

Westpac New Zealand Limited

Disclosure Statement

For the three months ended 31 December 2012



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General information and definitions

Certain of the information contained in this Disclosure Statement is required by section 81 of the Reserve Bank of New Zealand Act 1989 ('**Reserve Bank Act**') and the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 2) 2012 ('**Order**').

In this Disclosure Statement, reference is made to:

- Westpac New Zealand Limited (otherwise referred to as the '**Bank**'); and
- Westpac New Zealand Limited and its controlled entities (otherwise referred to as the '**Banking Group**'). Controlled entities of the Bank as at 30 September 2012 are set out in Note 25 to the financial statements included in the Disclosure Statement for the year ended 30 September 2012. Except as detailed in Note 9 to the financial statements included in this Disclosure Statement, there have been no other changes in the structure or composition of the Banking Group since 30 September 2012.

Words and phrases not defined in this Disclosure Statement, but defined by the Order, have the meaning given by the Order when used in this Disclosure Statement. All amounts referred to in this Disclosure Statement are in New Zealand dollars unless otherwise stated.

Limits on material financial support by the Ultimate Parent Bank

There are limits on material financial support Westpac Banking Corporation ('**Ultimate Parent Bank**') can provide to the Bank. These limits are set out in the section titled 'Limits on material financial support by the Ultimate Parent Bank' in the Disclosure Statement of the Bank for the year ended 30 September 2012.

Since 30 September 2012, there have been changes to the Australian Prudential Regulation Authority's ('**APRA**') Prudential Standard APS 222 Associations with Related Entities ('**APS 222**') which may materially inhibit the legal ability of the Ultimate Parent Bank to provide material financial support to the Bank. In addition to the limits under APS 222 set out in the Disclosure Statement of the Bank for the year ended 30 September 2012, in January 2013 a new provision in APS 222 took effect which allows APRA to set specific limits on the Ultimate Parent Bank's exposures to related entities, including the Bank. As at the date of this Disclosure Statement, APRA has not set specific limits on the Ultimate Parent Bank's exposures to the Bank.

Directors

There have been no changes in the composition of the Board of Directors of the Bank (the '**Board**') since 30 September 2012.

Credit ratings

The Bank has the following credit ratings with respect to its long-term senior unsecured obligations, including obligations payable in New Zealand in New Zealand dollars, as at the date the Directors signed this Disclosure Statement:

Rating Agency	Current Credit Rating	Rating Outlook
Fitch Ratings	AA-	Stable
Moody's Investors Service	Aa3	Stable
Standard & Poor's	AA-	Stable

There have been no changes to any of the Bank's credit ratings or rating outlooks since 30 September 2012.

A credit rating is not a recommendation to buy, sell or hold securities of the Bank. Such ratings are subject to revision, qualification, suspension or withdrawal at any time by the assigning rating agency. Investors in the Bank's securities are cautioned to evaluate each rating independently of any other rating.

Guarantee arrangements

Certain material obligations of the Bank are guaranteed as at the date the Directors signed this Disclosure Statement.

Government Wholesale Guarantee

The Bank has a Wholesale Funding Guarantee Facility Deed and Wholesale Funding Guarantee with the New Zealand Government ('**Crown**'), each dated 23 February 2009 (together the '**Wholesale Guarantee**').

The Wholesale Guarantee closed on 30 April 2010 from which date no new Guarantee Eligibility Certificates can be issued. Guaranteed Liabilities (as defined below) as at 30 April 2010 were not affected.

Description of Wholesale Guarantee

The following description of the Wholesale Guarantee is for general information purposes only and does not purport to be exhaustive. Further information about the Wholesale Guarantee is available from the Treasury internet site www.treasury.govt.nz.



Guarantee arrangements (continued)

The guarantor of the Bank's obligations under the Wholesale Guarantee is the Crown. The Crown's address for service in relation to the Wholesale Guarantee is:

- (i) Minister of Finance, Parliament Buildings, Wellington; or
- (ii) New Zealand High Commissioner in London at the address of the New Zealand High Commission in London for the time being; or
- (iii) New Zealand Consul and Trade Commissioner at the address of the New Zealand Consulate-General in New York for the time being;

in each case with a copy (with delivery made by hand or facsimile) to: The Treasurer, The New Zealand Debt Management Office, 1 The Terrace, Wellington, New Zealand.

Further information about the Wholesale Guarantee is included in the Bank's Disclosure Statement for the year ended 30 September 2012. A copy of the Bank's Disclosure Statement for the year ended 30 September 2012 is available, free of charge, at www.westpac.co.nz. A printed copy will also be made available, free of charge, upon request and will be dispatched by the end of the second working day after the day on which the request is made.

Summary of obligations guaranteed

The obligations guaranteed by the Crown under the Wholesale Guarantee are obligations of the Bank to pay money to a Beneficiary (as defined below) under a Guaranteed Liability. A **'Guaranteed Liability'** is a liability to pay principal or interest in respect of which the Crown has issued a Guarantee Eligibility Certificate under the Wholesale Guarantee.

In this context, a **'Beneficiary'** means each person to whom a Guaranteed Liability is owed, excluding a 'Related Party' of the Bank as that term is defined in the Wholesale Guarantee and anyone acting as a nominee of, or trustee for, a Related Party.

