business segment for the debt markets and global transactional services business as disclosed in section 3.2. Comparatives have been restated to reflect this change.
- As a result of the Basel III changes which came into effect on 1 January 2013, there has been an increase in the Group's risk weighted assets. To improve comparability, we have restated the credit quality metrics which use risk weighted assets as a base as if these changes had applied from 1 October 2011. The only metrics impacted are the ratios of collectively assessed provisions to risk weighted assets and collectively assessed provisions to credit risk weighted assets.



# Appendix 2

# Key Tables for the 2013 Interim Results Announcement

1 May 2013

As referred to in the market release dated 1 May 2013

# WESTPAC GROUP

# INTERIM RESULTS 2013

INCORPORATING THE REQUIREMENTS OF APPENDIX 4D















#### 1.0 GROUP RESULTS

#### 1.1 Reported Results

				%Mov't	%Mov't
	Half Year		Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		6,317	6,185		
Non-interest income		2,834	2,647		
Net operating income before operating expenses and impairment charges		9,151	8,832		
Operating expenses		(4,013)	(3,896)		
Net profit before impairment charges and income tax expense		5,138	4,936		
Impairment charges		(604)	(608)		
Profit before income tax		4,534	4,328		
Income tax expense		(1,499)	(1,327)		
Net profit for the period		3,035	3,001		
Profit attributable to non-controlling interests		(32)	(34)		
NET PROFIT ATTRIBUTABLE TO OWNERS OF WESTPAC BANKING		·			
CORPORATION		3,003	2,967		



# 1.2 Reported Balance Sheet

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Assets					
Cash and balances with central banks		12,523	11,462		
Receivables due from other financial institutions		10,228	6,662		
Trading securities, other financial assets designated at fair					
value and available-for-sale securities		71,739	69,175		
Derivative financial instruments		35,489	30,641		
Loans		514,445	506,124		
Life insurance assets		8,240	8,147		
Other assets		22,301	21,721		
Total assets		674,965	653,932		
Liabilities					
Payables due to other financial institutions		7,564	9,019		
Deposits		394,991	377,458		
Trading liabilities and other financial liabilities designated at fair					
value		9,964	6,205		
Derivative financial instruments		38,935	31,358		
Debt issues and acceptances		147,847	157,576		
Life insurance liabilities		7,208	7,196		
Loan capital		9,537	8,356		
Other liabilities		12,700	11,889		
Total liabilities		628,746	609,057		
Equity					
Total equity attributable to owners of Westpac Banking					
Corporation		44,249	42,898		
Non-controlling interests		1,970	1,977		
Total equity		46,219	44,875		



# 1.3 Key Financial Data

	Half Year March 13		Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Shareholder Value		-			
Earnings per ordinary share (cents)		98.1	97.8		
Weighted average ordinary shares (millions)		3,054	3,031		
Fully franked dividends per ordinary share (cents)		84	82		
Return on average ordinary equity		13.99%	14.04%		
Average ordinary equity (\$m)		42,932	42,278		
Average total equity (\$m)		44,887	44,251		
Net tangible asset per ordinary share (\$)		10.47	10.12		
Productivity and efficiency					
Expense to income ratio		43.9%	44.1%		
Business performance					
Interest spread		1.89%	1.86%		
Benefit of net non-interest bearing assets, liabilities and equity		0.28%	0.30%		
Net interest margin		2.17%	2.16%		
Average interest earning assets (\$m)		581,846	573,644		
				%Mov'	t %Mov
	Half Year	Half Yea	r Half Yea		
	March 13		2 March 12		
Capital adequacy ratio (%)				•	
Common equity Tier 1					
- APRA Basel II		8.38%	% 7.96%	, D	
- APRA Basel III		8.16%	% n/a		
- Internationally fully harmonised Basel III		10.63%	% n/a		
Credit RWA (\$b)		245.	1 238.8	3	
Total RWA (\$b)		297.	9 300.0	)	
				%Mov'i	t %Mov
	Half Year	Half Yea	r Half Yea	Mar 13	- Mar 13
	March 13	Sept 1	2 March 12	Sept 12	2 Mar 1
Asset quality					
Total impaired assets to gross loans		0.85%	6 0.88%	, D	
Total impaired assets to equity and total provisions		8.7%	6 9.1%	, D	
Total impairment provisions to total impaired assets		37.4%	6 37.8%	, D	
Total stressed exposures as a % of total committed exposures		2.17%	6 2.26%	ò	
Total provisions to gross loans		82bp	s 86bps	3	
Collectively assessed provisions to performing non-housing loans		155bp	s 164bps	3	
Mortgages 90 days past due		0.51%	6 0.55%	, D	
Other consumer loans 90 days past due		1.119	6 1.33%	, o	
Collectively assessed provisions to credit RWA		108bp	s 116bps		



# 1.4 Cash Earnings Results

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		6,340	6,223		
Non-interest income		2,850	2,663		
Net operating income		9,190	8,886		
Operating expenses		(3,724)	(3,655)		
Core earnings		5,466	5,231		
Impairment charges		(604)	(608)		
Operating profit before income tax		4,862	4,623		
Income tax expense		(1,425)	(1,393)		
Net profit		3,437	3,230		
Net profit attributable to non-controlling interests		(34)	(35)		
Cash Earnings		3,403	3,195		
Effective tax rate		29.3%	30.1%		

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
	March 13	Sept 12	March 12	Sept 12	Mar 12
Shareholder Value					
Cash Earnings per ordinary share (cents)		111.0	105.0		
Economic profit (\$m)		1,869	1,687		
Weighted average ordinary shares (millions) - Cash Earnings		3,067	3,044		
Dividend payout ratio - Cash Earnings		76.0%	78.4%		
Cash Earnings return on average ordinary equity		15.85%	15.11%		
Cash Earnings return on average tangible ordinary equity		21.06%	20.22%		
Average ordinary equity (\$m)		42,932	42,278		
Average tangible ordinary equity (\$m)		32,319	31,607		
Productivity and efficiency					
Expense to income ratio - Cash Earnings		40.5%	41.1%		
Total banking expense to income ratio - Cash Earnings		39.4%	39.7%		
Full time equivalent employees (FTE)		35,675	36,407		
Revenue per FTE (\$'000's)		255	240		
Business performance					
Interest spread		1.90%	1.87%		
Benefit of net non-interest bearing assets, liabilities and equity		0.28%	0.30%		
Net interest margin		2.18%	2.17%		
Average interest earning assets (\$m)		581,846	573,644		
Customer return on credit RWA		3.89%	3.90%		
Impairment Charges					
Impairment charges to average loans annualised		24bps	24bps		
Net write-offs to average loans annualised		34bps	29bps		



# Reconciliation of Reported Results to Cash Earnings

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
NET PROFIT ATTRIBUTABLE TO OWNERS OF WESTPAC	Walti 13	Sept 12	Walti 12	Sept 12	IVIAI 12
BANKING CORPORATION		3,003	2,967		
TPS revaluations		3	24		
Treasury shares		15	12		
Ineffective hedges		1	(8)		
Fair value (gain)/loss on economic hedges		(13)	20		
Buyback of government guaranteed debt		-	(5)		
Fair value amortisation of financial instruments		28	18		
Amortisation of intangible assets		77	74		
Supplier program		46	93		
Litigation provision		78	-		
TOFA tax consolidation adjustment		165	-		
Total Cash Earnings adjustments (post-tax)	***************************************	400	228		
Cash Earnings		3,403	3,195		



# 1.5 Market Share and System Multiple Metrics

#### 1.5.1 Market Share

	Half Year	Half Year	Half Year
Australia	March 13	Sept 12	March 12
Banking System (APRA)			
Housing credit		25%	25%
Cards		22%	22%
Household deposits		23%	22%
Business deposits		21%	21%
Financial System (RBA)			
Housing credit		24%	24%
Business credit		18%	19%
Retail deposits		21%	21%
	Half Year	Half Year	Half Year
New Zealand	March 13	Sept 12	March 12
Consumer lending		20%	20%
Deposits		21%	21%
Business lending		17%	17%
	Half Year	Half Year	Half Year
Australian Wealth Management	March 13	Sept 12	March 12
Platforms (includes Wrap and Corporate Super)		21%	21%
Retail (excludes Cash)		19%	20%
Corporate Super		14%	13%
Funds Management - BTIM		5%	5%
Wholesale - BTIMAdvance Asset Management		2%	2%
	Half Year	Half Year	Half Year
Australian Life Insurance	March 13	Sept 12	March 12
Life Insurance - inflows		8%	7%
Life Insurance - new business		9%	8%



#### 1.5.2 System Multiples

	Half Year	Half Year	Half Year
Australia	March 13	Sept 12	March 12
Banking System (APRA)			
Housing credit		0.7	0.7
Cards		n/a	1.2
Household deposits		1.2	1.1
Business deposits		1.3	4.2
Financial System (RBA)			
Housing credit		0.8	8.0
Business credit		0.3	1.4
Retail deposits		1.2	1.6

	Half Year	Half Year	Half Year
New Zealand	March 13	Sept 12	March 12
Consumer lending		0.6	1.9
Deposits		1.7	0.8



# 2.1 Cash Earnings Summary

# Divisional Cash Earnings Summary

Six months to 31 March 2013	Westpac								
	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income									
Non-interest income									
Net operating income									
Operating expenses									
Core earnings									
Impairment charges									
Operating profit before income tax									
Income tax expense									
Net profit									
Net profit attributable to non-controlling interests									
Cash Earnings									

Six months to 30 September 2012	Westpac								
·	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income	2,687	1,522	215	4,424	825	623	76	392	6,340
Non-interest income	603	285	874	1,762	781	171	74	62	2,850
Net operating income	3,290	1,807	1,089	6,186	1,606	794	150	454	9,190
Operating expenses	(1,530)	(678)	(588)	(2,796)	(507)	(332)	(45)	(44)	(3,724)
Core earnings	1,760	1,129	501	3,390	1,099	462	105	410	5,466
Impairment charges	(211)	(193)	5	(399)	(62)	(72)	(21)	(50)	(604)
Operating profit before income tax	1,549	936	506	2,991	1,037	390	84	360	4,862
Income tax expense	(436)	(279)	(150)	(865)	(298)	(107)	(27)	(128)	(1,425)
Net profit	1,113	657	356	2,126	739	283	57	232	3,437
Net profit attributable to non-controlling interests	-		(4)	(4)		(2)	(5)	(23)	(34)
Cash Earnings	1,113	657	352	2,122	739	281	52	209	3,403

Six months to 31 March 2012	Westpac								
	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income	2,617	1,444	209	4,270	881	601	72	399	6,223
Non-interest income	581	280	776	1,637	703	165	77	81	2,663
Net operating income	3,198	1,724	985	5,907	1,584	766	149	480	8,886
Operating expenses	(1,549)	(663)	(545)	(2,757)	(480)	(321)	(48)	(49)	(3,655)
Core earnings	1,649	1,061	440	3,150	1,104	445	101	431	5,231
Impairment charges	(218)	(240)	(6)	(464)	(65)	(76)	(10)	7	(608)
Operating profit before income tax	1,431	821	434	2,686	1,039	369	91	438	4,623
Income tax expense	(430)	(247)	(129)	(806)	(305)	(101)	(31)	(150)	(1,393)
Net profit	1,001	574	305	1,880	734	268	60	288	3,230
Net profit attributable to non-controlling interests	-	-	(4)	(4)		(1)	(5)	(25)	(35)
Cash Earnings	1,001	574	301	1,876	734	267	55	263	3,195



Net profit

Net profit attributable to non-controlling interests

Movement March 2013 - Sept 2012	Westpac Retail & Business	Banking	BT Financial Group		Westpac Institutional	New	Westpac	Group	
%	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income									
Non-interest income									
Net operating income									
Operating expenses									
Core earnings									
Impairment charges									
Operating profit before income tax									
Income tax expense									
Net profit									
Net profit attributable to non-controlling interests									
Cash Earnings									
Movement March 2013 - March 2012	Westpac								
	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
%	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income									
Non-interest income									
Net operating income									
Operating expenses									
Core earnings									
Impairment charges									
Operating profit before income tax									
Income tax expense									



