

Incorporating the
requirements of APS330



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it matters.**

Structure of Pillar 3 report

| | |
|---|-----|
| Executive summary | 3 |
| Introduction | 6 |
| Risk appetite and risk types | 7 |
| Controlling and managing risk | 8 |
| Group structure | 14 |
| Capital overview | 16 |
| Leverage ratio | 20 |
| Credit risk management | 22 |
| Credit risk exposures | 32 |
| Credit risk mitigation | 56 |
| Counterparty credit risk | 58 |
| Securitisation | 61 |
| Market risk | 71 |
| Funding and liquidity risk management | 75 |
| Liquidity coverage ratio | 76 |
| Net stable funding ratio | 77 |
| Operational risk | 79 |
| Equity risk | 81 |
| Interest rate risk in the banking book | 83 |
| Remuneration | 85 |
| Appendices | |
| Appendix I – Regulatory capital reconciliation | 92 |
| Appendix II – Entities included in regulatory consolidation | 98 |
| Appendix III – Level 3 entities' assets and liabilities | 101 |
| Appendix IV – Regulatory expected loss | 102 |
| Appendix V – APS330 quantitative requirements | 103 |
| Glossary | 106 |
| Disclosure regarding forward-looking statements | 111 |

In this report references to 'Westpac', 'Westpac Group', 'the Group', 'we', 'us' and 'our' are to Westpac Banking Corporation and its controlled entities (unless the context indicates otherwise).

In this report, unless otherwise stated or the context otherwise requires, references to '\$', 'AUD' or 'A\$' are to Australian dollars.

Any discrepancies between totals and sums of components in tables contained in this report are due to rounding.

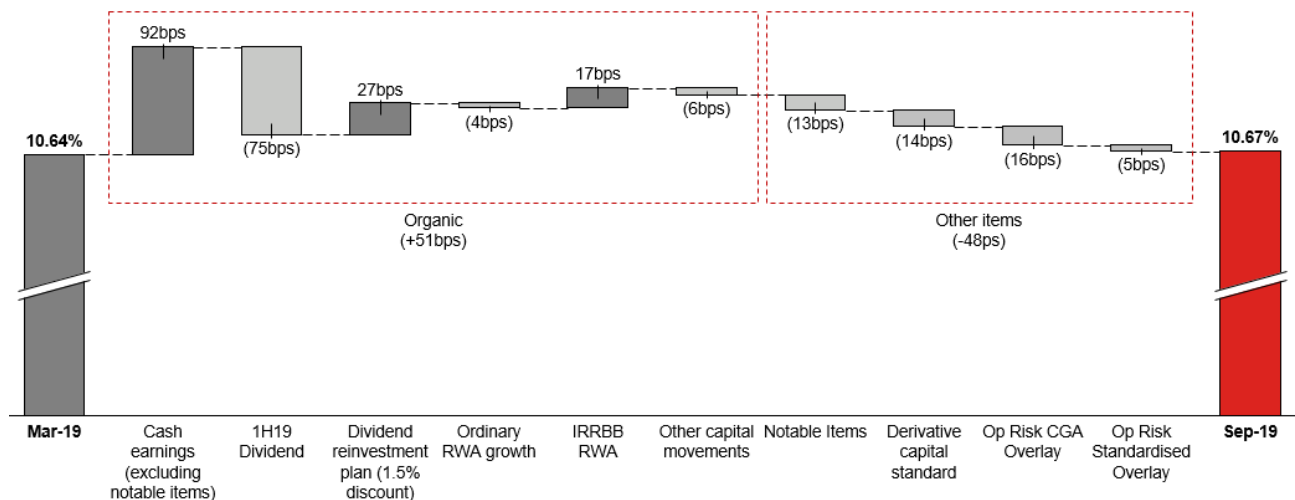
In this report, unless otherwise stated, disclosures reflect the Australian Prudential Regulation Authority's (APRA) implementation of Basel III.

Information contained in or accessible through the websites mentioned in this report does not form part of this report unless we specifically state that it is incorporated by reference and forms part of this report. All references in this report to websites are inactive textual references and are for information only.

Pillar 3 report
Executive summary

| | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|--|-------------------|---------------|-------------------|
| Level 2 Regulatory capital structure | | | |
| Common equity Tier 1 (CET1) capital after deductions \$m | 45,752 | 44,680 | 45,239 |
| Risk weighted assets (RWA) \$m | 428,794 | 419,819 | 425,384 |
| Common equity Tier 1 capital ratio % | 10.67 | 10.64 | 10.63 |
| Additional Tier 1 capital % | 2.17 | 2.20 | 2.15 |
| Tier 1 capital ratio % | 12.84 | 12.84 | 12.78 |
| Tier 2 capital % | 2.79 | 1.78 | 1.96 |
| Total regulatory capital ratio % | 15.63 | 14.62 | 14.74 |
| APRA leverage ratio % | 5.68 | 5.72 | 5.84 |
| Level 1 Regulatory capital structure | | | |
| Common equity Tier 1 (CET1) capital after deductions \$m | 46,380 | 43,850 | 42,988 |
| Risk weighted assets (RWA) \$m | 422,475 | 409,231 | 409,240 |
| Level 1 Common equity Tier 1 capital ratio (CET1) % | 10.98 | 10.72 | 10.50 |

Westpac's common equity Tier 1 (CET1) capital ratio was 10.67% at 30 September 2019, up 3 basis points from 31 March 2019, as organic capital generation was largely offset by other items. This included Second Half 2019 cash earnings of \$3,553 million (83 basis points). Cash earnings for Second Half 2019 were impacted by additional provisions for estimated customer refunds, payments, associated costs, and litigation (\$488 million before tax), and provisions for costs associated with the restructuring of the Wealth business (\$51 million before tax). These provisions for customer remediation and wealth restructuring costs are referred to as 'notable items'¹ (13 basis points). Excluding these notable items, organic capital growth was 51 basis points.



The 51 basis point organic capital growth included:

- Second Half 2019 cash earnings, excluding notable items (92 basis point increase);
- The 2019 interim dividend payment, net of dividend reinvestment plan (DRP) share issuance (48 basis point decrease);
- Ordinary RWA (before regulatory measurement changes, and excluding IRRBB) grew slightly (4 basis point decrease), mainly driven by increases in credit RWA, and mark to market CVA;
- Reduction in interest rate risk in the banking book (IRRBB) RWA (17 basis point increase), driven by an increase in the embedded gain from falling interest rates; and
- A 6 basis point reduction from other capital movements, largely driven by movements in regulatory deductions.

Other items reduced the CET1 capital ratio by 48 basis points, principally:

- Operational risk overlays comprising the Culture, Governance and Accountability (CGA) self-assessment overlay imposed by APRA (16 basis point reduction), and an increase in the overlay to better align Westpac to the standardised approach (5 basis point reduction);
- Implementation of APRA's new derivatives capital standard (14 basis point reduction)²; and
- Notable items (13 basis point reduction).

¹ The impact of notable items on the CET1 ratio includes the capital deduction for the associated deferred tax assets.

² APRA prudential standard APS180 Counterparty Credit Risk became effective on 1 July 2019 and implements the standardised approach to counterparty credit risk (SA-CCR)

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|--|-------------------|---------------|-------------------|
| Risk weighted assets at Level 2 | | | |
| Credit risk | 367,864 | 362,762 | 362,749 |
| Market risk | 9,350 | 8,338 | 6,723 |
| Operational risk | 47,680 | 38,641 | 39,113 |
| Interest rate risk in the banking book | 530 | 7,076 | 12,989 |
| Other | 3,370 | 3,002 | 3,810 |
| Total RWA | 428,794 | 419,819 | 425,384 |
| Total Exposure at Default | 1,054,178 | 1,029,817 | 1,021,926 |

Risk Weighted Assets

Total RWA increased \$9.0 billion or 2.1% this half:

- Credit risk RWA increased \$5.1 billion over the half. This included a \$5.3 billion increase from implementation of APRA's new derivatives capital standard¹. The remaining movements comprised:
 - An increase in mark-to-market related credit risk of \$2.0 billion, mostly due to lower interest rates;
 - Changes to credit quality and portfolio mix, which reduced RWA by \$2.3 billion;
 - Foreign currency translation impacts which reduced RWA by \$0.7 billion; and
 - Business growth which increased RWA by \$0.8 billion.
- Non-credit RWA increased \$3.9 billion over the half, driven by:
 - An increase of \$9.0 billion in operational risk RWA, mainly from operational risk overlays²;
 - A decrease of \$6.5 billion in interest rate risk in the banking book RWA, driven by an increase in the embedded gain from falling interest rates; and
 - An increase of \$1.0 billion in market risk RWA and an increase of \$0.4 billion in other assets RWA.

Supplementary capital movement for Second Half 2019

During the half, Westpac issued \$4.2 billion of Tier 2 capital instruments, increasing the total regulatory capital ratio by 99 basis points. The higher new issuance was in response to APRA's increased total capital requirements to be met by 1 January 2024.

Exposure at Default

Exposure at default (EAD) increased \$24 billion (or 2%), primarily due to implementation of the standardised approach to counterparty credit risk which increased EAD by \$16 billion.

Leverage Ratio

The leverage ratio represents the amount of Tier 1 capital relative to exposure³. At 30 September 2019, Westpac's leverage ratio was 5.68%, down 4 basis points since 31 March 2019.

Liquidity Coverage Ratio (LCR)

Westpac's average LCR for the quarter ending 30 September 2019 was 132%⁴ (31 March 2019: 134%).

Net Stable Funding Ratio (NSFR)

Westpac's NSFR at 30 September 2019 was 112% (31 March 2019: 113%). The reduction in the Group's NSFR over the half mainly reflects changes in the treatment of certain loans which increased the Group's required stable funding.

¹ APRA prudential standard APS180 Counterparty Credit Risk became effective on 1 July 2019 and implements the revised standardised approach to counterparty credit risk (SA-CCR)

² This includes the \$500 million capital overlay applied by APRA in response to Westpac's Culture, Governance and Accountability (CGA) self-assessment, which translates to a \$6.25 billion increase in RWA. This also includes a \$165 million increase in the operational risk capital overlay to align Westpac's operational risk capital with the standardised approach, which translates to a \$2.1 billion increase in RWA.

³ As defined under Attachment D of APS110: Capital Adequacy

⁴ Calculated as a simple average of the daily observations over the 30 September 2019 quarter.

Implementation of APRA's new derivative capital standard

APRA prudential standard APS180 Counterparty Credit Risk became effective on 1 July 2019 and implements the Standardised Approach to Counterparty Credit Risk (SA-CCR). The following tables detail the transition impacts of this change on key Pillar 3 metrics.

| \$m | Risk Weighted Assets | | |
|---|-----------------------------------|---------------|--------------|
| | Off-balance sheet, Market Related | | |
| | 30 June 2019 | 1 July 2019 | Movement |
| Corporate | 5,125 | 6,420 | 1,295 |
| Business lending | - | - | - |
| Sovereign | 171 | 259 | 88 |
| Bank | 2,090 | 3,130 | 1,040 |
| Residential mortgages | - | - | - |
| Australian credit cards | - | - | - |
| Other retail | - | - | - |
| Small business | - | - | - |
| Specialised lending | 964 | 1,488 | 524 |
| Securitisation | 69 | 42 | 27 |
| Standardised | 53 | 145 | 92 |
| Mark-to-market related credit risk ¹ | 8,203 | 10,441 | 2,238 |
| Total | 16,675 | 21,925 | 5,250 |

| \$m | Exposure at default | | |
|-------------------------|-----------------------------------|---------------|---------------|
| | Off-balance sheet, Market Related | | |
| | 30 June 2019 | 1 July 2019 | Movement |
| Corporate | 11,522 | 16,882 | 5,360 |
| Business lending | - | - | - |
| Sovereign | 2,544 | 4,913 | 2,369 |
| Bank | 7,379 | 10,056 | 2,677 |
| Residential mortgages | - | - | - |
| Australian credit cards | - | - | - |
| Other retail | - | - | - |
| Small business | - | - | - |
| Specialised lending | 1,318 | 2,042 | 724 |
| Securitisation | 196 | 124 | 72 |
| Standardised | 2,655 | 7,886 | 5,231 |
| Total | 25,614 | 41,903 | 16,289 |

¹ Mark-to-market related credit risk is measured under the standardised approach. It is also known as Credit Valuation Adjustment (CVA) risk.

Westpac Banking Corporation is an Authorised Deposit-taking Institution (ADI) subject to regulation by APRA. APRA has accredited Westpac to apply advanced models permitted by the Basel III global capital adequacy regime to the measurement of its regulatory capital requirements. Westpac uses the Advanced Internal Ratings-Based approach (Advanced IRB) for credit risk and the Advanced Measurement Approach (AMA) for operational risk.

In accordance with APS330 Public Disclosure, financial institutions that have received this accreditation, such as Westpac, are required to disclose prudential information about their risk management practices on a semi-annual basis. A subset of this information must be disclosed quarterly.

This report describes Westpac's risk management practices and presents the prudential assessment of Westpac's capital adequacy as at 30 September 2019.

In addition to this report, the regulatory disclosures section of the Westpac website¹ contains the reporting requirements for:

- Capital instruments under Attachment B of APS330; and
- The identification of potential Global-Systemically Important Banks (G-SIB) under Attachment H of APS330 (disclosed annually).

Capital instruments disclosures are updated when:

- A new capital instrument is issued that will form part of regulatory capital; or
- A capital instrument is redeemed, converted into CET1 capital, written off, or its terms and conditions are changed.

¹ <http://www.westpac.com.au/about-westpac/investor-centre/financial-information/regulatory-disclosures/>

The Westpac Group's appetite for risk is informed by our strategic objectives and business plans, regulatory rules and ratios, and the potential for adverse outcomes that result in material impacts on our customers, our staff, our reputation, our regulatory relationships and/or our financial position including the potential for capital and liquidity ratios to fall below target levels in stressed scenarios.

The Westpac Group distinguishes between different types of risk and takes an integrated approach toward identifying, assessing and managing risks. The annual review of the Westpac Group Risk Management Framework, Westpac's annual Group Risk Management Strategy, Westpac Group Risk Appetite Statement and the establishment of additional controls through supporting frameworks and policies all play vital roles

Overview of key risk types

- governance risk – the risk that the right information does not get to the right people or governance fora in the right format and timeframe to empower decision making. It is driven by organisational structures and relationships including between the Board, management, its shareholders and other stakeholders, which leads to deficient decision making, poor accountability and ineffective structures and processes;
- risk culture – the risk that our culture does not promote and reinforce behavioural expectations or structures to identify, understand, discuss and act on risks. This leads to ineffective risk management, poor risk awareness, risk-taking outside of risk appetite that is tolerated and a culture where key learnings are not integrated into Group-wide and customer outcomes, impeding continuous improvement;
- strategic risk – the risks arising from key elements of the strategic objectives and business plans;
- capital adequacy risk- the risk that the firm has an insufficient level or composition of capital to support its normal business activities and to meet its regulatory capital requirements under normal operating environments or stressed conditions (both actual and as defined for internal planning or regulatory testing purposes). This includes the risk from Westpac's pension plans;
- credit risk - the risk of financial loss where a customer or counterparty fails to meet their financial obligations to Westpac;
- funding and liquidity risk - the risk that Westpac cannot meet its payment obligations or that it does not have the appropriate amount, tenor and composition of funding and liquidity to support its assets;
- market risk - the risk of an adverse impact on earnings resulting from changes in market factors, such as foreign exchange rates, interest rates, commodity prices and equity prices. This includes interest rate risk in the banking book - the risk to interest income from a mismatch between the duration of assets and liabilities that arises in the normal course of business activities;
- operational risk - the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal and regulatory risk but excludes strategic risk;
- conduct and compliance risk - the risk of failing to abide by compliance obligations required of us or otherwise failing to have behaviours and practices that deliver suitable, fair and clear outcomes for our customers and that support market integrity;
- cyber risk – the potential for loss or harm to the business and stakeholders related to the use of technology;
- reputational risk - the risk that an action, inaction, transaction, investment or event will reduce trust in Westpac's integrity and competence by clients, counterparties, investors regulators, employees or the public; and
- sustainability risk - the risk of reputational or financial loss due to failure to recognise or address material existing or emerging sustainability related environmental, social or governance issues. This includes climate change related risks.

We have adopted the Three Lines of Defence model to aid in holistic end-to-end management of risk, within which all employees play an active role. This necessitates co-operation between businesses and functions, such that there are no gaps in risk coverage. Effective risk management enables:

- accurate measurement of our risk profile and to balance risk and reward within our risk appetite, optimising financial growth opportunities and mitigating potential loss or damage;
- protect Westpac’s depositors, policyholders and our counterparts, and investors by maintaining a balance sheet with sound credit quality and buffers over regulatory minimums;
- deliver suitable, fair, clear and transparent outcomes for our customers that support market integrity;
- embed adequate controls to guard against excessive risk or undue risk concentration; and
- meet our regulatory and compliance obligations.

The Board is responsible for approving the Group’s overall risk management framework, the Westpac Group Risk Management Framework, Westpac’s annual Group Strategy and Westpac Group Risk Appetite Statement and for monitoring the effectiveness of risk management by the Westpac Group.

The Board has delegated to the Board Risk & Compliance Committee responsibility to establish a view of the Group’s current and future risk position relative to its risk appetite and capital strength; review and approve frameworks, policies and processes for managing risk; and review and, where appropriate, approve risks beyond the approval discretion provided to management.

Risk management governance structure as at 30 September 2019

| | |
|---|--|
| Board | <ul style="list-style-type: none"> • approves Westpac’s Risk Management Framework, Westpac’s annual Risk Management Strategy and Westpac’s Group Risk Appetite Statement; and • makes annual declaration to APRA on risk management. |
| Board Risk & Compliance Committee (BRCC) | <ul style="list-style-type: none"> • assists the Board to consider and approve the Group’s overall risk framework for managing risk; • reviews and recommends the Risk Management Framework and annual Risk Management Strategy and Group Risk Appetite Statement to the Board for approval; • reviews and monitors the risk profile and controls of the Group consistent with Westpac’s Group Risk Appetite Statement; • reviews and approves material frameworks, policies and processes for managing risk; • monitors changes anticipated for the economic and business environment including consideration of emerging risks, and other factors considered relevant to our risk profile and risk appetite; • assists the Board to make its annual declaration to APRA on risk management under APRA prudential standard CPS220 Risk Management; • reviews and where appropriate approves risks beyond the approval discretion provided to management; and • assists the Board to oversee compliance management within the Group. |

From the perspective of specific types of risk, the Board Risk & Compliance Committee’s role includes:

- credit risk – approving key policies and limits supporting the Credit Risk Management Framework, and monitoring the risk profile and performance;
- oversight of our credit portfolio;
- reviews and approves the limits and conditions that apply to credit risk approval authority delegated to the Chief Executive Officer (CEO), Chief Financial Officer (CFO) and Chief Risk Officer (CRO) and any other officers of the Westpac Group to whom the Board has delegated credit approval authority;
- liquidity risk – approving key policies and limits supporting the Liquidity Risk Management Framework, including our annual funding strategy, recovery and resolution plans and monitoring the liquidity position and requirements;

Risk management governance structure (continued)

- market risk – approving key policies and limits supporting the Market Risk Management Framework and monitoring the market risk profile;
- operational risk – approving key policies supporting the Operational Risk Management Framework, and monitoring the performance of operational risk management and controls;
- conduct risk – reviewing and approving the Westpac Group Conduct Framework and reviewing and monitoring the performance of conduct risk management and controls;
- reputation risk – reviewing and approving the Reputation Risk Management Framework, and reviewing and monitoring the performance of reputation risk management and controls; and
- sustainability risk – reviewing and approving the Sustainability Risk Management Framework; and
- compliance risk – reviewing and approving the Westpac Group Compliance Management Framework and Financial Crime Risk Management Framework and supporting policies and standards and monitoring the performance of compliance and financial crime risk management and controls.

The Board Risk & Compliance Committee also:

- oversees and approves the Internal Capital Adequacy Assessment Process and in doing so reviews the outcomes of Westpac's stress testing, sets the target capital ranges for regulatory capital and reviews and monitors capital levels for consistency with Westpac's risk appetite;
- provides relevant periodic assurances and reports (as appropriate) to the Board Audit Committee;
- reviews and approves other risk management frameworks¹ and the monitoring of performance under those frameworks (as appropriate);
- forms a view on Westpac's risk culture and oversees the identification of, and steps taken to address, any desirable changes to risk culture and periodically reports to the Board;
- refers to the Board or any other Board Committees relevant matters that come to the attention of the Board Risk & Compliance; and
- in its capacity as the Westpac Group's US Risk Committee, oversees the key risks, risk management framework and policies of Westpac's US operations.

Board Committees with a Risk Focus

Board Audit Committee (BAC)

- oversees the integrity of financial statements and financial reporting systems and matters relating to taxation risks.

Board Remuneration Committee (BRC)

- oversees remuneration policies and practices of Westpac, in the context that these policies and practices reflect Westpac's risk management framework, including making recommendations to the Board for the adjustment of variable components of remuneration for relevant employees including as a result of risk or compliance failures.

Board Technology Committee (BTC)

- oversees the implementation of the Westpac's technology strategy, including risks associated with major technology programs.
-

¹ Additional frameworks include the Equity Risk Management Framework, Related Entity Risk Management Framework, and Insurance Risk Management Framework.

Risk management governance structure (continued)

| | |
|----------------------------------|---|
| Executive Team | <p>Westpac Executive Team (ET)</p> <ul style="list-style-type: none"> • executes the Board-approved strategy; • delivers Westpac’s various strategic and performance goals within the approved risk appetite; and • approves position statements that guide Westpac’s response to sustainability issues; and • monitors key risks within each business unit, capital adequacy and Westpac’s reputation. |
| Executive risk committees | <p>Westpac Group Executive Risk Committee (RISKCO)</p> <ul style="list-style-type: none"> • leads the management and oversight of material risks across Westpac within the context of the risk appetite approved by the Board; • oversees the effectiveness of the Risk Management Framework and the execution of the Risk Management Strategy; • monitors and reviews Westpac’s risk profile for all identified material risks; • shapes and promotes a strong risk culture; and • oversees emerging risks and allocates responsibility for assessing impacts and implementing appropriate actions to address these. |
| | <p>Westpac Group Asset & Liability Committee (ALCO)</p> <ul style="list-style-type: none"> • leads the optimisation of funding and liquidity risk-reward across Westpac; • reviews the level and quality of capital to ensure that it is commensurate with Westpac’s risk profile, business strategy and risk appetite; • oversees the Liquidity Risk Management Framework and key policies; • oversees the funding and liquidity risk profile and balance sheet risk profile; and • identifies emerging funding and liquidity risks and appropriate actions to address these. |
| | <p>Westpac Group Credit Risk Committee (CREDCO)</p> <ul style="list-style-type: none"> • reviews and oversees the Credit Risk Management Framework and key supporting policies; • oversees Westpac’s credit risk profile; and • identifies emerging credit risks, allocates responsibility for assessing impacts, and responds as appropriate. |
| | <p>Westpac Group Market Risk Committee (MARCO)</p> <ul style="list-style-type: none"> • reviews and oversees the Market Risk, Equity Risk and Insurance Risk Management Frameworks and key market risk management policies; • reviews policies and limits for managing traded and non-traded market risk; and • reviews and oversees the market risk, equity risk and insurance risk profile. |
| | <p>Westpac Group Operational Risk Committee (OPCO)</p> <ul style="list-style-type: none"> • reviews and oversees the Operational Risk Management Framework and key supporting policies; • oversees Westpac’s operational risk profile; and • identifies emerging operational risks, and appropriate actions to address these. |

Risk management governance structure (continued)

Westpac Group Remuneration Oversight Committee (ROC)

- supporting the CEO, BRC and the Board by reviewing and approving remuneration frameworks, guidelines and short term variable reward plans underpinning the Board-approved Westpac Group Remuneration Policy from a Human Resources, Risk (including Compliance), Finance and Legal perspective and in line with external requirements;
 - assisting the BRC and the Board in fulfilling its responsibility to oversee remuneration policies and practices of Westpac in the context that these policies and practices fairly and responsibly reward individuals having regard to customer and shareholder interests, long term financial soundness and prudential risk management;
 - recommending to the CEO for recommendation to the BRC remuneration arrangements for Responsible Persons, risk and financial control employees, Material Risk Takers and other individuals whose activities may impact the financial soundness of Westpac below the Group Executive level; and
 - recommending to the CEO for recommendation to the BRC the criteria and rationale for determining the total quantum of Westpac's variable reward pool.
-

Prudential Reporting and Compliance Committee

- oversees from a Group-wide perspective, Westpac's compliance with prudential requirements and regulatory reporting;
 - oversees the effective management of prudential compliance breaches, incidents or issues including remediation actions; and
 - monitors and reviews ongoing prudential governance activities, including changes to prudential standards.
-

Reputation Risk Committee

- reviews issues with material reputation risk that arise in the operations of Westpac's business to mitigate reputation risk and detrimental customer impacts.
-

Westpac Group Financial Crime Risk Committee

- oversees Anti-Money Laundering and Counter-Terrorism Financing, Anti-Bribery and Corruption, Sanctions and Tax Transparency within the context of the risk appetite approved by the Board;
 - reviews and oversees the Financial Crime Risk Management Framework, key supporting policies, programs and standards;
 - monitors and oversees Westpac's financial crime risk profile; and
 - identifies emerging financial crime risks, and appropriate actions to address these.
-

Risk management governance structure (continued)

| | |
|--|--|
| Risk function | Risk Function <ul style="list-style-type: none">• promotes a strong risk culture;• owns the design and content of the Risk Management Framework;• defines the structure and coverage of risk appetite;• defines the annual risk strategy to execute the Risk Management Framework ensuring the management of risks in alignment with risk appetite and business strategy;• establishes risk policies, procedures and limits;• measures and reports on risk levels; and• provides oversight of and direction on the management of risks. |
| Independent internal review | Group Audit <ul style="list-style-type: none">• reviews the adequacy and effectiveness of management controls over risk. |
| Divisional business units and Functions | Business Units and Functions <ul style="list-style-type: none">• responsible for identifying, evaluating and managing the risks that they originate within approved risk appetite and policies; and• establish and maintain appropriate risk management and compliance controls, resources and self-assessment processes. |

Roles and responsibilities

Our Three Lines of Defence approach is designed on a functional basis and covers all employees within Westpac.

