

Pillar 3 Report

Incorporating the requirements of APS330

DECEMBER 2015



Pillar 3 report

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In this report references to 'Westpac', 'Westpac Group', 'the Group', 'we', 'us' and 'our' are to Westpac Banking Corporation and its controlled entities (unless the context indicates otherwise).

In this report, unless otherwise stated or the context otherwise requires, references to '\$', 'AUD' or 'A\$' are to Australian dollars.

Any discrepancies between totals and sums of components in tables contained in this report are due to rounding.

In this report, unless otherwise stated, disclosures reflect APRA's implementation of Basel III.

Information contained in or accessible through the websites mentioned in this report does not form part of this report unless we specifically state that it is incorporated by reference and forms part of this report. All references in this report to websites are inactive textual references and are for information only.



Westpac's common equity Tier 1 (CET1) capital ratio was 10.2% at 31 December 2015, up 70 basis points from 30 September 2015. The increase was principally due to the Group's October 2015 share entitlement offer (which raised \$3.5 billion in capital and was settled on 20 November 2015) and the 2H15 dividend reinvestment plan (\$0.4 billion). Together these added 108 basis points to the CET1 capital ratio. Consistent with the normal quarterly pattern, capital generated through earnings for the quarter was more than offset by the payment of the 2015 final dividend and modest growth in risk weighted assets (RWA).

The CET1 capital ratio of 10.2% is well above Westpac's CET1 current preferred range of 8.75%-9.25%, as the Group has raised capital ahead of APRA changes to the calculation of residential mortgage risk weighted assets which increase the capital required to be held against residential mortgages by over 50%. These changes become effective from 1 July 2016.

| | 31 December 2015 | 30 September 2015 | 31 December 2014 |
|--------------------------------------|------------------|-------------------|------------------|
| The Westpac Group at Level 2 | | | |
| Common equity Tier 1 capital ratio % | 10.2 | 9.5 | 8.4 |
| Additional Tier 1 capital % | 1.8 | 1.9 | 1.5 |
| Tier 1 capital ratio % | 12.0 | 11.4 | 9.9 |
| Tier 2 capital % | 1.9 | 1.9 | 1.7 |
| Total regulatory capital ratio % | 13.9 | 13.3 | 11.6 |
| APRA leverage ratio | 4.9 | 4.8 | NA |

This quarter, RWA increased by \$2.6 billion (0.7%) with credit RWA accounting for \$2.1 billion of the increase. The rise in credit RWA over the quarter was principally due to:

- Growth in the portfolio adding \$2.6 billion in RWA;
- Currency movements increasing RWA by \$0.4 billion largely due to appreciation of the NZ\$ against the A\$ increasing RWA for New Zealand exposures;
- Improvements in asset quality reducing RWA by \$0.3 billion;
- A reduction in mark-to-market related credit risk of \$1.7 billion, related to derivative counterparty exposure; and
- Methodology changes leading to a net increase in RWA of \$1.1 billion including an update to Loss Given Default (LGD) parameters for corporate exposures, offset by a reclassification of exposures from corporate business lending and residential mortgages to the small business category following a review of segmentation criteria.

In aggregate non-credit RWA increased \$0.5 billion over the quarter. The rise in interest rate risk in the banking book (IRRBB) RWA reflected a lower embedded gain associated with higher market interest rates. Market risk RWA was lower reflecting a lower exposure to interest rate risk over the quarter.

Risk weighted assets

| \$m | 31 December 2015 | 30 September 2015 | 31 December 2014 |
|--|------------------|-------------------|------------------|
| Credit risk | 312,402 | 310,342 | 281,459 |
| Market risk | 6,588 | 10,074 | 8,975 |
| Operational risk | 31,584 | 31,010 | 29,340 |
| Interest rate risk in the banking book | 6,035 | 2,951 | 7,316 |
| Other | 4,606 | 4,203 | 4,297 |
| Total | 361,215 | 358,580 | 331,387 |

Payment of the 2015 final dividend reduced the CET1 capital ratio by 83 basis points this quarter, while the 13.7% participation in the DRP generated 11 basis points (\$0.4 billion) of capital.

Exposure at Default

Over the quarter, exposure at default (EAD) increased \$17.8 billion (up 1.9%), the majority of which was due to growth in residential mortgage exposures of \$10.9 billion. Sovereign exposures increased \$7 billion relating to higher liquid assets.

Leverage Ratio

Westpac's leverage ratio (based on APRA's definition) at 31 December 2015 was 4.9%. This is up from 4.8% at 30 September 2015. APRA has yet to prescribe any minimum leverage ratio requirements.



Westpac Banking Corporation is an Authorised Deposit-taking Institution (ADI) subject to regulation by the Australian Prudential Regulation Authority (APRA). APRA has accredited Westpac to apply advanced models permitted by the Basel III global capital adequacy regime to the measurement of its regulatory capital requirements. Westpac uses the Advanced Internal Ratings-Based approach (Advanced IRB) for credit risk and the Advanced Measurement Approach (AMA) for operational risk.

In accordance with APS330 Public Disclosure, financial institutions that have received this accreditation, such as Westpac, are required to disclose prudential information about their risk management practices on a semi-annual basis. A subset of this information must be disclosed quarterly.