#### 2.2 Review of Earnings

#### 2.2.1 Net Interest Income

#### Loans

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Australia		459,762	453,195		
Housing		316,342	310,127		
Personal (loans and cards)		16,390	16,234		
Business		127,907	127,432		
Margin lending		2,279	2,667		
Other (including provisions)		(3,156)	(3,265)		
New Zealand (NZ\$)		59,902	58,689		
Housing		35,977	35,543		
Personal (loans and cards)		1,666	1,666		
Business		22,728	22,014		
Other (including provisions)		(469)	(534)		
Other overseas		6,924	6,693		
Total loans		514,445	506,124		

#### Deposits

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Australia		335,953	318,544		
At call		147,038	134,306		
Term		139,351	130,172		
Certificates of deposit		32,905	39,212		
Non-interest bearing		16,659	14,854		
New Zealand (NZ\$)		43,390	40,836		
At call		15,930	15,543		
Term		23,068	20,944		
Certificates of deposit		1,423	1,412		
Non-interest bearing		2,969	2,937		
Other overseas		24,442	26,737		
Total deposits		394,991	377,458		



# **Customer and Treasury Deposits**

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Total Customer Deposits		347,722	319,916		
Australia		303,048	279,332		
New Zealand (A\$)		33,462	31,064		
Other		11,212	9,520		
Treasury deposits		47,269	57,542		
Total		394,991	377,458		

# Margins

	Half Year	Half Year	Half Year	% <i>Mov't</i> Mar 13 -	% <i>Mov't</i> Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		6,340	6,223		
Markets net interest income		70	40		
Treasury net interest income		351	240		
Net interest income excluding Treasury & Markets		5,919	5,943		
Average interest-earning assets		581,846	573,644		
Group net interest margin		2.18%	2.17%		
Group net interest margin excluding Treasury & Markets		2.03%	2.07%		



#### 2.2.2 Non-Interest Income

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Fees and commissions		1,321	1,309		
Wealth management and insurance income		1,008	801		
Trading income		441	406		
Other income		80	147		
Non-interest income		2,850	2,663		

#### Wealth management income

\$bn	As at 31 March 2013	As at 30 Sept 2012	As at 31 March 2012	%Mov't Mar 13 - Sept 12	% <i>M ov't</i> Mar 13 - Mar 12
Funds Under Management (FUM)					
BT		49.5	48.4		
Advance Asset Management		7.0	7.2		
Westpac Institutional Bank		8.2	6.9		
New Zealand (A\$)		2.9	2.5		
Group FUM		67.6	65.0		
Funds Under Administration (FUA)					
BT		56.8	54.8		
Asgard		31.1	30.8		
New Zealand (A\$)		1.0	1.0		
Group FUA		88.9	86.6		

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Average FUM for the Group		64.6	61.1		
Average FUA for the Group		86.4	83.4		

#### Markets Income

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		70	40		
Non-interest income		330	303		
Trading income		338	310		
Other non-interest income		(8)	(7)		
Total Markets Income		400	343		



#### 2.2.3 Operating Expenses

	11-16 V	11-16 V	11-16 V	%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Salaries and other staff expenses		(2,050)	(2,056)		
Equipment and occupancy expenses		(664)	(614)		
Other expenses		(1,010)	(985)		
Total expenses		(3,724)	(3,655)		

# Full Time Equivalent Employees (FTE)

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
Analysis of movement in FTE	2013	2012	2012	Sept 12	Mar 12
Permanent employees		33,418	33,756		
Temporary employees		2,257	2,651		
FTE		35,675	36,407		
Average FTE		36,041	37,060		



# 2.2.4 Impairment Charges

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13-
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Individually assessed provisions (IAPs)					
New IAPs		(727)	(715)		
Write-backs		208	260		
Recoveries		61	43		
Total IAPs, write-backs and recoveries		(458)	(412)		
Collectively assessed provisions (CAPs)					
Write-offs		(397)	(359)		
Other changes in CAPs		251	163		
Total new CAPs		(146)	(196)		
Total impairment charges		(604)	(608)		



# 2.3.1 Credit Quality Key Metrics

	Half Year	Half Year	Half Year
Stressed Exposures by Credit Grade as a % of total committed exposures	March 13	Sept 12	March 12
Impaired		0.58%	0.60%
90 days past due, well secured		0.35%	0.40%
Watchlist and substandard		1.24%	1.26%
Total Stressed Exposures		2.17%	2.26%
	Half Year	Half Year	Half Year
Business and Institutional Impaired Assets to total committed exposures	March 13	Sept 12	March 12
Business impaired assets to business total committed exposures:			
Business Australia		2.09%	2.24%
Business New Zealand		3.17%	3.33%
Institutional		0.45%	0.39%
	11.16.16	11.16.16	11.16.16
	Half Year	Half Year	Half Year
Other consumer loans 90 days past due	March 13	Sept 12	March 12
90 days past due:		4.440/	4.000/
Group		1.11%	1.33%
Australia		1.13%	1.35%
New Zealand		0.83%	0.99%
	Half Year	Half Year	Half Year
Mortgages 90 days past due	March 13	Sept 12	March 12
90 days past due:			
Group		0.51%	0.55%
· · I		0.52%	0.54%
Australia		U.3Z70	
Australia New Zealand		0.32%	0.55%
			0.55%
	Half Year		0.55% Half Year
New Zealand Other	Half Year March 13	0.40%	Half Year
New Zealand		0.40% Half Year	Half Year March 12
New Zealand Other		0.40% Half Year Sept 12	Half Year March 12
Other Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans		0.40%  Half Year Sept 12  0.85%	Half Year March 12 0.88%
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans		0.40%  Half Year Sept 12  0.85% 37.4%	Half Year March 12 0.88% 37.8%
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans		0.40%  Half Year Sept 12  0.85% 37.4% 82bps	Half Year March 12 0.88% 37.8% 86bps
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans		0.40%  Half Year Sept 12  0.85% 37.4% 82bps 155bps	Half Year March 12 0.88% 37.8% 86bps 164bps
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans Collectively assessed provisions to RWA	March 13	0.40%  Half Year Sept 12  0.85% 37.4% 82bps 155bps 90bps 108bps	Half Year March 12 0.88% 37.8% 86bps 164bps 94bps 116bps
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans Collectively assessed provisions to RWA Collectively assessed provisions to credit RWA	March 13	0.40%  Half Year Sept 12  0.85% 37.4% 82bps 155bps 90bps 108bps  Half Year	Half Year March 12 0.88% 37.8% 86bps 164bps 94bps 116bps
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans Collectively assessed provisions to RWA Collectively assessed provisions to credit RWA	March 13	0.40%  Half Year Sept 12  0.85% 37.4% 82bps 155bps 90bps 108bps  Half Year Sept 12	Half Year March 12 0.88% 37.8% 86bps 164bps 94bps 116bps Half Year March 12
Other  Total impaired assets to gross loans Total impaired asset provisions to total impaired assets Total provisions to gross loans Collectively assessed provisions to performing non-housing loans Collectively assessed provisions to RWA Collectively assessed provisions to credit RWA	March 13	0.40%  Half Year Sept 12  0.85% 37.4% 82bps 155bps 90bps 108bps  Half Year	Half Year March 12 0.88% 37.8% 86bps 164bps 94bps 116bps



#### 2.4 Balance Sheet and Funding

#### 2.4.1 Balance Sheet

	As at	As at 30 Sept	As at 31 March	% <i>Mov't</i> Mar 13 -	%Mov't Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Assets					
Cash and balances with central banks		12,523	11,462		
Receivables due from other financial institutions		10,228	6,662		
Trading securities, other financial assets designated at fair					
value and available-for-sale securities		71,739	69,175		
Derivative financial instruments		35,489	30,641		
Loans		514,445	506,124		
Life insurance assets		8,240	8,147		
Other assets		22,301	21,721		
Total assets		674,965	653,932		
Liabilities					
Payables due to other financial institutions		7,564	9,019		
Deposits		394,991	377,458		
Trading liabilities and other financial liabilities designated at fair					
value		9,964	6,205		
Derivative financial instruments		38,935	31,358		
Debt issues and acceptances		147,847	157,576		
Life insurance liabilities		7,208	7,196		
Loan capital		9,537	8,356		
Other liabilities		12,700	11,889		
Total liabilities		628,746	609,057		
Equity					
Total equity attributable to owners of Westpac Banking					
Corporation		44,249	42,898		
Non-controlling interests		1,970	1,977		
Total equity		46,219	44,875		



# 2.4.2 Funding and Liquidity Risk Management

# Funding by residual maturity

	As at 31	As at 31 March 2013		As at 30 Sept 2012		arch 2012
	\$m	Ratio %	\$m	Ratio %	\$m	Ratio %
Customer Deposits			347,722	58	319,916	54
Wholesale funding - residual maturity						
Securitisation			10,079	2	10,489	2
Greater than 12 months			97,212	16	96,997	16
Equity			44,081	7	42,986	7
Stable Funding Ratio (SFR)			499,094	83	470,388	<i>7</i> 9
Less than 6 months			67,810	11	86,008	15
6 to 12 months			13,991	2	13,254	2
Long term to short term scroll			21,333	4	23,755	4
Short term wholesale funding			103,134	17	123,017	21
Total funding			602,228	100	593,405	100

#### Deposits to Net Loans Ratio

	As at 31 March 2013		As at 31 March 2013 As at 30 Sept 2012		As at 31 March 2012	
	\$m	Ratio %	\$m	Ratio %	\$m	Ratio %
Customer deposits			347,722		319,916	
Net loans			514,445	67.6	506,124	63.2



# Funding view of the balance sheet

	As at 31 March 2013								
	Liquid	Customer	Wholesale	Customer	Market				
\$m	Assets	Deposits	Funding	Franchise	Inventory	Total			
Total assets									
Total liabilities									
Total equity									
Total				***************************************					
Net loans									

		As at 30 September 2012							
\$m	Liquid Assets	Customer Deposits		Customer Franchise	Market Inventory	Total			
Total assets	110,174	-	-	490,618	74,173	674,965			
Total liabilities	-	(347,722)	(208,455)	-	(72,569)	(628,746)			
Total equity	-	-	(1,970)	(44,081)	(168)	(46,219)			
Total	110,174	(347,722)	(210,425)	446,537	1,436	-			
Net loans	43,108	-	-	471,337	-	514,445			

		As at 31 March 2012						
	Liquid	Customer	Wholesale	Customer	Market			
\$m	Assets	Deposits	Funding	Franchise	Inventory	Total		
Total assets	101,255	-	-	489,309	63,368	653,932		
Total liabilities	(236)	(319,916)	(228,526)	-	(60,379)	(609,057)		
Total equity	-	-	(1,977)	(42,986)	88	(44,875)		
Total	101,019	(319,916)	(230,503)	446,323	3,077			
Net loans	35,557	-	-	470,567	-	506,124		



#### 2.5 Capital and Dividends

#### Risk-weighted Assets

		Loans (per Section 4)			RWA		
	(pe				Basel III Basel 2.5		
	As at	As at	% Mov't	As at	As at	% Mov't	
	31 March	30 Sept	Mar 13 -	31 March	30 Sept	Mar 13 -	
\$m	2013	2012	Sept 12	2013	2012	Sept 12	
Business purposes							
On balance sheet		152,021			115,697		
Off-balance sheet		-			55,574		
Mark-to-market related credit risk		-			-		
Total business purposes		152,021			171,271		
Consumer purposes							
On balance sheet		366,258			67,134		
Off-balance sheet		-			6,694		
Total consumer purposes		366,258			73,828		
Provision for impairment		(3,834)					
Total credit risk		514,445			245,099		
(% of total RWA)					82%		
Total on balance sheet credit risk					182,831		
Total off-balance sheet credit risk					62,268		
Equity risk					1,263		
Market risk					12,087		
Operational risk					26,757		
IRRBB					10,234		
Other assets					2,461		
Total non-credit					52,802		
(% of total RWA)					18%		
Total		514,445			297,901		

#### Capital Deduction for Regulatory Expected Credit Loss

	As at	As at	As at
	31 March	30 Sept	31 March
\$m	2013	2012	2012
Provisions associated with eligible portfolios			
Total provisions for impairment charges (Section 4 Note 11)		4,241	4,391
plus general reserve for credit losses adjustment		131	119
plus provisions associated with partial write-offs		706	699
less ineligible provisions		(150)	(152)
less certain deferred tax assets		(708)	(731)
Total eligible provisions		4,220	4,326
Regulatory expected downturn loss		5,758	5,944
Capital deduction in provisions for regulatory expected			
downturn loss		(1,538)	(1,618)
Deducted from Capital as follows:			
Tier 1 reduction		(769)	(809)
Tier 2 reduction		(769)	(809)