The First Line of Defence – Business and support: manages the risks they originate

The First Line proactively identifies, evaluates, owns and manages the risks in their business/domain. It also ensures that business activities are within approved risk appetite and policies. The First Line of defence is accountable for 'self-certification'. In managing its risk, the First Line is required to establish and maintain appropriate governance structures, controls, resources and self-assessment processes, including issue identification, recording and escalation procedures.

The Second Line of Defence – Risk: provides oversight, insight and control of First Line activities

The Second Line sets frameworks, policies, limits and standards for use across Westpac. The Second Line reviews and challenges First Line activities and decisions that may materially affect Westpac's risk position, and independently evaluate the effectiveness of First Line's controls, monitoring, compliance, and monitors progress towards mitigating risks. In addition, the Second Line provides insights to the First Line, assisting in developing, maintaining and enhancing the business' approach to risk management. The Second Line analyses and reports on the aggregated risk profile of Westpac to ensure end-to-end oversight of risk and can accept risks outside of the business' risk appetite.

The Third Line of Defence – Audit: provides independent audit

The Third Line is an independent assurance function that evaluates and opines on the adequacy and effectiveness of both First and Second Line risk management approaches and tracks remediation progress, with the aim of providing the Board, and senior executives, with comfort that Westpac's governance, risk management and internal controls are operating effectively.

Pillar 3 report

Group structure

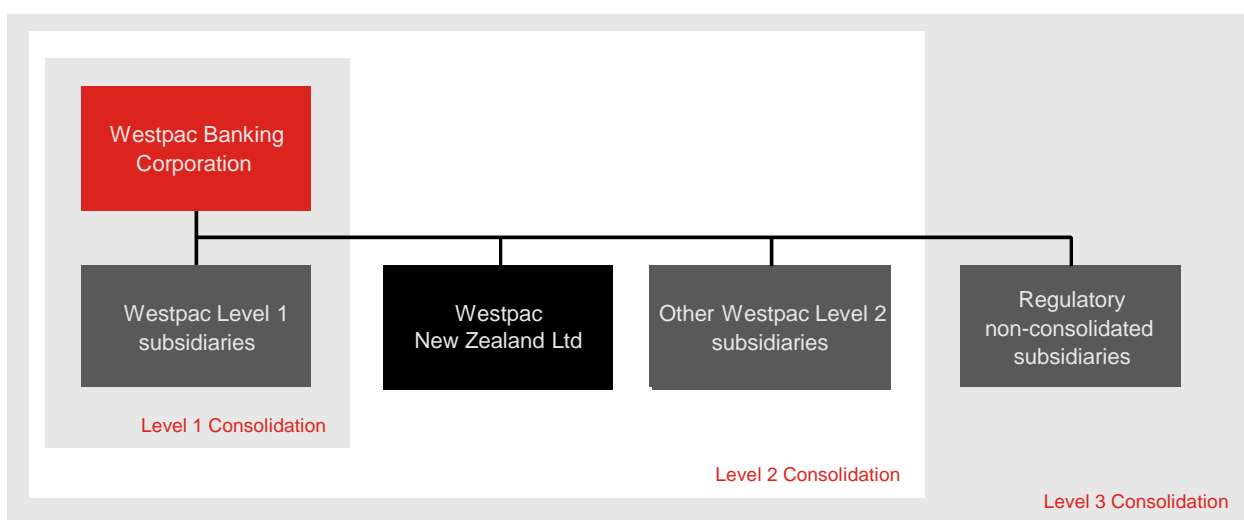
Westpac seeks to ensure that it is adequately capitalised at all times. APRA applies a tiered approach to measuring Westpac's capital adequacy¹ by assessing financial strength at three levels:

- Level 1, comprising Westpac Banking Corporation and its subsidiary entities that have been approved by APRA as being part of a single 'Extended Licensed Entity' (ELE) for the purposes of measuring capital adequacy;
- Level 2, the consolidation of Westpac Banking Corporation and all its subsidiary entities except those entities specifically excluded by APRA regulations. The head of the Level 2 group is Westpac Banking Corporation; and
- Level 3, the consolidation of Westpac Banking Corporation and all its subsidiary entities.

Unless otherwise specified, all quantitative disclosures in this report refer to the prudential assessment of Westpac's financial strength on a Level 2 basis².

The Westpac Group

The following diagram shows the Level 3 conglomerate group and illustrates the different tiers of regulatory consolidation.



Accounting consolidation³

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries (including structured entities) controlled by Westpac. Westpac and its subsidiaries are referred to collectively as the 'Group'. The effects of all transactions between entities in the Group are eliminated. Control exists when the parent entity is exposed to, or has rights to, variable returns from its involvement with an entity, and has the ability to affect those returns through its power over that entity. Subsidiaries are fully consolidated from the date on which control commences and they are no longer consolidated from the date that control ceases.

Group entities excluded from the regulatory consolidation at Level 2

Regulatory consolidation at Level 2 covers the global operations of Westpac and its subsidiary entities, including other controlled banking, securities and financial entities, except for those entities involved in the following business activities:

- insurance;
- acting as manager, responsible entity, approved trustee, trustee or similar role in relation to funds management;
- non-financial (commercial) operations; or
- special purpose entities to which assets have been transferred in accordance with the requirements of APS120 Securitisation.

Retained earnings and equity investments in subsidiary entities excluded from the consolidation at Level 2 are deducted from capital, with the exception of securitisation special purpose entities.

¹ APS110 Capital Adequacy outlines the overall framework adopted by APRA for the purpose of assessing the capital adequacy of an ADI.

² Impaired assets and provisions held in Level 3 entities are excluded from the tables in this report.

³ Refer to Note 31 of Westpac's 2019 Annual Report for further details.

Subsidiary banking entities

Westpac New Zealand Limited (WNZL), a wholly owned subsidiary entity, is a registered bank incorporated in New Zealand and regulated by the Reserve Bank of New Zealand. WNZL uses the Advanced IRB approach for credit risk and the AMA for operational risk. Other subsidiary banking entities in the Group include Westpac Bank-PNG-Limited and Westpac Europe Limited. For the purposes of determining Westpac's capital adequacy subsidiary banking entities are consolidated at Level 2.

Restrictions and major impediments on the transfer of funds or regulatory capital within the Group

Minimum capital ('thin capitalisation') rules

Tax legislation in most jurisdictions in which the Group operates prescribes minimum levels of capital that must be retained in that jurisdiction to avoid a portion of the interest costs incurred in the jurisdiction ceasing to be tax deductible. Capital for these purposes includes both contributed capital and non-distributed retained earnings. Westpac seeks to maintain sufficient capital/retained earnings to comply with these rules.

Tax costs associated with repatriation

Repatriation of retained earnings (and capital) may result in tax being payable in either the jurisdiction from which the repatriation occurs or Australia on receipt of the relevant amounts. This cost would reduce the amount actually repatriated.

Intra-group exposure limits

Exposures to related entities are managed within the prudential limits prescribed by APRA in APS222 Associations with Related Entities¹. Westpac has an internal limit structure and approval process governing credit exposures to related entities. This limit structure and approval process, combined with APRA's prudential limits, is designed to reduce the potential for unacceptable contagion risk.

Prudential regulation of subsidiary entities

Certain subsidiary banking, insurance and trustee entities are subject to local prudential regulation in their own right, including capital adequacy requirements and investment or intra-group exposure limits. Westpac seeks to ensure that its subsidiary entities are adequately capitalised and adhere to regulatory requirements at all times. There are no capital deficiencies in subsidiary entities excluded from the regulatory consolidation at Level 2.

On 15 November 2017, the RBNZ advised WNZL of changes to its conditions of registration resulting from its review of WNZL's compliance with the RBNZ's 'Capital Adequacy Framework' (Internal Models Based Approach) (BS2B). The changes to WNZL's conditions of registration came into effect on 31 December 2017 and increase the minimum Total Capital ratio, Tier 1 Capital ratio and Common Equity Tier 1 Capital ratio of WNZL and its controlled entities by 2%. WNZL has also undertaken to the RBNZ to maintain the Total Capital ratio of WNZL and its controlled entities above 15.1%. WNZL and its controlled entities retain an appropriate amount of capital to comply with the increased minimum ratios.

¹ For the purposes of APS222, subsidiaries controlled by Westpac, other than subsidiaries that form part of the ELE, represent 'related entities'. Prudential and internal limits apply to intra-group exposures between the ELE and related entities, both on an individual and aggregate basis.

Capital Structure

This table shows Westpac's capital resources under APS111 Capital Adequacy: Measurement of Capital.

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|---|----------------------|------------------|----------------------|
| Common equity Tier 1 capital | | | |
| Paid up ordinary capital | 37,508 | 36,351 | 36,054 |
| Treasury shares | (575) | (571) | (507) |
| Equity based remuneration | 1,548 | 1,527 | 1,441 |
| Foreign currency translation reserve | (199) | (331) | (379) |
| Accumulated other comprehensive income | (68) | 15 | (11) |
| Non-controlling interests - other | 58 | 54 | 55 |
| Retained earnings | 27,188 | 26,949 | 27,883 |
| Less retained earnings in life and general insurance, funds management and securitisation entities | (1,407) | (1,289) | (1,218) |
| Deferred fees | 267 | 234 | 258 |
| Total common equity Tier 1 capital | 64,320 | 62,939 | 63,576 |
| Deductions from common equity Tier 1 capital | | | |
| Goodwill (excluding funds management entities) | (8,648) | (8,665) | (8,644) |
| Deferred tax assets | (2,034) | (1,710) | (1,169) |
| Goodwill in life and general insurance, funds management and securitisation entities | (940) | (941) | (942) |
| Capitalised expenditure | (1,719) | (1,778) | (1,838) |
| Capitalised software | (2,019) | (1,881) | (1,792) |
| Investments in subsidiaries not consolidated for regulatory purposes | (1,540) | (1,522) | (1,567) |
| Regulatory expected loss in excess of eligible provisions ¹ | (1,106) | (1,148) | (1,312) |
| General reserve for credit losses adjustment | - | - | (356) |
| Defined benefit superannuation fund surplus | (73) | (66) | (78) |
| Equity investments | (425) | (482) | (570) |
| Regulatory adjustments to fair value positions | (63) | (65) | (68) |
| Other Tier 1 deductions | (1) | (1) | (1) |
| Total deductions from common equity Tier 1 capital | (18,568) | (18,259) | (18,337) |
| Total common equity Tier 1 capital after deductions | 45,752 | 44,680 | 45,239 |
| Additional Tier 1 capital | | | |
| Basel III complying instruments | 9,299 | 9,216 | 9,144 |
| Basel III transitional instruments | - | - | - |
| Total Additional Tier 1 capital | 9,299 | 9,216 | 9,144 |
| Net Tier 1 regulatory capital | 55,051 | 53,896 | 54,383 |
| Tier 2 capital | | | |
| Basel III complying instruments | 11,645 | 7,143 | 8,025 |
| Basel III transitional instruments | 519 | 495 | 486 |
| Eligible general reserve for credit loss | 62 | 66 | 54 |
| Basel III transitional adjustment | - | - | - |
| Total Tier 2 capital | 12,226 | 7,704 | 8,565 |
| Deductions from Tier 2 capital | | | |
| Investments in subsidiaries not consolidated for regulatory purposes | (140) | (140) | (140) |
| Holdings of own and other financial institutions Tier 2 capital instruments | (115) | (103) | (93) |
| Total deductions from Tier 2 capital | (255) | (243) | (233) |
| Net Tier 2 regulatory capital | 11,971 | 7,461 | 8,332 |
| Total regulatory capital | 67,022 | 61,357 | 62,715 |

¹ An explanation of the relationship between this deduction, regulatory expected loss and provisions for impairment charges is contained in Appendix IV.

Capital management strategy

Westpac's approach to capital management seeks to ensure that it is adequately capitalised as an ADI. Westpac evaluates its approach to capital management through an Internal Capital Adequacy Assessment Process (ICAAP), the key features of which include:

- the development of a capital management strategy, including consideration of regulatory minimums, capital buffers and contingency plans;
- consideration of both regulatory and economic capital requirements;
- a stress testing framework that challenges the capital measures, coverage and requirements including the impact of adverse economic scenarios; and
- consideration of the perspectives of external stakeholders including rating agencies and equity and debt investors.

In light of APRA's 'unquestionably strong' capital benchmarks, Westpac will seek to operate with a CET1 capital ratio above 10.5% in March and September as measured under the existing capital framework. Additional buffers may also be held to reflect challenging or uncertain environments. This also takes into consideration:

- current regulatory capital minimums and the capital conservation buffer ("CCB"), which together are the total CET1 requirement. In line with the above, the total CET1 requirement for Westpac is at least 8.0%, based upon an industry minimum CET1 requirement of 4.5% plus a capital buffer of at least 3.5% applicable to domestic systemically important banks (D-SIBs)¹;
- stress testing to calibrate an appropriate buffer against a downturn; and
- quarterly volatility of capital ratios due to the half yearly cycle of ordinary dividend payments.

Should the CET1 ratio fall below the total CET1 requirement, restrictions on the distribution of earnings will apply. This includes restrictions on the amount of earnings that can be distributed through dividends, Additional Tier 1 capital distributions and discretionary staff bonuses.

Westpac will revise its target capital levels once APRA finalises its review of the capital adequacy framework.

Total regulatory capital developments

On 9 July 2019 APRA announced that it will require the major banks (including Westpac) to lift Total Regulatory Capital by three percentage points of RWA by 1 January 2024 in order to boost loss absorbing capacity and support orderly resolution. APRA also confirmed that its overall long term target of an additional four to five percentage points of loss absorbing capacity remains unchanged, and that it will consider the most feasible alternative method of sourcing the remaining one to two percentage points, taking into account the particular characteristics of the Australian financial system.

Further details of APRA's regulatory changes are set out in the Significant Developments section of Westpac's 2019 Annual Report.

Westpac's capital adequacy ratios

| % | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|------------------------------------|-------------------|---------------|-------------------|
| The Westpac Group at Level 2 | | | |
| Common equity Tier 1 capital ratio | 10.7 | 10.6 | 10.6 |
| Additional Tier 1 capital | 2.2 | 2.2 | 2.2 |
| Tier 1 capital ratio | 12.8 | 12.8 | 12.8 |
| Tier 2 capital | 2.8 | 1.8 | 1.9 |
| Total regulatory capital ratio | 15.6 | 14.6 | 14.7 |
| The Westpac Group at Level 1 | | | |
| Common equity Tier 1 capital ratio | 11.0 | 10.7 | 10.5 |
| Additional Tier 1 capital | 2.2 | 2.3 | 2.3 |
| Tier 1 capital ratio | 13.2 | 13.0 | 12.8 |
| Tier 2 capital | 2.9 | 1.8 | 2.0 |
| Total regulatory capital ratio | 16.1 | 14.8 | 14.8 |

Westpac New Zealand Limited's capital adequacy ratios

| % | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|------------------------------------|-------------------|---------------|-------------------|
| Westpac New Zealand Limited | | | |
| Common equity Tier 1 capital ratio | 11.3 | 11.7 | 11.7 |
| Additional Tier 1 capital | 2.6 | 2.8 | 2.8 |
| Tier 1 capital ratio | 13.9 | 14.5 | 14.5 |
| Tier 2 capital | 2.0 | 2.0 | 2.1 |
| Total regulatory capital ratio | 15.9 | 16.5 | 16.6 |

¹ Noting that APRA may apply higher CET1 requirements for an individual ADI.

Pillar 3 report

Capital overview

Capital requirements

This table shows risk weighted assets and associated capital requirements¹ for each risk type included in the regulatory assessment of Westpac's capital adequacy. Westpac's approach to managing these risks, and more detailed disclosures on the prudential assessment of capital requirements, are presented in the following sections of this report.

| 30 September 2019 \$m | IRB Approach | Standardised Approach ² | Total Risk Weighted Assets | Total Capital Required ¹ |
|---|-----------------|---------------------------------------|-------------------------------|--|
| Credit risk | | | | |
| Corporate | 74,807 | 1,166 | 75,973 | 6,078 |
| Business lending | 35,470 | 950 | 36,420 | 2,914 |
| Sovereign | 2,068 | 1,069 | 3,137 | 251 |
| Bank | 8,339 | 46 | 8,385 | 671 |
| Residential mortgages | 131,629 | 5,010 | 136,639 | 10,931 |
| Australian credit cards | 5,089 | - | 5,089 | 407 |
| Other retail | 12,395 | 894 | 13,289 | 1,063 |
| Small business | 16,090 | - | 16,090 | 1,287 |
| Specialised lending | 55,262 | 518 | 55,780 | 4,462 |
| Securitisation | 5,749 | - | 5,749 | 460 |
| Mark-to-market related credit risk ³ | - | 11,313 | 11,313 | 905 |
| Total | 346,898 | 20,966 | 367,864 | 29,429 |
| Market risk | | | 9,350 | 748 |
| Operational risk | | | 47,680 | 3,814 |
| Interest rate risk in the banking book | | | 530 | 42 |
| Other assets ⁴ | | | 3,370 | 270 |
| Total | | | 428,794 | 34,303 |

| 31 March 2019 \$m | IRB Approach | Standardised Approach ² | Total Risk Weighted Assets | Total Capital Required ¹ |
|---|-----------------|---------------------------------------|-------------------------------|--|
| Credit risk | | | | |
| Corporate | 73,551 | 1,737 | 75,288 | 6,023 |
| Business lending | 35,294 | 982 | 36,276 | 2,902 |
| Sovereign | 1,653 | 1,042 | 2,695 | 216 |
| Bank | 7,066 | 31 | 7,097 | 568 |
| Residential mortgages | 132,133 | 5,273 | 137,406 | 10,992 |
| Australian credit cards | 5,910 | - | 5,910 | 473 |
| Other retail | 13,082 | 944 | 14,026 | 1,122 |
| Small business | 16,092 | - | 16,092 | 1,287 |
| Specialised lending | 54,833 | 446 | 55,279 | 4,422 |
| Securitisation | 5,583 | - | 5,583 | 447 |
| Mark-to-market related credit risk ³ | - | 7,110 | 7,110 | 569 |
| Total | 345,197 | 17,565 | 362,762 | 29,021 |
| Market risk | | | 8,338 | 667 |
| Operational risk | | | 38,641 | 3,091 |
| Interest rate risk in the banking book | | | 7,076 | 566 |
| Other assets ⁴ | | | 3,002 | 240 |
| Total | | | 419,819 | 33,585 |

¹ Total capital required is calculated as 8% of total risk weighted assets.

² Westpac's Standardised risk weighted assets are categorised based on their equivalent IRB categories.

³ Mark-to-market related credit risk is measured under the standardised approach. It is also known as Credit Valuation Adjustment (CVA) risk.

⁴ Other assets include cash items, unsettled transactions, fixed assets and other non-interest earning assets.

Pillar 3 report

Capital overview

| 30 September 2018 \$m | IRB Approach | Standardised Approach ² | Total Risk Weighted Assets | Total Capital Required ¹ |
|---|-----------------|---------------------------------------|-------------------------------|--|
| Credit risk | | | | |
| Corporate | 69,584 | 1,807 | 71,391 | 5,711 |
| Business lending | 35,417 | 1,052 | 36,469 | 2,918 |
| Sovereign | 1,644 | 962 | 2,606 | 208 |
| Bank | 6,606 | 57 | 6,663 | 533 |
| Residential mortgages | 132,734 | 5,460 | 138,194 | 11,056 |
| Australian credit cards | 6,313 | - | 6,313 | 505 |
| Other retail | 13,777 | 993 | 14,770 | 1,182 |
| Small business | 16,329 | - | 16,329 | 1,306 |
| Specialised lending | 57,043 | 447 | 57,490 | 4,599 |
| Securitisation | 5,918 | - | 5,918 | 473 |
| Mark-to-market related credit risk ³ | - | 6,606 | 6,606 | 528 |
| Total | 345,365 | 17,384 | 362,749 | 29,019 |
| Market risk | | | 6,723 | 538 |
| Operational risk | | | 39,113 | 3,129 |
| Interest rate risk in the banking book | | | 12,989 | 1,039 |
| Other assets ⁴ | | | 3,810 | 305 |
| Total | | | 425,384 | 34,030 |

¹ Total capital required is calculated as 8% of total risk weighted assets.

² Westpac's Standardised risk weighted assets are categorised based on their equivalent IRB categories.

³ Mark-to-market related credit risk is measured under the standardised approach. It is also known as Credit Valuation Adjustment (CVA) risk.

⁴ Other assets include cash items, unsettled transactions, fixed assets and other non-interest earning assets.

Pillar 3 report

Leverage ratio

Leverage ratio

The following table summarises Westpac's leverage ratio at 30 September 2019. This has been determined using APRA's definition of the leverage ratio as specified in APS110 Capital Adequacy.

| \$ billion | 30 September 2019 | 30 June 2019 | 31 March 2019 | 31 December 2018 |
|-----------------|-------------------|--------------|---------------|------------------|
| Tier 1 Capital | 55.1 | 53.7 | 53.9 | 53.6 |
| Total Exposures | 968.8 | 946.7 | 942.4 | 936.0 |
| Leverage ratio | 5.7% | 5.7% | 5.7% | 5.7% |

Leverage ratio disclosure

| \$m | 30 September 2019 |
|---|-------------------|
| On-balance sheet exposures | |
| 1 On-balance sheet items (excluding derivatives and securities financing transactions (SFTs), but including collateral) | 860,848 |
| 2 (Asset amounts deducted in determining Tier 1 capital) | (18,586) |
| 3 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of rows 1 and 2) | 842,262 |
| Derivative exposures | |
| 4 Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin) | 21,636 |
| 5 Add-on amounts for potential future credit exposure (PFCE) associated with all derivatives transactions | 21,987 |
| 6 Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the Australian Accounting Standards | - |
| 7 (Deductions of receivables assets for cash variation margin provided in derivatives transactions) | (2,485) |
| 8 (Exempted central counterparty (CCP) leg of client-cleared trade exposures) | - |
| 9 Adjusted effective notional amount of written credit derivatives | 4,942 |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives) | (4,862) |
| 11 Total derivative exposures (sum of rows 4 to 10) | 41,218 |
| SFT exposures | |
| 12 Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions | 6,833 |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets) | - |
| 14 Counterparty credit risk exposure for SFT assets | 4,777 |
| 15 Agent transaction exposures | - |
| 16 Total SFT exposures (sum of rows 12 to 15) | 11,610 |
| Other off-balance sheet exposures | |
| 17 Off-balance sheet exposure at gross notional amount | 197,957 |
| 18 (Adjustments for conversion to credit equivalent amounts) | (124,201) |
| 19 Other off-balance sheet exposures (sum of rows 17 and 18) | 73,756 |
| Capital and total exposures | |
| 20 Tier 1 Capital | 55,051 |
| 21 Total exposures (sum of rows 3, 11, 16 and 19) | 968,846 |
| Leverage ratio % | |
| 22 Leverage ratio | 5.7% |

Summary comparison of accounting assets versus leverage ratio exposure measure

| \$m | 30 September 2019 |
|--|------------------------------|
| 1 Total consolidated assets as per published financial statements | 906,626 |
| 2 Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | (9,086) |
| 3 Adjustment for assets held on the balance sheet in a fiduciary capacity pursuant to the Australian Accounting Standards but excluded from the leverage ratio exposure measure | - |
| 4 Adjustments for derivative financial instruments | 11,359 |
| 5 Adjustment for SFTs (i.e. repos and similar secured lending) | 4,777 |
| 6 Adjustment for off-balance sheet exposures (i.e. conversion to credit equivalent amounts of off-balance sheet exposures) | 73,756 |
| 7 Other adjustments | (18,586) |
| 8 Leverage ratio exposure | 968,846 |

Credit risk is the potential for financial loss where a customer or counterparty fails to meet their financial obligations to Westpac. Westpac maintains a credit risk management framework and a number of supporting policies, processes and controls governing the assessment, approval and management of customer and counterparty credit risk. These incorporate the assignment of risk grades, the quantification of loss estimates in the event of default, and the segmentation of credit exposures.

Structure and organisation

The Chief Risk Officer (CRO) is responsible for the effectiveness of overall risk management throughout Westpac, including credit risk. The Group Chief Credit Officer is responsible for the effectiveness of credit risk management, including credit approval decisioning beyond business authority level and appointing our most senior authorised credit officers. Authorised credit officers have delegated authority to approve credit risk exposures, including customer risk grades, other credit parameters and their ongoing review. Our largest exposures are approved by our most experienced authorised credit officers. Line business management is responsible for managing credit risks originated in their business and for managing risk adjusted returns from their business credit portfolios, within the approved risk appetite, risk management framework and policies.

Credit risk management framework and policies

Westpac maintains a credit risk management framework and supporting policies that are designed to clearly define roles and responsibilities, acceptable practices, limits and key controls.

The Credit Risk Management Framework describes the principles, methodologies, systems, roles and responsibilities, reports and controls that exist for managing credit risk in Westpac. The Credit Risk Rating System policy describes the credit risk rating system philosophy, design, key features and uses of rating outcomes.

Concentration risk policies cover individual counterparties, specific industries (e.g. property) and individual countries. In addition, we have policies covering risk appetite statements, environmental, social and governance (ESG) risk, credit risks and the delegation of credit approval authorities.

At the divisional level, credit manuals embed the Group's framework requirements for application in line businesses. These manuals include policies covering the origination, evaluation, approval, documentation, settlement and on-going management of credit risks, and sector policies to guide the extension of credit where industry-specific guidelines are considered necessary.

Credit approval limits govern the extension of credit and represent the formal delegation of credit approval authority to responsible individuals throughout the organisation.

Approach

Westpac adopts two approaches to managing credit risk depending upon the nature of the customer and the product.

Transaction-managed approach

For larger customers, Westpac evaluates credit requests by undertaking detailed individual customer and transaction risk analysis (the ‘transaction-managed’ approach). Such customers are assigned a customer risk grade (CRG) representing Westpac’s estimate of their probability of default (PD). Each facility is assigned a loss given default (LGD). The Westpac credit risk rating system has 20 risk grades for non-defaulted customers and 10 risk grades for defaulted customers. Non-defaulted CRGs down to the level of normally acceptable risk (i.e. D grade – see table below) are mapped to Moody’s and Standard & Poor’s (S&P) external senior ranking unsecured ratings. This mapping allows Westpac to integrate the rating agencies’ default history with internal historical data when calculating PDs.