The Structure of Westpac's Pillar 3 Report as at 31 December 2015

This report describes Westpac's risk management practices' and presents the prudential assessment of Westpac's capital adequacy as at 31 December 2015. The sections are arranged as follows:

- 'Group Structure' defines the bases of measurement adopted by APRA and describes the principles of consolidation used for the purposes of determining Westpac's capital adequacy;
- 'Capital Overview' describes Westpac's capital management strategy and presents the capital adequacy ratios for the Westpac Group;
- 'Credit Risk Exposures' tabulates Westpac's credit risk exposures including impaired and past due loans and loan impairment provisions;
- · Securitisation' explains how Westpac participates in the securitisation market; and
- 'Leverage ratio' contains Westpac's summary leverage ratio.

A cross-reference between the quantitative disclosures in this report required under Attachment C of APS330 is provided in Appendix I on page 17.

Capital instruments included in regulatory capital

The reporting requirements for capital instruments under Attachment B of APS330 are disclosed in the regulatory disclosures section of the Westpac website² and are not included within this report. These disclosures are updated when the following occurs:

- A new capital instrument is issued that will form part of regulatory capital; or
- A capital instrument is redeemed, converted into CET1, written off, or its terms and conditions are changed.



Westpac also takes risk in subsidiaries that are outside the scope of the Level 2 regulatory consolidation of the Westpac Group and this risk is not described in this report.

thit described in this report:

thtp://www.westpac.com.au/about-westpac/investor-centre/financial-information/basel-iii-risk-reports/

Westpac seeks to ensure that it is adequately capitalised at all times. APRA applies a tiered approach to measuring Westpac's capital adequacy¹ by assessing financial strength at three levels:

- Level 1, comprising Westpac Banking Corporation and its subsidiary entities that have been approved by APRA as being part of a single 'Extended Licensed Entity' (ELE) for the purposes of measuring capital adequacy;
- Level 2, the consolidation of Westpac Banking Corporation and all its subsidiary entities except those entities specifically excluded by APRA regulations. The head of the Level 2 group is Westpac Banking Corporation; and
- Level 3, the consolidation of Westpac Banking Corporation and all its subsidiary entities.

Unless otherwise specified, all quantitative disclosures in this report refer to the prudential assessment of Westpac's financial strength on a Level 2 basis².

The Westpac Group

The following diagram shows the Level 3 conglomerate group and illustrates the different tiers of regulatory consolidation.



Accounting consolidation³

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries (including structured entities) controlled by Westpac. Westpac and its subsidiaries are referred to collectively as the 'Group'. The effects of all transactions between entities in the Group are eliminated. Control exists when the parent entity is exposed to, or has rights to, variable returns from its involvement with an entity, and has the ability to affect those returns through its power over that entity. Subsidiaries are fully consolidated from the date on which control commences and they are no longer consolidated from the date that control ceases.

Group entities excluded from the regulatory consolidation at Level 2

Regulatory consolidation at Level 2 covers the global operations of Westpac and its subsidiary entities, including other controlled banking, securities and financial entities, except for those entities involved in the following business activities:

- insurance
- acting as manager, responsible entity, approved trustee, trustee or similar role in relation to funds management;
- non-financial (commercial) operations; or
- special purpose entities to which assets have been transferred in accordance with the requirements of APS120 Securitisation.

Retained earnings and equity investments in subsidiary entities excluded from the consolidation at Level 2 are deducted from capital, with the exception of securitisation special purpose entities.

Impaired assets and provisions held in Level 3 entities are excluded from the tables in this report.





APS110 Capital Adequacy outlines the overall framework adopted by APRA for the purpose of assessing the capital adequacy of an ADI.

Westpac New Zealand Limited

Westpac New Zealand Limited (WNZL), a wholly owned subsidiary entity¹, is a registered bank incorporated in New Zealand and regulated by the Reserve Bank of New Zealand. WNZL uses the Advanced IRB approach for credit risk and the AMA for operational risk. For the purposes of determining Westpac's capital adequacy, Westpac New Zealand Limited is consolidated at Level 2.

Restrictions and major impediments on the transfer of funds or regulatory capital within the Group Minimum capital ('thin capitalisation') rules

Tax legislation in most jurisdictions in which the Group operates (including Australia, New Zealand and the United Kingdom) prescribes minimum levels of capital that must be retained in that jurisdiction to avoid a portion of the interest costs incurred in the jurisdiction ceasing to be tax deductible. Capital for these purposes includes both contributed capital and non-distributed retained earnings. Westpac seeks to maintain sufficient capital/retained earnings to comply with these rules.

Tax costs associated with repatriation

Repatriation of retained earnings (and capital) may result in tax being payable in either the jurisdiction from which the repatriation occurs or Australia on receipt of the relevant amounts. This cost would reduce the amount actually repatriated.

Intra-group exposure limits

Exposures to related entities are managed within the prudential limits prescribed by APRA in APS222 Associations with Related Entities². Westpac has an internal limit structure and approval process governing credit exposures to related entities. This structure and approval process, combined with APRA's prudential limits, is designed to reduce the potential for unacceptable contagion risk.

Prudential regulation of subsidiary entities

Certain subsidiary banking, insurance and trustee entities are subject to local prudential regulation in their own right, including capital adequacy requirements and investment or intra-group exposure limits. Westpac seeks to ensure that its subsidiary entities are adequately capitalised and adhere to regulatory requirements at all times. There are no capital deficiencies in subsidiary entities excluded from the regulatory consolidation at Level 2.

For the purposes of APS222, subsidiaries controlled by Westpac, other than subsidiaries that form part of the ELE, represent 'related entities'. Prudential and internal limits apply to intra-group exposures between the ELE and related entities, both on an individual and aggregate basis.