Dividends



Ordinary dividend (cents per share)	As at 31 March 2013	As at 30 Sept 2012	As at 31 March 2012
Interim (fully franked) - determined dividend		-	82
Final (fully franked)		84	-
Total ordinary dividend		84	82



#### 3.0 DIVISIONAL RESULTS

#### 3.1 Australian Financial Services

	Half Year	Half Year	Half Year	% M ov't Mar 13 -	%Mov't Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		4,424	4,270	•	
Non-interest income		1,762	1,637		
Net operating income		6,186	5,907		
Operating expenses		(2,796)	(2,757)		
Core earnings		3,390	3,150	***************************************	
Impairment charges		(399)	(464)		
Operating profit before tax		2,991	2,686		
Tax and non-controlling interests		(869)	(810)		
Cash Earnings		2,122	1,876		
Economic profit		1,782	1,529		
Expense to income ratio		45.2%	46.7%		
Net interest margin		2.24%	2.19%		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Westpac Retail & Business Banking		1,113	1,001		
St.George Banking Group		657	574		
BT Financial Group (Australia)		352	301		
Total Cash Earnings		2,122	1,876		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits					
Term deposits		113.7	111.3		
Other		125.6	114.4		
Total deposits		239.3	225.7		
Net loans					
Mortgages		315.9	309.6		
Business		77.9	76.6		
Other		18.2	18.2		
Total net loans		<b>412.0</b> 58.1%	<b>404.4</b> 55.8%		
Deposit to loan ratio  Total assets		436.8	429.2		
Total assets Total committed exposure		495.5	483.9		
Consumer lending (mortgages) third party origination		495.5	463.9 38%		
concernor fortung (mortgages) time party origination		7570	3070		



# 3.1.1 Westpac Retail & Business Banking

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	% <i>M ov't</i> Mar 13 - Mar 12
Net interest income		2,687	2,617		
Non-interest income		603	581		
Net operating income		3,290	3,198		
Operating expenses		(1,530)	(1,549)		
Core earnings		1,760	1,649		
Impairment charges		(211)	(218)		
Operating profit before tax	***************************************	1,549	1,431		
Tax and non-controlling interests		(436)	(430)		
Cash Earnings		1,113	1,001		
Economic profit		972	867		
Expense to income ratio		46.5%	48.4%		
Net interest margin		2.25%	2.21%		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits					
Term deposits		59.1	58.9		
Other		79.4	72.9		
Total deposits		138.5	131.8		
Net loans					
Mortgages		195.3	192.6		
Business		46.1	44.8		
Other		8.9	9.0		
Total net loans		250.3	246.4		
Deposit to loan ratio		55.3%	53.5%		
Total assets		255.3	251.6		
Total committed exposure		310.1	302.3		
Credit Quality					
Mortgage delinquencies > 90 days		0.48%	0.52%		
Other consumer loans delinquencies > 90 days		0.99%	1.27%		
Business impaired assets to total committed exposure		1.07%	1.04%		
Total stressed assets to total committed exposure		1.36%	1.38%		



# 3.1.2 St.George Banking Group

	Half Year	Half Year	Half Year	% <i>Mov't</i> Mar 13 -	% <i>Mov't</i> Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		1,522	1,444		
Non-interest income		285	280		
Net operating income		1,807	1,724		
Operating expenses		(678)	(663)		
Core earnings		1,129	1,061		
Impairment charges		(193)	(240)		
Operating profit before tax		936	821		
Tax and non-controlling interests		(279)	(247)		
Cash Earnings		657	574		
Economic profit		518	428		
Expense to income ratio		37.5%	38.5%		
Net interest margin		2.16%	2.08%		

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits					
Term deposits		40.4	38.4		
Other		40.5	36.0		
Total deposits		80.9	74.4		
Net loans					
Mortgages		110.2	106.8		
Business		30.5	30.5		
Other		6.9	6.5		
Total net loans		147.6	143.8		
Deposit to loan ratio		54.8%	51.7%		
Total assets		154.6	150.9		
Total committed exposure		167.6	163.8		
				% Mov't	% Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -

	Half Year March 13	Half Year Sept 12	Half Year March 12	% <i>Mov't</i> Mar 13 - Sept 12	% <i>Mov't</i> Mar 13 - Mar 12
Credit Quality					
Mortgage delinquencies > 90 days		0.58%	0.60%		
Other consumer loans delinquencies > 90 days		1.34%	1.45%		
Business impaired assets to total committed exposure		2.98%	3.05%		
Total stressed assets to total committed exposure		3.18%	3.29%		



# 3.1.3 BT Financial Group (Australia)

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Net interest income		215	209		
Non-interest income		874	776		
Net operating income		1,089	985		
Operating expenses		(588)	(545)		
Core earnings		501	440		
Impairment charges		5	(6)		
Operating profit before tax		506	434		
Tax and non-controlling interests		(154)	(133)		
Cash Earnings		352	301		
Economic profit		292	234		
Expense to income ratio		54.0%	55.3%		
Income on invested capital		53	72		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits		19.9	19.5		
Net loans		14.1	14.2		
Deposit to loan ratio		141.1%	137.3%		
Funds under management (FUM)		56.5	55.6		
Average Funds under management		54.4	52.2		
Funds under administration (FUA)		87.9	85.6		
Average Funds under administration		85.5	82.5		
•	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Funds management business		181	176		
Insurance		137	83		
Total funds management and insurance		318	259		
Capital and other		34	42		
Total Cash Earnings		352	301		



#### 3.1.3.1 Funds Management Business

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
_\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		176	163		
Non-interest income		763	746		
Gross operating income		939	909		
Commission expense		(148)	(150)		
Net operating income		791	759		
Operating expenses		(531)	(496)		
Core earnings		260	263		
Impairment charges		5	(6)		
Operating profit before tax		265	257		
Tax and non-controlling interests		(84)	(81)		
Cash Earnings		181	176		
Expense to income ratio		67.1%	65.3%		

Cash Earnings				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Other Funds Management business		170	166		
BTIM		11	10		
Total Cash Earnings		181	176		

#### Movement of FUM/FUA

								%Mov't	%Mov't
	Sept			Net	Other	Half Year	March	Mar 13 -	Mar 13 -
\$bn	2012	Sales	Redns	Flows	Mov't	March 13	2012	Sept 12	Mar 12
Retail	15.3						15.3		
Institutional	18.5						18.6		
Wholesale	22.7						21.7		
Total FUM	56.5						55.6		
Wrap	71.4						69.7		
Corporate Super	13.2						12.7		
Other	3.3						3.2		
Total FUA	87.9						85.6		



#### 3.1.3.2 Insurance Business

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		1	2		
Non-interest income		309	213		
Gross operating income		310	215		
Commission expense		(84)	(66)		
Net operating income		226	149		
Operating expenses		(30)	(30)		
Core earnings		196	119		
Tax and non-controlling interests		(59)	(36)		
Cash Earnings		137	83		
Expense to income ratio		13.3%	20.1%		

Cash Earnings				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Life Insurance		72	66		
General Insurance		41	(5)		
Lenders Mortgage Insurance		24	22		
Total Cash Earnings		137	83		

#### Premiums for Risk Businesses

Life Insurance in-force premiums				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Life Insurance in-force premiums at start of period		540	506		
Sales		98	75		
Lapses		(42)	(34)		
Net Inflows		56	41		
Other Movements		5	(7)		
Life Insurance in-force premiums at end of period		601	540		
Loss ratios for Insurance Business				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
(%)	March 13	Sept 12	March 12	Sept 12	Mar 12
Life Insurance		26	30		
General Insurance		54	99		
Lenders Mortgage Insurance		35	30		
Gross written premiums				%Mov't	%Mov't
, , , , , , , , , , , , , , , , , , ,	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
General Insurance gross w ritten premium		186	170		
Lenders Mortgage Insurance gross written premium		23	32		



#### 3.1.3.3 Wealth Management Income Reconciliation

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
BTFG non-interest income		874	776		
Net commission, premium, fee and banking income		(68)	(81)		
BTFG wealth management and insurance income		806	695		
NZ w ealth management & insurance		53	46		
WIB w ealth management		151	59		
Other		(2)	1		
Total wealth management & insurance income					
(Cash Earnings basis, Section 5, Note 4)		1,008	801		



Funds under management

#### 3.2 Westpac Institutional Bank

	Half Year	Half Year	Half Year	% <i>Mov't</i> Mar 13 -	%Mov't Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		825	881	•	
Non-interest income		781	703		
Net operating income		1,606	1,584		
Operating expenses		(507)	(480)		
Core earnings		1,099	1,104		
Impairment charges		(62)	(65)		
Operating profit before tax		1,037	1,039		
Tax and non-controlling interests		(298)	(305)		
Cash Earnings		739	734		
Economic profit		504	518		
Expense to income ratio		31.6%	30.3%		
Net interest margin		2.39%	2.59%		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits		64.5	52.4		
Net loans		53.9	54.5		
Deposit to loan ratio		119.7%	96.2%		
Total assets		97.8	89.6		
Total committed exposure		193.1	191.9		
Impaired assets to total committed exposure		0.64%	0.71%		
Total stressed assets to total committed exposure		2.13%	2.26%		

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12
Debt Markets		842	849
Foreign Exchange and Commodities, Carbon and Energy (FX&CCE)		249	277
Global Transactional Services		391	387
Hastings		153	61
Other		(29)	10
Total		1,606	1,584

8.2

6.9



# 3.3 Westpac New Zealand

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
NZ\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		798	779		
Non-interest income		220	215		
Net operating income		1,018	994		
Operating expenses		(424)	(417)		
Core earnings		594	577		
Impairment charges		(93)	(98)		
Operating profit before tax		501	479		
Tax and non-controlling interests		(140)	(133)		
Cash Earnings		361	346		
Economic profit		153	156		
Expense to income ratio		41.7%	42.0%		
Net interest margin		2.73%	2.71%		

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
NZ\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits					
Term deposits		23.1	20.9		
Other		18.9	18.5		
Total deposits		42.0	39.4		
Net loans					
Mortgages		35.9	35.4		
Business		21.8	21.0		
Other		1.7	1.8		
Total net loans		59.4	58.2		
Deposit to loan ratio		70.7%	67.7%		
Total assets		61.0	59.8		
Total committed exposure		83.7	83.3		
Funds under management		3.6	3.2		
Funds under administration		1.2	1.2		
				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
	March 13	Sept 12	March 12	Sept 12	Mar 12
Credit Quality					
Mortgage delinquencies > 90 days		0.40%	0.55%		
Other consumer loans delinquencies > 90 days		0.83%	0.99%		
Impaired assets to total committed exposure		1.13%	1.12%		
Total stressed assets to total committed exposure		3.24%	3.48%		



# 3.4 Westpac Pacific

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	% <i>M ov't</i> Mar 13 - Sept 12	% <i>M ov't</i> Mar 13 - Mar 12
Net interest income		76	72		
Non-interest income		74	77		
Net operating income		150	149		
Operating expenses		(45)	(48)		
Core earnings		105	101		
Impairment charges		(21)	(10)		
Operating profit before tax		84	91		
Tax and non-controlling interests		(32)	(36)		
Cash Earnings		52	55		
Economic profit		35	40		
Expense to income ratio		30.0%	32.2%		

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits		2.5	2.4		<u>.</u>
Net loans		1.6	1.5		
Deposit to loan ratio		156.3%	160.0%		
Total assets		3.0	3.0		
Total committed exposure		3.1	3.1		



# 3.5 Group Businesses

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		392	399		
Non-interest income		62	81		
Net operating income		454	480		
Operating expenses		(44)	(49)		
Core earnings		410	431		
Impairment charges		(50)	7		
Operating profit before tax		360	438		
Tax and non-controlling interests		(151)	(175)		
Cash Earnings		209	263		

Treasury				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net interest income		407	311		
Non-interest income		8	(6)		
Cash Earnings		258	195		



#### 4.1 Consolidated Income Statement

					%Mov't	%Mov't
		Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	Note	March 13	Sept 12	March 12	Sept 12	Mar 12
Interest income	3		17,925	18,948		
Interest expense	3		(11,608)	(12,763)		
Net interest income			6,317	6,185		
Non-interest income	4		2,834	2,647		
Net operating income before operating expenses and						
impairment charges			9,151	8,832		
Operating expenses	5		(4,013)	(3,896)		
Impairment charges	11		(604)	(608)		
Profit before income tax			4,534	4,328		
Income tax expense	7		(1,499)	(1,327)		
Net profit for the period			3,035	3,001		
Net profit attributable to non-controlling interests			(32)	(34)		
Net profit attributable to owners of Westpac Banking	g				***************************************	
Corporation			3,003	2,967		