The final assignment of CRGs and LGDs is approved by authorised credit approvers with appropriate delegated approval authority. All material credit exposures are approved by authorised Credit Officers who are part of the risk management stream and operate independently of the areas originating the credit risk proposals. Authorised Credit Officer decisions are subject to reviews to ensure consistent quality and confirm compliance with approval authority. Separate teams are responsible for maintaining accurate and timely recording of all credit risk approvals and changes to customer and facility data. These teams also operate independently of both the areas originating the credit risk proposals and the credit risk approvers. Appropriate segregation of functions is one of the key requirements of our credit risk management framework.

Mapping of Westpac risk grades

The table below shows the current alignment between Westpac’s internal CRGs and the corresponding external rating. Note that only high-level CRG groupings are shown.

| Westpac customer risk grade | Standard & Poor’s rating | Moody’s rating |
|-----------------------------|--------------------------|----------------|
| A | AAA to AA– | Aaa to Aa3 |
| B | A+ to A– | A1 to A3 |
| C | BBB+ to BBB– | Baa1 to Baa3 |
| D | BB+ to B+ | Ba1 to B1 |
| Westpac Rating | | |
| E | Watchlist | |
| F | Special mention | |
| G | Substandard/default | |
| H | Default | |

For Specialised Lending Westpac maps exposures to the appropriate supervisory slot based on an assessment that takes into account borrower strength and security quality, as required by APS 113.

Program-managed approach

High-volume retail customer credit portfolios with homogenous credit risk characteristics are managed on a statistical basis according to pre-determined objective criteria (the ‘program-managed’ approach). Program-managed exposure to a consumer customer may exceed \$1 million. Business customer exposures may be program managed for exposure up to \$3 million. Quantitative scorecards are used to assign application and behavioural scores to enable risk-based decision making within these portfolios. The scorecard outcomes and decisions are regularly monitored and validated against subsequent customer performance and scorecards are recalibrated or rebuilt when required. For capital estimation and other purposes, risk-based customer segments are created based upon modelled expected PD, Exposure At Default (EAD) and LGD. Accounts are then assigned to respective segments based on customer and account characteristics. Each segment is assigned a quantified measure of its PD, LGD and EAD.

For both transaction-managed and program-managed approaches, CRGs, PDs and LGDs are reviewed at least annually.

Mapping of Basel categories to Westpac portfolios

APS113 Capital Adequacy: Internal Ratings-Based Approach to Credit Risk, states that under the Advanced IRB approach to credit risk, an ADI must categorise banking book exposures into six broad IRB asset classes and apply the prescribed treatment for those classes to each credit exposure within them for the purposes of deriving its regulatory capital requirement. Standardised and Securitised portfolios are subject to treatment under APS112 Capital Adequacy: Standardised Approach to Credit Risk and APS120 Securitisation respectively.

| APS Asset Class | Sub-asset class | Westpac category | Segmentation criteria |
|-----------------------------|------------------------------|--------------------------------------|--|
| Corporate | Corporate | Corporate | All transaction-managed customers not elsewhere classified where annual turnover exceeds \$50 million ¹ . |
| | SME Corporate | Business Lending | All transaction-managed customers not elsewhere classified where annual turnover is \$50 million or less. |
| | Project Finance | Specialised Lending-Project Finance | Applied to transaction-managed customers where the primary source of debt service, security and repayment is derived from the revenue generated by a completed project (e.g. infrastructure such as toll roads or railways). |
| | Income-producing Real Estate | Specialised Lending-Property Finance | Applied to transaction-managed customers where the primary source of debt service, security and repayment is derived from either the sale of a property development or income produced by one or more investment properties ² . |
| Sovereign | | Sovereign | Applied to transaction-managed exposures backed by governments. |
| Bank | | Bank | Applied to transaction-managed exposures to deposit-taking institutions and foreign equivalents. |
| Residential Mortgage | | Residential Mortgages | Exposures secured by residential mortgages not elsewhere classified. |
| Qualifying Revolving Retail | | Australian Credit Cards | Program-managed credit cards with low volatility in loss rates. The New Zealand cards portfolio is not eligible for Qualifying Revolving Retail treatment and is classified in Other Retail. |
| Other Retail | | Small Business | Program-managed business lending exposures under \$1 million where complex products are not utilised by the customer. |
| | | Other Retail | All other program-managed lending to retail customers, including New Zealand credit cards. |

¹ Includes all NZ agribusiness loans, regardless of turnover.

² Excludes large diversified property groups and property trusts, which appear in the Corporate asset class.

Mapping of Credit risk approach to Basel categories and exposure types

| Approach | APS asset class | Types of exposures |
|--------------------------------|--|-----------------------------|
| Transaction-Managed Portfolios | Corporate | Direct lending |
| | Sovereign | Contingent lending |
| | Bank | Derivative counterparty |
| | | Asset warehousing |
| | | Underwriting |
| | | Secondary market trading |
| | | Foreign exchange settlement |
| | Other intra-day settlement obligations | |
| Program-Managed Portfolios | Residential mortgage | Mortgages |
| | | Equity access loans |
| | Qualifying revolving retail | Australian credit cards |
| | Other retail | Personal loans |
| | | Overdrafts |
| New Zealand credit cards | | |
| | Auto and equipment finance | |
| | Business development loans | |
| | Business overdrafts | |
| | Other term products | |

Internal ratings process for transaction-managed portfolios

The process for assigning and approving individual customer PDs and facility LGDs involves:

- Business unit representatives recommend the CRG and facility LGDs under the guidance of criteria set out in established credit policies. Each CRG is associated with an estimated PD;
- Authorised credit officers evaluate the recommendations and approve the final CRG and facility LGDs. Authorised credit officers may override line business unit recommendations;
- An expert judgement decisioning process is employed to evaluate CRG and the outputs of various risk grading models are used as one of several inputs into that process; and
- Authorised credit officers' decisions are subject to reviews to ensure consistent quality and confirm compliance with approval authority.

For on-going exposures to transaction-managed customers, risk grades and facility LGDs are required to be reviewed at least annually, but also whenever material changes occur.

No material deviations from the reference definition of default are permitted.

Internal ratings process for program-managed portfolios

The process for assigning PDs, LGDs and EADs to the program-managed portfolio involves dividing the portfolio into a number of pools per product. These pools are created by analysing similar risk characteristics that have historically predicted that an account is likely to go into default.

No material deviations from the reference definition of default are permitted.

Internal credit risk ratings system

In addition to using the credit risk estimates as the basis for regulatory capital purposes, they are also used for the purposes described below:

Economic capital - Westpac calculates economic capital for all exposures. Economic capital includes both credit and non-credit components. Economic credit capital is calculated using a framework that considers estimates of PD, LGD, EAD, total committed exposure and loan tenor, as well as measures of portfolio composition not reflected in regulatory capital formulae.

Provisioning - Credit provisions are held by Westpac to cover expected credit losses in the loan portfolio. Provisioning includes both individual and collective components. Individual provisions are calculated on impaired loans taking into account management's best estimate of the present value of future cashflows.

Pillar 3 report

Credit risk management

Collective provisions are established on a portfolio basis using a framework that considers PD, LGD, EAD, total committed exposure, level of arrears, recent past experience and forward looking macro-economic forecasts.

Risk-adjusted performance measurement - Business performance is measured using allocated capital, which incorporates charges for economic capital and regulatory capital, including credit capital and capital for other risk types.

Pricing - Westpac prices loans to produce an acceptable return on the capital allocated to the loan. Returns include interest income and fees after expected credit losses and other costs.

Credit approval - For transaction-managed facilities, approval authorities are tiered based on the CRG, with lower limits applicable for customers with a higher PD. Program-managed facilities are approved on the basis of application scorecard outcomes and product based approval authorities.

Control mechanisms for the credit risk rating system include:

- Westpac's credit risk rating system is reviewed annually to confirm that the rating criteria and procedures are appropriate given the current portfolio and external conditions;
- All models materially impacting the risk rating process are periodically reviewed in accordance with Westpac's model risk policy;
- Specific credit risk estimates (including PD, LGD and EAD levels) are overseen, reviewed annually and supported by the Credit Risk Estimates Committee (a sub-committee of CREDCO) for approval by General Manager, Risk Analytics and Insights;
- Credit Risk Assurance undertake an independent annual end-to-end technical and operational review of the overall process; and
- CREDCO, RISKCO and BRCC monitor the risk profile, performance and management of Westpac's credit portfolio and the development and review of key credit risk policies.

Risk reporting

A comprehensive report on Westpac's credit risk portfolio is provided to CREDCO, RISKCO and BRCC quarterly. It details the current level of impairment losses, stressed exposures, delinquency trends, provisions, impaired assets and key performance metrics. It also reports on portfolio concentrations and large exposures.

Credit risk and asset quality are also reported to the Board each month, including details of impairment losses, stressed exposures, delinquency trends and key performance metrics.

Summary credit risk disclosure

| 30 September 2019 | | | | Regulatory Expected Loss for | | Specific | Actual |
|---------------------------|------------------------|----------------------------|---|------------------------------------|-------------------|-------------------------------------|--------------------------------------|
| \$m | Exposure at Default | Risk Weighted Assets | Regulatory Expected Loss ¹ | non-defaulted exposures | Impaired Loans | Provisions for Impaired Loans | Losses for the 12 months ended |
| Corporate | 139,173 | 74,807 | 523 | 473 | 135 | 50 | 30 |
| Business lending | 54,570 | 35,470 | 635 | 431 | 316 | 168 | 54 |
| Sovereign | 90,960 | 2,068 | 2 | 2 | - | - | - |
| Bank | 28,761 | 8,339 | 10 | 10 | - | - | - |
| Residential mortgages | 559,018 | 131,629 | 1,642 | 1,088 | 414 | 127 | 111 |
| Australian credit cards | 17,541 | 5,089 | 328 | 248 | 121 | 80 | 340 |
| Other retail | 15,951 | 12,395 | 582 | 417 | 283 | 165 | 354 |
| Small business | 33,365 | 16,090 | 512 | 351 | 367 | 152 | 78 |
| Specialised Lending | 65,553 | 55,262 | 748 | 557 | 69 | 29 | 13 |
| Securitisation | 26,774 | 5,749 | - | - | - | - | - |
| Standardised ² | 22,512 | 20,966 | - | - | 58 | 21 | 2 |
| Total | 1,054,178 | 367,864 | 4,982 | 3,577 | 1,763 | 792 | 982 |

| 31 March 2019 | | | | Regulatory Expected Loss for | | Specific | Actual |
|---------------------------|------------------------|----------------------------|---|------------------------------------|-------------------|-------------------------------------|-------------------------------------|
| \$m | Exposure at Default | Risk Weighted Assets | Regulatory Expected Loss ¹ | non-defaulted exposures | Impaired Loans | Provisions for Impaired Loans | Losses for the 6 months ended |
| Corporate | 135,502 | 73,551 | 561 | 468 | 176 | 79 | (3) |
| Business lending | 54,299 | 35,294 | 642 | 424 | 279 | 161 | 23 |
| Sovereign | 79,572 | 1,653 | 2 | 1 | - | - | - |
| Bank | 25,471 | 7,066 | 8 | 8 | - | - | - |
| Residential mortgages | 558,161 | 132,133 | 1,649 | 1,106 | 391 | 126 | 52 |
| Australian credit cards | 18,850 | 5,910 | 363 | 292 | 101 | 63 | 150 |
| Other retail | 16,583 | 13,082 | 640 | 459 | 297 | 173 | 162 |
| Small business | 33,280 | 16,092 | 497 | 345 | 374 | 148 | 33 |
| Specialised Lending | 64,781 | 54,833 | 798 | 562 | 118 | 44 | 10 |
| Securitisation | 25,929 | 5,583 | - | - | - | - | - |
| Standardised ² | 17,389 | 17,565 | - | - | 13 | 6 | 1 |
| Total | 1,029,817 | 362,762 | 5,160 | 3,665 | 1,749 | 800 | 428 |

| 30 September 2018 | | | | Regulatory Expected Loss for | | Specific | Actual |
|---------------------------|------------------------|----------------------------|---|------------------------------------|-------------------|-------------------------------------|--------------------------------------|
| \$m | Exposure at Default | Risk Weighted Assets | Regulatory Expected Loss ¹ | non-defaulted exposures | Impaired Loans | Provisions for Impaired Loans | Losses for the 12 months ended |
| Corporate | 128,819 | 69,584 | 552 | 471 | 112 | 54 | 22 |
| Business lending | 53,853 | 35,417 | 657 | 442 | 294 | 173 | 99 |
| Sovereign | 79,030 | 1,644 | 2 | 2 | - | - | - |
| Bank | 23,648 | 6,606 | 8 | 8 | - | - | - |
| Residential mortgages | 553,358 | 132,734 | 1,272 | 1,048 | 309 | 103 | 89 |
| Australian credit cards | 19,639 | 6,313 | 358 | 304 | 87 | 50 | 273 |
| Other retail | 17,114 | 13,777 | 604 | 465 | 284 | 137 | 332 |
| Small business | 33,221 | 16,329 | 453 | 339 | 165 | 77 | 112 |
| Specialised Lending | 67,430 | 57,043 | 836 | 588 | 141 | 47 | 20 |
| Securitisation | 27,648 | 5,918 | - | - | - | - | - |
| Standardised ² | 18,166 | 17,384 | - | - | 24 | 12 | 1 |
| Total | 1,021,926 | 362,749 | 4,742 | 3,667 | 1,416 | 653 | 948 |

¹ Includes regulatory expected losses for defaulted and non-defaulted exposures.

² Includes mark-to-market related credit risk.

Loan impairment provisions

Westpac adopted AASB 9 from 1 October 2018.

Expected credit losses (ECL) are a probability-weighted estimate of the cash shortfalls expected to result from defaults over the relevant timeframe. They are determined by evaluating a range of possible outcomes and taking into account the time value of money, past events, current conditions and forecasts of future economic conditions. Westpac calculates provisions for ECL based on a three stage approach:

- **Stage 1: 12 months ECL (performing)** - For financial assets where there has been no significant increase in credit risk since origination, a provision for 12 months ECL is recognised.
- **Stage 2: Lifetime ECL (performing)** - For financial assets where there has been a significant increase in credit risk since origination and where the asset is still performing, a provision for lifetime ECL is recognised.

Determining when a financial asset has experienced a significant increase in credit risk is primarily based on changes in internal risk grades since origination of the financial asset. An internal risk grade assessed using both quantitative and qualitative factors. The number of notches (changes) in the internal risk grade that Westpac uses to represent a significant increase in credit risk is determined on a sliding scale where the number of notches will generally be greater for a financial asset with a lower credit risk compared to a financial asset with a higher credit risk.

- **Stage 3: Lifetime ECL (non-performing)** - For financial assets that are non-performing a provision for lifetime ECL is recognised. Indicators include a breach of contract with Westpac such as a default on interest or principal payments, a borrower experiencing significant financial difficulties.

Collective and individual assessment - Financial assets that are in stages 1 and 2 are assessed on a collective basis as are financial assets in stage 3 below specified exposure thresholds. Those financial assets in stage 3 above the specified exposure thresholds are assessed on an individual basis.

Expected life - Expected credit losses are determined as a lifetime ECL in stages 2 and 3.

In considering the lifetime timeframe, the remaining contractual life is used (adjusted where appropriate for prepayments, extensions and other options). For certain revolving credit facilities which include both a drawn and an undrawn component (e.g. credit cards and revolving lines of credit), Westpac's contractual ability to demand repayment and cancel the undrawn commitment does not limit our exposure to credit losses up to the contractual notice period. For these facilities, the lifetime timeframe is based on historical behaviour.

Forward looking information - The measurement of ECL for each stage and the assessment of significant increase in credit risk considers information about past events and current conditions as well as reasonable and supportable projections of future events and economic conditions. Westpac considers three future macroeconomic scenarios i.e. base case, upside and downside scenarios.

The macroeconomic variables used in these scenarios, which are based on current economic forecasts, include (but are not limited to) unemployment rates, real gross domestic product growth rates and residential and commercial property price indices.

The macroeconomic scenarios are weighted based on Westpac's best estimate of the relative likelihood of each scenario. The weighting applied to each of the three forward looking macroeconomic scenarios takes into account current trends, and forward looking conditions.

Regulatory classification of loan impairment provisions

APS220 Credit Quality requires that Westpac report specific provisions and a General Reserve for Credit Loss (GRCL). All IAPs raised under Australian Accounting Standards (AAS) are classified as specific provisions. All Collectively Assessed Provisions (CAPs) raised under AAS are either classified into specific provisions or a GRCL.

Expected credit loss provision

| 30 September 2019 | | A-IFRS Provisions | | | GRCL | Total Regulatory |
|--|------------|-------------------|--------------|------------|--------------|------------------|
| \$m | IAPs | CAPs | Total | Adjustment | Provisions | |
| Specific Provisions | | | | | | |
| for impaired loans | 412 | 380 | 792 | NA | 792 | |
| for defaulted but not impaired loans | NA | 554 | 554 | NA | 554 | |
| For Stage 2 | NA | 1,234 | 1,234 | NA | 1,234 | |
| Total Specific Provision¹ | 412 | 2,168 | 2,580 | NA | 2,580 | |
| General Reserve for Credit Loss ¹ | NA | 1,344 | 1,344 | NA | 1,344 | |
| Total provisions for ECL | 412 | 3,512 | 3,924 | NA | 3,924 | |

| 31 March 2019 | | A-IFRS Provisions | | | GRCL | Total Regulatory |
|--|------------|-------------------|--------------|------------|--------------|------------------|
| \$m | IAPs | CAPs | Total | Adjustment | Provisions | |
| Specific Provisions | | | | | | |
| for impaired loans | 433 | 367 | 800 | NA | 800 | |
| for defaulted but not impaired loans | NA | 558 | 558 | NA | 558 | |
| For Stage 2 | NA | 1,264 | 1,264 | NA | 1,264 | |
| Total Specific Provision¹ | 433 | 2,189 | 2,622 | NA | 2,622 | |
| General Reserve for Credit Loss ¹ | NA | 1,375 | 1,375 | NA | 1,375 | |
| Total provisions for ECL | 433 | 3,564 | 3,997 | NA | 3,997 | |

| 30 September 2018 | | AAS Provisions | | | GRCL | Total Regulatory |
|--|------------|----------------|--------------|------------|--------------|------------------|
| \$m | IAPs | CAPs | Total | Adjustment | Provisions | |
| Specific Provisions | | | | | | |
| for impaired loans | 422 | 231 | 653 | NA | 653 | |
| for defaulted but not impaired loans | NA | 205 | 205 | NA | 205 | |
| Total Specific Provision | 422 | 436 | 858 | NA | 858 | |
| General Reserve for Credit Loss | NA | 2,195 | 2,195 | 356 | 2,551 | |
| Total provisions for impairment charges | 422 | 2,631 | 3,053 | 356 | 3,409 | |

¹ Provisions classified according to APRA's letter dated 4 July 2017 "Provisions for regulatory purposes and AASB 9 financial instruments".

Movement in provisions for impairment

Following Westpac's adoption of AASB9 on 1 October 2018, the presentation of movement in provisions for impairments has been revised. Prior periods are shown on the basis used in previous Pillar 3 reports.

| For the 12 months ended 30 September 2019 | Performing | | Non- performing | Collectively assessed | Individually assessed | Total |
|--|------------|---------|--------------------|--------------------------|--------------------------|---------|
| \$m | Stage 1 | Stage 2 | Stage 3 | provisions | provisions | |
| Provision for impairment charges as at 30 September 2018 | - | - | - | 2,631 | 422 | 3,053 |
| Restatement for adoption of AASB 9 | 877 | 1,884 | 1,272 | (2,631) | (422) | 980 |
| Restated provision for ECL as at 1 October 2018 | 877 | 1,884 | 1,272 | - | - | 4,033 |
| Transfers in/(out) of Stage 1 | 1,458 | (1,404) | (54) | | | - |
| Transfers in/(out) of Stage 2 | (242) | 956 | (714) | | | - |
| Transfers in/(out) of Stage 3 | (5) | (621) | 626 | | | - |
| Business activity during the year | 179 | (19) | (330) | | | (170) |
| Net remeasurement of provision for ECL | (1,385) | 874 | 1,647 | | | 1,136 |
| Write-offs | - | - | (1,154) | | | (1,154) |
| Exchange rate and other adjustments | 2 | 4 | 62 | | | 68 |
| Total provision for ECL on loans and credit commitments as at 30 September 2019 | 884 | 1,674 | 1,355 | - | - | 3,913 |
| Presented as: | | | | | | |
| Provision for ECL loans | 763 | 1,496 | 1,349 | | | 3,608 |
| Provision for ECL credit commitments | 121 | 178 | 6 | | | 305 |
| Total provision for ECL on loans and credit commitments as at 30 September 2019 | 884 | 1,674 | 1,355 | - | - | 3,913 |
| Of which: | | | | | | |
| Individually assessed provisions | | | 412 | | | 412 |
| Collectively assessed provisions | 884 | 1,674 | 943 | | | 3,501 |
| Total provision for ECL on loans and credit commitments as at 30 September 2019 | 884 | 1,674 | 1,355 | - | - | 3,913 |
| Provision for ECL on debt securities at amortised cost | 9 | - | - | | | 9 |
| Provision for ECL on debt securities at FVOCI¹ | 2 | - | - | | | 2 |
| Total provision for ECL as at 30 September 2019 | 895 | 1,674 | 1,355 | - | - | 3,924 |

| For the 6 months ended 31 March 2019 | Performing | | Non-performing CAP IAP | | Collectively Assessed | Individually Assessed | Total |
|--|------------|---------|---------------------------|------|--------------------------|--------------------------|-------|
| \$m | Stage 1 | Stage 2 | Stage 3 | | Provision | Provision | |
| Provision for impairment charges as at 30 September 2018 | | | | | 2,631 | 422 | 3,053 |
| Restatement for adoption of AASB 9 | 877 | 1,884 | 850 | 422 | (2,631) | (422) | 980 |
| Restated provision for ECL as at 1 October 2018 | 877 | 1,884 | 850 | 422 | - | - | 4,033 |
| Net changes in provisions | 34 | (182) | 457 | 94 | | | 403 |
| Write-offs | - | - | (418) | (81) | | | (499) |
| Exchange rate and other adjustments | 5 | 9 | 36 | (2) | | | 48 |
| Total provision for ECL on loans and credit commitments as at 31 March 2019 | 916 | 1,711 | 925 | 433 | | | 3,985 |
| Provision for ECL on debt securities at amortised cost | 10 | | | | | | 10 |
| Provision for ECL on debt securities at FVOCI ¹ | 2 | | | | | | 2 |
| Total provision for ECL as at 31 March 2019 | 928 | 1,711 | 925 | 433 | | | 3,997 |

¹ Impairment of debt securities at Fair Value through Other Comprehensive Income (FVOCI) is recognised in the income statement with a corresponding amount in other comprehensive income. There is no reduction of the carrying value of the debt securities which remain at fair value.

Pillar 3 report

Credit risk management

| \$m | For the 6 months ended 30 September 2018 |
|--|--|
| Individually assessed provisions | |
| Balance at beginning of the period | 471 |
| Provisions raised | 198 |
| Write-backs | (83) |
| Write-offs | (165) |
| Interest adjustment | (4) |
| Exchange rate and other adjustments | 5 |
| Closing balance | 422 |
| Collectively assessed provisions | |
| Balance at beginning of the period | 2,694 |
| Provisions raised | 281 |
| Write-offs | (428) |
| Interest adjustment | 90 |
| Exchange rate and other adjustments | (6) |
| Closing balance | 2,631 |
| Total provisions for impairment losses on loans and credit commitments | 3,053 |
| General reserve for credit losses adjustment | 356 |
| Total provisions plus general reserve for credit losses | 3,409 |

Pillar 3 report

Credit risk exposures

The following tables segment the portfolio by characteristics that provide an insight into the assessment of credit risk concentration.

Exposure at Default by major type

| 30 September 2019 \$m | On balance sheet | Off-balance sheet | | Total Exposure at Default | Average 12 months ended ¹ |
|-----------------------------|------------------|--------------------|----------------|---------------------------|--------------------------------------|
| | | Non-market related | Market related | | |
| Corporate | 63,994 | 58,903 | 16,276 | 139,173 | 134,619 |
| Business lending | 42,385 | 12,185 | - | 54,570 | 54,532 |
| Sovereign | 80,891 | 1,711 | 8,358 | 90,960 | 81,034 |
| Bank | 16,291 | 2,026 | 10,444 | 28,761 | 25,672 |
| Residential mortgages | 485,049 | 73,969 | - | 559,018 | 557,762 |
| Australian credit cards | 8,720 | 8,821 | - | 17,541 | 18,847 |
| Other retail | 12,415 | 3,536 | - | 15,951 | 16,628 |
| Small business | 26,520 | 6,845 | - | 33,365 | 33,326 |
| Specialised lending | 52,745 | 10,761 | 2,047 | 65,553 | 65,495 |
| Securitisation ² | 22,559 | 4,037 | 178 | 26,774 | 26,683 |
| Standardised | 13,459 | 1,131 | 7,922 | 22,512 | 18,657 |
| Total | 825,028 | 183,925 | 45,225 | 1,054,178 | 1,033,255 |

| 31 March 2019 \$m | On balance sheet | Off-balance sheet | | Total Exposure at Default | Average 6 months ended ³ |
|-----------------------------|------------------|--------------------|----------------|---------------------------|-------------------------------------|
| | | Non-market related | Market related | | |
| Corporate | 66,944 | 57,852 | 10,706 | 135,502 | 133,079 |
| Business lending | 41,345 | 12,954 | - | 54,299 | 54,272 |
| Sovereign | 75,685 | 1,487 | 2,400 | 79,572 | 78,014 |
| Bank | 16,034 | 2,184 | 7,253 | 25,471 | 24,458 |
| Residential mortgages | 482,670 | 75,491 | - | 558,161 | 555,897 |
| Australian credit cards | 9,575 | 9,275 | - | 18,850 | 19,401 |
| Other retail | 13,145 | 3,438 | - | 16,583 | 16,938 |
| Small business | 26,246 | 7,034 | - | 33,280 | 33,279 |
| Specialised lending | 52,780 | 10,918 | 1,083 | 64,781 | 66,132 |
| Securitisation ² | 20,767 | 4,997 | 165 | 25,929 | 26,824 |
| Standardised | 13,641 | 1,195 | 2,553 | 17,389 | 17,839 |
| Total | 818,832 | 186,825 | 24,160 | 1,029,817 | 1,026,133 |

| 30 September 2018 \$m | On balance sheet | Off-balance sheet | | Total Exposure at Default | Average 12 months ended ⁴ |
|-----------------------------|------------------|--------------------|----------------|---------------------------|--------------------------------------|
| | | Non-market related | Market related | | |
| Corporate | 62,298 | 54,574 | 11,947 | 128,819 | 128,848 |
| Business lending | 40,961 | 12,892 | - | 53,853 | 53,639 |
| Sovereign | 74,906 | 1,864 | 2,260 | 79,030 | 76,376 |
| Bank | 14,012 | 2,246 | 7,390 | 23,648 | 23,263 |
| Residential mortgages | 477,270 | 76,088 | - | 553,358 | 547,108 |
| Australian credit cards | 9,623 | 10,016 | - | 19,639 | 19,667 |
| Other retail | 13,536 | 3,578 | - | 17,114 | 17,583 |
| Small business | 26,140 | 7,081 | - | 33,221 | 31,858 |
| Specialised lending | 53,799 | 12,754 | 877 | 67,430 | 67,363 |
| Securitisation ² | 22,437 | 5,089 | 122 | 27,648 | 27,045 |
| Standardised | 13,926 | 1,190 | 3,050 | 18,166 | 17,985 |
| Total | 808,908 | 187,372 | 25,646 | 1,021,926 | 1,010,735 |

¹ Average is based on exposures as at 30 September 2019, 30 June 2019, 31 March 2019, 31 December 2018, and 30 September 2018.