The Crown has issued Guarantee Eligibility Certificates in respect of payment obligations of the Bank under certain notes issued by the Bank. The Crown has also issued Guarantee Eligibility Certificates in respect of payment obligations of the Bank as guarantor of certain notes issued by Westpac Securities NZ Limited (**'WSNZL'**), a controlled entity of the Bank. Copies of the Guarantee Eligibility Certificates issued, which provide further details of the obligations of the Bank guaranteed by the Crown under the Wholesale Guarantee, are available on the New Zealand Treasury internet site www.treasury.govt.nz.

Expiry of the Wholesale Guarantee

For each Guaranteed Liability the guarantee under the Wholesale Guarantee will expire at midnight on the date falling 30 days after the earlier of:

- (i) the scheduled maturity date of the security under which that Guaranteed Liability arises; and
- (ii) the date falling five years after the issue date of the security under which that Guaranteed Liability arises.

There is no provision for the withdrawal of the Wholesale Guarantee in respect of a Guaranteed Liability.

There have been no changes to the terms of the Wholesale Guarantee since the date of signing the Bank's Disclosure Statement for the year ended 30 September 2012.

Conditions of registration

The Bank's conditions of registration were amended in October 2012. The amendment relates to an increase in the minimum one-year core funding ratio in condition of registration 14 from 70% to 75% with effect from 1 January 2013.

The Bank's conditions of registration were further amended in December 2012 to incorporate the Reserve Bank of New Zealand's (**'Reserve Bank'**) Basel III capital adequacy requirements. The amendments were:

From 1 January 2013:

- the minimum Tier 1 capital ratio of the Banking Group increased from 4% to 6%;
- a new condition of registration 1(c) applied which requires the Common Equity Tier 1 capital ratio (calculated in accordance with the Reserve Bank document 'Capital adequacy framework (Internal Models Based Approach)' (BS2B)) of the Banking Group to be not less than 4.5%;
- a new condition of registration 1(e) applied which requires that the process in Subpart 2H of the Reserve Bank document 'Capital adequacy framework (Internal Models Based Approach)' (BS2B) dated December 2012 be followed for the recognition and repayment of capital; and
- all references to the Reserve Bank documents 'Capital adequacy framework (Internal Models Based Approach)' (BS2B) and 'Connected exposures policy' (BS8) were updated to reflect the latest Reserve Bank documents, each dated December 2012.

From 1 January 2014 a new condition of registration 1C will apply which provides that, if the buffer ratio of the Banking Group is 2.5% or less, the Bank's ability to make distributions will be restricted, and the Bank will have to prepare a capital plan to restore the buffer ratio above 2.5% and have it approved by the Reserve Bank.



Directors' statement

Each Director of the Bank believes, after due enquiry, that, as at the date on which this Disclosure Statement is signed, the Disclosure Statement:

- (a) contains all information that is required by the Order; and
- (b) is not false or misleading.

Each Director of the Bank believes, after due enquiry, that, over the three months ended 31 December 2012:

- (a) the Bank has complied with the conditions of registration imposed on it pursuant to section 74 of the Reserve Bank Act;
- (b) credit exposures to connected persons were not contrary to the interests of the Banking Group; and
- (c) the Bank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

This Disclosure Statement has been signed by all the Directors:



Peter David Wilson



Peter Graham Clare



Malcolm Guy Bailey



Philip Matthew Coffey



Janice Amelia Dawson



Christopher John David Moller

Dated this 20th day of February 2013

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Consolidated income statement for the three months ended 31 December 2012

\$ millions	The Banking Group			
	Note	Three Months Ended 31-Dec-12 Unaudited	Three Months Ended 31-Dec-11 Unaudited	Year Ended 30-Sep-12 Audited
Interest income		952	944	3,836
Interest expense		(570)	(601)	(2,337)
Net interest income		382	343	1,499
Non-interest income	2	95	86	356
Net operating income		477	429	1,855
Operating expenses		(220)	(200)	(807)
Impairment charges on loans	3	(36)	(28)	(190)
Operating profit		221	201	858
Share of profit of associate accounted for using the equity method		-	-	1
Profit before income tax expense		221	201	859
Income tax expense		(62)	(56)	(246)
Profit after income tax expense	9	159	145	613
Profit after income tax expense attributable to:				
Owners of the Banking Group		158	144	610
Non-controlling interests		1	1	3
		159	145	613

The accompanying notes (numbered 1 to 15) form part of, and should be read in conjunction with, these financial statements.



Consolidated statement of comprehensive income for the three months ended 31 December 2012

\$ millions	The Banking Group		
	Three Months Ended 31-Dec-12 Unaudited	Three Months Ended 31-Dec-11 Unaudited	Year Ended 30-Sep-12 Audited
Profit after income tax expense	159	145	613
Other comprehensive (expense)/income which may be reclassified to the income statement:			
Available-for-sale securities:			
Net unrealised (losses)/gains from changes in fair value of available-for-sale securities	(2)	43	66
Exchange differences	1	(1)	(6)
Income tax effect	3	(10)	(11)
Cash flow hedges:			
Net (losses)/gains from changes in fair value of cash flow hedges	(18)	68	4
Transferred to the income statement	2	3	10
Income tax effect	4	(20)	(4)
Total other comprehensive (expense)/income which may be reclassified to the income statement	(10)	83	59
Other comprehensive expense which will not be reclassified to the income statement:			
Actuarial losses on employee defined benefit superannuation schemes	-	-	(25)
Income tax effect	-	-	7
Total other comprehensive expense which will not be reclassified to the income statement	-	-	(18)
Total other comprehensive (expense)/income, net of tax	(10)	83	41
Total comprehensive income	149	228	654
Total comprehensive income attributable to:			
Owners of the Banking Group	148	227	651
Non-controlling interests	1	1	3
	149	228	654

The accompanying notes (numbered 1 to 15) form part of, and should be read in conjunction with, these financial statements.