### 4.2 Consolidated Balance Sheet

		As at 31 March	As at 30 Sept	As at 31 March	% <i>Mov't</i> Mar 13 -	% <i>Mov't</i> Mar 13 -
\$m	Note	2013	2012	2012	Sept 12	Mar 12
Assets						
Cash and balances with central banks			12,523	11,462		
Receivables due from other financial institutions			10,228	6,662		
Derivative financial instruments	19		35,489	30,641		
Trading securities			44,603	45,275		
Other financial assets designated at fair value			2,664	2,815		
Available-for-sale securities			24,472	21,085		
Loans - housing and personal	10		365,221	358,453		
Loans - business	10		149,224	147,671		
Life insurance assets			8,240	8,147		
Regulatory deposits with central banks overseas			1,893	1,477		
Deferred tax assets			2,176	2,243		
Goodwill and other intangible assets			12,134	12,124		
Property, plant and equipment			1,137	1,132		
Other assets			4,961	4,745		
Total assets			674,965	·		
Total assets			074,903	653,932		
Liabilities						
Payables due to other financial institutions			7,564	9,019		
Deposits	17		394,991	377,458		
Derivative financial instruments	19		38,935	31,358		
Trading liabilities and other financial liabilities designated						
at fair value			9,964	6,205		
Debt issues			147,581	157,290		
Acceptances			266	286		
Current tax liabilities			1,022	486		
Deferred tax liabilities			33	37		
Life insurance liabilities			7,208	7,196		
Provisions			1,935	1,557		
Other liabilities			9,710	9,809		
Total liabilities excluding loan capital			619,209	600,701		
Loan capital						
Subordinated bonds			5,521	4,336		
Subordinated perpetual notes			337	339		
Trust Preferred Securities			568	573		
Westpac CPS			1,175	1,175		
Westpac SPS			1,033	1,031		
Westpac SPS II			903	902		
Westpac Capital Notes				-		
Total loan capital Total liabilities			9,537 628,746	8,356 609,057		
Total habilities			020,740	003,037		
Net assets			46,219	44,875		
Shareholders' equity Share capital:						
Ordinary share capital			26,355	25,833		
Treasury shares and RSP treasury shares			(192)	(178)		
Reserves			958	641		
Retained profits				16,602		
Total equity attributable to owners of Westpac			17,128	10,602		
Banking Corporation			44,249	42,898		
Non-controlling interests						
Non-controlling interests Trust preferred acquirities 2003 (TPS 2003)			4 407	4 407		
Trust preferred securities 2003 (TPS 2003)			1,137	1,137		
Trust preferred securities 2006 (TPS 2006)			755	755		
Other			78	85		
Total nan controlling interests			1,970	1,977		
Total non-controlling interests			-,			
Total non-controlling interests  Total shareholders' equity and non-controlling			.,			



### 4.3 Consolidated Cash Flow Statement

		Half Year	Half Year	Half Year	%Mov't Mar 13 -	%Mov't Mar 13 -
, ·	ote	March 13	Sept 12	March 12	Sept 12	Mar 12
Cash flows from operating activities						
Interest received			18,111	18,855		
Interest paid			(11,845)	(12,472)		
Dividends received excluding life business			5	7		
Other non-interest income received			515	3,188		
Operating expenses paid			(2,724)	(2,922)		
Net (purchases)/sales of trading and fair value assets			1,175	3,096		
Net (sales)/purchases in trading and fair value liabilities			3,757	(3,602)		
Net (payments)/receipts relating to derivative financial instruments			2,635	2,378		
Income tax paid excluding life business			(902)	(995)		
Life business:						
Receipts from policyholders and customers			1,029	760		
Interest and other items of similar nature			21	20		
Dividends received			218	169		
Payments to policyholders and suppliers			(1,023)	(875)		
Income tax paid			(24)	(71)		
Net cash provided by/(used in) operating activities	20		10,948	7,536		
Cash flows from investing activities						
Proceeds from sale/maturity of available-for-sale securities			1,843	1,808		
Purchase of available-for-sale securities			(4,054)	(4,729)		
Net (increase)/decrease in:			, , ,			
Receivables due from other financial institutions			(3,801)	1,383		
Loans			(8,381)	(10,512)		
Life insurance assets and liabilities			(26)	(6)		
Regulatory deposits with central banks overseas			(425)	162		
Other assets			641	(473)		
Purchase of intangible assets			(322)	(281)		
Purchase of property, plant and equipment			(144)	(108)		
Proceeds from disposal of property, plant and equipment			7	-		
Purchase of controlled entity, net of cash acquired			-	(270)		
Net cash used in investing activities			(14,662)	(13,026)		
Cash flows from financing activities			(1.,002)	(10,020)		
Issue of loan capital (net of issue costs)			2,449	1,675		
Redemption of loan capital			(1,284)	(1,347)		
Proceeds from exercise of employee options			16	(1,517)		
Purchase of shares on exercise of employee options and rights			1	(1)		
Net increase/(decrease) in:			•	(.)		
Payables due to other financial institutions			(1,551)	(5,256)		
Deposits			17,213	9,168		
Debt issues and acceptances			(9,518)	(437)		
Other liabilities and provisions			(476)	(599)		
Purchase of RSP treasury shares						
Net sale/(purchase) of other treasury shares			(7)	(1) 10		
			(7) (1,995)			
Payment of dividends Payment of distributions to non-controlling interests				(2,055)		
,			(33)	(39)		
Net cash provided by financing activities			4,808	1,127		
Net (decrease)/increase in cash and cash equivalents			1,094	(4,363)		
Effect of exchange rate changes on cash and cash equivalents			(33)	(433)		
Cash and cash equivalents as at the beginning of the period			11,462	16,258		
Cash and cash equivalents as at the end of the period			12,523	11,462		



# 4.4 Consolidated Statement of Comprehensive Income

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Net profit for the period		3,035	3,001		
Other comprehensive income:					
Items that may be reclassified subsequently to profit or loss					
Gains/(losses) on available-for-sale securities:					
Recognised in equity		79	60		
Transferred to income statement		(65)	(62)		
Gains/(losses) on cash flow hedging instruments recognised in equity		344	175		
Exchange differences on translation of foreign operations		(3)	(61)		
Income tax on items taken directly to or transferred directly from equity:					
Available-for-sale securities reserve		(5)	4		
Cash flow hedging reserve		(102)	(58)		
Foreign currency translation reserve		-	4		
Items that will not be reclassified subsequently to profit or loss					
Defined benefit obligation actuarial gains/(losses)					
recognised in equity (net of tax)		24	(1)		
Other comprehensive income for the period (net of tax)		272	61		
Total comprehensive income for the period		3,307	3,062		
Attributable to:					
Ow ners of Westpac Banking Corporation		3,275	3,028		
Non-controlling interests		32	34		
Total comprehensive income for the period		3,307	3,062		



# 4.5 Consolidated Statement of Changes in Equity

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	% M ov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Share capital		•		•	
Balance as at beginning of period		25,655	25,269		
Shares issued:					
Dividend reinvestment plan		505	368		
Option and share right schemes		17	9		
Shares purchased for delivery upon exercise of options and share rights (net of tax)			_		
Acquisition of RSP treasury shares		(7)	(1)		
Disposal/(acquisition) of treasury shares		(7)	10		
Balance as at period end		26,163	25,655		
Available-for-sale securities reserve		·	·		
Balance as at beginning of period Current period movement due to changes in other comprehensive income:		33	31		
Net gains/(losses) from changes in fair value		79	60		
Exchange differences		2	-		
Income tax effect		(27)	(12)		
Transferred to income statements		(65)	(62)		
Income tax effect		22	16		
Balance as at period end		44	33		
Share-based payment reserve					
Balance as at beginning of period		729	648		
Current period movement due to transactions with employees		61	81		
Balance as at period end		790	729		
Cash flow hedging reserve					
Balance as at beginning of period		229	112		
Current period movement due to changes in other comprehensive income:					
Net gains/(losses) from changes in fair value Income tax effect		344 (102)	175 (58)		
Balance as at period end		471	229		
Foreign currency translation reserve					
Balance as at beginning of period Current period movement due to changes in other comprehensive income:		(351)	(294)		
Exchange differences on translation of foreign operations  Tax on foreign currency translation adjustment		(3)	(61) 4		
Balance as at period end		(354)	(351)		
Other reserves					
Balance as at beginning of period		1	1		
Transactions with owners:		6	-		
Balance as at period end		7	1		
Total reserves		958	641		
Movements in retained profits were as follows Balance as at beginning of period		16,602	16,059		
Current period movement due to changes in comprehensive income: Actuarial gains/(losses) on defined benefit obligations (net of tax)		24	/4\		
Profit attributable to owners of Westpac Banking Corporation  Transactions with owners:		3,003	(1) 2,967		
Final dividend paid		_	(2,423)		
Interim dividend paid		(2,501)	(2,720)		
Balance as at period end		17,128	16,602		
Total comprehensive income attributable to non-controlling interests		32	34		
Total comprehensive income attributable to owners of					
Westpac Banking Corporation		3,275	3,028		
Total comprehensive income for the period		3,307	3,062		



Note 2. Average balance sheet and interest rates

		Half Year			Half Year			Half Year	
	31	March 2013	3	30 Se	eptember 2	012	31	March 2012	2
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average
	Balance	Income	Rate	Balance	Income	Rate	Balance	Income	Rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
Assets									
Interest earning assets									
Receivables due from other financial institutions				8,821	76	1.7%	7,919	112	2.8%
Trading securities				44,857	966	4.3%	46,527	1,125	4.8%
Available-for-sale securities				20,287	605	6.0%	17,885	511	5.7%
Other financial assets designated at fair value				2,005	54	5.4%	2,033	54	5.3%
Regulatory deposits				1,438	14	1.9%	1,482	10	1.3%
Loans and other receivables				504,438	16,210	6.4%	497,798	17,136	6.9%
Total interest earning assets and interest income				581,846	17,925	6.2%	573,644	18,948	6.6%
Non-interest earning assets									
Cash, receivables due from other financial institutions and									
regulatory deposits				1,931			3,559		
Life insurance assets				8,103			7,951		
All other assets				74,602			72,638		
Total non-interest earning assets				84,636			84,148		
Total assets				666,482			657,792		
		Half Year			Half Year			Half Year	
	31	March 2013	3	30 Se	eptember 2	012	31	March 2012	)
	Average	Interest	-	Average	Interest	Average	Average	Interest	Average
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
Liabilities									
Interest bearing liabilities									
Deposits				366,503	7,140	3.9%	353,703	7,462	4.2%
Payables due to other financial institutions				7,752	107	2.8%	10,738	137	2.6%
· · · · · · · · · · · · · · · · · · ·							7 000	214	5.9%
Loan capital				7,909	240	6.1%	7,259		
Loan capital Other interest bearing liabilities				7,909 161,823	240 4,121	6.1% 5.1%	165,367	4,950	6.0%
·								4,950	6.0%
Other interest bearing liabilities  Total interest bearing liabilities and interest expense								4,950 <b>12,763</b>	6.0% <b>4.8</b> %
Other interest bearing liabilities  Total interest bearing liabilities and interest				161,823	4,121	5.1%	165,367		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions				161,823 <b>543,987</b> 19,345	4,121	5.1%	165,367 <b>537,067</b> 18,283		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities				161,823 <b>543,987</b>	4,121	5.1%	165,367 <b>537,067</b>		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions				161,823 <b>543,987</b> 19,345	4,121	5.1%	165,367 <b>537,067</b> 18,283		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions  Life insurance policy liabilities				161,823 543,987 19,345 6,912	4,121	5.1%	165,367 537,067 18,283 6,926		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions  Life insurance policy liabilities  All other liabilities				161,823 543,987 19,345 6,912 51,351	4,121	5.1%	165,367 537,067 18,283 6,926 51,265		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions  Life insurance policy liabilities  All other liabilities  Total non-interest bearing liabilities				161,823 543,987 19,345 6,912 51,351 77,608	4,121	5.1%	165,367 537,067 18,283 6,926 51,265 76,474		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions  Life insurance policy liabilities  All other liabilities  Total non-interest bearing liabilities  Total liabilities				161,823 543,987 19,345 6,912 51,351 77,608 621,595	4,121	5.1%	165,367 537,067 18,283 6,926 51,265 76,474 613,541		
Other interest bearing liabilities  Total interest bearing liabilities and interest expense  Non-interest bearing liabilities  Deposits and payables due to other financial institutions  Life insurance policy liabilities  All other liabilities  Total non-interest bearing liabilities  Total liabilities  Shareholders' equity				161,823 543,987 19,345 6,912 51,351 77,608 621,595 42,932	4,121	5.1%	165,367 537,067 18,283 6,926 51,265 76,474 613,541 42,278		