Other subsidiary banking entities in the Group include Westpac Bank-PNG-Limited and Westpac Europe Limited. On 30 October 2015, Westpac completed the sale of its banking operations in the Solomon Islands.

Capital management strategy

Westpac's approach seeks to balance the fact that capital is an expensive form of funding with the need to be adequately capitalised. Westpac considers the need to balance efficiency, flexibility and adequacy when determining sufficiency of capital and when developing capital management plans.

Westpac evaluates these considerations through an Internal Capital Adequacy Assessment Process (ICAAP), the key features of which include:

- the development of a capital management strategy, including preferred capital range, capital buffers and contingency plans;
- consideration of both economic and regulatory capital requirements;
- a process that challenges the capital measures, coverage and requirements which incorporates amongst other things, the impact of adverse economic scenarios; and
- consideration of the perspectives of external stakeholders including rating agencies, equity investors and debt investors.

Westpac's preferred capital range

Westpac's preferred range for its CET1 capital ratio is currently 8.75%-9.25%. The CET1 preferred range takes into consideration:

- Current regulatory minimums, and capital conservation and D-SIB buffers;
- Stress testing to calibrate an appropriate buffer against a downturn; and
- Quarterly volatility of capital ratios under Basel III due to the half yearly cycle of dividend payments.

Westpac's capital adequacy ratios

| | 31 December | 30 September | 31 December |
|------------------------------------|-------------|--------------|-------------|
| % | 2015 | 2015 | 2014 |
| The Westpac Group at Level 2 | | | , |
| Common equity Tier 1 capital ratio | 10.2 | 9.5 | 8.4 |
| Additional Tier 1 capital | 1.8 | 1.9 | 1.5 |
| Tier 1 capital ratio | 12.0 | 11.4 | 9.9 |
| Tier 2 capital | 1.9 | 1.9 | 1.7 |
| Total regulatory capital ratio | 13.9 | 13.3 | 11.6 |
| The Westpac Group at Level 1 | | | |
| Common equity Tier 1 capital ratio | 10.4 | 9.7 | 8.4 |
| Additional Tier 1 capital | 2.0 | 2.1 | 1.7 |
| Tier 1 capital ratio | 12.4 | 11.8 | 10.1 |
| Tier 2 capital | 2.1 | 2.1 | 1.9 |
| Total regulatory capital ratio | 14.5 | 13.9 | 12.0 |

Westpac New Zealand Limited's capital adequacy ratios

| | 31 December | 30 September | 31 December |
|------------------------------------|-------------|---|---|
| % | 2015 | 2015 | 2014 |
| Westpac New Zealand Limited | | *************************************** | *************************************** |
| Common equity Tier 1 capital ratio | 11.6 | 11.1 | 11.4 |
| Additional Tier 1 capital | - | - | - |
| Tier 1 capital ratio | 11.6 | 11.1 | 11.4 |
| Tier 2 capital | 2.3 | 2.3 | - |
| Total regulatory capital ratio | 13.9 | 13.4 | 11.4 |



Capital requirements

This table shows risk weighted assets and associated capital requirements¹ for each risk type included in the regulatory assessment of Westpac's capital adequacy. Westpac's approach to managing risks, and more detailed disclosures on the prudential assessment of capital requirements are presented in the following sections of this report.

| 31 December 2015 | IRB | Standardised | Total Risk | Total Capital |
|---|----------|-----------------------|-----------------|-----------------------|
| \$m | Approach | Approach ² | Weighted Assets | Required ¹ |
| Credit risk | | | | |
| Corporate | 82,817 | 5,082 | 87,899 | 7,032 |
| Business lending | 31,084 | 1,188 | 32,272 | 2,582 |
| Sovereign | 1,435 | 857 | 2,292 | 183 |
| Bank | 7,958 | 141 | 8,099 | 648 |
| Residential mortgages | 75,765 | 3,872 | 79,637 | 6,371 |
| Australian credit cards | 6,311 | - | 6,311 | 505 |
| Other retail | 12,778 | 4,494 | 17,272 | 1,382 |
| Small business | 8,956 | - | 8,956 | 716 |
| Specialised lending | 55,812 | 368 | 56,180 | 4,494 |
| Securitisation | 4,503 | - | 4,503 | 360 |
| Mark-to-market related credit risk ³ | - | 8,981 | 8,981 | 719 |
| Total | 287,419 | 24,983 | 312,402 | 24,992 |
| Market risk | | | 6,588 | 527 |
| Operational risk | | | 31,584 | 2,527 |
| Interest rate risk in the banking book | | | 6,035 | 483 |
| Other assets ⁴ | | | 4,606 | 369 |
| Total | | NON | 361,215 | 28,897 |

| 30 September 2015 | IRB | Standardised | Total Risk | Total Capital |
|---|----------|-----------------------|-----------------|-----------------------|
| \$m | Approach | Approach ² | Weighted Assets | Required ¹ |
| Credit risk | | | | |
| Corporate | 80,998 | 4,933 | 85,931 | 6,874 |
| Business lending | 32,283 | 1,294 | 33,577 | 2,686 |
| Sovereign | 1,775 | 1,134 | 2,909 | 233 |
| Bank | 8,401 | 109 | 8,510 | 681 |
| Residential mortgages | 73,295 | 3,686 | 76,981 | 6,158 |
| Australian credit cards | 6,218 | - | 6,218 | 497 |
| Other retail | 12,926 | 4,619 | 17,545 | 1,404 |
| Small business | 7,794 | - | 7,794 | 624 |
| Specialised lending | 55,752 | 373 | 56,125 | 4,490 |
| Securitisation | 4,109 | - | 4,109 | 329 |
| Mark-to-market related credit risk ³ | - | 10,643 | 10,643 | 851 |
| Total | 283,551 | 26,791 | 310,342 | 24,827 |
| Market risk | | | 10,074 | 806 |
| Operational risk | | | 31,010 | 2,481 |
| Interest rate risk in the banking book | | | 2,951 | 236 |
| Other assets ⁴ | | | 4,203 | 336 |
| Total | | 90000 | 358,580 | 28,686 |

Other assets include cash items, unsettled transactions, fixed assets and other non-interest earning assets.