Consolidated statement of changes in equity for the three months ended 31 December 2012

\$ millions	The Banking Group						Total
	Share Capital	Retained Profits	Available-for-sale Securities Reserve	Cash Flow Hedge Reserve	Total before Non-controlling Interests	Non-controlling Interests	
As at 1 October 2011	3,470	967	31	20	4,488	8	4,496
Three months ended 31 December 2011							
Profit after income tax expense	-	144	-	-	144	1	145
Net gains from changes in fair value	-	-	43	68	111	-	111
Exchange differences	-	-	(1)	-	(1)	-	(1)
Income tax effect	-	-	(10)	(20)	(30)	-	(30)
Transferred to income statement	-	-	-	3	3	-	3
Income tax effect	-	-	-	-	-	-	-
Total comprehensive income for the three months ended 31 December 2011	-	144	32	51	227	1	228
Transactions with owners:							
Ordinary share capital issued	1,130	-	-	-	1,130	-	1,130
Dividends paid on ordinary shares	-	(230)	-	-	(230)	-	(230)
As at 31 December 2011 (Unaudited)	4,600	881	63	71	5,615	9	5,624
Year ended 30 September 2012							
Profit after income tax expense	-	610	-	-	610	3	613
Net gains from changes in fair value	-	-	66	4	70	-	70
Exchange differences	-	-	(6)	-	(6)	-	(6)
Income tax effect	-	-	(11)	(1)	(12)	-	(12)
Transferred to income statement	-	-	-	10	10	-	10
Income tax effect	-	-	-	(3)	(3)	-	(3)
Actuarial losses on defined benefit obligations	-	(25)	-	-	(25)	-	(25)
Income tax effect	-	7	-	-	7	-	7
Total comprehensive income for the year ended 30 September 2012	-	592	49	10	651	3	654
Transactions with owners:							
Ordinary share capital issued	1,130	-	-	-	1,130	-	1,130
Dividends paid on ordinary shares	-	(480)	-	-	(480)	(4)	(484)
As at 30 September 2012 (Audited)	4,600	1,079	80	30	5,789	7	5,796
Three months ended 31 December 2012							
Profit after income tax expense	-	158	-	-	158	1	159
Net losses from changes in fair value	-	-	(2)	(18)	(20)	-	(20)
Exchange differences	-	-	1	-	1	-	1
Income tax effect	-	-	3	5	8	-	8
Transferred to income statement	-	-	-	2	2	-	2
Income tax effect	-	-	-	(1)	(1)	-	(1)
Total comprehensive income for the three months ended 31 December 2012	-	158	2	(12)	148	1	149
As at 31 December 2012 (Unaudited)	4,600	1,237	82	18	5,937	8	5,945

The accompanying notes (numbered 1 to 15) form part of, and should be read in conjunction with, these financial statements.



Consolidated balance sheet as at 31 December 2012

\$ millions	Note	The Banking Group		
		31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Assets				
Cash and balances with central banks		1,996	1,214	1,595
Due from other financial institutions		424	144	322
Derivative financial instruments		13	62	10
Trading securities	4	2,872	2,576	2,040
Available-for-sale securities		2,826	2,513	2,694
Loans	5, 6	59,191	57,583	59,422
Due from related entities		1,459	1,832	1,527
Investment in associate		48	48	48
Goodwill and other intangible assets		609	573	598
Property, plant and equipment		167	156	162
Deferred tax assets		219	204	209
Other assets		244	219	195
Total assets		70,068	67,124	68,822
Liabilities				
Due to other financial institutions		4	192	3
Deposits	7	45,554	41,156	43,390
Derivative financial instruments		265	213	360
Debt issues	8	12,856	13,560	12,914
Current tax liabilities		48	80	48
Provisions		69	66	83
Other liabilities		586	591	579
Total liabilities excluding related entities liabilities		59,382	55,858	57,377
Perpetual subordinated notes	9	500	970	970
Due to related entities		4,241	4,672	4,679
Total related entities liabilities		4,741	5,642	5,649
Total liabilities		64,123	61,500	63,026
Net assets		5,945	5,624	5,796
Equity				
Share capital		4,600	4,600	4,600
Retained profits		1,237	881	1,079
Available-for-sale securities reserve		82	63	80
Cash flow hedge reserve		18	71	30
Total equity attributable to owners of the Banking Group		5,937	5,615	5,789
Non-controlling interests		8	9	7
Total equity		5,945	5,624	5,796
Interest earning and discount bearing assets		68,545	66,184	67,935
Interest and discount bearing liabilities		59,157	56,586	57,999

The accompanying notes (numbered 1 to 15) form part of, and should be read in conjunction with, these financial statements.