Note 2. Average balance sheet and interest rates (continued)

		Half Year Half Year 31 March 2013 30 September 2012			Half Year				
	31			30 Se	eptember 2	012	31 March 2012		
	Average		Average	Average		Average	Average		Average
	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
Loans and other receivables									
Australia				443,074	14,619	6.6%	437,758	15,583	7.1%
New Zealand				46,992	1,448	6.2%	45,840	1,422	6.2%
Other overseas				14,372	143	2.0%	14,200	131	1.8%
Deposits									
Australia				310,222	6,486	4.2%	294,602	6,815	4.6%
New Zealand				31,069	547	3.5%	29,579	519	3.5%
Other overseas				25,212	107	0.8%	29,522	128	0.9%



Note 3. Net interest income

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Interest income					
Cash		57	42		
Receivables due from other financial institutions		76	112		
Net ineffectiveness on qualifying hedges		(2)	10		
Trading securities		966	1,125		
Other financial assets designated at fair value		54	54		
Available-for-sale securities		605	511		
Loans		16,154	17,084		
Regulatory deposits with central banks overseas		14	10		
Other interest income		1	-		
Total interest income		17,925	18,948		
Interest expense					
Payables due to other financial institutions		(107)	(137)		
Certificates of deposit		(759)	(860)		
At call and term deposits		(6,381)	(6,602)		
Trading liabilities		(1,858)	(2,642)		
Other financial liabilities designated at fair value		(11)	(9)		
Debt issues and acceptances		(2,189)	(2,199)		
Loan capital		(240)	(214)		
Other interest expense		(63)	(100)		
Total interest expense		(11,608)	(12,763)		
Net interest income		6,317	6,185		



Note 4. Non-interest income

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Fees and commissions					
Facility fees		596	583		
Transaction fees and commissions		597	588		
Other non-risk fee income		128	138		
Total fees and commissions		1,321	1,309		
Wealth management and insurance income					
Life insurance and funds management net operating income General insurance and lenders mortgage insurance net		869	744		
operating income		125	53		
Total wealth management and insurance income		994	797		
Trading income					
Foreign exchange income		201	275		
Other trading securities		243	131		
Total trading income		444	406		
Other income					
Dividends received		5	7		
Rental income		-	1		
Net gain/(loss) on ineffective hedges		(5)	8		
Net gain on hedging overseas operations		33	45		
Net gain/(loss) on derivatives held for risk management					
purposes		(6)	(30)		
Net gain/(loss) on disposal of assets		-	46		
Net gain/(loss) on financial instruments designated at fair value		14	13		
Other		34	45		
Total other income		75	135		
Total non-interest income		2,834	2,647		



Note 5. Operating expenses

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Salaries and other staff expenses		•		•	
Salaries and wages		1,551	1,562		
Other staff expenses		497	489		
Restructuring costs		39	120		
Total salaries and other staff expenses		2,087	2,171		
Equipment and occupancy expenses					
Operating lease rentals		266	269		
Depreciation, amortisation and impairment:					
Premises		6	8		
Leasehold improvements		54	52		
Furniture and equipment		31	31		
Technology		43	42		
Softw are		200	152		
Other		64	60		
Total equipment and occupancy expenses		664	614		
Other expenses					
Amortisation of deferred expenditure & intangible assets		120	111		
Non-lending losses		145	27		
Purchased services:					
Technology and information services		164	114		
Legal		18	11		
Other professional services		201	201		
Credit card loyalty programs		61	72		
Postage and stationery		117	112		
Outsourcing costs		308	312		
Insurance		7	9		
Advertising		83	64		
Training		12	8		
Travel		33	33		
Other expenses		(7)	37		
Total other expenses		1,262	1,111		
Total operating expenses		4,013	3,896		



Note 6. Deferred expenses and capitalised software

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Capitalised softw are		1,551	1,435		
Deferred acquisition costs		143	142		
Other		17	17		

#### Note 7. Income tax

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
The income tax expense for the period is reconciled to					
the profit before income tax as follows					
Profit before income tax		4,534	4,328		
Prima facie income tax based on the Australian company tax					
rate of 30%		1,361	1,298		
The effect of amounts which are not					
deductible/(assessable) in calculating taxable income					
Change in tax rate		-	1		
Rebateable and exempt dividends		-	(1)		
Life insurance:					
Tax adjustment on policy holders earnings		2	6		
Adjustment for life business tax rates		(3)	(3)		
Hybrid capital distributions		10	-		
Other non-assessable items		(19)	(10)		
Other non-deductible items		27	26		
Adjustment for overseas tax rates		9	(6)		
Income tax under/(over) provided in prior years		(5)	(5)		
TOFA tax consolidation adjustment		165	-		
Other items		(48)	21		
Total income tax expense in the income statement		1,499	1,327		
Average effective income tax rate		33.1%	30.7%		
Effective tax rate (excluding life company accounting)		33.0%	30.5%		

Note 8. Dividends

	Half Year	Half Year	Half Year
	March 13	Sept 12	March 12
Ordinary dividend (cents per share)			
Interim (fully franked) - determined dividend		-	82
Final (fully franked)		84	-
		84	82
Total dividends paid (\$m)			
Ordinary dividends paid		2,501	2,423
		2,501	2,423
Ordinary dividend payout ratio		85.6%	83.8%



Note 9. Earnings per ordinary share

	Half Year		Half Year	%Mov't Mar 13 -	%Mov't Mar 13 -
	March 13	Sept 12	March 12	Sept 12	Mar 12
Earnings per ordinary share (cents)					
Basic		98.1	97.8		
Fully diluted		95.5	94.5		
Weighted average number of fully paid ordinary shares					
(millions)		2.054	2.024		
Basic		3,054	3,031		
Fully diluted		3,224	3,206		

	Half Year	Half Year	Half Year
	March 13	Sept 12	March 12
Reconciliation of ordinary shares on issue before the effect of own			
shares held (millions)			
Opening balance		3,054	3,030
Number of shares issued under the Dividend Reinvestment Plan (DRP)		25	18
Number of shares issued under the Employee Share Plan (ESP)		-	1
Number of shares issued under Restricted Share Plan (RSP), option and share right schemes		1	5
Closing balance		3,080	3,054

	Half	Year	Half '	Year	Half \	Year
	31 Ma	rch 2013	30 Sep	t 2012	31 Marc	h 2012
	Basic	Diluted	Basic	Diluted	Basic	Diluted
Reconciliation of earnings used in the calculation of						
earnings per ordinary share (\$m)						
Net profit attributable to owners of Westpac Banking Corporation			3,003	3,003	2,967	2,967
RSP treasury shares distributions			(7)	-	(4)	-
2004 TPS distributions			-	9	-	9
2007 convertible notes distributions			-	2	-	15
Westpac SPS distributions			-	16	-	18
Westpac SPS II distributions			-	17	-	19
Westpac CPS dividends			-	32	-	1
Westpac Capital Notes dividends			-	-	-	-
Net profit attributable to owners of Westpac Banking						
Corporation adjusted for the effect of dilution			2,996	3,079	2,963	3,029
Weighted average number of ordinary shares (millions)						
Weighted average number of ordinary shares			3,067	3,067	3,044	3,044
Effect of own shares held			(13)	(13)	(13)	(13)
Potential dilutive adjustment:						
Exercise of options and share rights and vesting of						
restricted shares			-	13	-	7
Conversion of 2004 TPS			-	22	-	24
Conversion of 2007 convertible notes			-	4	-	49
Conversion of Westpac SPS			-	43	-	50
Conversion of Westpac SPS II			-	38	-	43
Conversion of Westpac CPS			-	50	-	2
Conversion of Westpac Capital Notes			-	-	-	-
Total weighted average number of ordinary shares			3,054	3,224	3,031	3,206
Earnings per ordinary share (cents)			98.1	95.5	97.8	94.5



# Note 10. Loans

\$m  Loans are classified based on the location of the booking office:  Australia  Overdrafts  Credit card outstandings	31 March 2013	30 Sept 2012 3,171 9,675	31 March 2012 3,302	Mar 13 - Sept 12	Mar 13 - Mar 12
Loans are classified based on the location of the booking office:  Australia  Overdrafts  Credit card outstandings	2013	3,171		Sept 12	Mar 12
Australia Overdrafts Credit card outstandings		•	3,302		
Overdrafts Credit card outstandings		•	3,302		
Credit card outstandings		•	3,302		
•		9,675			
Occupation to a district and a self-resonant a			9,807		
Overnight and at call money market loans		136	45		
Acceptance of finance		38,175	38,488		
Term loans:					
Housing		283,703	276,204		
Housing - line of credit		32,639	33,923		
Total housing		316,342	310,127		
Non-housing		84,244	82,350		
Finance leases		5,997	6,202		
Margin lending		2,279	2,667		
Other		2,995	3,571		
Total Australia		463,014	456,559		
New Zealand					
Overdrafts		1,147	1,003		
Credit card outstandings		1,045	1,040		
Overnight and at call money market loans		1,215	1,113		
Term loans:					
Housing		28,685	27,998		
Non-housing		15,784	15,234		
Other		369	385		
Total New Zealand		48,245	46,773		
Other Overseas					
Overdrafts		160	174		
Term loans:					
Housing		961	981		
Non-Housing		3,956	3,897		
Finance leases		85	72		
Other		1,858	1,688		
Total Other Overseas		7,020	6,812		
Total loans		518,279	510,144		
Provision on loans		(3,834)	(4,020)		
Total net loans		514,445	506,124		



Note 11. Provisions for impairment charges

	Half Year	Half Year	Half Year
\$m	March 13	Sept 12	March 12
Collectively assessed provisions			
Balance at beginning of the period		2,909	2,953
Provisions raised/(released)		146	196
Write-offs		(397)	(359)
Interest adjustment		111	118
Exchange rate and other adjustments		2	1
Closing balance		2,771	2,909
Individually assessed provisions			
Balance at beginning of the period		1,482	1,461
Provisions raised		727	715
Write-backs		(208)	(260)
Write-offs		(525)	(427)
Interest adjustment		(27)	(11)
Exchange rate and other adjustments		21	4
Closing balance		1,470	1,482
Total provisions for impairment charges on loans and credit commitments		4,241	4,391
Less: provisions for credit commitments		(407)	(371)
Total provisions for impairment charges on loans		3,834	4,020

	Half Year	Half Year	Half Year
\$m	March 13	Sept 12	March 12
Reconciliation of impairment charges			
Individually assessed provisions raised		727	715
Write-backs		(208)	(260)
Recoveries		(61)	(43)
Collectively assessed provisions raised/(released)		146	196
Impairment charges		604	608



Note 12. Impaired loans

		Australia		N	lew Zealand		Ot	her Oversea	as		Total	
	As at	As at	As at	As at	As at	As at	As at	As at	As at	As at	As at	As at
	31 March	30 Sept	31 March	31 March	30 Sept	31 March	31 March	30 Sept	31 March	31 March	30 Sept	31 March
\$m	2013	2012	2012	2013	2012	2012	2013	2012	2012	2013	2012	2012
Non-Performing Loans:												
Gross amount		3,212	3,293		743	721		79	113		4,034	4,127
Impairment provision		(1,199)	(1,213)		(224)	(226)		(40)	(64)		(1,463)	(1,503)
Net		2,013	2,080		519	495		39	49		2,571	2,624
Restructured loans:												
Gross amount		43	23		-	-		110	102		153	125
Impairment provision		(19)	(10)		-	-		(25)	(24)		(44)	(34)
Net		24	13		-	-		85	78		109	91
Overdrafts, personal loans and revolving												
credit greater than 90 days:												
Gross amount		186	219		12	14		1	2		199	235
Impairment provision		(126)	(148)		(7)	(10)		(1)	(2)		(134)	(160)
Net		60	71		5	4		-	-		65	75
Total Impaired loans:												
Gross amount		3,441	3,535		755	735		190	217		4,386	4,487
Impairment provision		(1,344)	(1,371)		(231)	(236)		(66)	(90)		(1,641)	(1,697)
Net		2,097	2,164		524	499		124	127		2,745	2,790