Total capital required is expressed as 8% of total risk weighted assets.

Westpac's Standardised risk weighted assets are categorised based on their equivalent IRB categories.

Mark-to-market related credit risk is measured under the standardised approach. It is also known as Credit Valuation Adjustment (CVA) risk.

Capital overview

| 31 December 2014 | IRB | Standardised | Total Risk | Total Capital |
|---|----------|---|-----------------|-----------------------|
| \$m | Approach | Approach ² | Weighted Assets | Required ¹ |
| Credit risk | | | | |
| Corporate | 73,660 | 4,367 | 78,027 | 6,242 |
| Business lending | 32,907 | 1,316 | 34,223 | 2,738 |
| Sovereign | 1,477 | 976 | 2,453 | 197 |
| Bank | 8,840 | 144 | 8,984 | 719 |
| Residential mortgages | 72,810 | 3,074 | 75,884 | 6,071 |
| Australian credit cards | 6,156 | - | 6,156 | 492 |
| Other retail | 12,728 | 4,710 | 17,438 | 1,395 |
| Small business | 6,571 | - | 6,571 | 526 |
| Specialised lending | 51,984 | 331 | 52,315 | 4,185 |
| Securitisation | 4,392 | - | 4,392 | 351 |
| Mark-to-market related credit risk ³ | - | 10,203 | 10,203 | 816 |
| Total | 271,525 | 25,121 | 296,646 | 23,732 |
| Market risk | | | 8,589 | 687 |
| Operational risk | | | 29,421 | 2,354 |
| Interest rate risk in the banking book | | | 5,855 | 468 |
| Other assets ⁴ | | | 3,997 | 320 |
| Total | | NOTION TO A STATE OF THE STATE | 344,508 | 27,561 |



Total capital required is expressed as 8% of total risk weighted assets.

Westpac's Standardised risk weighted assets are categorised based on their equivalent IRB categories.

Mark-to-market related credit risk is measured under the standardised approach. It is also known as Credit Valuation Adjustment (CVA) risk.

Other assets include cash items, unsettled transactions, fixed assets and other non-interest earning assets.

Summary credit risk disclosure

| | | | | Regulatory | | | |
|-----------------------------|------------|----------|-------------------|---------------|----------|--------------|--------------|
| | | | | Expected | | Specific | Actual |
| | | Risk | Regulatory | Loss for | | Provisions | Losses for |
| 31 December 2015 | Exposure | Weighted | Expected r | non-defaulted | Impaired | for Impaired | the 3 months |
| \$m | at Default | Assets | Loss ¹ | exposures | Loans | Loans | ended |
| Corporate | 137,832 | 82,817 | 755 | 534 | 432 | 185 | (25) |
| Business lending | 46,413 | 31,084 | 641 | 368 | 360 | 205 | 23 |
| Sovereign | 72,241 | 1,435 | 2 | 2 | - | - | - |
| Bank | 26,231 | 7,958 | 15 | 9 | 6 | 7 | - |
| Residential mortgages | 497,093 | 75,765 | 901 | 767 | 213 | 81 | 20 |
| Australian credit cards | 21,158 | 6,311 | 361 | 295 | 88 | 60 | 71 |
| Other retail | 15,531 | 12,778 | 482 | 383 | 158 | 101 | 57 |
| Small business ² | 24,233 | 8,956 | 252 | 148 | 89 | 40 | 15 |
| Specialised Lending | 64,998 | 55,812 | 959 | 608 | 379 | 155 | 4 |
| Securitisation | 23,775 | 4,503 | - | - | 3 | - | - |
| Standardised ³ | 22,083 | 24,983 | - | - | 84 | 43 | 20 |
| Total | 951,588 | 312,402 | 4,368 | 3,114 | 1,812 | 877 | 185 |

| | | | | Regulatory | | | |
|---------------------------|------------|----------|-------------------|---------------|----------|----------------|--------------|
| | | | | Expected | | Specific | Actual |
| | | Risk | Regulatory | Loss for | | Provisions | Losses for |
| 30 September 2015 | Exposure | Weighted | Expected i | non-defaulted | Impaired | for Impaired t | he 12 months |
| \$m | at Default | Assets | Loss ¹ | exposures | Loans | Loans | ended |
| Corporate | 139,810 | 80,998 | 754 | 530 | 500 | 187 | 81 |
| Business lending | 48,178 | 32,283 | 700 | 386 | 363 | 202 | 189 |
| Sovereign | 65,286 | 1,775 | 3 | 3 | - | - | - |
| Bank | 27,974 | 8,401 | 16 | 10 | 6 | 7 | - |
| Residential mortgages | 486,210 | 73,295 | 890 | 755 | 228 | 87 | 86 |
| Australian credit cards | 20,926 | 6,218 | 311 | 249 | 77 | 59 | 286 |
| Other retail | 15,545 | 12,926 | 458 | 371 | 141 | 94 | 222 |
| Small business | 20,086 | 7,794 | 213 | 127 | 87 | 39 | 71 |
| Specialised Lending | 64,473 | 55,752 | 1,006 | 626 | 400 | 156 | 100 |
| Securitisation | 23,258 | 4,109 | - | - | 3 | - | - |
| Standardised ³ | 21,997 | 26,791 | - | - | 90 | 46 | 72 |
| Total | 933,743 | 310,342 | 4,351 | 3,057 | 1,895 | 877 | 1,107 |