Consolidated statement of cash flows for the three months ended 31 December 2012

\$ millions	The Banking Group		
	Three Months Ended 31-Dec-12 Unaudited	Three Months Ended 31-Dec-11 Unaudited	Year Ended 30-Sep-12 Audited
Cash flows from operating activities			
Interest income received	965	935	3,821
Interest expense paid	(529)	(591)	(2,343)
Non-interest income received	39	48	347
Net (increase)/decrease in trading securities	(832)	2,642	3,178
Net movement in derivative financial instruments	(94)	157	339
Operating expenses paid	(254)	(207)	(761)
Income tax paid	(66)	(33)	(220)
Net cash (used in)/provided by operating activities	(771)	2,951	4,361
Cash flows from investing activities			
Purchase of available-for-sale securities	(133)	(953)	(1,179)
Proceeds from maturities of available-for-sale securities	-	-	63
Net loans repaid by/(advanced to) customers	195	(25)	(2,026)
Net decrease/(increase) in due from related entities	68	(315)	(10)
Purchase of capitalised computer software	(20)	(12)	(67)
Purchase of property, plant and equipment	(12)	(9)	(35)
Net cash acquired from the transfer of additional banking operations	-	(154)	(154)
Net cash provided by/(used in) investing activities	98	(1,468)	(3,408)
Cash flows from financing activities			
Issue of ordinary share capital	-	1,130	1,130
Net increase in deposits	2,164	1,210	3,444
Net decrease in debt issues	(58)	(4,070)	(4,716)
Net decrease in due to related entities	(461)	(171)	(227)
Net decrease in perpetual subordinated notes	(470)	-	-
Payment of dividends	-	(230)	(484)
Net cash provided by/(used in) financing activities	1,175	(2,131)	(853)
Net increase/(decrease) in cash and cash equivalents	502	(648)	100
Cash and cash equivalents at beginning of the period/year	1,914	1,814	1,814
Cash and cash equivalents at end of the period/year	2,416	1,166	1,914
Cash and cash equivalents comprise:			
Cash and balances with central banks	1,996	1,214	1,595
Due from/(to) other financial institutions (net)	420	(48)	319
	2,416	1,166	1,914
Reconciliation of profit after income tax expense to net cash provided by operating activities			
Profit after income tax expense	159	145	613
<i>Adjustments:</i>			
Impairment charges on loans	36	28	190
Computer software amortisation costs	9	9	38
Depreciation on property, plant and equipment	7	7	27
Share-based payments	2	2	5
Movement in other assets	(49)	(49)	(25)
Movement in other liabilities	(6)	(13)	(30)
Movement in current and deferred tax	(10)	25	(5)
Tax losses transferred from related entities	-	28	46
Tax on cash flow hedge reserve	4	(20)	(4)
Tax on available-for-sale securities reserve	3	(10)	(11)
Movement in trading securities	(832)	2,642	3,178
Movement in derivative financial instruments	(94)	157	339
Net cash (used in)/provided by operating activities	(771)	2,951	4,361

The accompanying notes (numbered 1 to 15) form part of, and should be read in conjunction with, these financial statements.



Notes to the financial statements

Note 1 Statement of accounting policies

Statutory base

In these financial statements reference is made to the following reporting entities:

- Westpac New Zealand Limited (otherwise referred to as the '**Bank**'); and
- Westpac New Zealand Limited and its controlled entities (otherwise referred to as the '**Banking Group**').

These consolidated financial statements have been prepared and presented in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 2) 2012 ('**Order**') and the Reserve Bank of New Zealand Act 1989 ('**Reserve Bank Act**').

These financial statements have also been prepared in accordance with Generally Accepted Accounting Practice in New Zealand, as appropriate for profit-oriented entities, and the New Zealand Equivalent to International Accounting Standard ('**NZ IAS**') 34 *Interim Financial Reporting* and should be read in conjunction with the Disclosure Statement for the year ended 30 September 2012.

These financial statements comply with International Accounting Standard 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board.

As a result of the new and revised accounting standard which became operative for the annual reporting period commencing 1 October 2012, the Banking Group adopted *Presentation of Items of Other Comprehensive Income* (Amendments to NZ IAS 1). Under the amended standard, the format of other comprehensive income has changed to separate items that may be recycled to the income statement from items that will not be recycled. Adoption of this revised accounting standard has not resulted in any material change to the Banking Group's reported result or financial position.

Controlled entities of the Banking Group as at 30 September 2012 are set out in Note 25 to the Banking Group's financial statements included in the Disclosure Statement for the year ended 30 September 2012. Except as detailed in Note 9 to these financial statements, there have been no other changes to the composition of the Banking Group since 30 September 2012.

These financial statements were authorised for issue by the Board on 20 February 2013. The Board has the power to amend the financial statements after they are authorised for issue.

Basis of preparation

These financial statements are based on the general principles of historical cost accounting, as modified by fair value accounting for available-for-sale financial assets, financial assets and financial liabilities at fair value through profit or loss and all financial derivative contracts. The going concern concept and the accrual basis of accounting have been adopted. All amounts are expressed in New Zealand dollars unless otherwise stated.

The same accounting policies and methods of computation have been followed in preparing these financial statements as were used in preparing the financial statements for the year ended 30 September 2012, except as amended for the changes required due to the adoption of the new and revised accounting standard as explained in the 'Statutory base' section.