Note 13. Movement in gross impaired assets

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Balance as at beginning of period		4,487	4,616		
New and increased		1,194	1,060		
Write-offs		(922)	(786)		
Returned to performing or repaid		(738)	(792)		
Portfolio managed - new/increased/returned/repaid		360	395		
Exchange rate and other adjustments		5	(6)		
Balance as at period end		4,386	4,487		

### Note 14. Items past 90 days but well secured

\$m	As at 31 March 2013	As at 30 Sept 2012	As at 31 March 2012	%Mov't Mar 13 - Sept 12	% M ov't Mar 13 - Mar 12
Australia					
Housing products		1,408	1,417		
Other products		1,120	1,363		
Total Australia		2,528	2,780		
New Zealand					
Housing products		73	99		
Other products		48	56		
Other Overseas		37	47		
Total Overseas		158	202		
Total		2,686	2,982		

# Note 15. Impaired assets and provisioning ratios

	As at	As at	As at	M ov't	M ov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
	2013	2012	2012	Sept 12	Mar 12
Net impaired assets to equity and collectively assessed					
provisions		5.6%	5.8%		
Total impaired assets to gross loans		0.85%	0.88%		
Total impaired assets to equity and total provisions		8.7%	9.1%		
Total impaired provisions to total impaired assets		37.4%	37.8%		
Total provisions to gross loans		82bps	86bps		
Collectively assessed provisions to performing non-housing					
loans		155bps	164bps		
Collectively assessed provisions to RWA		90bps	94bps		
Collectively assessed provisions to credit RWA		108bps	116bps		
Total provisions to RWA		137bps	141bps		

# Note 16. Delinquencies (90 days past due loans)

	As at 31 March 2013	As at 30 Sept 2012	As at 31 March 2012	<i>M ov't</i> Mar 13 - Sept 12	<i>Mov't</i> Mar 13 - Mar 12
Mortgages		0.51%	0.55%		
Other personal lending		1.11%	1.33%		
Total personal lending		0.54%	0.59%		



### Note 17. Deposits

	As at	As at	As at	%Mov't	%Mov't
	31 March	30 Sept	31 March	Mar 13 -	Mar 13 -
\$m	2013	2012	2012	Sept 12	Mar 12
Australia					
Certificates of deposit					
At fair value		32,786	39,084		
At amortised cost		119	128		
Total certificates of deposit		32,905	39,212		
At call and term deposits		,	·		
Non-interest bearing, repayable at call		16,659	14,854		
Other interest bearing:					
At call		147,038	134,306		
Term		139,351	130,172		
Total at call and term deposits		303,048	279,332		
Total Australia		335,953	318,544		
New Zealand					
Certificates of deposit					
At fair value		1,134	1,113		
Total certificates of deposit		1,134	1,113		
At call and term deposits		, -	, -		
Non-interest bearing, repayable at call		2,368	2,314		
Other interest bearing:		•	•		
At call		12,702	12,247		
Term		18,392	16,503		
Total at call and term deposits		33,462	31,064		
Total New Zealand		34,596	32,177		
Other overseas					
Certificates of deposit					
At fair value		13,081	17,009		
At amortised cost		149	208		
Total certificates of deposit		13,230	17,217		
At call and term deposits					
Non-interest bearing, repayable at call		732	631		
Other interest bearing:					
At call		1,982	2,165		
Term		8,498	6,724		
Total at call and term deposits		11,212	9,520		
Total other overseas		24,442	26,737		
Total deposits		394,991	377,458		
Total deposits at fair value		47,086	57,264		
Total deposits at amortised cost		347,905	320,194		
Total deposits		394,991	377,458		



#### Note 19. Derivative financial instruments

		Fair	Fair
	Notional	Value	Value
\$m	Amount	Asset	Liability
Held for trading			
Interest rate			
Futures			
Forw ards			
Sw aps			
Options			
Foreign exchange			
Forw ards			
Sw aps			
Options			
Commodities			
Equities			
Credit			
Total held for trading derivatives			
Fair value hedges			
Interest rate			
Sw aps			
Foreign exchange			
Sw aps			
Total fair value hedging derivatives			
Cash flow hedges			
Interest rate			
Sw aps			
Foreign exchange			
Sw aps			
Total cash flow hedging derivatives			
Total net investment hedges			
Total derivatives as at 31 March 2013			
Total derivatives as at 30 September 2012	2,297,064	35,489	(38,935)
Total derivatives as at 31 March 2012	2,030,620	30,641	(31,358)



# WIB Markets - Daily Value at Risk (VaR)

\$m	High	Low	Average
Six months ended 31 March 2013			
Six months ended 30 September 2012	10.2	3.1	5.3
Six months ended 31 March 2012	12.7	4.0	8.3

Average	Half Year	Half Year	Half Year
	31 Mar	30 Sept	31 March
\$m	2013	2012	2012
Interest rate risk		4.4	4.5
Foreign exchange risk		2.3	4.0
Equity risk		0.6	0.5
Commodity risk		1.7	3.2
Other market risks		2.1	3.2
Diversification benefit		(5.8)	(7.1)
Net market risk		5.3	8.3

# Treasury's Traded Risk and Non-Traded Interest Rate Risk

\$m	High	Low	Average
Six months ended 31 March 2013			
Six months ended 30 September 2012	40.0	14.9	29.7
Six months ended 31 March 2012	41.7	26.3	33.4



Note 20. Note to the cash flow statement

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Reconciliation of net cash provided by/(used in)	Wal Cil 13	OCPI 12	Walter 12	OCPI 12	IVIGI 12
operating activities to net profit for the period					
Net profit for the period		3,035	3,001		
Adjustments:			•		
Depreciation, amortisation and impairment		454	396		
Increase/(decrease) in sundry provisions and other non-					
cash items		(1,243)	1,064		
Impairment charges		665	651		
(Increase)/decrease in trading and fair value assets		1,175	3,096		
Increase/(decrease) in trading and fair value liabilities		3,757	(3,602)		
(Increase)/decrease in derivative financial instruments		2,635	2,378		
(Increase)/decrease in accrued interest receivable		134	-		
Increase/(decrease) in accrued interest payable		(237)	291		
Increase/(decrease) in current and deferred tax		573	261		
Net cash (used in)/provided by operating activities		10,948	7,536	***************************************	***************************************
Details of assets and liabilities of controlled entities					
and businesses acquired					
Total assets (tangible and financial) excluding cash		-	73		
Identifiable intangible assets		-	120		
Total liabilities		-	(70)		
Fair value of identifiable net assets acquired		-	123		
Goodw ill		-	214		
Total		-	337		
Consideration paid					
Debt and equity instruments issued		-	45		
Cash paid		-	292		
Total consideration transferred		-	337		
Cash paid		-	292		
Less cash acquired		-	(22)	***************************************	
Cash paid (net of cash acquired)		-	270		

<sup>&</sup>lt;sup>1</sup> On 1 October 2011 BT Investment Management Limited (an entity controlled by Westpac) acquired 100% of the share capital of J O Hambro Capital Management Limited, a company incorporated in the United Kingdom.



# Note 22. Funding view of the balance sheet

			As at 31 M	arch 2013		
	Liquid	Customer	Wholesale	Customer	Market	
\$m	Assets	Deposits	Funding	Franchise	Inventory	Total
Assets						
Cash						
Receivables due from other financial institutions						
Trading securities, other financial assets designated at fair value and available-for-sale securities						
Derivative financial instruments						
Loans						
Life insurance assets						
Goodw ill and other intangibles						
Fixed assets						
Other assets						
Total assets						
Liabilities						
Payables due to other financial institutions						
Deposits:						
At call						
Term deposits  Medium term deposit notes  Certificates of deposit						
Derivative financial instruments						
Trading liabilities and other financial liabilities designated at fair value						
Acceptances						
Debt issues						
Life insurance liabilities						
Other liabilities						
Loan capital						
Total liabilities						
Total equity						
Total net						



Note 22. Funding view of the balance sheet (continued)

		-	As at 30 Sep	tember 201	2	
·	Liquid	Customer	Wholesale	Customer	Market	
\$m	Assets	Deposits	Funding	Franchise	Inventory	Total
Assets						
Cash	9,057	-	-	3,466	-	12,523
Receivables due from other financial institutions	2,026	-	-	2,544	5,658	10,228
Trading securities, other financial assets						
designated at fair value and available-for-sale						
securities	55,983	-	-	-	15,756	71,739
Derivative financial instruments	-	-	-	-	35,489	35,489
Loans	43,108	-	-	471,337	-	514,445
Life insurance assets	-	-	-	-	8,240	8,240
Goodwill and other intangibles	-	-	-	12,134	-	12,134
Fixed assets	-	-	-	1,137	-	1,137
Other assets	-	-	-	-	9,030	9,030
Total assets	110,174	-	-	490,618	74,173	674,965
Liabilities						
Payables due to other financial institutions	-	-	3,802	-	3,762	7,564
Deposits:						
At call	-	181,481	-	-	-	181,481
Term deposits	-	166,241	-	-	-	166,241
Medium term deposit notes	-	-	-	-	-	-
Certificates of deposit	-	-	47,269	-	-	47,269
Derivative financial instruments	-	-	-	-	38,935	38,935
Trading liabilities and other financial liabilities						
designated at fair value	-	-	-	-	9,964	9,964
Acceptances	-	-	266	-	-	266
Debt issues	-	-	147,581	-	-	147,581
Life insurance liabilities	-	-	-	-	7,208	7,208
Other liabilities	-	-	-	-	12,700	12,700
Loan capital	-	-	9,537	-	-	9,537
Total liabilities	-	347,722	208,455	-	72,569	628,746
Total equity	-	-	1,970	44,081	168	46,219
Total net	110,174	(347,722)	(210,425)	446,537	1,436	-



Note 22. Funding view of the balance sheet (continued)

			As at 31 M	arch 2012		
·	Liquid	Customer	Wholesale	Customer	Market	
\$m	Assets	Deposits	Funding	Franchise	Inventory	Total
Assets						
Cash	8,112	-	-	3,350	-	11,462
Receivables due from other financial institutions	908	-	-	2,136	3,618	6,662
Trading securities, other financial assets designated at fair value and available-for-sale						
securities	56,678	-	-	-	12,497	69,175
Derivative financial instruments	-	-	-	-	30,641	30,641
Loans	35,557	-	-	470,567	-	506,124
Life insurance assets	-	-	-	-	8,147	8,147
Goodw ill and other intangibles	-	-	-	12,124	-	12,124
Fixed assets	-	-	-	1,132	-	1,132
Other assets	-	-	-	-	8,465	8,465
Total assets	101,255	-	-	489,309	63,368	653,932
Liabilities						
Payables due to other financial institutions	-	-	5,052	-	3,967	9,019
Deposits:						
At call	-	166,517	-	-	-	166,517
Term deposits	-	153,399	-	-	-	153,399
Medium term deposit notes	-	-	-	-	-	-
Certificates of deposit	-	-	57,542	-	-	57,542
Derivative financial instruments	-	-	-	-	31,358	31,358
Trading liabilities and other financial liabilities						
designated at fair value	236	-	-	-	5,969	6,205
Acceptances	-	-	286	-	-	286
Debt issues	-	-	157,290	-	-	157,290
Life insurance liabilities	-	-	-	-	7,196	7,196
Other liabilities	-	-	-	-	11,889	11,889
Loan capital	-	-	8,356	-	-	8,356
Total liabilities	236	319,916	228,526	-	60,379	609,057
Total equity	-	-	1,977	42,986	(88)	44,875
Total net	101,019	(319,916)	(230,503)	446,323	3,077	-



Note 1. Interest spread and margin analysis (Cash Earnings basis)