| | | | | Regulatory | | | |
|---------------------------|------------|----------|-------------------|---------------|-----------------|--------------|--------------|
| | | | | Expected | | Specific | Actual |
| | | Risk | Regulatory | Loss for | | Provisions | Losses for |
| 31 December 2014 | Exposure | Weighted | Expected r | non-defaulted | Impaired | for Impaired | the 3 months |
| \$m | at Default | Assets | Loss ¹ | exposures | Loans | Loans | ended |
| Corporate | 128,676 | 73,660 | 810 | 482 | 504 | 232 | 19 |
| Business lending | 48,902 | 32,907 | 771 | 445 | 454 | 229 | 16 |
| Sovereign | 54,858 | 1,477 | 2 | 2 | - | - | - |
| Bank | 32,895 | 8,840 | 23 | 18 | 5 | 5 | - |
| Residential mortgages | 467,509 | 72,810 | 904 | 759 | 255 | 95 | 20 |
| Australian credit cards | 20,647 | 6,156 | 319 | 254 | 88 | 65 | 63 |
| Other retail | 13,975 | 12,728 | 583 | 500 | 136 | 89 | 45 |
| Small business | 17,019 | 6,571 | 196 | 119 | 104 | 44 | 15 |
| Specialised Lending | 60,052 | 51,984 | 1,122 | 600 | 704 | 236 | 21 |
| Securitisation | 21,213 | 4,392 | - | - | 3 | - | - |
| Standardised ³ | 18,735 | 25,121 | - | - | 97 | 41 | 13 |
| Total | 884,481 | 296,646 | 4,730 | 3,179 | 2,350 | 1,036 | 212 |



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Includes regulatory expected losses for defaulted and non-defaulted exposures.
Following a review of segmentation criteria, some exposures have been reclassified into the small business asset class from business lending, specialised lending and residential mortgages asset classes.
Includes mark-to-market related credit risk.

Exposure at Default by major type

| 31 December 2015 | On balance | Off-bala | ance sheet | Total Exposure | Average |
|----------------------------------|------------|--------------------|----------------|----------------|-----------------|
| \$m | sheet | Non-market related | Market related | at Default | 3 months ended1 |
| Corporate ² | 62,083 | 63,512 | 12,237 | 137,832 | 138,821 |
| Business lending | 34,634 | 11,779 | - | 46,413 | 47,296 |
| Sovereign | 66,655 | 1,698 | 3,888 | 72,241 | 68,764 |
| Bank | 14,894 | 1,449 | 9,888 | 26,231 | 27,103 |
| Residential mortgages | 418,775 | 78,318 | - | 497,093 | 491,652 |
| Australian credit cards | 10,477 | 10,681 | - | 21,158 | 21,042 |
| Other retail | 11,855 | 3,676 | - | 15,531 | 15,538 |
| Small business ³ | 18,320 | 5,913 | - | 24,233 | 22,160 |
| Specialised lending ² | 49,030 | 15,005 | 963 | 64,998 | 64,736 |
| Securitisation ⁴ | 18,447 | 5,214 | 114 | 23,775 | 23,517 |
| Standardised | 18,926 | 1,520 | 1,637 | 22,083 | 22,040 |
| Total | 724,096 | 198,765 | 28,727 | 951,588 | 942,666 |

| 30 September 2015 | On balance | Off-balance sheet | | Total Exposure | Average |
|----------------------------------|------------|--------------------|----------------|----------------|------------------------------|
| \$m | sheet | Non-market related | Market related | at Default | 12 months ended ⁵ |
| Corporate ² | 61,215 | 63,403 | 15,192 | 139,810 | 130,953 |
| Business lending | 36,321 | 11,857 | - | 48,178 | 48,422 |
| Sovereign | 59,223 | 1,842 | 4,221 | 65,286 | 57,732 |
| Bank | 14,638 | 1,908 | 11,428 | 27,974 | 30,155 |
| Residential mortgages | 408,365 | 77,845 | - | 486,210 | 471,127 |
| Australian credit cards | 10,209 | 10,717 | - | 20,926 | 20,719 |
| Other retail | 11,584 | 3,961 | - | 15,545 | 14,314 |
| Small business | 15,451 | 4,635 | - | 20,086 | 18,553 |
| Specialised lending ² | 50,256 | 13,171 | 1,046 | 64,473 | 61,900 |
| Securitisation ⁴ | 17,684 | 5,504 | 70 | 23,258 | 22,740 |
| Standardised | 18,831 | 1,586 | 1,580 | 21,997 | 20,381 |
| Total | 703,777 | 196,429 | 33,537 | 933,743 | 896,996 |