² EAD associated with securitisations is for the banking book only.

³ Average is based on exposures as at 31 March 2019, 31 December 2018, and 30 September 2018.

⁴ Average is based on exposures as at 30 September 2018, 30 June 2018, 31 March 2018, 31 December 2017, and 30 September 2017.

Pillar 3 report
Credit risk exposures

Exposure at Default by measurement method

| 30 September 2019 \$m | IRB Approach | Standardised Approach | Total Exposure at Default |
|--------------------------|------------------|--------------------------|------------------------------|
| Corporate | 139,173 | 10,580 | 149,753 |
| Business lending | 54,570 | 931 | 55,501 |
| Sovereign | 90,960 | 1,069 | 92,029 |
| Bank | 28,761 | 53 | 28,814 |
| Residential mortgages | 559,018 | 7,298 | 566,316 |
| Australian credit cards | 17,541 | - | 17,541 |
| Other retail | 15,951 | 2,074 | 18,025 |
| Small business | 33,365 | - | 33,365 |
| Specialised lending | 65,553 | 507 | 66,060 |
| Securitisation | 26,774 | - | 26,774 |
| Total | 1,031,666 | 22,512 | 1,054,178 |

| 31 March 2019 \$m | IRB Approach | Standardised Approach | Total Exposure at Default |
|-------------------------|------------------|--------------------------|------------------------------|
| Corporate | 135,502 | 5,044 | 140,546 |
| Business lending | 54,299 | 975 | 55,274 |
| Sovereign | 79,572 | 1,042 | 80,614 |
| Bank | 25,471 | 31 | 25,502 |
| Residential mortgages | 558,161 | 7,700 | 565,861 |
| Australian credit cards | 18,850 | - | 18,850 |
| Other retail | 16,583 | 2,160 | 18,743 |
| Small business | 33,280 | - | 33,280 |
| Specialised lending | 64,781 | 437 | 65,218 |
| Securitisation | 25,929 | - | 25,929 |
| Total | 1,012,428 | 17,389 | 1,029,817 |

| 30 September 2018 \$m | IRB Approach | Standardised Approach | Total Exposure at Default |
|--------------------------|------------------|--------------------------|------------------------------|
| Corporate | 128,819 | 5,471 | 134,290 |
| Business lending | 53,853 | 1,047 | 54,900 |
| Sovereign | 79,030 | 962 | 79,992 |
| Bank | 23,648 | 57 | 23,705 |
| Residential mortgages | 553,358 | 7,946 | 561,304 |
| Australian credit cards | 19,639 | - | 19,639 |
| Other retail | 17,114 | 2,244 | 19,358 |
| Small business | 33,221 | - | 33,221 |
| Specialised lending | 67,430 | 439 | 67,869 |
| Securitisation | 27,648 | - | 27,648 |
| Total | 1,003,760 | 18,166 | 1,021,926 |

Exposure at Default by industry classification

| 30 September 2019 \$m | Accommodation, cafes & restaurants | Agriculture, forestry & fishing | Construction | Finance & insurance | Government administration & defence | Manufacturing | Mining | Property | Property services & business services | Services ¹ | Trade ² | Transport & storage | Utilities ³ | Retail lending | Other | Total Exposure at Default |
|--------------------------|------------------------------------|---------------------------------|---------------|---------------------|-------------------------------------|---------------|---------------|---------------|---------------------------------------|-----------------------|--------------------|---------------------|------------------------|----------------|--------------|---------------------------|
| Corporate | 2,450 | 10,290 | 3,192 | 15,986 | 164 | 24,250 | 7,963 | 6,274 | 11,692 | 10,719 | 22,345 | 10,815 | 12,068 | - | 965 | 139,173 |
| Business lending | 5,691 | 8,277 | 4,272 | 2,541 | 14 | 4,709 | 629 | 1,331 | 6,710 | 5,969 | 9,022 | 2,647 | 434 | - | 2,324 | 54,570 |
| Sovereign | - | 1 | - | 21,720 | 68,586 | 126 | 95 | 139 | 6 | 168 | - | 57 | 62 | - | - | 90,960 |
| Bank | - | - | - | 28,557 | 20 | - | - | - | 138 | - | - | 46 | - | - | - | 28,761 |
| Residential mortgages | - | - | - | - | - | - | - | - | - | - | - | - | - | 559,018 | - | 559,018 |
| Australian credit cards | - | - | - | - | - | - | - | - | - | - | - | - | - | 17,541 | - | 17,541 |
| Other retail | - | - | - | - | - | - | - | - | - | - | - | - | - | 15,951 | - | 15,951 |
| Small business | 991 | 2,401 | 4,153 | 1,847 | 649 | 1,771 | 555 | 2,221 | 5,271 | 3,522 | 3,404 | 1,860 | 366 | - | 4,354 | 33,365 |
| Specialised lending | 479 | 18 | 38 | 23 | - | 7 | 955 | 55,984 | 27 | 1,296 | 15 | 3,424 | 2,696 | - | 591 | 65,553 |
| Securitisation | - | - | - | 25,115 | - | 148 | - | - | 1,238 | - | 250 | - | - | - | 23 | 26,774 |
| Standardised | 114 | 22 | 170 | 9,778 | 1,069 | 245 | 12 | 511 | 142 | 56 | 721 | 199 | 11 | 9,373 | 89 | 22,512 |
| Total | 9,725 | 21,009 | 11,825 | 105,567 | 70,502 | 31,256 | 10,209 | 66,460 | 25,224 | 21,730 | 35,757 | 19,048 | 15,637 | 601,883 | 8,346 | 1,054,178 |

¹ Includes education, health & community services, cultural & recreational services and personal & other services.

² Includes wholesale trade and retail trade.

³ Includes electricity, gas & water, and communication services.

Pillar 3 report
Credit risk exposures

| 31 March 2019 \$m | Accommodation, cafes & restaurants | Agriculture, forestry & fishing | Construction | Finance & insurance | Government administration & defence | Manufacturing | Mining | Property | Property services & business services | Services ¹ | Trade ² | Transport & storage | Utilities ³ | Retail lending | Other | Total Exposure at Default |
|-------------------------|------------------------------------|---------------------------------|---------------|---------------------|-------------------------------------|---------------|--------------|---------------|---------------------------------------|-----------------------|--------------------|---------------------|------------------------|----------------|--------------|---------------------------|
| Corporate | 2,451 | 10,197 | 3,133 | 13,095 | 135 | 23,873 | 7,292 | 7,192 | 11,170 | 11,395 | 21,845 | 10,414 | 11,905 | - | 1,405 | 135,502 |
| Business lending | 5,724 | 7,945 | 4,197 | 2,520 | 6 | 4,710 | 577 | 987 | 6,619 | 6,118 | 9,117 | 2,663 | 450 | - | 2,666 | 54,299 |
| Sovereign | - | 1 | - | 15,659 | 63,308 | 128 | 92 | - | 104 | 164 | - | 55 | 59 | - | 2 | 79,572 |
| Bank | - | - | - | 25,249 | 20 | 15 | - | - | 187 | - | - | - | - | - | - | 25,471 |
| Residential mortgages | - | - | - | - | - | - | - | - | - | - | - | - | - | 558,161 | - | 558,161 |
| Australian credit cards | - | - | - | - | - | - | - | - | - | - | - | - | - | 18,850 | - | 18,850 |
| Other retail | - | - | - | - | - | - | - | - | - | - | - | - | - | 16,583 | - | 16,583 |
| Small business | 1,002 | 2,456 | 4,013 | 1,859 | 552 | 1,579 | 275 | 2,280 | 5,195 | 3,366 | 3,401 | 1,806 | 285 | - | 5,211 | 33,280 |
| Specialised lending | 619 | 6 | 259 | 34 | - | 14 | 992 | 55,533 | 31 | 1,668 | 5 | 3,038 | 2,051 | - | 531 | 64,781 |
| Securitisation | - | - | - | 24,492 | - | - | - | - | 1,219 | - | 218 | - | - | - | - | 25,929 |
| Standardised | 121 | 24 | 198 | 4,163 | 1,042 | 274 | 13 | 441 | 152 | 63 | 735 | 203 | 12 | 9,859 | 89 | 17,389 |
| Total | 9,917 | 20,629 | 11,800 | 87,071 | 65,063 | 30,593 | 9,241 | 66,433 | 24,677 | 22,774 | 35,321 | 18,179 | 14,762 | 603,453 | 9,904 | 1,029,817 |

¹ Includes education, health & community services, cultural & recreational services and personal & other services.

² Includes wholesale trade and retail trade.

³ Includes electricity, gas & water, and communication services.

Pillar 3 report
Credit risk exposures

| 30 September 2018 \$m | Accommodation, cafes & restaurants | Agriculture, forestry & fishing | Construction | Finance & insurance | Government administration & defence | Manufacturing | Mining | Property | Property services & business services | Services ¹ | Trade ² | Transport & storage | Utilities ³ | Retail lending | Other | Total Exposure at Default |
|--------------------------|------------------------------------|---------------------------------|---------------|---------------------|-------------------------------------|---------------|--------------|---------------|---------------------------------------|-----------------------|--------------------|---------------------|------------------------|----------------|--------------|---------------------------|
| Corporate | 2,625 | 9,574 | 2,729 | 15,084 | 75 | 21,978 | 7,327 | 6,524 | 10,634 | 10,438 | 21,321 | 9,859 | 9,679 | - | 972 | 128,819 |
| Business lending | 6,002 | 7,631 | 4,143 | 2,556 | 4 | 4,666 | 571 | 594 | 6,664 | 6,269 | 9,204 | 2,690 | 422 | - | 2,437 | 53,853 |
| Sovereign | - | - | - | 22,874 | 54,729 | 134 | 93 | - | 259 | 469 | - | 228 | 242 | - | 2 | 79,030 |
| Bank | - | - | - | 23,506 | 42 | - | - | - | 100 | - | - | - | - | - | - | 23,648 |
| Residential mortgages | - | - | - | - | - | - | - | - | - | - | - | - | - | 553,358 | - | 553,358 |
| Australian credit cards | - | - | - | - | - | - | - | - | - | - | - | - | - | 19,639 | - | 19,639 |
| Other retail | - | - | - | - | - | - | - | - | - | - | - | - | - | 17,114 | - | 17,114 |
| Small business | 1,025 | 2,469 | 4,006 | 1,959 | 517 | 1,597 | 281 | 2,340 | 5,133 | 3,675 | 3,403 | 1,824 | 288 | - | 4,704 | 33,221 |
| Specialised lending | 609 | 6 | 40 | 17 | - | 14 | 1,229 | 57,361 | 135 | 1,931 | 18 | 3,615 | 2,254 | - | 201 | 67,430 |
| Securitisation | - | - | - | 26,297 | - | - | - | - | 930 | - | 421 | - | - | - | - | 27,648 |
| Standardised | 114 | 20 | 183 | 4,634 | 962 | 257 | 12 | 443 | 159 | 81 | 865 | 185 | 28 | 10,192 | 31 | 18,166 |
| Total | 10,375 | 19,700 | 11,101 | 96,927 | 56,329 | 28,646 | 9,513 | 67,262 | 24,014 | 22,863 | 35,232 | 18,401 | 12,913 | 600,303 | 8,347 | 1,021,926 |

¹ Includes education, health & community services, cultural & recreational services and personal & other services.

² Includes wholesale trade and retail trade.

³ Includes electricity, gas & water, and communication services.

Pillar 3 report
Credit risk exposures

Exposure at Default by geography¹

| 30 September 2019 | | | | | | | Total Exposure |
|-------------------------|----------------|----------------|---------------|---------------|--------------|--------------|------------------|
| \$m | Australia | New Zealand | Americas | Asia | Europe | Pacific | at Default |
| Corporate | 83,966 | 22,251 | 8,849 | 17,077 | 7,030 | - | 139,173 |
| Business lending | 49,891 | 4,679 | - | - | - | - | 54,570 |
| Sovereign | 73,168 | 7,634 | 8,054 | 2,079 | 25 | - | 90,960 |
| Bank | 24,033 | 1,171 | 132 | 3,379 | 46 | - | 28,761 |
| Residential mortgages | 504,152 | 54,633 | - | 233 | - | - | 559,018 |
| Australian credit cards | 17,541 | - | - | - | - | - | 17,541 |
| Other retail | 12,297 | 3,654 | - | - | - | - | 15,951 |
| Small business | 30,958 | 2,406 | - | 1 | - | - | 33,365 |
| Specialised lending | 57,128 | 8,396 | 29 | - | - | - | 65,553 |
| Securitisation | 23,009 | 3,604 | - | 161 | - | - | 26,774 |
| Standardised | 19,284 | - | - | 192 | - | 3,036 | 22,512 |
| Total | 895,427 | 108,428 | 17,064 | 23,122 | 7,101 | 3,036 | 1,054,178 |

| 31 March 2019 | | | | | | | Total Exposure |
|-------------------------|----------------|----------------|---------------|---------------|--------------|--------------|------------------|
| \$m | Australia | New Zealand | Americas | Asia | Europe | Pacific | at Default |
| Corporate | 86,093 | 22,115 | 7,278 | 16,691 | 3,325 | - | 135,502 |
| Business lending | 49,609 | 4,690 | - | - | - | - | 54,299 |
| Sovereign | 56,268 | 6,917 | 15,940 | 447 | - | - | 79,572 |
| Bank | 20,760 | 1,265 | 113 | 3,301 | 32 | - | 25,471 |
| Residential mortgages | 503,271 | 54,647 | - | 243 | - | - | 558,161 |
| Australian credit cards | 18,850 | - | - | - | - | - | 18,850 |
| Other retail | 12,915 | 3,668 | - | - | - | - | 16,583 |
| Small business | 30,781 | 2,498 | - | 1 | - | - | 33,280 |
| Specialised lending | 57,042 | 7,739 | - | - | - | - | 64,781 |
| Securitisation | 22,263 | 3,490 | - | 176 | - | - | 25,929 |
| Standardised | 14,113 | - | - | 315 | - | 2,961 | 17,389 |
| Total | 871,965 | 107,029 | 23,331 | 21,174 | 3,357 | 2,961 | 1,029,817 |

| 30 September 2018 | | | | | | | Total Exposure |
|-------------------------|----------------|---------------|---------------|---------------|--------------|--------------|------------------|
| \$m | Australia | New Zealand | Americas | Asia | Europe | Pacific | at Default |
| Corporate | 83,580 | 20,663 | 6,984 | 14,861 | 2,731 | - | 128,819 |
| Business lending | 49,582 | 4,271 | - | - | - | - | 53,853 |
| Sovereign | 56,682 | 5,760 | 15,854 | 734 | - | - | 79,030 |
| Bank | 18,546 | 732 | 111 | 4,216 | 43 | - | 23,648 |
| Residential mortgages | 501,569 | 51,480 | - | 309 | - | - | 553,358 |
| Australian credit cards | 19,639 | - | - | - | - | - | 19,639 |
| Other retail | 13,493 | 3,621 | - | - | - | - | 17,114 |
| Small business | 30,838 | 2,381 | - | 2 | - | - | 33,221 |
| Specialised lending | 60,046 | 7,384 | - | - | - | - | 67,430 |
| Securitisation | 24,090 | 3,111 | - | 447 | - | - | 27,648 |
| Standardised | 14,830 | - | - | 352 | - | 2,984 | 18,166 |
| Total | 872,895 | 99,403 | 22,949 | 20,921 | 2,774 | 2,984 | 1,021,926 |

¹ Geographic segmentation of exposures is based on the location of the office in which these items were booked.

Pillar 3 report
Credit risk exposures

Exposure at Default by residual contractual maturity

| 30 September 2019 | | | | | | Total Exposure |
|-------------------------|---------------|----------------|----------------|----------------|----------------|------------------|
| \$m | On demand | < 12 months | 1 to < 3 years | 3 to < 5 years | > 5 years | at Default |
| Corporate | 18,487 | 25,871 | 68,603 | 21,668 | 4,544 | 139,173 |
| Business lending | 3,051 | 13,550 | 23,455 | 6,386 | 8,128 | 54,570 |
| Sovereign | 1,774 | 21,634 | 19,742 | 18,643 | 29,167 | 90,960 |
| Bank | 3,971 | 3,599 | 18,880 | 2,214 | 97 | 28,761 |
| Residential mortgages | 36,004 | 4,501 | 15,235 | 2,731 | 500,547 | 559,018 |
| Australian credit cards | 17,541 | - | - | - | - | 17,541 |
| Other retail | 3,392 | 367 | 5,407 | 4,484 | 2,301 | 15,951 |
| Small business | 4,671 | 2,679 | 9,105 | 8,252 | 8,658 | 33,365 |
| Specialised lending | 451 | 21,120 | 30,001 | 8,438 | 5,543 | 65,553 |
| Securitisation | - | 6,991 | 6,331 | 2,024 | 11,428 | 26,774 |
| Standardised | 1,860 | 1,025 | 11,821 | 244 | 7,562 | 22,512 |
| Total | 91,202 | 101,337 | 208,580 | 75,084 | 577,975 | 1,054,178 |

| 31 March 2019 | | | | | | Total Exposure |
|-------------------------|---------------|----------------|----------------|----------------|----------------|------------------|
| \$m | On demand | < 12 months | 1 to < 3 years | 3 to < 5 years | > 5 years | at Default |
| Corporate | 17,387 | 30,995 | 55,391 | 24,342 | 7,387 | 135,502 |
| Business lending | 3,100 | 13,618 | 22,948 | 6,491 | 8,142 | 54,299 |
| Sovereign | 1,743 | 22,234 | 12,947 | 13,797 | 28,851 | 79,572 |
| Bank | 3,324 | 7,607 | 10,856 | 3,000 | 684 | 25,471 |
| Residential mortgages | 36,648 | 4,599 | 17,922 | 2,850 | 496,142 | 558,161 |
| Australian credit cards | 18,850 | - | - | - | - | 18,850 |
| Other retail | 3,315 | 381 | 5,651 | 4,738 | 2,498 | 16,583 |
| Small business | 4,759 | 2,645 | 8,993 | 8,188 | 8,695 | 33,280 |
| Specialised lending | 532 | 23,732 | 28,985 | 6,904 | 4,628 | 64,781 |
| Securitisation | 2 | 4,244 | 9,076 | 1,856 | 10,751 | 25,929 |
| Standardised | 1,933 | 1,248 | 4,832 | 644 | 8,732 | 17,389 |
| Total | 91,593 | 111,303 | 177,601 | 72,810 | 576,510 | 1,029,817 |

| 30 September 2018 | | | | | | Total Exposure |
|-------------------------|---------------|----------------|----------------|----------------|----------------|------------------|
| \$m | On demand | < 12 months | 1 to < 3 years | 3 to < 5 years | > 5 years | at Default |
| Corporate | 15,278 | 29,795 | 53,809 | 23,009 | 6,928 | 128,819 |
| Business lending | 3,241 | 12,847 | 24,267 | 6,129 | 7,369 | 53,853 |
| Sovereign | 992 | 28,069 | 15,876 | 16,409 | 17,684 | 79,030 |
| Bank | 3,838 | 6,709 | 9,926 | 2,377 | 798 | 23,648 |
| Residential mortgages | 36,980 | 4,464 | 19,329 | 2,914 | 489,671 | 553,358 |
| Australian credit cards | 19,639 | - | - | - | - | 19,639 |
| Other retail | 3,264 | 355 | 6,013 | 4,821 | 2,661 | 17,114 |
| Small business | 4,748 | 2,638 | 9,052 | 8,333 | 8,450 | 33,221 |
| Specialised lending | 565 | 24,178 | 29,924 | 7,672 | 5,091 | 67,430 |
| Securitisation | 2 | 5,159 | 8,914 | 2,002 | 11,571 | 27,648 |
| Standardised | 1,340 | 749 | 6,198 | 741 | 9,138 | 18,166 |
| Total | 89,887 | 114,963 | 183,308 | 74,407 | 559,361 | 1,021,926 |

Impaired and past due loans

The following tables disclose the crystallisation of credit risk as impairment and loss. Analysis of exposures defaulted not impaired, impaired loans, related provisions and actual losses are broken down by concentrations reflecting Westpac's asset categories, industry and geography.

Impaired and past due loans by portfolio

| 30 September 2019 | | | | | |
|--------------------------|--|-------------------|--|---|---|
| \$m | Defaulted not impaired ¹ | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 12 months ended |
| Corporate | 98 | 135 | 50 | 37% | 30 |
| Business lending | 455 | 316 | 168 | 53% | 54 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 3,839 | 414 | 127 | 31% | 111 |
| Australian credit cards | - | 121 | 80 | 66% | 340 |
| Other retail | - | 283 | 165 | 58% | 354 |
| Small business | 345 | 367 | 152 | 41% | 78 |
| Specialised lending | 279 | 69 | 29 | 42% | 13 |
| Securitisation | - | - | - | - | - |
| Standardised | 72 | 58 | 21 | 36% | 2 |
| Total | 5,088 | 1,763 | 792 | 45% | 982 |

| 31 March 2019 | | | | | |
|-------------------------|--|-------------------|--|---|--|
| \$m | Defaulted not impaired ¹ | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 6 months ended |
| Corporate | 108 | 176 | 79 | 45% | (3) |
| Business lending | 380 | 279 | 161 | 58% | 23 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 3,376 | 391 | 126 | 32% | 52 |
| Australian credit cards | - | 101 | 63 | 62% | 150 |
| Other retail | - | 297 | 173 | 58% | 162 |
| Small business | 310 | 374 | 148 | 40% | 33 |
| Specialised lending | 314 | 118 | 44 | 37% | 10 |
| Securitisation | - | - | - | - | - |
| Standardised | 34 | 13 | 6 | 46% | 1 |
| Total | 4,522 | 1,749 | 800 | 46% | 428 |

| 30 September 2018 | | | | | |
|--------------------------|--|-------------------|--|---|---|
| \$m | Defaulted not impaired ¹ | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 12 months ended |
| Corporate | 87 | 112 | 54 | 48% | 22 |
| Business lending | 313 | 294 | 173 | 59% | 99 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 3,121 | 309 | 103 | 33% | 89 |
| Australian credit cards | - | 87 | 50 | 57% | 273 |
| Other retail | - | 284 | 137 | 48% | 332 |
| Small business | 158 | 165 | 77 | 47% | 112 |
| Specialised lending | 309 | 141 | 47 | 33% | 20 |
| Securitisation | - | - | - | - | - |
| Standardised | 29 | 24 | 12 | 50% | 1 |
| Total | 4,017 | 1,416 | 653 | 46% | 948 |

¹ Includes items past 90 days not impaired.

Pillar 3 report

Credit risk exposures

Impaired and past due loans by industry classification

| 30 September 2019 | Defaulted | Impaired | Specific | Specific | Actual |
|---------------------------------------|---------------------------|--------------|-------------------------------|------------------------------|--------------------------------|
| \$m | not impaired ¹ | Loans | Provisions for Impaired Loans | Provisions to Impaired Loans | Losses for the 12 months ended |
| Accommodation, cafes & restaurants | 84 | 28 | 14 | 50% | 12 |
| Agriculture, forestry & fishing | 233 | 60 | 25 | 42% | 6 |
| Construction | 55 | 98 | 41 | 42% | 12 |
| Finance & insurance | 27 | 30 | 19 | 63% | 4 |
| Government administration & defence | - | - | - | - | - |
| Manufacturing | 35 | 54 | 29 | 54% | 11 |
| Mining | 9 | 17 | 7 | 41% | (1) |
| Property | 212 | 101 | 47 | 47% | 23 |
| Property services & business services | 76 | 103 | 53 | 51% | 23 |
| Services ² | 285 | 66 | 37 | 56% | 5 |
| Trade ³ | 118 | 265 | 87 | 33% | 63 |
| Transport & storage | 18 | 68 | 25 | 37% | 13 |
| Utilities ⁴ | 3 | 5 | 1 | 20% | 1 |
| Retail lending | 3,887 | 830 | 378 | 46% | 805 |
| Other | 46 | 38 | 29 | 76% | 5 |
| Total | 5,088 | 1,763 | 792 | 45% | 982 |

| 31 March 2019 | Defaulted | Impaired | Specific | Specific | Actual |
|---------------------------------------|---------------------------|--------------|-------------------------------|------------------------------|-------------------------------|
| \$m | not impaired ¹ | Loans | Provisions for Impaired Loans | Provisions to Impaired Loans | Losses for the 6 months ended |
| Accommodation, cafes & restaurants | 88 | 31 | 14 | 45% | 6 |
| Agriculture, forestry & fishing | 242 | 74 | 29 | 39% | 2 |
| Construction | 53 | 78 | 40 | 51% | 6 |
| Finance & insurance | 26 | 33 | 24 | 73% | 2 |
| Government administration & defence | - | - | - | - | - |
| Manufacturing | 29 | 76 | 46 | 61% | 2 |
| Mining | 8 | 15 | 7 | 47% | (1) |
| Property | 185 | 151 | 58 | 38% | 13 |
| Property services & business services | 59 | 96 | 50 | 52% | 9 |
| Services ² | 277 | 50 | 29 | 58% | 1 |
| Trade ³ | 124 | 228 | 83 | 36% | 11 |
| Transport & storage | 17 | 59 | 24 | 41% | 8 |
| Utilities ⁴ | 3 | 3 | 1 | 33% | - |
| Retail lending | 3,386 | 791 | 363 | 46% | 366 |
| Other | 25 | 64 | 32 | 50% | 3 |
| Total | 4,522 | 1,749 | 800 | 46% | 428 |

| 30 September 2018 | Defaulted | Impaired | Specific | Specific | Actual |
|---------------------------------------|---------------------------|--------------|-------------------------------|------------------------------|--------------------------------|
| \$m | not impaired ¹ | Loans | Provisions for Impaired Loans | Provisions to Impaired Loans | Losses for the 12 months ended |
| Accommodation, cafes & restaurants | 30 | 22 | 12 | 55% | 13 |
| Agriculture, forestry & fishing | 107 | 64 | 27 | 42% | 12 |
| Construction | 52 | 53 | 28 | 53% | 23 |
| Finance & insurance | 14 | 34 | 26 | 76% | 3 |
| Government administration & defence | - | - | - | - | - |
| Manufacturing | 44 | 104 | 59 | 57% | 12 |
| Mining | 6 | 18 | 9 | 50% | 5 |
| Property | 182 | 158 | 54 | 34% | 45 |
| Property services & business services | 40 | 72 | 42 | 58% | 43 |
| Services ² | 240 | 55 | 32 | 58% | 24 |
| Trade ³ | 148 | 92 | 44 | 48% | 52 |
| Transport & storage | 25 | 35 | 19 | 54% | 16 |
| Utilities ⁴ | 2 | 2 | - | - | 1 |
| Retail lending | 3,121 | 680 | 290 | 43% | 694 |
| Other | 6 | 27 | 11 | 41% | 5 |
| Total | 4,017 | 1,416 | 653 | 46% | 948 |

¹ Includes items past 90 days not impaired.