	Half Year	Half Year	Half Year
	March 13	Sept 12	March 12
Group		•	
Average external interest earning assets (\$m)		581,846	573,644
Net interest income (\$m)		6,340	6,223
Net interest spread		1.90%	1.87%
Benefit of net non-interest bearing assets, liabilities and equity		0.28%	0.30%
Net interest margin		2.18%	2.17%
Analysis by division			
Average external interest earning assets (\$m)			
Australian Financial Services		394,469	390,027
Westpac Retail & Business Banking		239,325	236,817
St.George Banking Group		141,198	139,116
BT Financial Group		13,946	14,094
Westpac Institional Bank		68,912	67,992
Westpac New Zealand (A\$)		45,610	44,386
Westpac Pacific		2,616	2,636
Group Businesses		70,239	68,603
Group total		581,846	573,644
Westpac New Zealand (NZ\$)		58,449	57,537
Net interest income (\$m) (including capital benefit)			
Australian Financial Services		4,424	4,270
Westpac Retail & Business Banking		2,687	2,617
St.George Banking Group		1,522	1,444
BT Financial Group		215	209
Westpac Institutional Bank		825	881
Westpac New Zealand (A\$)		623	601
Westpac Pacific		76	72
Group Businesses		392	399
Group total		6,340	6,223
Westpac New Zealand (NZ\$)		798	779
Interest margin			
Australian Financial Services		2.24%	2.19%
Westpac Retail & Business Banking		2.25%	2.21%
St.George Banking Group		2.16%	2.08%
BT Financial Group		3.08%	2.97%
Westpac Institutional Bank		2.39%	2.59%
Westpac New Zealand (A\$)		2.73%	2.71%
Westpac Pacific		5.81%	5.46%
Group Businesses		1.12%	1.16%
Westpac New Zealand (NZ\$)		2.73%	2.71%



Note 2. Average balance sheet and interest rates (Cash Earnings basis)

		Half Year			Half Year			Half Year		
	31 March 2013			30 Se	eptember 2	012	31	March 201	March 2012	
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average	
	Balance	Income	Rate	Balance	Income	Rate	Balance	Income	Rate	
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%	
Assets										
Interest earning assets										
Receivables due from other financial institutions				8,821	76	1.7%	7,919	112	2.8%	
Trading securities				44,857	966	4.3%	46,527	1,125	4.8%	
Available-for-sale securities				20,287	605	6.0%	17,885	511	5.7%	
Other financial assets designated at fair value				2,005	54	5.4%	2,033	54	5.3%	
Regulatory deposits				1,438	14	1.9%	1,482	10	1.3%	
Loans and other receivables				504,438	16,212	6.4%	497,798	17,126	6.9%	
Total interest earning assets and interest income				581,846	17,927	6.2%	573,644	18,938	6.6%	
Non-interest earning assets										
Cash, receivables due from other financial institutions and										
regulatory deposits				1,931			3,559			
Life insurance assets				8,103			7,951			
All other assets				74,602			72,638			
Total non-interest earning assets				84,636			84,148			
Total assets				666,482			657,792			

		Half Year			Half Year			Half Year	
	31	31 March 2013			eptember 201	2	31	31 March 2012	
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%
Liabilities									
Interest bearing liabilities									
Deposits				366,503	7,140	3.9%	353,703	7,462	4.2%
Payables due to other financial institutions				7,752	107	2.8%	10,738	137	2.6%
Loan capital				7,909	227	5.7%	7,259	201	5.5%
Other interest bearing liabilities				161,823	4,113	5.1%	165,367	4,915	5.9%
Total interest bearing liabilities and interest expense				543,987	11,587	4.3%	537,067	12,715	4.7%
Non-interest bearing liabilities									
Deposits and payables due to other financial institutions				19,345			18,283		
Life insurance policy liabilities				6,912			6,926		
All other liabilities				51,351			51,265		
Total non-interest bearing liabilities				77,608			76,474		
Total liabilities				621,595			613,541		
Shareholders' equity				42,932			42,278		
Non-controlling interests				1,955			1,973		
Total equity				44,887			44,251		
Total liabilities and equity				666,482			657,792		



Note 2. Average balance sheet and interest rates (Cash Earnings basis) (continued)

		Half Year 31 March 2013			Half Year eptember 201	2		Half Year March 2012		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	
	\$m	\$m	%	\$m	\$m	%	\$m	\$m	%	
Loans and other receivables										
Australia				443,074	14,621	6.6%	437,758	15,554	7.1%	
New Zealand				46,992	1,448	6.2%	45,840	1,441	6.3%	
Other overseas				14,372	143	2.0%	14,200	131	1.8%	
Deposits										
Australia				310,222	6,486	4.2%	294,602	6,815	4.6%	
New Zealand				31,069	547	3.5%	29,579	519	3.5%	
Other overseas				25,212	107	0.8%	29,522	128	0.9%	



Note 3. Net interest income (Cash Earnings basis)

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Interest income					
Cash		57	42		
Loans		16,153	17,085		
Receivables due from other financial institutions		76	112		
Available-for-sale securities		605	511		
Regulatory deposits with central banks overseas		14	10		
Trading securities		966	1,125		
Net ineffectiveness on qualifying hedges		-	-		
Other financial assets designated at fair value		54	54		
Other interest income		2	(1)		
Total interest income		17,927	18,938		
Interest expense					
At call and term deposits		(6,381)	(6,602)		
Certificates of deposit		(759)	(860)		
Payables due to other financial institutions		(107)	(137)		
Debt issues and acceptances		(2,160)	(2,170)		
Loan capital		(227)	(201)		
Trading liabilities		(1,879)	(2,636)		
Other financial liabilities designated at fair value		(11)	(9)		
Other interest expense		(63)	(100)		
Total interest expense		(11,587)	(12,715)		
Net interest income		6,340	6,223		



Note 4. Non-interest income (Cash Earnings basis)

				%Mov't	%Mov't
	Half Year	Half Year	Half Year	Mar 13 -	Mar 13 -
\$m	March 13	Sept 12	March 12	Sept 12	Mar 12
Fees and commissions					
Facility fees		596	583		
Transaction fees and commissions		597	588		
Other non-risk fee income		128	138		
Total fees and commissions		1,321	1,309		
Wealth management and insurance income					
Life insurance and funds management net operating income		886	749		
General insurance and lenders mortgage insurance net operating					
income		122	52		
Total wealth management and insurance income		1,008	801		
Trading income					
Foreign exchange income		201	277		
Other trading securities		240	129		
Total trading income		441	406		
Other income					
Dividends received		5	7		
Rental income		-	1		
Net gain/(loss) on ineffective hedges		-	-		
Hedging overseas operations		27	37		
Net gain/(loss) on derivatives held for risk management purposes		(2)	(1)		
Net gain/(loss) on disposal of assets		-	46		
Net gain/(loss) on financial instruments designated at fair value		14	13		
Other		36	44		
Total other income		80	147		
Total non-interest income (Cash Earnings basis)		2,850	2,663		



Note 5. Operating expense analysis (Cash Earnings basis)

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	%Mov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Salaries and other staff expenses		-		-	
Salaries and wages		1,535	1,510		
Other staff expenses		495	489		
Restructuring costs		20	57		
Total salaries and other staff expenses		2,050	2,056		
Equipment and occupancy expenses					
Operating lease rentals		266	269		
Depreciation, amortisation and impairment:					
Premises		6	8		
Leasehold improvements		54	52		
Furniture and equipment		31	31		
Technology		43	42		
Softw are		200	152		
Other		64	60		
Total equipment and occupancy expenses		664	614		
Other expenses					
Amortisation of deferred expenditure and intangible assets		8	3		
Non-lending losses		34	27		
Purchased services:		٠.			
Technology and information services		157	114		
Legal		17	9		
Other professional services		189	195		
Credit card loyalty programs		61	72		
Postage and stationery		116	112		
Outsourcing costs		301	308		
Insurance		7	9		
Advertising		83	64		
Training		11	8		
Travel		31	28		
Other expenses		(5)	36		
Total other expenses		1,010	985		
Total operating expenses		3,724	3,655		



# Note 6. Earnings per share (Cash Earnings basis)

	Half Year March 13		Half Year March 12	% M ov't Mar 13 - Sept 12	%Mov't Mar 13 - Mar 12
Net profit		3,437	3,230		
Net profit attributable to non-controlling interests		(34)	(35)		
Cash Earnings		3,403	3,195		
Weighted average number of ordinary shares (millions)		3,067	3,044		
Earnings per ordinary share (cents)		111.0	105.0		

	Half Year	Half Year	Half Year
	March 13	Sept 12	March 12
Reconciliation of ordinary shares on issue before the			
effect of own shares held (millions)			
Opening balance		3,054	3,030
Number of shares issued under the Dividend Reinvestment Plan (DRP)		25	18
Number of shares issued under the Employee Share Plan (ESP)		-	1
Number of shares issued under option and share right schemes		1	5
Closing balance		3,080	3,054



# 7.0 SEGMENT RESULT

# 7.1 Half Year Segment Reported Results

Six months to 31 March 2013	Westpac Retail &	_	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income									
Non-interest income									
Net operating income									
Operating expenses									
Impairment charges									
Profit from ordinary activities before income tax expense									
Tax expense									
Net profit									
Net profit attributable to non-controlling interests									
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC									
WBC Cash Earnings adjustments:									
TPS revaluations									
Treasury shares									
Ineffective hedges									
Fair value (gain) / loss on economic hedges									
Buyback of government guaranteed debt									
Fair value amortisation of financial instruments									
Amortisation of intangible assets									
Supplier program									
Litigation provision									
TOFA tax consolidation adjustment									
Cash Earnings									



# 7.1 Half Year Segment Reported Results (continued)

Six months to 30 September 2012	Westpac								
	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income	2,687	1,522	215	4,424	825	623	76	369	6,317
Non-interest income	603	285	874	1,762	781	171	74	46	2,834
Net operating income	3,290	1,807	1,089	6,186	1,606	794	150	415	9,151
Operating expenses	(1,530)	(770)	(608)	(2,908)	(507)	(332)	(45)	(221)	(4,013)
Impairment charges	(211)	(193)	5	(399)	(62)	(72)	(21)	(50)	(604)
Profit from ordinary activities before income tax expense	1,549	844	486	2,879	1,037	390	84	144	4,534
Tax expense	(436)	(252)	(144)	(832)	(298)	(107)	(27)	(235)	(1,499)
Net profit	1,113	592	342	2,047	739	283	57	(91)	3,035
Net profit attributable to non-controlling interests	-	-	(2)	(2)	-	(2)	(5)	(23)	(32)
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC	1,113	592	340	2,045	739	281	52	(114)	3,003
WBC Cash Earnings adjustments:									
TPS revaluations	-	-	-	-	-	-	-	3	3
Treasury shares	-	-	-	-	-	-	-	15	15
Ineffective hedges	-	-	-	-	-	-	-	1	1
Fair value (gain) / loss on economic hedges	-	-	-	-	-	-	-	(13)	(13)
Buyback of government guaranteed debt	-	-	-	-	-	-	-	-	-
Fair value amortisation of financial instruments	-	-	-	-	-	-	-	28	28
Amortisation of intangible assets	-	65	12	77	-	-	-	-	77
Supplier program	-	-	-	-	-	-	-	46	46
Litigation provision	-	-	-	-	-	-	-	78	78
TOFA tax consolidation adjustment	-	-	-	-	-	-	-	165	165
Cash Earnings	1,113	657	352	2,122	739	281	52	209	3,403



# 7.1 Half Year Segment Reported Results

Six months to 31 March 2012	Westpac								
	Retail &	St.George	BT Financial		Westpac				
	Business	Banking	Group		Institutional	New	Westpac	Group	
\$m	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific	Businesses	Group
Net interest income	2,617	1,444	209	4,270	881	601	72	361	6,185
Non-interest income	581	280	776	1,637	703	165	77	65	2,647
Net operating income	3,198	1,724	985	5,907	1,584	766	149	426	8,832
Operating expenses	(1,549)	(755)	(561)	(2,865)	(480)	(321)	(48)	(182)	(3,896)
Impairment charges	(218)	(240)	(6)	(464)	(65)	(76)	(10)	7	(608)
Profit from ordinary activities before income tax expense	1,431	729	418	2,578	1,039	369	91	251	4,328
Tax expense	(430)	(219)	(124)	(773)	(305)	(101)	(31)	(117)	(1,327)
Net profit	1,001	510	294	1,805	734	268	60	134	3,001
Net profit attributable to non-controlling interests	-	-	(3)	(3)	-	(1)	(5)	(25)	(34)
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC	1,001	510	291	1,802	734	267	55	109	2,967
WBC Cash Earnings adjustments:									
TPS revaluations	-	-	-	-	-	-	-	24	24
Treasury shares	-	-	-	-	-	-	-	12	12
Ineffective hedges	-	-	-	-	-	-	-	(8)	(8)
Fair value (gain) / loss on economic hedges	-	-	-	-	-	-	-	20	20
Buyback of government guaranteed debt	-	-	-	-	-	-	-	(5)	(5)
Fair value amortisation of financial instruments	-	-	-	-	-	-	-	18	18
Amortisation of intangible assets	-	64	10	74	-	-	-	-	74
Supplier program	-	-	-	-	-	-	-	93	93
Litigation provision	-	-	-	-	-	-	-	-	-
TOFA tax consolidation adjustment	-	-	-	-	-	-	-	-	-
Cash Earnings	1,001	574	301	1,876	734	267	55	263	3,195



### 7.2 New Zealand Division Performance (A\$ Equivalent to Section 3.3)

\$m	Half Year March 13	Half Year Sept 12	Half Year March 12	% <i>Mov't</i> Mar 13 - Sept 12	% <i>Mov't</i> Mar 13 - Mar 12
Net interest income		623	601		
Non-interest income		171	165		
Net operating income		794	766		
Operating expenses		(332)	(321)		
Core earnings		462	445		
Impairment charges		(72)	(76)		
Operating profit before tax		390	369		
Tax and non-controlling interests		(109)	(102)		
Cash Earnings		281	267		
Economic profit		119	121		
Expense to income ratio		41.8%	41.9%		

	Half Year	Half Year	Half Year	<i>% Mov't</i> Mar 13 -	% <i>Mov't</i> Mar 13 -
\$bn	March 13	Sept 12	March 12	Sept 12	Mar 12
Deposits		33.5	31.1		
Net loans		47.4	45.8		
Deposit to loan ratio		70.7%	67.9%		
Total assets		48.6	47.1		
Total committed exposure		66.7	65.6		
Funds under management		2.9	2.5		
Funds under administration		1.0	1.0		

## Impact of Movements in the A\$/ NZ\$ Exchange Rate

The table below shows the FX impact of the A\$/NZ\$ exchange rate across the Westpac Group.