| 31 December 2014 | On balance | Off-balance sheet | | Total Exposure | Average |
|------------------------------|------------|--------------------|----------------|----------------|-----------------------------|
| \$m | sheet | Non-market related | Market related | at Default | 3 months ended ⁶ |
| Corporate | 57,880 | 53,845 | 16,951 | 128,676 | 124,404 |
| Business lending | 37,085 | 11,817 | - | 48,902 | 48,689 |
| Sovereign | 49,620 | 2,646 | 2,592 | 54,858 | 53,302 |
| Bank | 16,092 | 2,326 | 14,477 | 32,895 | 32,730 |
| Residential mortgages | 391,959 | 75,550 | - | 467,509 | 461,495 |
| Australian credit cards | 10,279 | 10,368 | - | 20,647 | 20,515 |
| Other retail | 11,010 | 2,965 | - | 13,975 | 13,197 |
| Small business | 13,058 | 3,961 | - | 17,019 | 16,854 |
| Specialised lending | 46,862 | 13,190 | - | 60,052 | 59,620 |
| Securitis ation ² | 15,105 | 5,979 | 129 | 21,213 | 21,661 |
| Standardised | 17,196 | 1,539 | - | 18,735 | 18,583 |
| Total | 666,146 | 184,186 | 34,149 | 884,481 | 871,050 |

Average is based on exposures as at 31 December 2014 and 30 September 2014.



Average is based on exposures as at 31 December 2015 and 30 September 2015.

Prior to 30 June 2015 off balance sheet market related exposure for specialised lending was included in the corporate sub-asset class.

Following a review of segmentation criteria, some exposures have been reclassified into the small business asset class from business lending, specialised lending and residential mortgages asset classes.

The EAD associated with securitisation is for the banking book only.

Average is based on exposures as at 30 September 2015, 30 June 2015, 31 March 2015, 31 December 2014, and 30 September 2014.

Loan impairment provisions

APS220 Credit Quality requires that Westpac report specific provisions and a General Reserve for Credit Loss (GRCL). All Individually Assessed Provisions (IAP) raised under Australian Accounting Standards (AAS) are classified as specific provisions. All Collectively Assessed Provisions (CAP) raised under AAS are either classified into specific provisions or a GRCL.

A GRCL adjustment is made for the amount of GRCL that Westpac reports for regulatory purposes under APS220 in addition to provisions reported by Westpac under AAS. For capital adequacy purposes the GRCL adjustment is deducted from CET1. Eligible GRCL is included in Tier 2 capital.

| 31 December 2015 | AAS Provisions | | | GRCL Total Regulatory | |
|---|----------------|-------|-------|-----------------------|------------|
| \$m | IA Ps | CAPs | Total | Adjustment | Provisions |
| Specific Provisions | | | | | |
| for impaired loans | 660 | 217 | 877 | NA | 877 |
| for defaulted but not impaired loans | NA | 118 | 118 | NA | 118 |
| General Reserve for Credit Loss | NA | 2,397 | 2,397 | 92 | 2,489 |
| Total provisions for impairment charges | 660 | 2,732 | 3,392 | 92 | 3,484 |

| 30 September 2015 | AAS Provisions | | | GRCL Total Regulatory | |
|---|----------------|-------|-------|-----------------------|------------|
| \$m | IAPs CAPs | | Total | Adjustment | Provisions |
| Specific Provisions | | | • | | |
| for impaired loans | 669 | 208 | 877 | NA | 877 |
| for defaulted but not impaired loans | NA | 121 | 121 | NA | 121 |
| General Reserve for Credit Loss | NA | 2,334 | 2,334 | 112 | 2,446 |
| Total provisions for impairment charges | 669 | 2,663 | 3,332 | 112 | 3,444 |

| 31 December 2014 | AAS Provisions | | | GRCL Total Regulatory | |
|---|----------------|-------|-------|-----------------------|------------|
| \$m | IAPs | CAPs | Total | Adjustment | Provisions |
| Specific Provisions | | | | | |
| for impaired loans | 843 | 193 | 1,036 | NA | 1,036 |
| for defaulted but not impaired loans | NA | 108 | 108 | NA | 108 |
| General Reserve for Credit Loss | NA | 2,383 | 2,383 | 105 | 2,488 |
| Total provisions for impairment charges | 843 | 2,684 | 3,527 | 105 | 3,632 |



Impaired and past due loans

The following tables disclose the crystallisation of credit risk as impairment and loss. Analysis of exposures 90 days past due not impaired, impaired loans, related provisions and actual losses is broken down by concentrations reflecting Westpac's asset classes.

| | ltems | | Specific | Specific | Actual |
|-------------------------|--------------|----------|----------------|----------------|----------------|
| 31 December 2015 | past 90 days | Impaired | Provisions for | Provisions to | Losses for the |
| \$m | not impaired | Loans | Impaired Loans | Impaired Loans | 3 months ended |
| Corporate | 106 | 432 | 185 | 43% | (25) |
| Business lending | 264 | 360 | 205 | 57% | 23 |
| Sovereign | - | - | - | - | - |
| Bank | 39 | 6 | 7 | 117% | - |
| Residential mortgages | 1,757 | 213 | 81 | 38% | 20 |
| Australian credit cards | - | 88 | 60 | 68% | 71 |
| Other retail | - | 158 | 101 | 64% | 57 |
| Small business | 94 | 89 | 40 | 45% | 15 |
| Specialised lending | 107 | 379 | 155 | 41% | 4 |
| Securitisation | - | 3 | - | - | - |
| Standardised | 15 | 84 | 43 | 51% | 20 |
| Total | 2,382 | 1,812 | 877 | 48% | 185 |