² Includes education, health & community services, cultural & recreational services and personal & other services.

³ Includes wholesale trade and retail trade.

⁴ Includes electricity, gas & water, and communication services.

Pillar 3 report
Credit risk exposures

Impaired and past due loans by geography¹

| 30 September 2019 \$m | Defaulted not impaired ² | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 12 months ended |
|--------------------------|--|-------------------|--|---|---|
| Australia | 4,684 | 1,615 | 730 | 45% | 944 |
| New Zealand | 340 | 94 | 44 | 47% | 36 |
| Americas | - | - | - | - | - |
| Asia | 18 | - | - | - | - |
| Europe | - | - | - | - | - |
| Pacific | 46 | 54 | 18 | 33% | 2 |
| Total | 5,088 | 1,763 | 792 | 45% | 982 |

| 31 March 2019 \$m | Defaulted not impaired ² | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 6 months ended |
|----------------------|--|-------------------|--|---|--|
| Australia | 4,295 | 1,595 | 734 | 46% | 414 |
| New Zealand | 192 | 140 | 60 | 43% | 13 |
| Americas | - | - | - | - | - |
| Asia | - | - | - | - | - |
| Europe | - | - | - | - | - |
| Pacific | 35 | 14 | 6 | 43% | 1 |
| Total | 4,522 | 1,749 | 800 | 46% | 428 |

| 30 September 2018 \$m | Defaulted not impaired ² | Impaired Loans | Specific Provisions for Impaired Loans | Specific Provisions to Impaired Loans | Actual Losses for the 12 months ended |
|--------------------------|--|-------------------|--|---|---|
| Australia | 3,861 | 1,249 | 602 | 48% | 902 |
| New Zealand | 127 | 150 | 43 | 29% | 45 |
| Americas | - | - | - | - | - |
| Asia | - | 1 | - | - | - |
| Europe | - | - | - | - | - |
| Pacific | 29 | 16 | 8 | 50% | 1 |
| Total | 4,017 | 1,416 | 653 | 46% | 948 |

¹ Geographic segmentation of exposures is based on the location of the office in which these items were booked.

² Includes items past 90 days not impaired.

Portfolios subject to the standardised approach

This table presents exposures subject to the standardised approach for the calculation of risk weighted assets.

As at 30 September 2019, exposures subject to the standardised approach and categorised by risk weight are primarily Westpac Pacific, Asian retail exposures, the margin lending portfolio, self-managed superannuation fund exposures and some other small portfolios. Mark-to-market related credit risk and qualifying central clearing counterparties exposure¹ is also included in the standardised approach.

| 30 September 2019 | Total Exposure | Risk Weighted |
|---|----------------|---------------|
| Risk Weight % | at Default \$m | Assets \$m |
| 0% | 1,442 | - |
| 2% | 8,136 | 163 |
| 20% | 1,472 | 294 |
| 35% | 614 | 215 |
| 50% | 1,352 | 676 |
| 75% | 4,884 | 3,663 |
| 100% | 4,435 | 4,435 |
| 150% | 66 | 99 |
| Default fund contributions ¹ | 111 | 108 |
| Mark-to-market related credit risk | - | 11,313 |
| Total | 22,512 | 20,966 |

| 31 March 2019 | Total Exposure | Risk Weighted |
|---|----------------|---------------|
| Risk Weight % | at Default \$m | Assets \$m |
| 0% | 1,110 | - |
| 2% | 2,863 | 57 |
| 20% | 1,516 | 303 |
| 35% | 732 | 256 |
| 50% | 1,349 | 675 |
| 75% | 5,108 | 3,832 |
| 100% | 4,554 | 4,554 |
| 150% | 42 | 64 |
| Default fund contributions ¹ | 115 | 714 |
| Mark-to-market related credit risk | - | 7,110 |
| Total | 17,389 | 17,565 |

| 30 September 2018 | Total Exposure | Risk Weighted |
|---|----------------|---------------|
| Risk Weight % | at Default \$m | Assets \$m |
| 0% | 1,213 | - |
| 2% | 3,167 | 63 |
| 20% | 1,558 | 312 |
| 35% | 760 | 266 |
| 50% | 1,349 | 675 |
| 75% | 5,271 | 3,953 |
| 100% | 4,676 | 4,676 |
| 150% | 31 | 46 |
| Default fund contributions ¹ | 141 | 787 |
| Mark-to-market related credit risk | - | 6,606 |
| Total | 18,166 | 17,384 |

¹ Portfolios subject to the standardised approach include exposures to qualifying central clearing counterparties used to clear derivative transactions. Derivative counterparty exposure and initial margin are risk weighted at 2%. Default fund contributions to qualifying central clearing counterparties are shown separately and are subject to higher risk weights.

Portfolios subject to supervisory risk-weights in the IRB approach

Exposures subject to supervisory risk-weights in the IRB approach include assets categorised as specialised lending, where a regulatory capital 'slotting' approach applies.

Westpac has property finance and project finance credit risk exposures categorised as specialised lending. The 'Credit Risk Management' section of this report describes the mapping of Westpac risk grades to both external rating equivalents and regulatory capital 'slots'.

Property finance

| 30 September 2019 | | Exposure at | Regulatory | Risk Weighted |
|-------------------|-------------|---------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 23,270 | 92 | 16,289 |
| Good | 90% | 28,607 | 229 | 25,746 |
| Satisfactory | 115% | 4,383 | 123 | 5,041 |
| Weak | 250% | 729 | 58 | 1,823 |
| Default | NA | 215 | 108 | - |
| Total | | 57,204 | 610 | 48,899 |

| 31 March 2019 | | Exposure at | Regulatory | Risk Weighted |
|---------------|-------------|---------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 22,165 | 89 | 15,516 |
| Good | 90% | 29,126 | 233 | 26,213 |
| Satisfactory | 115% | 4,840 | 136 | 5,566 |
| Weak | 250% | 676 | 54 | 1,690 |
| Default | NA | 304 | 152 | - |
| Total | | 57,111 | 664 | 48,985 |

| 30 September 2018 | | Exposure at | Regulatory | Risk Weighted |
|-------------------|-------------|---------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 22,702 | 90 | 15,891 |
| Good | 90% | 29,543 | 236 | 26,589 |
| Satisfactory | 115% | 5,264 | 147 | 6,053 |
| Weak | 250% | 747 | 60 | 1,868 |
| Default | NA | 323 | 163 | - |
| Total | | 58,579 | 696 | 50,401 |

Pillar 3 report
Credit risk exposures

Project finance

| 30 September 2019 | | Exposure at | Regulatory | Risk Weighted |
|--------------------------|-------------|--------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 6,526 | 26 | 4,568 |
| Good | 90% | 1,236 | 10 | 1,112 |
| Satisfactory | 115% | 276 | 8 | 317 |
| Weak | 250% | 146 | 12 | 366 |
| Default | NA | 165 | 82 | - |
| Total | | 8,349 | 138 | 6,363 |

| 31 March 2019 | | Exposure at | Regulatory | Risk Weighted |
|----------------------|-------------|--------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 5,827 | 23 | 4,079 |
| Good | 90% | 1,328 | 11 | 1,195 |
| Satisfactory | 115% | 217 | 6 | 250 |
| Weak | 250% | 130 | 10 | 325 |
| Default | NA | 168 | 84 | - |
| Total | | 7,670 | 134 | 5,849 |

| 30 September 2018 | | Exposure at | Regulatory | Risk Weighted |
|--------------------------|-------------|--------------|---------------|---------------|
| \$m | Risk Weight | Default | Expected Loss | Assets |
| Strong | 70% | 6,927 | 28 | 4,849 |
| Good | 90% | 1,320 | 11 | 1,188 |
| Satisfactory | 115% | 356 | 10 | 410 |
| Weak | 250% | 78 | 6 | 195 |
| Default | NA | 170 | 85 | - |
| Total | | 8,851 | 140 | 6,642 |

Portfolios subject to IRB approaches

In the table below Westpac's transaction-managed exposures are classified by the external credit rating. Each external credit rating aligns to one or more internally assigned credit risk grades, as outlined in the 'Credit Risk Management' section of this report. Westpac's internal rating scale has more risk grades than does the external rating scale, and as a result, average PD can vary from portfolio to portfolio for the same external grade. Westpac's program-managed exposures are classified by PD band and the average PD within a band can, likewise, vary from portfolio to portfolio.

For both non-defaulted and defaulted exposures, regulatory expected loss is defined at facility level. For non-defaulted exposures, regulatory expected loss is the product of PD, LGD and EAD while for defaulted exposures, this is the best estimates of loss. Total regulatory expected loss as shown in the table below is the sum of both non-defaulted and defaulted regulatory expected loss and given the difference in methodology, regulatory expected loss reported is not equal to the product of the corresponding reported average PD, average LGD and aggregate EAD.

Corporate portfolio by external credit rating

| 30 September 2019 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|--------------------------|---------------------------|--------------------------------|---------------------|------------------------|--------------------|--------------------------|----------------------|---------------------|
| AAA | 109 | 23 | 109 | 0.01% | 49% | - | 27 | 25% |
| AA | 4,223 | 2,292 | 6,001 | 0.03% | 52% | 1 | 843 | 14% |
| A | 18,806 | 18,557 | 31,996 | 0.07% | 54% | 11 | 8,560 | 27% |
| BBB | 37,160 | 24,807 | 61,361 | 0.22% | 49% | 65 | 30,119 | 49% |
| BB | 28,121 | 8,705 | 35,566 | 1.21% | 38% | 160 | 27,679 | 78% |
| B | 1,342 | 92 | 1,428 | 4.27% | 44% | 28 | 2,269 | 159% |
| Other | 1,842 | 603 | 2,447 | 21.59% | 39% | 208 | 4,901 | 200% |
| Subtotal | 91,603 | 55,079 | 138,908 | 0.85% | 47% | 473 | 74,398 | 54% |
| Default | 246 | 17 | 265 | NA | 30% | 50 | 409 | 154% |
| Total | 91,849 | 55,096 | 139,173 | 1.04% | 47% | 523 | 74,807 | 54% |

| 31 March 2019 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|----------------------|---------------------------|--------------------------------|---------------------|------------------------|--------------------|--------------------------|----------------------|---------------------|
| AAA | 52 | - | 52 | 0.01% | 52% | - | 7 | 13% |
| AA | 3,035 | 1,652 | 4,678 | 0.03% | 52% | 1 | 733 | 16% |
| A | 18,095 | 12,562 | 30,668 | 0.07% | 53% | 11 | 8,195 | 27% |
| BBB | 36,124 | 24,101 | 59,979 | 0.22% | 49% | 63 | 29,530 | 49% |
| BB | 27,763 | 8,433 | 36,165 | 1.18% | 39% | 161 | 28,207 | 78% |
| B | 1,186 | 157 | 1,342 | 4.25% | 40% | 23 | 1,795 | 134% |
| Other | 1,731 | 557 | 2,309 | 22.94% | 39% | 209 | 4,638 | 201% |
| Subtotal | 87,986 | 47,462 | 135,193 | 0.86% | 47% | 468 | 73,105 | 54% |
| Default | 295 | 9 | 309 | NA | 37% | 93 | 446 | 144% |
| Total | 88,281 | 47,471 | 135,502 | 1.09% | 47% | 561 | 73,551 | 54% |

| 30 September 2018 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|--------------------------|---------------------------|--------------------------------|---------------------|------------------------|--------------------|--------------------------|----------------------|---------------------|
| AAA | 105 | - | 105 | 0.01% | 42% | - | 17 | 16% |
| AA | 2,871 | 1,051 | 3,924 | 0.03% | 48% | 1 | 539 | 14% |
| A | 19,206 | 12,285 | 31,523 | 0.07% | 52% | 12 | 9,405 | 30% |
| BBB | 32,649 | 22,387 | 54,739 | 0.22% | 48% | 58 | 26,414 | 48% |
| BB | 26,221 | 8,503 | 34,674 | 1.15% | 38% | 147 | 26,330 | 76% |
| B | 1,141 | 139 | 1,279 | 4.06% | 42% | 22 | 1,722 | 135% |
| Other | 1,885 | 477 | 2,366 | 24.03% | 39% | 231 | 4,846 | 205% |
| Subtotal | 84,078 | 44,842 | 128,610 | 0.90% | 46% | 471 | 69,273 | 54% |
| Default | 159 | 26 | 209 | NA | 37% | 81 | 311 | 149% |
| Total | 84,237 | 44,868 | 128,819 | 1.07% | 46% | 552 | 69,584 | 54% |

¹ Outstandings are balances that were drawn down as at the reporting date and include certain off-balance sheet items.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Pillar 3 report
Credit risk exposures

Business lending portfolio by external credit rating

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | - | - | - | - | - | - | - | - |
| AA | - | - | - | - | - | - | - | - |
| A | 175 | 22 | 196 | 0.09% | 48% | - | 39 | 20% |
| BBB | 1,475 | 491 | 1,964 | 0.22% | 26% | 1 | 433 | 22% |
| BB | 38,439 | 9,938 | 48,228 | 1.57% | 30% | 228 | 29,031 | 60% |
| B | 1,166 | 124 | 1,290 | 4.62% | 32% | 19 | 1,074 | 83% |
| Other | 1,870 | 206 | 2,075 | 22.66% | 38% | 183 | 3,646 | 176% |
| Subtotal | 43,125 | 10,781 | 53,753 | 2.40% | 30% | 431 | 34,223 | 64% |
| Default | 788 | 29 | 817 | NA | 32% | 204 | 1,247 | 153% |
| Total | 43,913 | 10,810 | 54,570 | 3.86% | 30% | 635 | 35,470 | 65% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|----------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | - | - | - | - | - | - | - | - |
| AA | - | 4 | 4 | 0.03% | 60% | - | - | - |
| A | 186 | 26 | 212 | 0.09% | 50% | - | 44 | 21% |
| BBB | 1,480 | 559 | 2,036 | 0.22% | 26% | 1 | 454 | 22% |
| BB | 37,701 | 10,626 | 48,193 | 1.58% | 30% | 231 | 29,303 | 61% |
| B | 1,126 | 138 | 1,263 | 4.66% | 32% | 19 | 1,060 | 84% |
| Other | 1,655 | 196 | 1,851 | 23.74% | 39% | 173 | 3,338 | 180% |
| Subtotal | 42,148 | 11,549 | 53,559 | 2.36% | 30% | 424 | 34,199 | 64% |
| Default | 709 | 20 | 740 | NA | 34% | 218 | 1,095 | 148% |
| Total | 42,857 | 11,569 | 54,299 | 3.69% | 30% | 642 | 35,294 | 65% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | - | - | - | - | - | - | - | - |
| AA | - | 7 | 7 | 0.03% | 56% | - | 1 | 14% |
| A | 107 | 38 | 145 | 0.08% | 57% | - | 34 | 23% |
| BBB | 1,469 | 529 | 1,996 | 0.21% | 27% | 1 | 464 | 23% |
| BB | 37,307 | 10,490 | 47,707 | 1.58% | 31% | 230 | 29,055 | 61% |
| B | 1,193 | 146 | 1,339 | 4.44% | 32% | 19 | 1,112 | 83% |
| Other | 1,797 | 225 | 2,022 | 23.75% | 39% | 192 | 3,629 | 179% |
| Subtotal | 41,873 | 11,435 | 53,216 | 2.44% | 31% | 442 | 34,295 | 64% |
| Default | 593 | 29 | 637 | NA | 38% | 215 | 1,122 | 176% |
| Total | 42,466 | 11,464 | 53,853 | 3.59% | 31% | 657 | 35,417 | 66% |

¹ Outstandings are balances that were drawn down as at the reporting date and include certain off-balance sheet items.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Pillar 3 report
Credit risk exposures

Sovereign portfolio by external credit rating

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 40,003 | 143 | 43,383 | 0.01% | 7% | - | 820 | 2% |
| AA | 42,333 | 997 | 46,146 | 0.02% | 7% | 2 | 947 | 2% |
| A | 650 | 245 | 898 | 0.05% | 28% | - | 91 | 10% |
| BBB | 496 | 16 | 512 | 0.24% | 33% | - | 189 | 37% |
| BB | 10 | 10 | 21 | 1.96% | 43% | - | 21 | 100% |
| B | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - |
| Subtotal | 83,492 | 1,411 | 90,960 | 0.02% | 7% | 2 | 2,068 | 2% |
| Default | - | - | - | NA | - | - | - | - |
| Total | 83,492 | 1,411 | 90,960 | 0.02% | 7% | 2 | 2,068 | 2% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|----------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 33,513 | 140 | 36,401 | 0.01% | 7% | 1 | 601 | 2% |
| AA | 39,349 | 778 | 41,948 | 0.02% | 7% | - | 781 | 2% |
| A | 605 | 222 | 829 | 0.05% | 27% | - | 106 | 13% |
| BBB | 336 | 15 | 352 | 0.25% | 33% | - | 129 | 37% |
| BB | 11 | 27 | 38 | 1.89% | 38% | - | 33 | 87% |
| B | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - |
| Subtotal | 73,814 | 1,182 | 79,568 | 0.02% | 7% | 1 | 1,650 | 2% |
| Default | 4 | - | 4 | NA | 18% | 1 | 3 | 1 |
| Total | 73,818 | 1,182 | 79,572 | 0.02% | 7% | 2 | 1,653 | 2% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 31,905 | 138 | 34,592 | 0.01% | 6% | 1 | 492 | 1% |
| AA | 40,788 | 962 | 42,590 | 0.02% | 7% | 1 | 716 | 2% |
| A | 967 | 358 | 1,329 | 0.05% | 37% | - | 250 | 19% |
| BBB | 393 | 77 | 471 | 0.24% | 29% | - | 138 | 29% |
| BB | 17 | 30 | 46 | 1.94% | 40% | - | 45 | 98% |
| B | 2 | - | 2 | - | 64% | - | 3 | 150% |
| Other | - | - | - | - | - | - | - | - |
| Subtotal | 74,072 | 1,565 | 79,030 | 0.02% | 7% | 2 | 1,644 | 2% |
| Default | - | - | - | NA | - | - | - | - |
| Total | 74,072 | 1,565 | 79,030 | 0.02% | 7% | 2 | 1,644 | 2% |

¹ Outstandings are balances that were drawn down as at the reporting date and include certain off-balance sheet items.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Pillar 3 report
Credit risk exposures

Bank portfolio by external credit rating

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 515 | - | 516 | 0.01% | 14% | - | 14 | 3% |
| AA | 11,111 | 312 | 11,488 | 0.03% | 58% | 2 | 2,686 | 23% |
| A | 14,278 | 303 | 14,583 | 0.05% | 56% | 5 | 4,328 | 30% |
| BBB | 1,837 | 161 | 2,001 | 0.19% | 55% | 2 | 1,082 | 54% |
| BB | 125 | 47 | 172 | 1.58% | 54% | 1 | 225 | 131% |
| B | - | - | - | - | - | - | - | - |
| Other | 1 | - | 1 | 12.11% | 60% | - | 4 | 400% |
| Subtotal | 27,867 | 823 | 28,761 | 0.06% | 56% | 10 | 8,339 | 29% |
| Default | - | - | - | NA | - | - | - | - |
| Total | 27,867 | 823 | 28,761 | 0.06% | 56% | 10 | 8,339 | 29% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|----------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 418 | 66 | 485 | 0.01% | 13% | - | 21 | 4% |
| AA | 10,656 | 237 | 11,018 | 0.03% | 59% | 2 | 2,737 | 25% |
| A | 11,374 | 346 | 11,736 | 0.05% | 55% | 3 | 2,902 | 25% |
| BBB | 1,773 | 218 | 1,996 | 0.20% | 56% | 2 | 1,247 | 62% |
| BB | 218 | 18 | 236 | 0.77% | 42% | 1 | 159 | 67% |
| B | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - |
| Subtotal | 24,439 | 885 | 25,471 | 0.06% | 56% | 8 | 7,066 | 28% |
| Default | - | - | - | NA | - | - | - | - |
| Total | 24,439 | 885 | 25,471 | 0.06% | 56% | 8 | 7,066 | 28% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| AAA | 432 | 5 | 438 | 0.01% | 13% | - | 22 | 5% |
| AA | 8,524 | 244 | 8,814 | 0.03% | 58% | 2 | 2,189 | 25% |
| A | 12,049 | 316 | 12,377 | 0.06% | 53% | 4 | 3,250 | 26% |
| BBB | 1,763 | 161 | 1,928 | 0.20% | 53% | 2 | 1,083 | 56% |
| BB | 71 | 18 | 89 | 1.26% | 35% | - | 60 | 67% |
| B | 2 | - | 2 | 3.70% | 45% | - | 2 | 100% |
| Other | - | - | - | - | - | - | - | - |
| Subtotal | 22,841 | 744 | 23,648 | 0.06% | 54% | 8 | 6,606 | 28% |
| Default | - | - | - | NA | - | - | - | - |
| Total | 22,841 | 744 | 23,648 | 0.06% | 54% | 8 | 6,606 | 28% |

¹ Outstandings are balances that were drawn down as at the reporting date and include certain off-balance sheet items.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Residential mortgages portfolio by PD band

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|-------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 148,591 | 38,041 | 186,899 | 0.06% | 20% | 23 | 10,472 | 6% |
| 0.10 to 0.25 | 75,806 | 11,352 | 86,873 | 0.21% | 20% | 37 | 12,165 | 14% |
| 0.25 to 1.0 | 182,589 | 22,417 | 204,268 | 0.54% | 20% | 223 | 52,592 | 26% |
| 1.0 to 2.5 | 43,736 | 3,657 | 46,813 | 1.41% | 20% | 133 | 19,616 | 42% |
| 2.5 to 10.0 | 17,377 | 423 | 17,761 | 4.72% | 20% | 171 | 15,277 | 86% |
| 10.0 to 99.99 | 12,079 | 80 | 12,177 | 20.54% | 20% | 501 | 16,630 | 137% |
| Subtotal | 480,178 | 75,970 | 554,791 | 0.97% | 20% | 1,088 | 126,752 | 23% |
| Default | 4,216 | 21 | 4,227 | NA | 20% | 554 | 4,877 | 115% |
| Total | 484,394 | 75,991 | 559,018 | 1.72% | 20% | 1,642 | 131,629 | 24% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|---------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 146,376 | 38,513 | 185,186 | 0.06% | 20% | 23 | 10,369 | 6% |
| 0.10 to 0.25 | 75,550 | 11,709 | 86,992 | 0.21% | 20% | 37 | 12,192 | 14% |
| 0.25 to 1.0 | 181,306 | 23,260 | 203,842 | 0.54% | 20% | 222 | 52,410 | 26% |
| 1.0 to 2.5 | 44,529 | 3,518 | 47,470 | 1.41% | 20% | 134 | 20,006 | 42% |
| 2.5 to 10.0 | 18,350 | 448 | 18,765 | 4.73% | 20% | 181 | 16,249 | 87% |
| 10.0 to 99.99 | 11,913 | 64 | 11,998 | 21.20% | 20% | 509 | 16,364 | 136% |
| Subtotal | 478,024 | 77,512 | 554,253 | 0.99% | 20% | 1,106 | 127,590 | 23% |
| Default | 3,895 | 19 | 3,908 | NA | 20% | 543 | 4,543 | 116% |
| Total | 481,919 | 77,531 | 558,161 | 1.68% | 20% | 1,649 | 132,133 | 24% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|-------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 148,007 | 39,407 | 187,698 | 0.06% | 20% | 23 | 10,481 | 6% |
| 0.10 to 0.25 | 72,746 | 10,881 | 83,386 | 0.21% | 20% | 36 | 11,703 | 14% |
| 0.25 to 1.0 | 177,313 | 23,486 | 200,182 | 0.54% | 20% | 218 | 51,643 | 26% |
| 1.0 to 2.5 | 45,973 | 3,641 | 49,055 | 1.41% | 20% | 139 | 20,757 | 42% |
| 2.5 to 10.0 | 18,010 | 435 | 18,411 | 4.62% | 20% | 173 | 15,789 | 86% |
| 10.0 to 99.99 | 11,107 | 78 | 11,203 | 20.47% | 20% | 459 | 15,319 | 137% |
| Subtotal | 473,156 | 77,928 | 549,935 | 0.95% | 20% | 1,048 | 125,692 | 23% |
| Default | 3,411 | 13 | 3,423 | NA | 20% | 224 | 7,042 | 206% |
| Total | 476,567 | 77,941 | 553,358 | 1.56% | 20% | 1,272 | 132,734 | 24% |

¹ Outstandings are balances that were drawn down as at the reporting date.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Australian credit cards portfolio by PD band