Certain comparative information has been restated to ensure consistent treatment with the current reporting period. Where there has been a material restatement of comparative information the nature of, and the reason for, the restatement is disclosed in the relevant note.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries (including special purpose entities) controlled by the Bank and the results of those subsidiaries. The effects of all transactions between entities within the Banking Group are eliminated. Control exists when the parent entity has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account.

Subsidiaries are fully consolidated from the date on which control commences and are de-consolidated from the date on which control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Banking Group.

The Banking Group may invest in or establish special purpose entities to enable it to undertake specific types of transactions. Where the Banking Group controls such entities they are consolidated into the Banking Group's financial results.

Non-controlling interests are stated at the proportion of the net profit and net assets of a subsidiary attributable to equity interests that are not owned, directly or indirectly by the Bank. Losses are attributed to the non-controlling interest even if that results in a deficit balance.



Notes to the financial statements

Note 2 Non-interest income

\$ millions	The Banking Group		
	Three Months Ended 31-Dec-12 Unaudited	Three Months Ended 31-Dec-11 Unaudited	Year Ended 30-Sep-12 Audited
Fees and commissions			
Transaction fees and commissions	60	57	230
Lending fees (loan and risk)	15	14	56
Management fees received from related entities	1	1	3
Insurance commissions received	9	8	35
Other non-risk fee income	1	6	12
Total fees and commissions	86	86	336
Net ineffectiveness on qualifying hedges	-	-	1
Other non-interest income			
Net unrealised gains on derivatives held for trading	-	-	3
Dividend income	-	-	2
Other	9	-	14
Total other non-interest income	9	-	19
Total non-interest income	95	86	356

Note 3 Impairment charges on loans

\$ millions	The Banking Group			Total
	Residential Mortgages	Other Loans for Consumer Purposes	Loans for Business Purposes	
Three months ended 31 December 2012 (Unaudited)				
Collectively assessed provisions	-	2	9	11
Individually assessed provisions	9	-	3	12
Bad debts written-off directly to the income statement	1	9	9	19
Interest adjustments	(1)	(1)	(4)	(6)
Total impairment charges on loans	9	10	17	36
Three months ended 31 December 2011 (Unaudited)				
Collectively assessed provisions	2	3	(11)	(6)
Individually assessed provisions	8	-	17	25
Bad debts written-off directly to the income statement	(1)	11	7	17
Interest adjustments	(1)	(2)	(5)	(8)
Total impairment charges on loans	8	12	8	28
Year ended 30 September 2012 (Audited)				
Collectively assessed provisions	(5)	(6)	(57)	(68)
Individually assessed provisions	23	-	192	215
Bad debts written-off directly to the income statement	2	43	29	74
Interest adjustments	(4)	(10)	(17)	(31)
Total impairment charges on loans	16	27	147	190



Notes to the financial statements

Note 4 Trading securities

\$ millions	The Banking Group		
	31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Trading securities			
NZ corporate securities:			
Certificates of deposit	2,277	1,578	1,549
Corporate bonds	400	312	372
NZ Government securities	195	686	119
Total trading securities	2,872	2,576	2,040

As at 31 December 2012, no trading securities in the Banking Group (31 December 2011: nil, 30 September 2012: nil) were encumbered through repurchase agreements.

Note 5 Loans

\$ millions	The Banking Group		
	31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Overdrafts	1,180	1,144	1,460
Credit card outstandings	1,380	1,332	1,311
Money market loans	1,062	918	1,165
Term loans:			
Housing	35,978	35,108	35,986
Non-housing	19,798	19,272	19,769
Other	407	477	336
Total gross loans	59,805	58,251	60,027
Provisions for impairment charges on loans	(614)	(668)	(605)
Total net loans	59,191	57,583	59,422

As at 31 December 2012, \$2.9 billion of housing loans are used by the Banking Group to secure the obligations of Westpac Securities NZ Limited ('WSNZL') under the Bank's Global Covered Bond Programme ('CB Programme') (31 December 2011: \$2.4 billion, 30 September 2012: \$3.1 billion). These housing loans were not derecognised from the Bank's financial statements in accordance with the accounting policies outlined in Note 1 to the financial statements included in the Disclosure Statement for the year ended 30 September 2012. As at 31 December 2012, the New Zealand dollar equivalent of bonds issued by WSNZL under the CB Programme was \$2.0 billion (31 December 2011: \$1.7 billion, 30 September 2012: \$2.0 billion).

Note 6 Credit quality, impaired assets and provisions for impairment charges on loans

\$ millions	The Banking Group			Total
	Residential Mortgages	As at 31-Dec-12 (Unaudited) Other Loans for Consumer Purposes	Loans for Business Purposes	
Total neither past due nor impaired	34,636	1,728	20,872	57,236
Past due assets:				
Less than 90 days past due	1,159	137	330	1,626
At least 90 days past due	69	16	79	164
Total past due assets	1,228	153	409	1,790
Individually impaired assets	114	-	665	779
Total gross loans	35,978	1,881	21,946	59,805
Individually assessed provisions	37	-	242	279
Collectively assessed provisions	61	65	249	375
Total provisions for impairment charges on loans and credit commitments	98	65	491	654
Provision for credit commitments	-	-	(40)	(40)
Total provisions for impairment charges on loans	98	65	451	614
Total net loans	35,880	1,816	21,495	59,191