| 30 September 2015 \$m | ltems past 90 days not impaired | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 12 months ended |
|--------------------------|---------------------------------------|-------------------|--|---|---|
| Corporate | 107 | 500 | 187 | 37% | 81 |
| Business lending | 281 | 363 | 202 | 56% | 189 |
| Sovereign | - | - | - | - | - |
| Bank | 41 | 6 | 7 | 117% | - |
| Residential mortgages | 1,625 | 228 | 87 | 38% | 86 |
| Australian credit cards | - | 77 | 59 | 77% | 286 |
| Other retail | - | 141 | 94 | 67% | 222 |
| Small business | 122 | 87 | 39 | 45% | 71 |
| Specialised lending | 103 | 400 | 156 | 39% | 100 |
| Securitisation | - | 3 | - | - | - |
| Standardised | 13 | 90 | 46 | 51% | 72 |
| Total | 2,292 | 1,895 | 877 | 46% | 1,107 |

| | Items | | Specific | Specific | Actual |
|-------------------------|--------------|----------|----------------|----------------|----------------|
| 31 December 2014 | past 90 days | Impaired | Provisions for | Provisions to | Losses for the |
| \$m | not impaired | Loans | Impaired Loans | Impaired Loans | 3 months ended |
| Corporate | 56 | 504 | 232 | 46% | 19 |
| Business lending | 259 | 454 | 229 | 50% | 16 |
| Sovereign | - | - | - | - | - |
| Bank | - | 5 | 5 | 100% | - |
| Residential mortgages | 1,583 | 255 | 95 | 37% | 20 |
| Australian credit cards | - | 88 | 65 | 74% | 63 |
| Other retail | - | 136 | 89 | 65% | 45 |
| Small business | 82 | 104 | 44 | 42% | 15 |
| Specialised lending | 144 | 704 | 236 | 34% | 21 |
| Securitisation | - | 3 | - | - | - |
| Standardised | 34 | 97 | 41 | 42% | 13 |
| Total | 2,158 | 2,350 | 1,036 | 44% | 212 |



Banking book summary of securitisation activity by asset type

| For the 3 months ended 31 December 2015 \$m | Amount securitised | Recognised gain or loss on sale |
|---|--------------------|---------------------------------|
| Residential mortgages | 248 | - |
| Credit cards | - | - |
| Auto and equipment finance | 81 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 329 | - |

| For the 12 months ended | | |
|----------------------------|-------------|--------------------|
| 30 September 2015 | Amount | Recognised gain or |
| \$m | securitised | loss on sale |
| Residential mortgages | 34,586 | _ |
| Credit cards | - | - |
| Auto and equipment finance | 1,206 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 35,792 | - |

| For the 3 months ended | | |
|----------------------------|-------------|--------------------|
| 31 December 2014 | Amount | Recognised gain or |
| \$m | securitised | loss on sale |
| Residential mortgages | 15,537 | _ |
| Credit cards | - | - |
| Auto and equipment finance | 192 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 15,729 | - |

Banking book summary of on and off-balance sheet securitisation by exposure type

| 31 December 2015 | On balance sheet | | Off-balance | Total Exposure |
|--------------------------|-------------------------|--------------------------|-------------|----------------|
| \$m | Securitisation retained | Securitisation purchased | sheet | at Default |
| Securities | - | 7,444 | - | 7,444 |
| Liquidity facilities | 1 | - | 1,562 | 1,563 |
| Funding facilities | 10,966 | - | 3,572 | 14,538 |
| Underw riting facilities | 9 | - | 106 | 115 |
| Lending facilities | - | - | 115 | 115 |
| Warehouse facilities | - | - | - | - |
| Total | 10,976 | 7,444 | 5,355 | 23,775 |

| 30 September 2015 \$m | On balance sheet Securitisation retained Securitisation purchased | | Off-balance sheet | Total Exposure at Default |
|--------------------------|---|-------|----------------------|------------------------------|
| Securities | - | 8,048 | _ | 8,048 |
| Liquidity facilities | - | - | 1,168 | 1,168 |
| Funding facilities | 9,602 | - | 4,274 | 13,876 |
| Underw riting facilities | 10 | - | 86 | 96 |
| Lending facilities | - | - | 70 | 70 |
| Warehouse facilities | - | - | - | - |
| Total | 9,612 | 8,048 | 5,598 | 23,258 |



| 31 December 2014 | On balance sheet Securitisation retained Securitisation purchased | | Off-balance | Total Exposure at Default |
|--------------------------|---|-------|-------------|------------------------------|
| \$m | | | sheet | |
| Securities | _ | 7,350 | = | 7,350 |
| Liquidity facilities | 43 | - | 2,253 | 2,296 |
| Funding facilities | 7,700 | - | 3,578 | 11,278 |
| Underw riting facilities | 12 | - | 148 | 160 |
| Lending facilities | - | - | 129 | 129 |
| Warehouse facilities | - | - | - | - |
| Total | 7,755 | 7,350 | 6,108 | 21,213 |