	Half Y	ear March	13 vs	Half Y	ear March	13 vs
	Halt	Half Year Sept 12				า 12
	Cash			Cash		
	Earnings	FX impact	Grow th	Earnings	FX impact	Grow th
	grow th	\$m	ex-FX	grow th	\$m	ex-FX
Net interest income						
Non-interest income						
Net operating income						
Operating expenses						
Core earnings						
Impairment charges						
Operating profit before income tax						
Income tax expense						
Net profit						
Net profit attributable to non-controlling interests						
Cash Earnings						



### 8.0 GROUP RECONCILIATIONS

# 8.1 Group Half Year Earnings Reconciliation

	ſ		Cash Earnings adjustments										7	
Six months to 31 March 2013								Buyback of	Fair value					
	WBC	Policyholder						government	amortisation	Amortisation			TOFA tax	
	Reported	Tax	TPS	Treasury	Ineffective	GG Fee FX	Hedging	guaranteed	of financial	of intangible	Supplier	Litigation	consolidation	Cash
\$m	Results	Recoveries	Revaluations	Shares	Hedges	Hedge	of MTM	debt	instruments	assets	program	provision	adjustment	Earnings
Net interest income														
Fees and commissions														
Wealth management & insurance income														
Trading income														
Other income														
Non-interest income	-													
Net operating income														
Salaries and other staff expenses														
Equipment and occupancy expenses														
Other expenses														
Operating expenses	-													
Core earnings														
Impairment charges														
Operating profit before tax														
Income tax expense														
Net profit														
Net profit attributable to non-controlling interests														
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC														
WBC Cash Earnings adjustments:														
TPS revaluations														
Treasury shares														
Ineffective hedges														
Fair value (gain) / loss on economic hedges														
Buyback of government guaranteed debt														
Fair value amortisation of financial instruments														
Amortisation of intangible assets														
Supplier program														
Litigation provision														
TOFA tax consolidation adjustment														
Cash Earnings														



# 8.1 Group Half Year Earnings Reconciliation (continued)

	Cash Earnings adjustments										Ī			
Six months to 30 September 2012	WBC	Policyholder Tax	TDC	T	lu a ffa ativa	00 Fa - FV	Ha dain a	Buyback of government			Complian	Litimation	TOFA tax	
¢	Reported Results		TPS Revaluations	Shares	Ineffective		Hedging of MTM	guaranteed debt		of intangible	Supplier	-		
\$m Net interest income	6,317	Recoveries	Revaluations	Snares	Hedges 2	Hedge		debt	instruments 40	assets	program	provision	adjustment	6,340
Fees and commissions						(5)	(14)	-	40	-	-	-	-	
	1,321 994	- (2)	-	- 17	-	-	-	•	-	-	-	-	-	1,321
Wealth management & insurance income	994 444	(3)	-		- (2)	-	-	•		-	-	-	-	1,008 441
Trading income		-	-	-	(3)	-	-	-	-	-	-	-	-	
Other income	75	- (2)	3	- 47	2	-	-	-	-	-	-	-	-	80
Non-interest income	2,834	(3)	3	17	(1)	- (5)	- (4.4)	-	-		-	-	-	2,850
Net operating income	9,151	(3)	3	17	1	(5)	(14)	-	40	-	-	-	-	9,190
Salaries and other staff expenses	(2,087)	-	-	-	-	-	-	-	-	-	37	-	=	(2,050)
Equipment and occupancy expenses	(664)	-	-	-	-	-	-	-	-	-	-	-	=	(664)
Other expenses	(1,262)	-	-	-	-	-	-	-	-	112	29	111	-	(1,010)
Operating expenses	(4,013)	-	-	-	-	-	- (1.1)		-	112	66	111	-	(3,724)
Core earnings	5,138	(3)	3	17	1	(5)	(14)	-	40	112	66	111	-	5,466
Impairment charges	(604)	-	-	-	-	-	<u> </u>	-	-	-	-	-	-	(604)
Operating profit before tax	4,534	(3)	3	17	1	(5)	(14)	-	40	112	66	111	-	4,862
Income tax expense	(1,499)	3	-	(2)	-	1	5	-	(12)	(33)	(20)	(33)	165	( , ,
Net profit	3,035	-	3	15	1	(4)	(9)	-	28	79	46	78	165	-, -
Net profit attributable to non-controlling interests	(32)	-	-	-	-	-	-	-	-	(2)	-	-	-	(34)
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC	3,003	-	3	15	1	(4)	(9)	-	28	77	46	78	165	3,403
WBC Cash Earnings adjustments:														
TPS revaluations	3	-	(3)	-	-	-	-	-	-	-	-	-		-
Treasury shares	15	-	-	(15)	-	-	-	-	-	-	-	-	-	-
Ineffective hedges	1	-	-		(1)	-	-	-	-	-	-	-	-	-
Fair value (gain) / loss on economic hedges	(13)	-	-	-	-	4	9	-	-	-	-	-	-	-
Buyback of government guaranteed debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fair value amortisation of financial instruments	28	-	-	-	-	-	-	-	(28)	-	-	-	-	-
Amortisation of intangible assets	77	-	-	-	-	-	-	-	-	(77)	-	-	-	
Supplier program	46	-	-	-	-	-	-	-	-	. ,	(46)	-	-	
Litigation provision	78	-	-	-	-	-	-	-		-	-	(78)		
TOFA tax consolidation adjustment	165	-	-	-	-	-	-	-	-	-	-	-	(165)	
Cash Earnings	3,403		-						•			•	. , /	3,403



# 8.1 Group Half Year Earnings Reconciliation

Cash Earnings adjustments														
Six months to 31 March 2012	WBC Reported	Policyholder Tax	TPS	Treasury	Ineffective	GG Faa FY	Hedging	Buyback of government guaranteed	amortisation	Amortisation of intangible	Supplier	Litigation	TOFA tax	
\$m	Results	Recoveries	Revaluations	Shares	Hedges	Hedge	of MTM	debt		assets	program	provision	adjustment	
Net interest income	6,185	-	-	-	(10)	4	25	(7)	26			-	<u> </u>	6,223
Fees and commissions	1,309	-	-	-	-	-	-	-	-	-	-	-	-	1,309
Wealth management & insurance income	797	(9)	-	13	-	-	-	-		-	-	-	-	801
Trading income	406	-	-	-	-	-	-	-	-	-	-	-	-	406
Other income	135	-	14	-	(2)	-	-	-		-	-	-	-	147
Non-interest income	2,647	(9)	14	13	(2)	-	-	-	-	-	-	-	-	2,663
Net operating income	8,832	(9)	14	13	(12)	4	25	(7)	26	-	-	-	-	8,886
Salaries and other staff expenses	(2,171)	-	-	-	-	-	-	-	-	-	115	-	-	(2,056)
Equipment and occupancy expenses	(614)	-	-	-	-	-	-	-		-	-	-	-	(614)
Other expenses	(1,111)	-	-	-	-	-	-	-		108	18	-	-	(985)
Operating expenses	(3,896)	-	-	-	-	-	-	-	-	108	133	-	-	(3,655)
Core earnings	4,936	(9)	14	13	(12)	4	25	(7)	26	108	133	•		5,231
Impairment charges	(608)	-	-	-		-	-		-	-	-	-	-	(608)
Operating profit before tax	4,328	(9)	14	13	(12)	4	25	(7)	26	108	133	•	•	4,623
Income tax expense	(1,327)	9	10	(1)	4	(1)	(8)	2	(8)	(33)	(40)	-	-	(1,393)
Net profit	3,001	-	24	12	(8)	3	17	(5)	18	75	93	-	-	3,230
Net profit attributable to non-controlling interests	(34)	-	-	-	-	-	-	-	-	(1)	-	-	-	(35)
NET PROFIT ATTRIBUTABLE TO OWNERS OF WBC	2,967		24	12	(8)	3	17	(5)	18	74	93			3,195
WBC Cash Earnings adjustments:														
TPS revaluations	24	-	(24)	-	-	-	-	-	-	-	-	-	-	-
Treasury shares	12	-	-	(12)	-	-	-	-	-	-	-	-	-	-
Ineffective hedges	(8)	-	-	-	8	-	-	-	-	-	-	-	-	-
Fair value (gain) / loss on economic hedges	20	-	-	-	-	(3)	(17)	-	-	-	-	-	-	-
Buyback of government guaranteed debt	(5)	-	-	-	-	-	-	5	-	-	-	-	-	-
Fair value amortisation of financial instruments	18	-	-	-	-	-	-	-	(18)	-	-	-	-	-
Amortisation of intangible assets	74	-	-	-	-	-	-	-	-	(74)	-	-	-	
Supplier program	93	-	-	-	-	-	-	-	-	-	(93)	-	-	
Litigation provision	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOFA tax consolidation adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-	
Cash Earnings	3,195	-	-	•	•	-	•	-	-	-		•	-	3,195



### 9.0 ECONOMIC PROFIT

Six months to 31 March 2013		Westpac						
		Retail &	St.George	BT Financial		Westpac		
		Business	Banking	Group		Institutional	New	Westpac
\$m	Group	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific
Cash Earnings			•	, ,				
Franking benefit								
Adjusted Cash Earnings								
Average ordinary equity								
Equity charge								
Economic profit								
Six months to 30 September 2012		Westpac						
		Retail &	St.George	BT Financial		Westpac		
		Business	Banking	Group		Institutional	New	Westpac
\$m	Group	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific
Cash Earnings	3,403	1,113	657	352	2,122	739	281	52
Franking benefit	828	305	195	105	605	199	-	-
Adjusted Cash Earnings	4,231	1,418	852	457	2,727	938	281	52
Average ordinary equity	42,932	8,126	6,061	3,005	17,192	7,899	2,951	310
Equity charge	(2,362)	(446)	(334)	(165)	(945)	(434)	(162)	(17)
Economic profit	1,869	972	518	292	1,782	504	119	35
Six months to 31 March 2012		Westpac						
SIX III OITHIS TO ST WATCH 2012		Retail &	St George	BT Financial		Westpac		
		Business	Banking	Group		Institutional	New	Westpac
\$m	Group	Banking	Group	(Australia)	AFS	Bank	Zealand	Pacific
Cash Earnings	3,195	1,001	574	301	1,876	734	267	55
Franking benefit	817	301	173	89	563	203	-	-
Adjusted Cash Earnings	4,012	1,302	747	390	2,439	937	267	55
Average ordinary equity	42,278	7,896	5,803	2,839	16,538	7,615	2,659	266
Equity charge	(2,325)	(435)	(319)	(156)	(910)	(419)	(146)	(15)
Economic profit	1,687	867	428	234	1,529	518	121	40