Note 7 Deposits

\$ millions	The Banking Group		
	31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Deposits at fair value			
Certificates of deposit	1,591	1,319	1,423
Total deposits at fair value	1,591	1,319	1,423
Deposits at amortised cost			
Non-interest bearing, repayable at call	3,335	3,066	2,969
Other interest bearing:			
At call	16,858	15,636	15,931
Term	23,770	21,135	23,067
Total deposits at amortised cost	43,963	39,837	41,967
Total deposits	45,554	41,156	43,390

Note 8 Debt issues

\$ millions	The Banking Group		
	31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Short-term debt			
Commercial paper	4,054	3,640	4,033
Total short-term debt	4,054	3,640	4,033
Long-term debt			
Non-domestic medium-term notes	6,124	8,625	6,207
Domestic medium-term notes	2,678	1,295	2,674
Total long-term debt	8,802	9,920	8,881
Total debt issues	12,856	13,560	12,914
Debt issues at amortised cost	8,771	9,426	8,851
Debt issues at fair value	4,085	4,134	4,063
Total debt issues	12,856	13,560	12,914
Movement in debt issues			
Balance at beginning of the period/year	12,914	17,630	17,630
Issuances during the period/year	1,343	2,283	12,589
Repayments during the period/year	(1,643)	(6,127)	(16,196)
Effect of foreign exchange movements during the period/year	235	(270)	(1,188)
Effect of fair value movements during the period/year	7	44	79
Balance at end of the period/year	12,856	13,560	12,914

As at 31 December 2012, the Banking Group had New Zealand Government guaranteed debt of \$1,985 million on issue (31 December 2011: \$4,034 million, 30 September 2012: \$1,970 million). Refer to Guarantee arrangements on pages 1 and 2 for further information on New Zealand Government guaranteed debt.

Note 9 Related entities

On 1 November 2011, the Westpac Banking Corporation New Zealand Branch ('**NZ Branch**') transferred additional business activities and associated employees to the Bank. The pre-acquisition profit before income tax expense of the transferred business operations from 1 October 2011 through 31 October 2011 was \$20 million (refer to Note 2 Business combination – transfer of operations within the financial statements included in the Disclosure Statement for the year ended 30 September 2012 for further details).

On 30 November 2012, the Bank repaid \$470 million of the perpetual subordinated notes issued to the Bank's parent company, Westpac New Zealand Group Limited.

Westpac NZ Securitisation No.2 Limited ('**WNZSL 2**') was incorporated on 2 November 2012. WNZSL 2 is a wholly owned subsidiary of Westpac NZ Securitisation Holdings Limited.

Other controlled entities of the Bank as at 30 September 2012 are set out in Note 25 to the financial statements included in the Disclosure Statement for the year ended 30 September 2012. There have been no other changes to the structure or composition of the Banking Group since 30 September 2012.

Notes to the financial statements

Note 10 Commitments and contingent liabilities

\$ millions	The Banking Group		
	31-Dec-12 Unaudited	31-Dec-11 Unaudited	30-Sep-12 Audited
Commitments for capital expenditure			
Due within one year	1	1	4
Other expenditure commitments:			
One year or less	106	86	95
Between one and five years	281	307	293
Over five years	2	14	-
Total other expenditure commitments	389	407	388
Lease commitments (all leases are classified as operating leases)			
Premises and sites	258	209	219
Motor vehicles	10	7	8
Total lease commitments	268	216	227
Lease commitments are due as follows:			
One year or less	52	44	44
Between one and five years	135	104	117
Over five years	81	68	66
Total lease commitments	268	216	227
Other contingent liabilities and commitments			
Direct credit substitutes	75	78	80
Loan commitments with certain drawdown	176	145	177
Transaction related contingent items	917	691	796
Short-term, self liquidating trade related contingent liabilities	411	503	397
Other commitments to provide financial services	19,177	16,785	19,030
Total other contingent liabilities and commitments	20,756	18,202	20,480

Note 11 Segment information

The Banking Group operates predominantly in the consumer, business and institutional banking sectors within New Zealand. On this basis, no geographical segment information is provided.

The basis of segment reporting reflects the management of the business, rather than the legal structure of the Banking Group. There is no difference in accounting measurement between the management and legal structures. The operating segment results have been presented on a management reporting basis and consequently internal charges and transfer pricing adjustments have been reflected in the performance of each operating segment. Intersegment pricing is determined on a cost recovery basis.

The Banking Group does not rely on any single major customer for its revenue base.

The Banking Group's operating segments are defined by the customers they serve and the services they provide. The Banking Group has identified the following main operating segments:

- Retail Banking provides financial services for individuals;
- Wealth provides financial services for high net worth individuals, funds management and insurance distribution;
- Business Banking provides financial services for small to medium sized enterprise customers, corporates and agricultural businesses; and
- Institutional Banking provides a broad range of financial services to large corporate, institutional and government customers¹.

Retail Banking and Wealth have been aggregated and disclosed as the Consumer Banking reportable segment. Business Banking and Institutional Banking are separate reportable segments.