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 1,808 | 9,814 | 6,254 | 0.05% | 70% | 2 | 146 | 2% |
| 0.10 to 0.25 | 1,206 | 4,662 | 3,529 | 0.16% | 73% | 4 | 242 | 7% |
| 0.25 to 1.0 | 1,315 | 1,463 | 2,173 | 0.46% | 73% | 8 | 358 | 16% |
| 1.0 to 2.5 | 2,525 | 1,294 | 3,418 | 1.71% | 74% | 43 | 1,511 | 44% |
| 2.5 to 10.0 | 1,176 | 289 | 1,405 | 6.20% | 73% | 63 | 1,488 | 106% |
| 10.0 to 99.99 | 606 | 99 | 649 | 27.81% | 70% | 128 | 1,213 | 187% |
| Subtotal | 8,636 | 17,621 | 17,428 | 1.98% | 72% | 248 | 4,958 | 28% |
| Default | 113 | 15 | 113 | NA | 72% | 80 | 131 | 116% |
| Total | 8,749 | 17,636 | 17,541 | 2.61% | 72% | 328 | 5,089 | 29% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|----------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 1,808 | 9,784 | 6,245 | 0.05% | 70% | 2 | 146 | 2% |
| 0.10 to 0.25 | 1,234 | 4,900 | 3,727 | 0.16% | 73% | 4 | 256 | 7% |
| 0.25 to 1.0 | 1,366 | 1,590 | 2,315 | 0.46% | 73% | 8 | 384 | 17% |
| 1.0 to 2.5 | 3,037 | 1,443 | 4,050 | 1.68% | 74% | 50 | 1,760 | 43% |
| 2.5 to 10.0 | 1,341 | 353 | 1,626 | 6.23% | 73% | 74 | 1,736 | 107% |
| 10.0 to 99.99 | 717 | 114 | 772 | 27.96% | 71% | 154 | 1,461 | 189% |
| Subtotal | 9,503 | 18,184 | 18,735 | 2.16% | 72% | 292 | 5,743 | 31% |
| Default | 115 | 17 | 115 | NA | 72% | 71 | 167 | 145% |
| Total | 9,618 | 18,201 | 18,850 | 2.76% | 72% | 363 | 5,910 | 31% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|--------------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 1,771 | 9,792 | 6,207 | 0.05% | 70% | 2 | 146 | 2% |
| 0.10 to 0.25 | 1,218 | 6,039 | 4,306 | 0.16% | 73% | 5 | 300 | 7% |
| 0.25 to 1.0 | 1,342 | 1,631 | 2,294 | 0.46% | 73% | 8 | 378 | 16% |
| 1.0 to 2.5 | 3,035 | 1,549 | 4,096 | 1.69% | 73% | 51 | 1,786 | 44% |
| 2.5 to 10.0 | 1,455 | 455 | 1,819 | 6.24% | 73% | 83 | 1,950 | 107% |
| 10.0 to 99.99 | 745 | 158 | 820 | 26.45% | 71% | 155 | 1,550 | 189% |
| Subtotal | 9,566 | 19,624 | 19,542 | 2.15% | 72% | 304 | 6,110 | 31% |
| Default | 97 | 15 | 97 | NA | 72% | 54 | 203 | 209% |
| Total | 9,663 | 19,639 | 19,639 | 2.63% | 72% | 358 | 6,313 | 32% |

¹ Outstandings are balances that were drawn down as at the reporting date.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Pillar 3 report

Credit risk exposures

Other retail portfolio by PD band

| 30 September 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|-------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 23 | 20 | 36 | 0.07% | 65% | - | 5 | 14% |
| 0.10 to 0.25 | 326 | 811 | 965 | 0.18% | 57% | 1 | 226 | 23% |
| 0.25 to 1.0 | 3,870 | 2,136 | 5,362 | 0.61% | 58% | 19 | 2,514 | 47% |
| 1.0 to 2.5 | 3,645 | 1,221 | 4,745 | 1.78% | 64% | 58 | 3,990 | 84% |
| 2.5 to 10.0 | 2,989 | 251 | 3,236 | 4.77% | 67% | 110 | 3,386 | 105% |
| 10.0 to 99.99 | 1,255 | 64 | 1,333 | 25.71% | 64% | 229 | 1,914 | 144% |
| Subtotal | 12,108 | 4,503 | 15,677 | 3.93% | 62% | 417 | 12,035 | 77% |
| Default | 271 | 10 | 274 | NA | 65% | 165 | 360 | 131% |
| Total | 12,379 | 4,513 | 15,951 | 5.58% | 62% | 582 | 12,395 | 78% |

| 31 March 2019 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|---------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 25 | 21 | 39 | 0.07% | 65% | - | 5 | 13% |
| 0.10 to 0.25 | 354 | 948 | 1,072 | 0.18% | 55% | 1 | 239 | 22% |
| 0.25 to 1.0 | 3,941 | 2,455 | 5,544 | 0.60% | 58% | 19 | 2,603 | 47% |
| 1.0 to 2.5 | 3,878 | 938 | 4,678 | 1.76% | 65% | 57 | 3,957 | 85% |
| 2.5 to 10.0 | 3,192 | 271 | 3,455 | 4.81% | 68% | 118 | 3,635 | 105% |
| 10.0 to 99.99 | 1,398 | 72 | 1,475 | 26.56% | 64% | 264 | 2,133 | 145% |
| Subtotal | 12,788 | 4,705 | 16,263 | 4.15% | 63% | 459 | 12,572 | 77% |
| Default | 316 | 10 | 320 | NA | 64% | 181 | 510 | 159% |
| Total | 13,104 | 4,715 | 16,583 | 6.01% | 63% | 640 | 13,082 | 79% |

| 30 September 2018 | | Committed | Exposure | Probability | Loss Given | Regulatory | Risk | Average |
|-------------------|---------------------------|----------------------|------------|-------------|------------|---------------|-----------------|-------------|
| \$m | Outstandings ¹ | Undrawn ² | at Default | of Default | Default | Expected Loss | Weighted Assets | Risk Weight |
| 0.0 to 0.10 | 24 | 21 | 37 | 0.07% | 65% | - | 5 | 14% |
| 0.10 to 0.25 | 360 | 942 | 1,082 | 0.18% | 56% | 1 | 245 | 23% |
| 0.25 to 1.0 | 3,957 | 2,428 | 5,573 | 0.60% | 58% | 20 | 2,636 | 47% |
| 1.0 to 2.5 | 4,169 | 1,034 | 5,061 | 1.75% | 65% | 61 | 4,264 | 84% |
| 2.5 to 10.0 | 3,277 | 302 | 3,569 | 4.82% | 68% | 123 | 3,768 | 106% |
| 10.0 to 99.99 | 1,414 | 73 | 1,495 | 25.86% | 64% | 260 | 2,153 | 144% |
| Subtotal | 13,201 | 4,800 | 16,817 | 4.06% | 63% | 465 | 13,071 | 78% |
| Default | 295 | 9 | 297 | NA | 63% | 139 | 706 | 238% |
| Total | 13,496 | 4,809 | 17,114 | 5.73% | 63% | 604 | 13,777 | 81% |

¹ Outstandings are balances that were drawn down as at the reporting date.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Pillar 3 report
Credit risk exposures

Small business portfolio by PD band

| 30 September 2019 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|--------------------------|---------------------------|-----------------------------------|------------------------|---------------------------|-----------------------|--------------------------------|----------------------------|---------------------------|
| 0.0 to 0.10 | 295 | 537 | 601 | 0.06% | 57% | - | 60 | 10% |
| 0.10 to 0.25 | 98 | 114 | 213 | 0.23% | 20% | - | 20 | 9% |
| 0.25 to 1.0 | 5,454 | 3,187 | 8,666 | 0.45% | 28% | 10 | 1,725 | 20% |
| 1.0 to 2.5 | 15,940 | 1,945 | 17,809 | 1.66% | 38% | 110 | 8,800 | 49% |
| 2.5 to 10.0 | 3,485 | 316 | 3,806 | 5.27% | 35% | 73 | 2,448 | 64% |
| 10.0 to 99.99 | 1,569 | 58 | 1,631 | 26.19% | 37% | 158 | 1,729 | 106% |
| Subtotal | 26,841 | 6,157 | 32,726 | 2.94% | 35% | 351 | 14,782 | 45% |
| Default | 630 | 14 | 639 | NA | 36% | 161 | 1,308 | 205% |
| Total | 27,471 | 6,171 | 33,365 | 4.80% | 35% | 512 | 16,090 | 48% |

| 31 March 2019 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|----------------------|---------------------------|-----------------------------------|------------------------|---------------------------|-----------------------|--------------------------------|----------------------------|---------------------------|
| 0.0 to 0.10 | 291 | 549 | 605 | 0.06% | 58% | - | 61 | 10% |
| 0.10 to 0.25 | 99 | 108 | 208 | 0.23% | 20% | - | 20 | 10% |
| 0.25 to 1.0 | 5,463 | 3,270 | 8,759 | 0.45% | 28% | 11 | 1,756 | 20% |
| 1.0 to 2.5 | 15,556 | 2,003 | 17,480 | 1.66% | 38% | 107 | 8,703 | 50% |
| 2.5 to 10.0 | 3,644 | 363 | 4,012 | 5.18% | 34% | 73 | 2,643 | 66% |
| 10.0 to 99.99 | 1,574 | 66 | 1,644 | 25.62% | 37% | 154 | 1,801 | 110% |
| Subtotal | 26,627 | 6,359 | 32,708 | 2.93% | 35% | 345 | 14,984 | 46% |
| Default | 561 | 13 | 572 | NA | 36% | 152 | 1,108 | 194% |
| Total | 27,188 | 6,372 | 33,280 | 4.60% | 35% | 497 | 16,092 | 48% |

| 30 September 2018 \$m | Outstandings ¹ | Committed Undrawn ² | Exposure at Default | Probability of Default | Loss Given Default | Regulatory Expected Loss | Risk Weighted Assets | Average Risk Weight |
|--------------------------|---------------------------|-----------------------------------|------------------------|---------------------------|-----------------------|--------------------------------|----------------------------|---------------------------|
| 0.0 to 0.10 | 290 | 543 | 598 | 0.05% | 58% | - | 61 | 10% |
| 0.10 to 0.25 | 114 | 110 | 224 | 0.23% | 20% | - | 21 | 9% |
| 0.25 to 1.0 | 5,503 | 3,254 | 8,781 | 0.45% | 28% | 11 | 1,759 | 20% |
| 1.0 to 2.5 | 15,585 | 2,057 | 17,545 | 1.67% | 38% | 109 | 8,770 | 50% |
| 2.5 to 10.0 | 3,529 | 363 | 3,897 | 5.26% | 33% | 70 | 2,577 | 66% |
| 10.0 to 99.99 | 1,543 | 101 | 1,648 | 25.01% | 36% | 149 | 1,801 | 109% |
| Subtotal | 26,564 | 6,428 | 32,693 | 2.91% | 35% | 339 | 14,989 | 46% |
| Default | 508 | 17 | 528 | NA | 36% | 114 | 1,340 | 254% |
| Total | 27,072 | 6,445 | 33,221 | 4.45% | 35% | 453 | 16,329 | 49% |

¹ Outstandings are balances that were drawn down as at the reporting date and include certain off-balance sheet items.

² Committed undrawn balances are committed exposures that were not drawn down as at the reporting date.

Credit Quality

Credit quality remained sound through Full Year 2019 with stressed exposure increasing modestly consistent with the softening economy. The increase in stressed exposures was due to higher impaired and higher defaulted but not impaired facilities. Emerging stress is mostly from an increase in mortgage delinquencies due to the softening of economic activity and falling house prices.

Actual losses

| 30 September 2019 \$m | Write-offs direct | Legal and recovery costs | Write-offs from provisions ¹ | Recoveries | Actual Losses for the 12 months ended |
|--------------------------|----------------------|-----------------------------|--|--------------|--|
| Corporate | 2 | - | 35 | (7) | 30 |
| Business lending | 40 | 2 | 21 | (9) | 54 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 14 | - | 98 | (1) | 111 |
| Australian credit cards | 383 | - | - | (43) | 340 |
| Other retail | 438 | 17 | 6 | (107) | 354 |
| Small business | 44 | 2 | 32 | - | 78 |
| Specialised lending | 3 | 6 | 9 | (5) | 13 |
| Securitisation | - | - | - | - | - |
| Standardised | 2 | - | - | - | 2 |
| Total | 926 | 27 | 201 | (172) | 982 |

| 31 March 2019 \$m | Write-offs direct | Legal and recovery costs | Write-offs from provisions ¹ | Recoveries | Actual Losses for the 6 months ended |
|-------------------------|----------------------|-----------------------------|--|-------------|---|
| Corporate | - | 2 | 2 | (7) | (3) |
| Business lending | 18 | 1 | 9 | (5) | 23 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 6 | - | 46 | - | 52 |
| Australian credit cards | 162 | - | - | (12) | 150 |
| Other retail | 198 | 7 | 2 | (45) | 162 |
| Small business | 20 | - | 13 | - | 33 |
| Specialised lending | 1 | 2 | 9 | (2) | 10 |
| Securitisation | - | - | - | - | - |
| Standardised | 1 | - | - | - | 1 |
| Total | 406 | 12 | 81 | (71) | 428 |

| 30 September 2018 \$m | Write-offs direct | Legal and recovery costs | Write-offs from provisions ¹ | Recoveries | Actual Losses for the 12 months ended |
|--------------------------|----------------------|-----------------------------|--|--------------|--|
| Corporate | - | - | 34 | (12) | 22 |
| Business lending | 37 | 2 | 71 | (11) | 99 |
| Sovereign | - | - | - | - | - |
| Bank | - | - | - | - | - |
| Residential mortgages | 10 | - | 82 | (3) | 89 |
| Australian credit cards | 320 | - | - | (47) | 273 |
| Other retail | 415 | 13 | 5 | (101) | 332 |
| Small business | 53 | - | 60 | (1) | 112 |
| Specialised lending | 2 | 5 | 17 | (4) | 20 |
| Securitisation | - | - | - | - | - |
| Standardised | 1 | - | - | - | 1 |
| Total | 838 | 20 | 269 | (179) | 948 |

¹ Write-offs from individually assessed provisions.

Regulatory loss estimates and actual losses

The table below compares regulatory credit risk estimates used in the calculation of risk weighted assets to the average of actual outcomes observed since the time of Advanced IRB accreditation for each portfolio.

Predicted parameters represent average internally predicted long-run probabilities of default for non-defaulted obligors at the start of each year, as well as downturn estimates of loss (or the regulatory minimum where required). They are averaged using data from the financial years beginning at the time of Advanced IRB accreditation (2008 for most portfolios) and compared to observed outcomes over the same period¹.

Predicted parameters are updated annually and utilise observed outcomes from prior periods as a key input.

Default rates

At the start of each year, a predicted default probability is assigned to all non-defaulted obligors. This is averaged over the portfolio and reported as the predicted default rate. This is compared to the actual default rate for the year. Both predicted and observed annual default rates are then averaged over the observation period.

Loss Given Default (LGD)

The LGD analysis excludes recent defaults in order to allow sufficient time for the full workout of the facility and hence an accurate LGD to be determined. The workout period varies by portfolio: a two year workout period is assumed for transaction-managed and residential mortgage lending; and a one year period for other program-managed portfolios.

Exposure at Default (EAD)

The EAD variance compares the observed EAD to the predicted EAD one year prior to default. For transaction-managed portfolios, predicted EAD is currently mandated to be 100% of committed exposures. The observed EAD is averaged for all obligors that defaulted over the observation period.

| 30 September 2019 \$m | Regulatory | | Default rate | | Loss Given Default | | Observed EAD |
|--------------------------|------------|-------------------|--------------|----------|--------------------|----------|------------------------------------|
| | Expected | Loss ² | Predicted | Observed | Predicted | Observed | variance to Predicted ³ |
| Corporate | | 523 | 2.24% | 0.93% | 47% | 36% | (23%) |
| Business lending | | 635 | 2.24% | 1.52% | 34% | 17% | (13%) |
| Sovereign | | 2 | 0.23% | - | - | - | - |
| Bank | | 10 | 0.44% | 0.14% | - | - | - |
| Residential mortgages | | 1,642 | 0.64% | 0.51% | 20% | 2% | (1%) |
| Australian credit cards | | 328 | 1.68% | 1.64% | 75% | 59% | (2%) |
| Other retail | | 582 | 4.82% | 3.79% | 69% | 46% | (8%) |
| Small business | | 512 | 3.19% | 2.11% | 39% | 13% | (9%) |
| Specialised lending | | 748 | NA | 1.90% | NA | 22% | (9%) |
| Securitisation | | - | NA | NA | NA | NA | NA |
| Standardised | | - | NA | NA | NA | NA | NA |
| Total | | 4,982 | | | | | |

¹ Predicted parameters are not available for specialised lending, securitisation or standardised exposures because risk weights for these portfolios do not rely on credit estimates and are shown as NA in the tables above.

² Includes regulatory expected losses for defaulted and non-defaulted exposures.

³ A negative outcome indicates observed EAD was lower than predicted EAD, which can happen because exposures were managed down prior to default or off-balance sheet items or undrawn limits were not fully drawn prior to default.

Pillar 3 report

Credit risk exposures

| 31 March 2019 \$m | Regulatory | | Default rate | | Loss Given Default | | Observed EAD |
|-------------------------|--------------|-------------------|--------------|----------|--------------------|----------|---------------------------------------|
| | Expected | Loss ¹ | Predicted | Observed | Predicted | Observed | variance to Predicted ² |
| Corporate | 561 | | 2.24% | 0.95% | 47% | 37% | (23%) |
| Business lending | 642 | | 2.24% | 1.53% | 34% | 17% | (13%) |
| Sovereign | 2 | | 0.23% | - | - | - | - |
| Bank | 8 | | 0.44% | 0.14% | - | - | - |
| Residential mortgages | 1,649 | | 0.64% | 0.50% | 20% | 2% | (1%) |
| Australian credit cards | 363 | | 1.68% | 1.65% | 75% | 58% | (2%) |
| Other retail | 640 | | 4.82% | 3.81% | 69% | 47% | (8%) |
| Small business | 497 | | 3.07% | 2.01% | 39% | 14% | (9%) |
| Specialised lending | 798 | | NA | 1.93% | NA | 22% | (8%) |
| Securitisation | NA | | NA | NA | NA | NA | NA |
| Standardised | NA | | NA | NA | NA | NA | NA |
| Total | 5,160 | | | | | | |

| 30 September 2018 \$m | Regulatory | | Default rate | | Loss Given Default | | Observed EAD |
|--------------------------|--------------|-------------------|--------------|----------|--------------------|----------|---------------------------------------|
| | Expected | Loss ¹ | Predicted | Observed | Predicted | Observed | variance to Predicted ² |
| Corporate | 552 | | 2.24% | 0.99% | 47% | 37% | (23%) |
| Business lending | 657 | | 2.24% | 1.52% | 34% | 17% | (13%) |
| Sovereign | 2 | | 0.23% | - | - | - | - |
| Bank | 8 | | 0.46% | 0.16% | - | - | - |
| Residential mortgages | 1,272 | | 0.63% | 0.49% | 20% | 2% | (1%) |
| Australian credit cards | 358 | | 1.70% | 1.66% | 75% | 57% | (2%) |
| Other retail | 604 | | 4.90% | 3.83% | 69% | 48% | (8%) |
| Small business | 453 | | 2.85% | 1.93% | 39% | 14% | (8%) |
| Specialised lending | 836 | | NA | 1.94% | NA | 22% | (7%) |
| Securitisation | NA | | NA | NA | NA | NA | NA |
| Standardised | NA | | NA | NA | NA | NA | NA |
| Total | 4,742 | | | | | | |

¹ Includes regulatory expected losses for defaulted and non-defaulted exposures

² A negative outcome indicates observed EAD was lower than predicted EAD, which can happen because exposures were managed down prior to default or off-balance sheet items or undrawn limits were not fully drawn prior to default.

This section describes the way in which Westpac reduces its credit risk by using financial collateral, guarantees or credit derivatives for the Corporate, Sovereign and Bank asset classes.

Approach

Westpac recognises credit risk mitigation only when formal legal documentation is held that establishes Westpac's direct, irrevocable and unconditional recourse to the collateral or to an unrelated credit risk mitigation provider. Minimum standards for recognising credit risk mitigation are set out in Westpac's credit rules and policies. All proposals for recognising risk mitigation require approval by an authorised credit officer. Authorised credit officer approval is also required for existing risk mitigation to be discontinued or withdrawn.

The amount of credit risk mitigation recognised is the face value of the mitigation instrument, adjusted by the application of discounts for any maturity and/or currency mismatch with the underlying obligation, so that a discounted amount is recognised when calculating the residual exposure after mitigation.

For regulatory capital purposes:

- exposures secured by eligible financial collateral, either cash or certain government or semi-government securities, or where protection is bought via credit linked notes, provided proceeds are invested in eligible financial collateral, are included at the gross value, with risk weighted assets for the portion thus secured calculated by applying a 5% LGD¹;
- exposures mitigated by eligible guarantees, standby letters of credit or similar instruments, where Westpac has direct recourse to an unrelated third party, or credit protection bought via credit default swaps where Westpac is entitled to recover either full principal or credit losses on occurrence of defined credit events, are treated under double default rules where the protection provider is rated A-/A3 or better. The GCCO has the authority to approve exceptions to the A-/A3 minimum; and
- exposures mitigated by guarantees, letters of credit, credit default swaps or similar instruments, which are not eligible for double default treatment are treated under the substitution approach.

When Westpac uses credit risk mitigation techniques to reduce counterparty exposure, limits are applied to both gross (i.e. pre-mitigation) and net exposure. Furthermore, exposure is recorded against the provider of any credit risk mitigation and a limit framework prevents excessive concentration to such counterparties.

Netting

Risk reduction by way of current account set-offs is recognised for exposures to creditworthy customers domiciled in Australia and New Zealand only. Customers are required to enter into formal agreements giving Westpac the unfettered right to set-off gross credit and debit balances in their nominated accounts to determine Westpac's net exposure within each of these two jurisdictions. Cross-border set-offs are not permitted.

Close-out netting is undertaken for off-balance sheet financial market transactions with counterparties with whom Westpac has entered into master netting agreements which allow such netting in specified jurisdictions. Close-out netting effectively aggregates pre-settlement risk exposure at time of default, thus reducing overall exposure.

Collateral valuation and management

Westpac revalues financial markets and associated collateral positions on a daily basis to monitor the net risk position, and has formal processes in place so that calls for collateral top-up or exposure reduction are made promptly. An independent operational unit has responsibility for monitoring these positions. The collateralisation arrangements are documented via the Credit Support Annex of the International Swaps and Derivatives Association (ISDA) master agreement for derivatives transactions and Global Master Repurchase Agreement (GMRA) for repurchase transactions and Clearing Agreements for cleared trades.

¹ Excludes collateralised derivative transactions.

Pillar 3 report
Credit risk mitigation

Total exposure covered by collateral, credit derivatives and guarantees

| 30 September 2019 \$m | Total before mitigation | Impact of credit mitigation ¹ | Total after mitigation | Total exposure for which some credit risk is mitigated | Credit Risk Mitigants | | |
|--------------------------|-------------------------|--|------------------------|--|-------------------------------|-----------------------|-------------------------------|
| | | | | | Eligible Financial Collateral | Covered by Guarantees | Covered by Credit Derivatives |
| Corporate | 139,598 | (425) | 139,173 | 3,351 | 2,028 | 258 | - |
| Sovereign | 91,284 | (324) | 90,960 | 905 | 324 | 221 | - |
| Bank | 30,496 | (1,735) | 28,761 | 4,639 | 1,735 | - | - |
| Standardised | 22,512 | - | 22,512 | - | - | - | - |
| Total | 283,890 | (2,484) | 281,406 | 8,895 | 4,087 | 479 | - |

| 31 March 2019 \$m | Total before mitigation | Impact of credit mitigation ¹ | Total after mitigation | Total exposure for which some credit risk is mitigated | Credit Risk Mitigants | | |
|----------------------|-------------------------|--|------------------------|--|-------------------------------|-----------------------|-------------------------------|
| | | | | | Eligible Financial Collateral | Covered by Guarantees | Covered by Credit Derivatives |
| Corporate | 135,725 | (223) | 135,502 | 2,855 | 1,859 | 394 | 3 |
| Sovereign | 79,681 | (109) | 79,572 | 284 | 109 | 101 | - |
| Bank | 26,749 | (1,278) | 25,471 | 3,790 | 1,278 | - | - |
| Standardised | 18,249 | (860) | 17,389 | 3,057 | 860 | - | - |
| Total | 260,404 | (2,470) | 257,934 | 9,986 | 4,106 | 495 | 3 |

| 30 September 2018 \$m | Total before mitigation | Impact of credit mitigation ¹ | Total after mitigation | Total exposure for which some credit risk is mitigated | Credit Risk Mitigants | | |
|--------------------------|-------------------------|--|------------------------|--|-------------------------------|-----------------------|-------------------------------|
| | | | | | Eligible Financial Collateral | Covered by Guarantees | Covered by Credit Derivatives |
| Corporate | 129,044 | (225) | 128,819 | 2,856 | 1,648 | 353 | 18 |
| Sovereign | 79,136 | (106) | 79,030 | 369 | 106 | 226 | - |
| Bank | 25,068 | (1,421) | 23,648 | 3,838 | 1,421 | - | - |
| Standardised | 18,166 | - | 18,166 | 2,663 | - | - | - |
| Total | 251,414 | (1,752) | 249,663 | 9,726 | 3,175 | 579 | 18 |

¹ Impact of credit mitigation under the substitution approach.

This section describes Westpac's exposure to credit risk arising from derivative and treasury products.

Approach

Westpac actively assesses and manages the derivative and treasury credit risk (known collectively as counterparty credit risk) arising from its derivatives business. Westpac's process for managing counterparty credit risk is based on its assessment of the potential future credit risk Westpac is exposed to when dealing in derivatives products and securities financing transactions. Westpac quantifies this risk through a daily simulation of future market price and rate shocks and converts the effect of these shocks on the mark-to-market value of Westpac's positions to a credit exposure using Westpac's Derivative Risk Equivalent (DRE) methodology. Exposures are loaded into Westpac's credit limit management system where they are checked against pre-settlement risk limits that are set at the counterparty level. Limit excesses are reported to credit managers and actioned within strict timeframes.