Trading book summary of on and off-balance sheet securitisation by exposure type¹

| 31 December 2015 | On bala | On balance sheet Securitisation retained Securitisation purchased | | Total Exposure |
|--------------------------|-------------------------|---|-----|----------------|
| \$m | Securitisation retained | | | at Default |
| Securities | 18 | 13 | - | 31 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underw riting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis sw aps | - | - | 61 | 61 |
| Other derivatives | - | - | 68 | 68 |
| Total | 18 | 13 | 129 | 160 |

| 30 September 2015 | On balance sheet | | Off-balance | Total Exposure |
|--------------------------|-------------------------|--|-------------|----------------|
| \$m | Securitisation retained | ritisation retained Securitisation purchased | | at Default |
| Securities | 14 | 200 | - | 214 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underw riting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis sw aps | - | - | 72 | 72 |
| Other derivatives | - | - | 56 | 56 |
| Total | 14 | 200 | 128 | 342 |

| 31 December 2014 | On balance sheet | | Off-balance | Total Exposure |
|--------------------------|-------------------------|--------------------------|-------------|----------------|
| \$m | Securitisation retained | Securitisation purchased | sheet | at Default |
| Securities | 33 | 379 | - | 412 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underw riting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis sw aps | - | - | 42 | 42 |
| Other derivatives | - | - | 110 | 110 |
| Total | 33 | 379 | 152 | 564 |

¹ EAD associated with trading book securitisation is not included in EAD by major type on page 11. Trading book securitisation exposure is captured and risk weighted under APS116 Capital Adequacy: Market Risk.



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Summary Leverage ratio

The following table summarises Westpac's leverage ratio at 31 December 2015. This has been determined using APRA's definition of the leverage ratio as specified in Attachment D of APS110: Capital Adequacy.

| \$ billion | 31 December 2015 | 30 September 2015 |
|------------------|------------------|-------------------|
| Tier 1 Capital | 43.4 | 40.8 |
| Total Exposures | 878.2 | 856.4 |
| Leverage ratio % | 4.9% | 4.8% |



The following table cross-references the quantitative disclosure requirements outlined in Attachment C of APS330 to the quantitative disclosures made in this report.

| APS330 reference | | Westpac disclosure | |
|--------------------------------------|------------|---|----|
| General Requirements | | | |
| Paragraph 47 | | Summary leverage ratio | 16 |
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| Table 5: Securitisation exposures | | by asset type Banking Book summary of on and off-balance sheet securitisation by exposure type Trading Book summary of on and off-balance | |

Exchange rates

The following exchange rates were used in this report, and reflect spot rates for the period end.

| \$ | 31 December 2015 | 30 September 2015 | 31 December 2014 |
|-----|------------------|-------------------|------------------|
| USD | 0.7306 | 0.6997 | 0.8192 |
| GBP | 0.4929 | 0.4615 | 0.5264 |
| NZD | 1.0662 | 1.0983 | 1.0454 |
| EUR | 0.6685 | 0.6227 | 0.6739 |



This Report contains statements that constitute 'forward-looking statements' within the meaning of Section 21E of the US Securities Exchange Act of 1934.

Forward-looking statements are statements about matters that are not historical facts. Forward-looking statements appear in a number of places in this Report and include statements regarding Westpac's intent, belief or current expectations with respect to its business and operations, market conditions, results of operations and financial condition, including, without limitation, future loan loss provisions and financial support to certain borrowers. Words such as 'will', 'may', 'expect', 'intend', 'seek', 'would', 'should', 'could', 'continue', 'plan', 'estimate', 'anticipate', 'believe', 'probability', 'risk' or other similar words are used to identify forward-looking statements. These forward-looking statements reflect Westpac's current views with respect to future events and are subject to change, certain risks, uncertainties and assumptions which are, in many instances, beyond Westpac's control, and have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon Westpac. There can be no assurance that future developments will be in accordance with Westpac's expectations or that the effect of future developments on Westpac will be those anticipated. Actual results could differ materially from those expected, depending on the outcome of various factors, including, but not limited to:

- the effect of, and changes in, laws, regulations, taxation or accounting standards or practices and government policy, particularly changes to liquidity, leverage and capital requirements;
- the stability of Australian and international financial systems and disruptions to financial markets and any losses or business impacts Westpac or its customers or counterparties may experience as a result;
- market volatility, including uncertain conditions in funding, equity and asset markets;
- adverse asset, credit or capital market conditions;
- the conduct, behaviour or practices of Westpac or its staff;
- changes to Westpac's credit ratings;
- levels of inflation, interest rates, exchange rates and market and monetary fluctuations;
- · market liquidity and investor confidence;
- changes in economic conditions, consumer spending, saving and borrowing habits in Australia, New Zealand
 and in other countries in which Westpac or its customers or counterparties conduct their operations and
 Westpac's ability to maintain or to increase market share and control expenses;
- the effects of competition in the geographic and business areas in which Westpac conducts its operations;
- information security breaches, including cyberattacks;
- reliability and security of Westpac's technology and risks associated with changes to technology systems;
- the timely development and acceptance of new products and services and the perceived overall value of these products and services by customers;
- the effectiveness of Westpac's risk management policies, including internal processes, systems and employees;
- the incidence or severity of Westpac insured events;
- the occurrence of environmental change or external events in countries in which Westpac or its customers or counterparties conduct their operations;
- internal and external events which may adversely impact Westpac's reputation;
- changes to the value of Westpac's intangible assets;
- changes in political, social or economic conditions in any of the major markets in which Westpac or its customers or counterparties operate;
- the success of strategic decisions involving diversification or innovation, in addition to business expansion and integration of new businesses; and
- various other factors beyond Westpac's control.

The above list is not exhaustive. For certain other factors that may impact on forward-looking statements made by Westpac, refer to 'Risk factors' under the section 'Risk and risk management' in Westpac's 2015 Annual Report. When relying on forward-looking statements to make decisions with respect to Westpac, investors and others should carefully consider the foregoing factors and other uncertainties and events.

Westpac is under no obligation to update any forward-looking statements contained in this Report, whether as a result of new information, future events or otherwise, after the date of this Report.