Reconciling items primarily represent:

- business units that do not meet the definition of operating segments under NZ IFRS 8 *Operating Segments*;
- elimination entries on consolidation of the results, assets and liabilities of the Banking Group's controlled entities in the preparation of the consolidated financial statements of the Banking Group;
- results of certain entities included for management reporting purposes, but excluded from the consolidated financial statements of the Banking Group for statutory financial reporting purposes; and
- results of certain business units excluded for management reporting purposes, but included within the consolidated financial statements of the Banking Group for statutory financial reporting purposes.

¹ On 1 November 2011, the NZ Branch transferred additional institutional banking business activities and associated employees to the Bank (refer to Note 2 of the financial statements included in the 30 September 2012 Disclosure Statement for further details). Further information on the NZ Branch is available in Westpac Banking Corporation's most recently published Disclosure Statement.



Notes to the financial statements

Note 11 Segment information (continued)

Net interest income and non-interest income have been included in the following table to align with the information provided to the 'chief operating decision maker'. Comparative information for net operating income from external customers and net internal operating income has been changed to ensure consistent presentation with the current reporting period. Additionally, profit before income tax expense from domestic transactional banking deposits of certain customers and the associated deposits has been reclassified from the Business Banking segment to the Institutional Banking segment. The revised presentation has no impact on total profit before income tax expense for the three months ended 31 December 2011 and the year ended 30 September 2012.

\$ millions	The Banking Group				Total
	Consumer Banking	Business Banking	Institutional Banking	Reconciling Items ¹	
Three months ended 31 December 2012 (Unaudited)					
Net interest income	198	120	44	20	382
Non-interest income	73	25	10	(13)	95
Net operating income	271	145	54	7	477
Net operating income from external customers	342	256	45	(166)	477
Net internal operating (expense)/income	(71)	(111)	9	173	-
Net operating income	271	145	54	7	477
Operating expenses	(51)	(20)	(6)	(143)	(220)
Impairment charges on loans	(15)	(10)	(11)	-	(36)
Profit before income tax expense	205	115	37	(136)	221
Total gross loans	31,453	22,064	6,480	(192)	59,805
Total deposits	25,367	11,124	7,472	1,591	45,554
Three months ended 31 December 2011 (Unaudited)					
Net interest income	195	119	24	5	343
Non-interest income	68	23	11	(16)	86
Net operating income	263	142	35	(11)	429
Net operating income from external customers	375	267	31	(244)	429
Net internal operating (expense)/income	(112)	(125)	4	233	-
Net operating income	263	142	35	(11)	429
Operating expenses	(51)	(18)	(4)	(127)	(200)
Impairment (charges)/recoveries on loans	(18)	(18)	9	(1)	(28)
Profit before income tax expense	194	106	40	(139)	201
Total gross loans	30,673	21,350	6,435	(207)	58,251
Total deposits	23,522	10,057	6,258	1,319	41,156
Year ended 30 September 2012 (Unaudited)					
Net interest income	793	488	155	63	1,499
Non-interest income	292	94	39	(69)	356
Net operating income	1,085	582	194	(6)	1,855
Net operating income from external customers	1,468	1,063	178	(854)	1,855
Net internal operating (expense)/income	(383)	(481)	16	848	-
Net operating income	1,085	582	194	(6)	1,855
Operating expenses	(198)	(73)	(20)	(516)	(807)
Impairment charges on loans	(38)	(144)	(12)	4	(190)
Share of profit of associate accounted for using equity method	-	-	-	1	1
Profit before income tax expense	849	365	162	(517)	859
Total gross loans	31,383	22,129	6,713	(198)	60,027
Total deposits	24,744	10,809	6,414	1,423	43,390

¹ Included in the reconciling items for total operating expenses is \$153 million (31 December 2011: \$138 million; 30 September 2012: \$548 million) of head office operating expenses, which are not allocated to a business unit that meets the definition of an operating segment.

Note 12 Insurance business

The Banking Group does not conduct any insurance business (as that term is defined in the Order).



Notes to the financial statements

Note 13 Capital adequacy

The information contained in this note has been derived in accordance with the Bank's conditions of registration which relate to capital adequacy and the document 'Capital adequacy framework (internal models based approach)' (BS2B) issued by the Reserve Bank.

During the three months ended 31 December 2012, the Banking Group complied in full with all its externally imposed capital requirements.

The Banking Group's capital summary

\$ millions	The Banking Group 31-Dec-12 Unaudited
Tier One Capital	5,787
<i>Less deductions from Tier One Capital</i>	<i>(698)</i>
Total Tier One Capital	5,089
Tier Two Capital	658
<i>Less deductions from Tier Two Capital</i>	<i>(71)</i>
Total Tier Two Capital	587
Total Capital	5,676

Basel II

The table below is disclosed in accordance with Clause 1 of Schedule 12 to the Order and represents the capital adequacy calculation based on the Reserve Bank document 'Capital adequacy framework (internal models based approach)' (BS2B).

%	The Banking Group 31-Dec-12 Unaudited
Capital adequacy ratios	
Tier One Capital ratio	11.7
Total Capital ratio	13.1
Reserve Bank minimum ratios	
Tier One Capital ratio ¹	4.0
Total Capital ratio	8.0

¹ Locally incorporated registered banks having the benefit of the Wholesale Funding Guarantee Facility are required to maintain an additional 2% Tier One Capital ratio buffer. For further information about the Wholesale Guarantee refer to Guarantee arrangements on pages 1 and 2, or the Bank's Disclosure Statement for the year ended 30 September 2012.