Structure and organisation

The Financial Markets Credit management team is charged with managing the counterparty credit exposure arising from derivatives and treasury products.

Market related credit risk

There are two components to the regulatory capital requirements for credit risk arising from derivative products:

- capital to absorb losses arising from the default of derivative counterparties; and
- capital to absorb losses arising from mark-to-market valuation movements resulting from changes in the credit quality of derivative counterparties. These valuation movements are referred to as credit valuation adjustments (CVA) and this risk is sometimes labelled as CVA risk. Westpac refers to this requirement as mark-to-market related credit risk.

Risk mitigation

Mitigation is achieved in a number of ways:

- the limit system monitors for excesses of the pre-determined limits, with any excesses being notified to authorised credit officers;
- Westpac has netting agreements with counterparties to allow the exposure across a portfolio of trades to be netted;
- Westpac has collateral agreements with its largest counterparties. The market value of the counterparty's portfolio is used to recalculate the credit position at each end of day, with collateral being called for when certain pre-set limits are met or exceeded. Westpac exchanges Initial Margin with eligible counterparties for eligible products as protection against potential future exposure to changes in market value;
- Westpac has initial margin agreements with qualifying counterparties subject to relevant international regulations. The exchange of initial margin for eligible products covers the potential future exposure that could arise from changes in the market value of derivative transactions over the close-out period in the event of a counterparty default;
- credit derivatives are used to mitigate credit exposure against certain counterparties; and
- regular marking to market and settling of the foreign exchange components of foreign exchange reset contracts.

Counterparty derivative exposures and limits

The risk management methodology for counterparty derivatives exposures is similar to the credit methodology for transaction-managed loans. The main difference is in the estimation of the exposure for derivatives which is based on the DRE methodology. DRE is a credit exposure measure for derivative trades which is calibrated to a 'loan-equivalent' exposure.

Counterparty credit limits are approved on an uncommitted and unadvised basis by authorised credit officers. This follows an evaluation of each counterparty's credit worthiness and establishing an agreed credit risk appetite for the nature and extent of prospective business.

Wrong-way risk exposures

Westpac defines wrong-way risk as exposure to a counterparty which is adversely correlated with the credit quality of that counterparty. With respect to credit derivatives, wrong-way risk refers to credit protection purchased from a counterparty highly correlated to the reference obligation.

Wrong-way risk exposures using credit derivatives are controlled by only buying protection from highly rated counterparties. These transactions are assessed by an authorised credit officer who has the right to decline any transaction where they feel there is an unacceptably high correlation between the ability to perform under the trade and the performance of the underlying counterparty.

Consequences of a downgrade in Westpac's credit rating

A downgrade in Westpac's credit rating can have an impact on Westpac's collateral agreements. Where an outright threshold and minimum transfer amount are agreed, there will not be any impact on the amount of collateral posted by Westpac in the event of a credit rating downgrade. Where the threshold and minimum transfer amount are tiered according to credit rating, the impact of Westpac being downgraded below its current credit rating would be: for a one notch downgrade, postings of \$56 million; while for a two notch downgrade, postings would be \$75 million¹.

Counterparty credit risk summary

| \$m | 30 September | 31 March | 30 September |
|--|--------------|----------|--------------|
| | 2019 | 2019 | 2018 |
| Gross positive fair value of contracts | 89,963 | 71,944 | 63,908 |
| Netting benefits | (41,834) | (45,159) | (36,362) |
| Netted current credit exposure | 48,129 | 26,785 | 27,546 |
| Collateral held | (2,798) | (2,471) | (1,752) |
| Mark-to-market credit related risk reduction | (159) | (112) | (99) |
| Net derivatives credit exposure | 45,172 | 24,202 | 25,695 |

Exposure at default

| | | | |
|--|--------|--------|--------|
| Gross credit exposure amount of credit derivative hedges | - | - | - |
| Credit exposure | - | - | - |
| Interest rate contracts | 19,587 | 7,665 | 7,989 |
| Foreign exchange contracts | 18,251 | 9,702 | 10,697 |
| Equity contracts | 6 | 414 | 395 |
| Credit derivatives | 155 | 263 | 465 |
| Commodity contracts | 1,186 | 4,762 | 4,821 |
| Other | 5,987 | 1,396 | 1,338 |
| Total | 45,172 | 24,202 | 25,705 |

Credit derivative transactions that create exposures to counterparty credit risk

| 30 September 2019 Credit derivatives products used (\$m) | Westpac Portfolio | | Intermediation activities | |
|---|-------------------|------|---------------------------|------|
| | Bought | Sold | Bought | Sold |
| Credit Default Swaps | 29 | 126 | 1 | 5 |
| Total Return Swaps | - | - | - | - |
| Credit options | - | - | - | - |
| Credit linked notes | - | - | - | - |
| Collateralised Loan Obligations | - | - | - | - |
| Other | - | - | - | - |
| Total | 29 | 126 | 1 | 5 |

| 31 March 2019 Credit derivatives products used (\$m) | Westpac Portfolio | | Intermediation activities | |
|---|-------------------|------|---------------------------|------|
| | Bought | Sold | Bought | Sold |
| Credit Default Swaps | 129 | 132 | - | 3 |
| Total Return Swaps | - | - | - | - |
| Credit options | - | - | - | - |
| Credit linked notes | - | - | - | - |
| Collateralised Loan Obligations | - | - | - | - |
| Other | - | - | - | - |
| Total | 129 | 132 | - | 3 |

¹ Credit rating downgrade postings are cumulative.

Pillar 3 report

Counterparty credit risk

| 30 September 2018 Credit derivatives products used (\$m) | Westpac Portfolio | | Intermediation activities | |
|---|-------------------|------------|---------------------------|----------|
| | Bought | Sold | Bought | Sold |
| Credit Default Swaps | 216 | 244 | 2 | 4 |
| Total Return Swaps | - | - | - | - |
| Credit options | - | - | - | - |
| Credit linked notes | - | - | - | - |
| Collateralised Loan Obligations | - | - | - | - |
| Other | - | - | - | - |
| Total | 216 | 244 | 2 | 4 |

A securitisation is a financial structure where the cash flow from a pool of assets is used to service obligations to at least two different tranches or classes of creditors (typically holders of debt securities), with each class or tranche reflecting a different degree of credit risk (i.e. one class of creditors is entitled to receive payments from the pool before another class of creditors).

Securitisation transactions are generally grouped into two broad categories:

- traditional or true sale securitisations, which involve the transfer of ownership of the underlying asset pool to a third party; and
- synthetic transactions, where the ownership of the pool remains with the originator and only the credit risk of the pool is transferred to a third party, using credit derivatives or guarantees.

Covered bond transactions, in which bonds issued by Westpac are guaranteed by assets held in a special purpose vehicle, are not considered to be securitisation transactions.

Approach

Westpac's involvement in securitisation activities ranges from a seller of its own assets to an investor in third-party transactions and includes the arranging of transactions, the provision of securitisation services and the provision of funding for clients, including clients requiring access to capital markets.

Securitisation of Westpac originated assets - Securitisation is a funding, liquidity and capital management tool. It allows Westpac the ability to liquefy a pool of assets and increase Westpac's wholesale funding capacity. Westpac may provide arm's length facilities to the securitisation vehicles. The facilities entered into typically include the provision of liquidity, funding, underwriting and derivative contracts.

Westpac has entered into on balance sheet securitisation transactions whereby loans originated by Westpac are transformed into stocks of saleable mortgage backed securities and held in the originating bank's liquid asset portfolio. These 'self securitisations' do not change risk weighted assets¹. No securitisation transactions for Westpac originated assets are classified as a resecuritisation.

Securitisation in the management of Westpac's credit portfolio - Westpac uses securitisation, including portfolio credit default swaps, to manage its corporate and institutional loan and counterparty credit risk portfolios. Single name credit default swaps are not treated as securitisations but as credit risk mitigation facilities. Transactions are entered into to manage counterparty credit risk or concentration risks.

Provision of securitisation services, including funding and management of conduit vehicles - Westpac provides services to clients wishing to access asset-backed financing through securitisation. Those services include access to the Asset Backed Commercial Paper market through the Waratah conduit, which is the Westpac-sponsored securitisation conduit; the provision of warehouse and term funding of securitised assets on Westpac's balance sheet; and arranging asset backed bond issues. Westpac provides facilities to the Waratah securitisation conduit including liquidity, funding, underwriting, credit enhancement and derivative contracts. Securitisation facilities provided by Westpac include resecuritisation exposures which are securitisation exposures in which the risk associated with an underlying pool of exposures is tranching and at least one of the underlying exposures is itself a securitisation exposure. Westpac also buys and sells securitisation exposures in the secondary market to facilitate portfolio management activity by its institutional customers who hold asset backed bonds.

Westpac's role in the securitisation process

| Securitisation activity | Role played by Westpac |
|--|--|
| Securitisation of Westpac originated assets | <ul style="list-style-type: none"> • Arranger • Asset originator • Bond distributor • Facility provider • Note holder • Trust manager • Swap provider • Servicer |
| Securitisation in the management of Westpac's credit portfolio | <ul style="list-style-type: none"> • Hedger - protection purchaser • Investor - protection seller • Investor - purchaser of securitisation exposures |

¹ The credit exposures of the underlying loans are measured in accordance with APS113.

| | | |
|--|--|--|
| Provision of securitisation services including funding and management of conduit vehicle | <ul style="list-style-type: none">• Arranger• Bond distributor• Credit enhancement provider• Funder | <ul style="list-style-type: none">• Liquidity facility provider• Swap counterparty servicer• Market maker and broker for distributed bonds |
|--|--|--|

Key Objectives

Securitisation of Westpac originated assets - The securitisation of Westpac's own assets provides funding diversity, and is a core tool of liquidity management.

Securitisation in the management of Westpac's credit portfolio - Westpac acts as principal in transactions and will buy and sell protection in order to meet its portfolio management objectives. Westpac also purchases securitisation exposures in order to earn income. All securitisation activity must follow Westpac's credit policies and approval processes.

Provision of securitisation services including funding and management of conduit vehicles - Westpac receives market-based fees in return for its services as servicer, swap counterparty, arranger and facility provider and program fees, interest margins and bond distribution fees on warehouse and term funding facilities. Westpac facilitates portfolio management activity by its institutional customers by buying and selling securitisation exposures in the secondary market and is compensated through an interest margin and bid-offer spread on the transactions.

Structure and organisation

Securitisation of Westpac originated assets - Westpac's Treasury operations are responsible for all Westpac originated securitisation activity including funding, liquidity and capital management.

Securitisation in the management of Westpac's credit portfolio - Westpac's exposure arising from securitisation, including portfolio hedging, is managed by Westpac Institutional Bank (WIB) and integrated within Westpac's standard risk reporting and management systems.

Provision of securitisation services including funding and management of conduit vehicles - These services are provided by WIB and include the provision of liquidity, credit enhancement, funding and derivative facilities, servicer and arranger services, and market-making and broking of asset-backed bonds.

Risk reporting

Credit exposure - Funding, liquidity, credit enhancement and redraw facilities, swap arrangements and counterparty exposures are captured and monitored in key source systems along with other facilities/derivatives entered into by Westpac.

Operational risk exposure - The operational risk review process for Westpac includes the identification of risks, controls and key performance indicators in relation to all securitisation activity and services provided by Westpac or any of its subsidiaries.

Market risk exposure - Exposures arising from transactions with the securitisation conduit and other counterparties are captured as part of Westpac's traded and non-traded market risk reporting and limit management framework.

Liquidity risk exposure - Exposure to, and the impact of, securitisation transactions are managed under the Liquidity Risk Management Framework and are integrated into routine reporting for capital and liquidity positions, net interest margin analysis, balance sheet forecasting and funding scenario testing. The annual funding plan incorporates consideration of overall liquidity risk limits and the securitisation of Westpac originated assets.

Risk mitigation

Securitisation of Westpac originated assets - The interest rate and basis risks generated by Westpac's hedging arrangements to each securitisation trust are captured and managed within Westpac's asset and liability management framework. The liquidity risk generated by Westpac's liquidity and redraw facilities to each securitisation trust is captured and managed in accordance with Westpac's liquidity management policies along with all other contingent liquidity facilities.

Securitisation in the management of Westpac's credit portfolio - Transactions are approved in accordance with Westpac's credit risk mitigation approach (see pages 56 and 57).

Provision of securitisation services including funding and management of conduit vehicles - All securitisation transactions are approved within the context of a securitisation credit policy that sets detailed

transaction-specific guidelines that regulate servicer counterparty risk appetite, transaction tenor, asset class, third party credit support and portfolio quality. This policy is applied in conjunction with other credit and market risk policies that governs the provision of derivative and other services that support securitisation transactions. In particular, credit hedging transactions are subject to Westpac's credit risk mitigation approach (see pages 56 and 57). Any interest rate or currency hedging is subject to counterparty credit risk management (see pages 58 and 59) and market risk management (see pages 71 and 72) policies and processes.

Regulatory capital approaches

The regulatory capital treatment of all securitisation exposures is measured in accordance with APS120¹. APS120 specifies that securitisation exposures held in the trading book are subject to the requirements of Prudential Standard APS 116 Capital Adequacy: Market Risk.

Under APS120 the approaches employed include the External Rating Based Approach (ERBA) and the Supervisory Formula Approach (SFA). Under the ERBA, APRA provides risk-weights that are matched to external credit ratings and takes into account tranche maturity and tranche thickness. The SFA applicable to unrated exposures dynamically looks at the type and performance of underlying asset pools funded by the securitisation exposure as well as the structural features of the transaction to determine capital requirements. The Internal Assessment Approach (IAA) is not permitted under APS120.

Securitisation of Westpac originated assets - The assets sold by Westpac to a securitisation trust are excluded from Westpac's calculation of credit risk weighted assets if capital relief is sought and the requirements of APS120 are satisfied². Westpac cannot rely on external rating when risk weighting its exposure to these trusts and must use the SFA instead.

In instances where insufficient risk transfer is achieved by the transaction for regulatory purposes, the capital calculation is performed on the underlying asset pool while the facilities provided to such securitisation vehicles do not attract regulatory capital charges.

Securitisation in the management of Westpac's credit portfolio - Securitisation exposures are assessed using either the ERBA or SFA approaches.

Provision of securitisation services including funding - Westpac uses the ERBA and the SFA methodology when determining regulatory capital requirements for warehouse and term funding facilities related to securitised assets on Westpac's balance sheet.

The External Credit Assessment Institutions that can be used by Westpac for securitisations are Standard & Poor's, Moody's and Fitch.

Westpac's accounting policies for securitisation activities

Securitisation of Westpac originated assets - The assets sold by Westpac to a securitisation trust remain on Westpac's balance sheet for accounting purposes.

Securitisation in the management of Westpac's credit portfolio - For risk mitigation using synthetic securitisation, the underlying assets remain on Westpac's balance sheet for accounting purposes. The accounting treatment of the assets will depend on their nature. They could include loans and receivables, available for sale securities or derivatives. The most common form of synthetic securitisation is via a credit default swap, which is treated as a derivative and recognised in the profit and loss statement at fair value.

For investment in securitisation exposures, if the instrument has been designated on initial recognition at fair value (including instruments containing a credit default swap), the exposure will be measured at fair value through the Income Statement. All other investments in securitisation exposures will be classified as available-for-sale (AFS) and measured at fair value through Other Comprehensive Income (within the AFS securities reserve).

Provision of securitisation services including funding and management of conduit vehicles - Fee income from these services is recognised on an accrual basis. Liquidity and funding facilities are treated as commitments to provide finance, with fee and margin income recognised on an accrual basis. Warehouse and term funding facilities are treated as loans.

¹ The latest version of APS120 came into effect from 1 January 2019.

² Including the requirements to achieve capital relief.

Banking book summary of assets securitised by Westpac

This table shows outstanding banking book securitisation assets and assets intended to be securitised¹ for Westpac originated assets by underlying asset type. It includes the amount of impaired and past due assets, along with any losses recognised by Westpac during the current period.

Securitised assets are held in securitisation trusts. Trusts which meet requirements to achieve capital relief do not form part of the Level 2 consolidated group. Self securitisation trusts remain consolidated at Level 2 and the assets transferred to these trusts are risk weighted in accordance with APS113.

| 30 September 2019 \$m | Total outstanding securitised by ADI | | Assets intended to be securitised | Impaired loans | Past due assets | Westpac recognised losses |
|----------------------------|--|-----------------------------|---|-------------------|--------------------|---------------------------------|
| | Traditional Securitisation ² | Synthetic Securitisation | | | | |
| Residential mortgages | 96,725 | - | - | 70 | 781 | - |
| Credit cards | - | - | - | - | - | - |
| Auto and equipment finance | 2,710 | - | - | 36 | - | - |
| Business lending | - | - | - | - | - | - |
| Investments in ABS | - | - | - | - | - | - |
| Other | - | - | - | - | - | - |
| Total | 99,435 | - | - | 106 | 781 | - |

| 31 March 2019 \$m | Total outstanding securitised by ADI | | Assets intended to be securitised | Impaired loans | Past due assets | Westpac recognised losses |
|----------------------------|--|-----------------------------|---|-------------------|--------------------|---------------------------------|
| | Traditional Securitisation ² | Synthetic Securitisation | | | | |
| Residential mortgages | 92,969 | - | - | 66 | 737 | - |
| Credit cards | - | - | - | - | - | - |
| Auto and equipment finance | 3,256 | - | - | 46 | - | - |
| Business lending | - | - | - | - | - | - |
| Investments in ABS | - | - | - | - | - | - |
| Other | - | - | - | - | - | - |
| Total | 96,225 | - | - | 112 | 737 | - |

| 30 September 2018 \$m | Total outstanding securitised by ADI | | Assets intended to be securitised | Impaired loans | Past due assets | Westpac recognised losses |
|----------------------------|--|-----------------------------|---|-------------------|--------------------|---------------------------------|
| | Traditional Securitisation ² | Synthetic Securitisation | | | | |
| Residential mortgages | 88,846 | - | - | 48 | 681 | - |
| Credit cards | - | - | - | - | - | - |
| Auto and equipment finance | 3,838 | - | - | 41 | - | - |
| Business lending | - | - | - | - | - | - |
| Investments in ABS | - | - | - | - | - | - |
| Other | - | - | - | - | - | - |
| Total | 92,684 | - | - | 89 | 681 | - |

Banking book summary of total Westpac sponsored third party assets securitised

This table represents banking book third party assets where Westpac acts as a sponsor.

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|----------------------------|----------------------|------------------|----------------------|
| Residential mortgages | 310 | 87 | 35 |
| Credit cards | - | - | - |
| Auto and equipment finance | - | - | - |
| Business lending | - | - | - |
| Investments in ABS | - | - | - |
| Other | - | - | - |
| Total | 310 | 87 | 35 |

¹ Represents securitisation activity from the end of the reporting period to the disclosure date of this report.

² Includes self-securitisation assets of \$90,184 million at 30 September 2019 (\$85,449 million at 31 March 2019 and \$83,733 million at 30 September 2018).

Banking book summary of securitisation activity by asset type

This table shows assets transferred into securitisation schemes by underlying asset type (ADI originated) for the relevant period.

| For the 12 months ended | | |
|--------------------------------|---------------|--------------------|
| 30 September 2019 | Amount | Recognised gain or |
| \$m | securitised | loss on sale |
| Residential mortgages | 30,899 | - |
| Credit cards | - | - |
| Auto and equipment finance | 600 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 31,499 | - |

| For the 6 months ended | | |
|-------------------------------|---------------|--------------------|
| 31 March 2019 | Amount | Recognised gain or |
| \$m | securitised | loss on sale |
| Residential mortgages | 17,444 | - |
| Credit cards | - | - |
| Auto and equipment finance | 295 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 17,739 | - |

| For the 12 months ended | | |
|--------------------------------|---------------|--------------------|
| 30 September 2018 | Amount | Recognised gain or |
| \$m | securitised | loss on sale |
| Residential mortgages | 21,298 | - |
| Credit cards | - | - |
| Auto and equipment finance | 2,493 | - |
| Business lending | - | - |
| Investments in ABS | - | - |
| Other | - | - |
| Total | 23,791 | - |

Banking book summary of on and off-balance sheet securitisation by exposure type

| 30 September 2019 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|---------------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 8,685 | 37 | 8,722 |
| Liquidity facilities | 147 | - | 384 | 531 |
| Funding facilities | 2,989 | - | 1,054 | 4,043 |
| Underwriting facilities | - | - | - | - |
| Lending facilities | 428 | - | 169 | 597 |
| Warehouse facilities | 10,310 | - | 2,571 | 12,881 |
| Total | 13,874 | 8,685 | 4,215 | 26,774 |

| 31 March 2019 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|-----------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 8,746 | 34 | 8,780 |
| Liquidity facilities | - | - | 299 | 299 |
| Funding facilities | 2,577 | - | 1,168 | 3,745 |
| Underwriting facilities | - | - | - | - |
| Lending facilities | 9 | - | 8 | 17 |
| Warehouse facilities | 9,435 | - | 3,653 | 13,088 |
| Total | 12,021 | 8,746 | 5,162 | 25,929 |

| 30 September 2018 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|---------------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 9,341 | 32 | 9,373 |
| Liquidity facilities | - | - | 212 | 212 |
| Funding facilities | 3,220 | - | 1,341 | 4,561 |
| Underwriting facilities | - | - | - | - |
| Lending facilities | 11 | - | 5 | 16 |
| Warehouse facilities | 9,865 | - | 3,621 | 13,486 |
| Total | 13,096 | 9,341 | 5,211 | 27,648 |

Banking book securitisation exposure at default by risk weight band

| 30 September 2019 \$m | Exposure | | Total Exposure at Default | Risk Weighted Assets | | Total Risk Weighted Assets |
|---------------------------|----------------|------------------|------------------------------|----------------------|------------------|-------------------------------|
| | Securitisation | Resecuritisation | | Securitisation | Resecuritisation | |
| Less than or equal to 10% | - | - | - | - | - | - |
| Greater than 10 - 20% | 21,676 | - | 21,676 | 3,743 | - | 3,743 |
| Greater than 20 - 30% | 2,007 | - | 2,007 | 498 | - | 498 |
| Greater than 30 - 50% | 2,225 | - | 2,225 | 859 | - | 859 |
| Greater than 50 - 75% | 464 | - | 464 | 266 | - | 266 |
| Greater than 75 - 100% | 373 | - | 373 | 350 | - | 350 |
| Greater than 100 - 250% | 30 | - | 30 | 33 | - | 33 |
| Greater than 250 - 425% | - | - | - | - | - | - |
| Greater than 425 - 650% | - | - | - | - | - | - |
| Other | - | - | - | - | - | - |
| Deductions | - | - | - | - | - | - |
| Total | 26,774 | - | 26,774 | 5,749 | - | 5,749 |

| 31 March 2019 \$m | Exposure | | Total Exposure at Default | Risk Weighted Assets | | Total Risk Weighted Assets |
|---------------------------|----------------|------------------|------------------------------|----------------------|------------------|-------------------------------|
| | Securitisation | Resecuritisation | | Securitisation | Resecuritisation | |
| Less than or equal to 10% | - | - | - | - | - | - |
| Greater than 10 - 20% | 21,621 | - | 21,621 | 3,771 | - | 3,771 |
| Greater than 20 - 30% | 1,825 | - | 1,825 | 461 | - | 461 |
| Greater than 30 - 50% | 1,723 | - | 1,723 | 714 | - | 714 |
| Greater than 50 - 75% | 439 | - | 439 | 252 | - | 252 |
| Greater than 75 - 100% | 267 | - | 267 | 249 | - | 249 |
| Greater than 100 - 250% | 36 | - | 36 | 40 | - | 40 |
| Greater than 250 - 425% | - | - | - | - | - | - |
| Greater than 425 - 650% | 18 | - | 18 | 96 | - | 96 |
| Other | - | - | - | - | - | - |
| Deductions | - | - | - | - | - | - |
| Total | 25,929 | - | 25,929 | 5,583 | - | 5,583 |

| 30 September 2018 \$m | Exposure | | Total Exposure at Default | Risk Weighted Assets | | Total Risk Weighted Assets |
|---------------------------|----------------|------------------|------------------------------|----------------------|------------------|-------------------------------|
| | Securitisation | Resecuritisation | | Securitisation | Resecuritisation | |
| Less than or equal to 10% | - | - | - | - | - | - |
| Greater than 10 - 20% | 22,941 | - | 22,941 | 3,968 | - | 3,968 |
| Greater than 20 - 30% | 1,470 | - | 1,470 | 368 | - | 368 |
| Greater than 30 - 50% | 2,627 | - | 2,627 | 1,011 | - | 1,011 |
| Greater than 50 - 75% | 281 | - | 281 | 181 | - | 181 |
| Greater than 75 - 100% | 274 | - | 274 | 257 | - | 257 |
| Greater than 100 - 250% | 37 | - | 37 | 43 | - | 43 |
| Greater than 250 - 425% | - | - | - | - | - | - |
| Greater than 425 - 650% | 18 | - | 18 | 90 | - | 90 |
| Other | - | - | - | - | - | - |
| Deductions | - | - | - | - | - | - |
| Total | 27,648 | - | 27,648 | 5,918 | - | 5,918 |

Banking book securitisation exposure deducted from capital

There is no securitisation exposures deducted (which excludes set up costs) from common equity Tier 1 capital as at 30 September 2019 (nil as at 31 March 2019).

Banking book securitisation subject to early amortisation treatment

There is no securitisation exposure in the banking book that is subject to early amortisation treatment as at 30 September 2019 (nil as at 31 March 2019).

Banking book resecuritisation exposure subject to credit risk mitigation (CRM)

As at 30 September 2019 resecuritisation exposures subject to CRM was nil (nil at 31 March 2019).

Banking book resecuritisation exposure to guarantors

Westpac has no third party guarantors providing guarantees for securitised assets, principal or interest repayments as at 30 September 2019 (nil as at 31 March 2019).

Trading book summary of assets securitised by Westpac

As at 30 September 2019 there was nil in outstanding securitisation exposures for Westpac originated assets held in the trading book (nil as at 31 March 2019).

Trading book summary of total Westpac sponsored third party assets securitised

There are no third party assets held in the trading book where Westpac is responsible for the establishment of the securitisation program and subsequent management as at 30 September 2019 (nil as at 31 March 2019).

Trading book summary of securitisation activity by asset type

There is no originated securitisation activity in the trading book for the 12 months to 30 September 2019 (nil for the 6 months to 31 March 2019).