The Banking Group Pillar 1 total capital requirement

\$ millions	The Banking Group 31-Dec-12 Unaudited
Credit risk	
Exposures subject to the internal ratings based approach:	
Residential mortgages	1,037
Other retail (credit cards, personal loans, personal overdrafts)	199
Small business	90
Banking Group – Corporate/Business lending	1,226
Sovereign	22
Bank	39
Total exposures subject to the internal ratings based approach	2,613
Exposures not subject to the internal ratings based approach:	
Equity exposures	20
Specialised lending subject to the slotting approach	376
Exposures subject to the standardised approach	70
Total exposures not subject to the internal ratings based approach	466
Total credit risk¹	3,079
Operational risk	322
Market risk	70
Total	3,471

¹ As disclosed in the Bank's conditions of registration included in the Disclosure Statement for the year ended 30 September 2012, the value of the scalar used in determining the minimum capital requirement (Required Regulatory Capital) is 1.06.



Note 13 Capital adequacy (continued)**Pillar 2 capital for other material risk**

The Banking Group's internal capital adequacy assessment process identifies, reviews and measures additional material risks that must be captured within the Banking Group's capital adequacy assessment process. These other material risks are those not captured by Pillar 1 regulatory capital requirements and consist of funding liquidity risk, reputational risk, environmental, social and governance risk, business risk, model risk and subsidiary risk.

The Banking Group's internal capital allocation for 'other material risk' is:

\$ millions	The Banking Group 31-Dec-12 Unaudited
Internal capital allocation	
Other material risk	529

Note 14 Risk management**14.1 Credit risk****The Banking Group's residential mortgages by loan-to-value ratio ('LVR') as at 31 December 2012 (Unaudited)**

In order to calculate origination LVR, the current exposure is that used in the internal ratings based approach for mortgage lending. For loans originated from 1 January 2008, the Bank utilises its loan origination system. For loans originated prior to 1 January 2008, the origination LVR is not separately recorded, and therefore not available for disclosure as required under Clause 7 of Schedule 12 to the Order. For these loans, the Bank utilises its dynamic LVR process to calculate an origination LVR. Exposures for which no LVR is available have been included in the 'Exceeds 90%' category in accordance with the requirements of the Order.

LVR range (\$ millions)	The Banking Group 31-Dec-12 (Unaudited)					Total
	Does not Exceed 60%	Exceeds 60% and not 70%	Exceeds 70% and not 80%	Exceeds 80% and not 90%	Exceeds 90%	
On-balance sheet exposures	13,550	5,819	7,977	5,587	2,958	35,891
Undrawn commitments and other off-balance sheet exposures	4,158	1,004	972	412	216	6,762
Value of exposures	17,708	6,823	8,949	5,999	3,174	42,653

14.2 Liquidity risk**Liquid assets**

The table below shows the Banking Group's holding of liquid assets and represents the key liquidity information provided to management. Liquid assets include high quality assets readily convertible to cash to meet the Banking Group's liquidity requirements. In management's opinion, liquidity is sufficient to meet the Banking Group's present requirements.

\$ millions	The Banking Group 31-Dec-12 Unaudited
Cash and balances with central banks	1,996
Due from other financial institutions	174
Due from other financial institutions (included in due from related entities)	593
Supranational securities	424
NZ Government securities	2,496
NZ public securities	463
NZ corporate securities	2,616
Residential mortgage-backed securities	3,992
Total liquid assets	12,754

Notes to the financial statements

Note 15 Concentration of credit exposures to individual counterparties

The following credit exposures are based on actual credit exposures to individual counterparties and groups of closely related counterparties.

The number of individual bank counterparties (which are not members of a group of closely related counterparties), and groups of closely related counterparties of which a bank is the parent, to which the Banking Group has an aggregate credit exposure that equals or exceeds 10% of the Banking Group's equity:

- as at 31 December 2012 was nil; and
- in respect of peak end-of-day aggregate credit exposure for the three months ended 31 December 2012 was nil.

The number of individual non-bank counterparties (which are not members of a group of closely related counterparties), and groups of closely related counterparties of which a bank is not the parent, to which the Banking Group has an aggregate credit exposure or peak end-of-day aggregate credit exposure that equals or exceeds 10% of the Banking Group's equity:

- as at 31 December 2012 was one counterparty with a credit rating of A- or A3 or above, or its equivalent, having an aggregate credit exposure between 20%-24%; and
- for the three months ended 31 December 2012 was one counterparty with a credit rating of A- or A3 or above, or its equivalent, having a peak end-of-day aggregate credit exposure between 20%-24%.

The peak end-of-day aggregate credit exposures to each individual counterparty or a group of closely related counterparties have been calculated by determining the maximum end-of-day aggregate amount of actual credit exposure over the relevant three-month period and then dividing that amount by the Banking Group's equity as at the end of the period.

Credit exposures to individual counterparties (not being members of a group of closely related counterparties) and to groups of closely related counterparties exclude exposures to connected persons, to the central government of any country with a long-term credit rating of A- or A3 or above, or its equivalent, or to any bank with a long-term credit rating of A- or A3 or above, or its equivalent. These calculations relate only to exposures held in the financial records of the Banking Group and were calculated net of individually assessed provisions.