Trading book aggregated amount of exposure securitised by Westpac and subject to APS116 Capital Adequacy: Market Risk

As at 30 September 2019 there is no Westpac originated outstanding securitisation exposure held in the trading book subject to APS116 Capital Adequacy: Market Risk (nil as at 31 March 2019).

Trading book summary of on and off-balance sheet securitisation by exposure type¹

| 30 September 2019 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|--------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 44 | - | 44 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underwriting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis swaps | - | - | 59 | 59 |
| Other derivatives | - | - | 13 | 13 |
| Total | - | 44 | 72 | 116 |

| 31 March 2019 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|-------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 30 | - | 30 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underwriting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis swaps | - | - | 48 | 48 |
| Other derivatives | - | - | 7 | 7 |
| Total | - | 30 | 55 | 85 |

| 30 September 2018 \$m | On balance sheet | | Off-balance sheet | Total Exposure at Default |
|--------------------------|-------------------------|--------------------------|-------------------|---------------------------|
| | Securitisation retained | Securitisation purchased | | |
| Securities | - | 76 | - | 76 |
| Liquidity facilities | - | - | - | - |
| Funding facilities | - | - | - | - |
| Underwriting facilities | - | - | - | - |
| Lending facilities | - | - | - | - |
| Warehouse facilities | - | - | - | - |
| Credit enhancements | - | - | - | - |
| Basis swaps | - | - | 51 | 51 |
| Other derivatives | - | - | 36 | 36 |
| Total | - | 76 | 87 | 163 |

Trading book securitisation exposure subject to specific risk

There is no trading book securitisation exposure subject to specific risk for 30 September 2019 (nil for 31 March 2019).

Trading book securitisation exposure subject to APS120 Securitisation specific risk by risk weight band

There is no trading book securitisation exposure subject to APS120 specific risk for 30 September 2019 (nil for 31 March 2019).

Trading book capital requirements for securitisation exposures subject to internal models approach (IMA) by risk classification

There is no trading book capital requirement for securitisation subject to IMA for 30 September 2019 (nil for 31 March 2019).

Trading book capital requirements for securitisation regulatory capital approaches by risk weight band

There is no trading book capital requirement for securitisation subject to regulatory capital approaches for 30 September 2019 (nil for 31 March 2019).

¹ EAD associated with trading book securitisation is not included in the EAD by Major Type on page 32. Trading book securitisation exposure is captured and risk weighted under APS116.

Trading book securitisation exposure deducted from capital

There is no trading book capital deduction for 30 September 2019 (nil for 31 March 2019).

Trading book securitisation subject to early amortisation treatment

There is no securitisation exposure in the trading book that is subject to early amortisation treatment for 30 September 2019 (nil for 31 March 2019).

Trading book resecuritisation exposure subject to CRM

Westpac has no resecuritisation exposure subject to CRM at 30 September 2019 (nil for 31 March 2019).

Trading book resecuritisation by guarantor creditworthiness

Westpac has no third party guarantors providing guarantees for securitised assets, principal or interest repayments for 30 September 2019 (nil for 31 March 2019).

Westpac's exposure to market risk arises out of its Financial Markets and Treasury trading activities. This is quantified for regulatory capital purposes using both the standard method and the internal model approach, details of which are provided below.

Approach

Financial Markets' trading activity includes dealings that encompass book running and distribution activity. The types of market risk arising from these activities include interest rate, foreign exchange, commodity, equity price, credit spread and volatility risk.

Treasury's trading activity includes the management of interest rate, foreign exchange and credit spread risks associated with the wholesale funding book, liquid asset portfolios and foreign exchange repatriations. Treasury also manages banking book risk which is discussed in the Interest Rate Risk in the Banking Book section.

Trading activities are managed within a BRCC approved market risk framework that incorporates BRCC approved value at risk (VaR) and stressed value at risk (SVaR) limits. VaR and SVaR are the primary mechanisms for measuring and managing market risk. Market risk is managed using VaR, SVaR and structural risk limits (including volume limits and basis point value limits) in conjunction with scenario analysis and stress testing. Market risk limits are allocated to business management based upon Westpac's risk appetite and business strategies, in addition to the consideration of market liquidity and concentration risk.

Trades are fair valued daily using rates that have been captured from an independent market data source that has been approved by the Revaluation Committee (RC). Where there is no source of independent rates, data will either be derived using a methodology approved by the RC or sourced from dealer contributions. Rates that are dealer-sourced or have limited independent sources are reviewed at least on a monthly basis. The RC will meet monthly to review the results of independent price verification performed by the Finance valuation function. In addition, valuation adjustments may be made as deductions from Common Equity Tier 1 Capital for exposures which are not captured through the fair valuation framework.

VaR and SVaR limits

Market risk arising from trading book activities is primarily measured using VaR based on an historical simulation methodology. Westpac estimates VaR as the potential loss in earnings from adverse market movements and is calculated to a 99% confidence level using the most recent 12 months of historical market data. SVaR is an additional VaR measure which uses 12 months of historical market data that includes a period of significant financial stress. VaR and SVaR take account of all material market variables that may cause a change in the value of the trading portfolio, including interest rates, foreign exchange rates, price changes, volatility, and the correlation between these variables.

In addition to the BRCC approved market risk VaR and SVaR limits for trading activities, MARCO has approved separate VaR and SVaR sub-limits for the trading activities of Financial Markets and Treasury.

Backtesting

Daily backtesting of VaR results is performed to ensure that model integrity is maintained. A review of both the actual and potential profit and loss outcomes is also undertaken to monitor any skew created by the historical data.

Stress testing

Daily stress testing against pre-determined scenarios is carried out to analyse potential losses beyond the 99% confidence level. An escalation framework around selective stress tests is approved by the Head of Market Risk.

Profit and loss notification framework

The BRCC has approved a profit and loss notification framework. Included in this framework are levels of escalation in accordance with the size of the profit or loss. Triggers are applied to both a 1-day and a rolling 20-day cumulative total.

Risk reporting

Daily monitoring of current exposure and limit utilisation is conducted independently by risk managers in the Market Risk team, who monitor market risk exposures against VaR, SVaR and structural limits. Daily VaR and SVaR position reports are produced by risk type, by product lines and by geographic region. These are supplemented by structural risk reporting, advice of profit and loss trigger levels and stress test escalation trigger points. Model accreditation has been granted by APRA for the use of an internal model for the determination of regulatory capital for the key classes of interest rate (general market), foreign exchange, commodity and equity risks (including equity specific risk). Under the model, regulatory capital is derived from both the current VaR window (based upon the most recent 12 months of historical market data) and a SVaR window (12 months of market data that includes a period of significant financial stress), where these VaR measures are calculated over a 10-day time horizon to a 99th percentile, one-tailed confidence interval. Specific risk refers to the variations in individual security prices that cannot be explained by general market movements, and event and default risk. Interest rate specific risk capital (specific issuer risk) is calculated using the Standard method and is added to the VaR regulatory capital measure.

Risk mitigation

Market risk positions are managed by the trading desks consistent with delegated trading and product authorities. Risks are consolidated into portfolios based on product and risk type. Risk management is carried out by qualified personnel with varying levels of seniority commensurate with the nature and scale of market risks under management.

The following controls allow monitoring by management:

- trading authorities and responsibilities are clearly delineated at all levels;
- a structured system of limits and reporting of risk exposures, including stress testing;
- surveillance of dealing room conduct;
- all new products and significant product variations undergo a rigorous approval process to identify business risks prior to launch;
- models that are used to determine risk or profit and loss for Westpac's accounts are independently reviewed;
- duties are segregated so that employees involved in the origination, processing and valuation of transactions operate under separate reporting lines, minimising the opportunity for collusion; and
- legal personnel review documentation for compliance with relevant laws and regulations. In addition, internal audit independently reviews compliance with policies, procedures and limits.

In addition, Group Audit independently reviews compliance with policies, procedures and limits.

Market risk regulatory capital and risk weighted assets

The Internal model approach uses VaR and Stressed VaR, while the Standard approach is used for interest rate specific risk.

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|-------------------------|-------------------|---------------|-------------------|
| Internal model approach | 652 | 596 | 476 |
| Standard approach | 96 | 71 | 62 |
| Total capital required | 748 | 667 | 538 |
| Risk weighted assets | 9,350 | 8,338 | 6,723 |

Pillar 3 report

Market risk

VaR by risk type

| 30 September 2019 \$m | For the 6 months ended | | | |
|------------------------------|------------------------|-----|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 14.3 | 6.6 | 10.1 | 8.2 |
| Foreign exchange risk | 7.0 | 0.8 | 3.6 | 3.0 |
| Equity risk | 0.2 | 0.0 | 0.1 | 0.0 |
| Commodity risk | 42.0 | 1.7 | 8.2 | 2.6 |
| Other market risks | 4.6 | 2.8 | 3.7 | 4.0 |
| Diversification benefit | NA | NA | (11.5) | (8.8) |
| Net market risk ¹ | 45.3 | 7.9 | 14.1 | 9.2 |

| 31 March 2019 \$m | For the 6 months ended | | | |
|------------------------------|------------------------|------|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 14.9 | 8.7 | 11.8 | 10.5 |
| Foreign exchange risk | 8.6 | 1.4 | 4.5 | 3.5 |
| Equity risk | 0.1 | 0.0 | 0.0 | 0.1 |
| Commodity risk | 14.5 | 4.6 | 8.1 | 13.5 |
| Other market risks | 5.5 | 2.0 | 3.3 | 3.7 |
| Diversification benefit | NA | NA | (13.2) | (15.0) |
| Net market risk ¹ | 18.8 | 10.7 | 14.6 | 16.3 |

| 30 September 2018 \$m | For the 6 months ended | | | |
|------------------------------|------------------------|------|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 15.6 | 5.3 | 10.2 | 13.8 |
| Foreign exchange risk | 6.6 | 1.3 | 3.2 | 2.9 |
| Equity risk | 0.2 | 0.0 | 0.0 | 0.0 |
| Commodity risk | 24.3 | 1.7 | 6.6 | 10.0 |
| Other market risks | 5.8 | 1.7 | 4.7 | 5.5 |
| Diversification benefit | NA | NA | (9.4) | (14.3) |
| Net market risk ¹ | 28.1 | 10.1 | 15.5 | 17.9 |

Stressed VaR by risk type

| 30 September 2019 \$m | For the 6 months ended | | | |
|------------------------------|------------------------|------|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 93.6 | 38.4 | 57.9 | 48.0 |
| Foreign exchange risk | 26.2 | 1.4 | 11.4 | 9.3 |
| Equity risk | 0.3 | 0.0 | 0.1 | 0.1 |
| Commodity risk | 105.4 | 4.0 | 14.1 | 5.6 |
| Other market risks | 19.6 | 12.4 | 16.7 | 19.0 |
| Diversification benefit | NA | NA | (89.5) | (28.0) |
| Net market risk ¹ | 106.2 | 37.9 | 56.4 | 54.0 |

| 31 March 2019 \$m | For the 6 months ended | | | |
|------------------------------|------------------------|------|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 90.3 | 33.7 | 58.6 | 63.4 |
| Foreign exchange risk | 36.6 | 2.4 | 14.6 | 6.5 |
| Equity risk | 0.2 | 0.1 | 0.2 | 0.2 |
| Commodity risk | 34.0 | 6.7 | 17.0 | 30.3 |
| Other market risks | 14.4 | 8.8 | 12.7 | 14.4 |
| Diversification benefit | NA | NA | (89.0) | (48.0) |
| Net market risk ¹ | 86.8 | 39.8 | 57.8 | 66.8 |

¹ VaR and SVaR measures shown here use a 1 day time horizon. The net market risk measure reflects the aggregate diversified risk position for the period. Therefore, individual risk factors will not sum to this total.

Pillar 3 report

Market risk

30 September 2018

| \$m | For the 6 months ended | | | |
|------------------------------|------------------------|------|---------|------------|
| | High | Low | Average | Period end |
| Interest rate risk | 99.4 | 49.4 | 64.4 | 58.8 |
| Foreign exchange risk | 37.6 | 1.8 | 10.0 | 14.8 |
| Equity risk | 0.6 | 0.1 | 0.2 | 0.2 |
| Commodity risk | 77.3 | 2.7 | 15.3 | 26.0 |
| Other market risks | 13.2 | 7.8 | 11.5 | 11.9 |
| Diversification benefit | NA | NA | (38.1) | (44.2) |
| Net market risk ¹ | 94.1 | 46.0 | 63.3 | 67.4 |

Back-testing results

The following graph gives a comparison of actual profit and loss to VaR over the 6 months ended 30 September 2019.



Each point on the graph represents 1 day's trading profit or loss. This result is placed on the graph relative to the associated VaR utilisation. The downward sloping line represents the point where a loss is equal to VaR utilisation.

¹ The net market risk measure reflects the aggregate diversified risk position for the period. Therefore, individual risk factors will not sum to this total.

Funding and liquidity risk is the risk that Westpac cannot meet its payment obligations or that it does not have the appropriate amount, tenor and composition of funding and liquidity to support its assets.

Approach

Funding and liquidity risk is measured and managed in accordance with the policies and processes defined in the Board-approved Liquidity Risk Management Framework which is part of the Westpac Board-approved Risk Management Strategy.

Responsibility for managing Westpac's liquidity and funding positions in accordance with the Liquidity Risk Management Framework is delegated to Treasury, under the oversight of Group ALCO and Group Liquidity Risk.

Liquidity Risk Management Framework

The Liquidity Risk Management Framework sets out Westpac's funding and liquidity risk appetite, roles and responsibilities of key people managing funding and liquidity risk within Westpac, risk reporting and control processes and limits and targets used to manage Westpac's balance sheet. Key components of Westpac's approach to liquidity risk management are listed below.

Funding strategy

Treasury undertakes an annual funding review that outlines Westpac's balance sheet funding strategy over a three year period. This review encompasses trends in global markets, peer analysis, wholesale funding capacity, expected funding requirements and a funding risk analysis. This strategy is continuously reviewed to take account of changing market conditions, investor sentiment and estimations of asset and liability growth rates.

Westpac monitors the composition and stability of its funding so that it remains within its funding risk appetite. This includes compliance with both the LCR and Net Stable Funding Ratio (NSFR).

Liquid asset holdings

Westpac holds a portfolio of liquid assets for several purposes, including as a buffer against unforeseen funding requirements. The level of liquid assets held takes into account the liquidity requirements of Westpac's balance sheet under normal and stress conditions.

Liquidity modelling

In managing liquidity for Westpac, Treasury utilises balance sheet forecasts and the maturity profile of Westpac's wholesale funding portfolio to project liquidity outcomes. Local liquidity limits are also used by Westpac in applicable jurisdictions to ensure liquidity is managed efficiently and prudently.

In addition, Westpac conducts regular stress testing to assess its ability to meet cash flow obligations under a range of market conditions and scenarios. These scenarios inform liquidity limits and strategic planning.

Liquidity transfer pricing

Westpac has a liquidity transfer pricing framework which allocates liquidity costs across Westpac.

Contingency planning

Treasury maintains a contingent funding plan that outlines the steps that should be taken by Westpac in the event of an emerging 'funding crisis'. The plan is aligned with Westpac's broader Liquidity Crisis Management Policy which is approved annually by the Board.

Liquidity reporting

Daily liquidity risk reports are reviewed by Treasury and the Group's Liquidity Risk teams. Liquidity reports are presented to ALCO monthly and to the Board quarterly.

Liquidity Coverage Ratio

The Liquidity Coverage Ratio (LCR) requires banks to hold sufficient high-quality liquid assets, as defined by APRA, to withstand 30 days under a regulator-defined acute stress scenario. Westpac's LCR as at 30 September 2019 was 127%¹ (30 June 2019: 128%) and the average LCR for the quarter was 132%² (30 June 2019: 137%).

Liquid assets included in the LCR comprise High Quality Liquid Assets (HQLA), the Committed Liquidity Facility (CLF) from the Reserve Bank of Australia and additional qualifying Reserve Bank of New Zealand securities. Westpac received approval from APRA for a CLF of \$54.0 billion for the calendar year 2019 (2018 calendar year: \$57.0 billion). Westpac maintains a portfolio of HQLA and these averaged \$85.4 billion over the quarter².

Funding is sourced from retail, small business, corporate and institutional customer deposits and wholesale funding. Westpac seeks to minimise the outflows associated with this funding by targeting customer deposits with lower LCR outflow rates and actively manages the maturity profile of its wholesale funding portfolio. Westpac maintains a buffer over the regulatory minimum of 100%.

| \$m | 30 September 2019 | | 30 June 2019 | |
|--|---|---|---|---|
| | Total unweighted value (average) ² | Total weighted value (average) ² | Total unweighted value (average) ³ | Total weighted value (average) ³ |
| Liquid assets, of which: | | | | |
| 1 High-quality liquid assets (HQLA) | | 85,420 | | 82,684 |
| 2 Alternative liquid assets (ALA) | | 47,985 | | 47,992 |
| 3 Reserve Bank of New Zealand (RBNZ) securities | | 7,272 | | 4,756 |
| Cash Outflows | | | | |
| 4 Retail deposits and deposits from small business customers, of which: | 240,156 | 21,809 | 237,242 | 21,658 |
| 5 Stable deposits | 116,023 | 5,801 | 114,136 | 5,707 |
| 6 Less stable deposits | 124,133 | 16,008 | 123,106 | 15,951 |
| 7 Unsecured wholesale funding, of which: | 131,064 | 64,923 | 120,209 | 58,863 |
| 8 Operational deposits (all counterparties) and deposits in networks for cooperative banks | 50,081 | 12,450 | 44,529 | 11,062 |
| 9 Non-operational deposits (all counterparties) | 69,068 | 40,558 | 64,785 | 36,906 |
| 10 Unsecured debt | 11,915 | 11,915 | 10,895 | 10,895 |
| 11 Secured wholesale funding | | 2 | | 1 |
| 12 Additional requirements, of which: | 188,678 | 25,306 | 198,241 | 28,040 |
| 13 Outflows related to derivatives exposures and other collateral requirements | 10,908 | 10,908 | 10,843 | 10,843 |
| 14 Outflows related to loss of funding on debt products | 241 | 241 | 1,536 | 1,536 |
| 15 Credit and liquidity facilities | 177,529 | 14,157 | 185,862 | 15,661 |
| 16 Other contractual funding obligations | 763 | 763 | 1,367 | 1,367 |
| 17 Other contingent funding obligations | 44,415 | 3,927 | 46,488 | 4,196 |
| 18 Total cash outflows | | 116,730 | | 114,125 |
| Cash inflows | | | | |
| 19 Secured lending (e.g. reverse repos) | 8,102 | - | 5,704 | - |
| 20 Inflows from fully performing exposures | 11,508 | 6,786 | 19,522 | 12,592 |
| 21 Other cash inflows | 3,114 | 3,114 | 2,671 | 2,671 |
| 22 Total cash inflows | 22,724 | 9,900 | 27,897 | 15,263 |
| 23 Total liquid assets | | 140,677 | | 135,432 |
| 24 Total net cash outflows | | 106,830 | | 98,862 |
| 25 Liquidity Coverage Ratio (%) | | 132% | | 137% |
| Number of data points used | | 67 | | 62 |

¹ Calculated as total liquid assets divided by total net cash outflows as at 30 September 2019.

² Calculated as a simple average of the daily observations over the September 2019 quarter.

³ Calculated as a simple average of the daily observations over the June 2019 quarter.

Net Stable Funding Ratio (NSFR) disclosure

The NSFR is a structural measure which requires that a bank has sufficient Available Stable Funding (ASF) to cover its Required Stable Funding (RSF) over a one year horizon. Westpac's NSFR as at 30 September 2019 was 112%¹ (30 June 2019 111%). Westpac maintains a buffer over the regulatory minimum of 100%.

| 30 September 2019 \$m | Unweighted value by residual maturity | | | | Weighted value |
|--|---------------------------------------|-------------------|----------|---------|----------------|
| | No < 6 months maturity | 6 months to < 1yr | > 1 year | | |
| Available Stable Funding (ASF) Item | | | | | |
| 1 Capital | 85,003 | - | - | - | 85,003 |
| 2 Regulatory capital | 85,003 | - | - | - | 85,003 |
| 3 Other capital instruments | - | - | - | - | - |
| 4 Retail deposits and deposits from small business customers | 223,586 | 102,787 | 398 | 244 | 301,514 |
| 5 Stable deposits | 112,524 | 30,988 | 18 | 22 | 136,376 |
| 6 Less stable deposits | 111,062 | 71,798 | 380 | 222 | 165,139 |
| 7 Wholesale funding | 100,304 | 168,054 | 36,131 | 131,603 | 219,791 |
| 8 Operational deposits | 50,899 | - | - | - | 25,450 |
| 9 Other wholesale funding | 49,404 | 168,054 | 36,131 | 131,603 | 194,341 |
| 10 Liabilities with matching interdependent assets | - | - | - | - | - |
| 11 Other liabilities | - | 25,134 | - | 466 | 466 |
| 12 NSFR derivative liabilities | | | 5,266 | | |
| 13 All other liabilities and equity not included in the above categories | - | 19,868 | - | 466 | 466 |
| 14 Total ASF | | | | | 606,774 |
| Required Stable Funding (RSF) Item | | | | | |
| 15a) Total NSFR (High quality liquid assets - HQLA) | | | | | 8,786 |
| 15b) Alternate Liquid Assets (ALA) | | | | | - |
| 15c) Reserve Bank of New Zealand (RBNZ) securities | | | | | 365 |
| 16 Deposits held at other financial institutions for operational purposes | - | - | - | - | - |
| 17 Performing loans and securities | 851 | 58,723 | 43,109 | 584,244 | 485,098 |
| 18 Performing loans to financial institutions secured by Level 1 HQLA | 687 | 6,146 | - | - | 1,302 |
| 19 Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions | 164 | 3,892 | 5,898 | 10,963 | 14,661 |
| 20 Performing loans to nonfinancial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and public sector entities (PSEs), of which: | - | 41,075 | 29,418 | 129,158 | 144,811 |
| 21 With a risk weight of less than or equal to 35% under APS 112 | - | 6 | 215 | 1,096 | 822 |
| 22 Performing residential mortgages, of which: | - | 7,025 | 7,292 | 438,960 | 319,424 |
| 23 With a risk weight equal to 35% under APS 112 | - | 6,418 | 6,652 | 386,494 | 271,383 |
| 24 Securities that are not in default and do not qualify as HQLA, including exchange-traded equities | - | 584 | 501 | 5,164 | 4,901 |
| 25 Assets with matching interdependent liabilities | - | - | - | - | - |
| 26 Other assets: | 11,554 | 23,935 | 576 | 17,945 | 37,930 |
| 27 Physical traded commodities, including gold | - | | | | - |
| 28 Assets posted as initial margin for derivative contracts and contributions to default funds of central counterparties (CCPs) | | | 1,710 | | 1,454 |
| 29 NSFR derivative assets | | | 8,625 | | 3,359 |
| 30 NSFR derivative liabilities before deduction of variation margin posted | | | 11,089 | | 2,218 |
| 31 All other assets not included in the above categories | 11,554 | 2,512 | 576 | 17,945 | 30,900 |
| 32 Off-balance sheet items | | | 184,461 | | 11,784 |
| 33 Total RSF | | | | | 543,962 |
| 34 Net Stable Funding Ratio (%) | | | | | 111.5% |

¹ Calculated as total available stable funding divided by total required stable funding as at 30 September 2019.

Pillar 3 report
Net stable funding ratio

| 30 June 2019 \$m | Unweighted value by residual maturity | | | | Weighted value | |
|--|---|-------------------|----------|---------|----------------|---------|
| | No < 6 months maturity | 6 months to < 1yr | > 1 year | | | |
| Available Stable Funding (ASF) Item | | | | | | |
| 1 | Capital | 78,936 | - | - | - | 78,936 |
| 2 | Regulatory capital | 78,936 | - | - | - | 78,936 |
| 3 | Other capital instruments | - | - | - | - | - |
| 4 | Retail deposits and deposits from small business customers | 216,514 | 106,146 | 486 | 287 | 298,216 |
| 5 | Stable deposits | 109,608 | 32,319 | 25 | 25 | 134,880 |
| 6 | Less stable deposits | 106,905 | 73,827 | 461 | 262 | 163,336 |
| 7 | Wholesale funding | 91,827 | 170,648 | 44,389 | 133,522 | 224,861 |
| 8 | Operational deposits | 49,585 | - | - | - | 24,792 |
| 9 | Other wholesale funding | 42,242 | 170,648 | 44,389 | 133,522 | 200,069 |
| 10 | Liabilities with matching interdependent assets | - | - | - | - | - |
| 11 | Other liabilities | - | 23,407 | 260 | 279 | 409 |
| 12 | NSFR derivative liabilities | - | - | 4,919 | - | - |
| 13 | All other liabilities and equity not included in the above categories | - | 18,488 | 260 | 279 | 409 |
| 14 | Total ASF | | | | | 602,423 |
| Required Stable Funding (RSF) Item | | | | | | |
| 15a) | Total NSFR (High quality liquid assets - HQLA) | | | | | 8,649 |
| 15b) | Alternate Liquid Assets (ALA) | | | | | - |
| 15c) | Reserve Bank of New Zealand (RBNZ) securities | | | | | 338 |
| 16 | Deposits held at other financial institutions for operational purposes | - | - | - | - | - |
| 17 | Performing loans and securities | 779 | 58,799 | 38,306 | 588,932 | 487,399 |
| 18 | Performing loans to financial institutions secured by Level 1 HQLA | 730 | 4,375 | - | - | 1,167 |
| 19 | Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions | 49 | 3,810 | 4,761 | 10,605 | 13,607 |
| 20 | Performing loans to nonfinancial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and public sector entities (PSEs), of which: | - | 42,791 | 26,630 | 130,500 | 145,434 |
| 21 | With a risk weight of less than or equal to 35% under APS 112 | - | 257 | 442 | 1,006 | 1,003 |
| 22 | Performing residential mortgages, of which: | - | 6,696 | 6,649 | 443,335 | 322,709 |
| 23 | With a risk weight equal to 35% under APS 112 | - | 6,120 | 6,054 | 388,593 | 272,680 |
| 24 | Securities that are not in default and do not qualify as HQLA, including exchange-traded equities | - | 1,127 | 266 | 4,491 | 4,482 |
| 25 | Assets with matching interdependent liabilities | - | - | - | - | - |
| 26 | Other assets: | 11,578 | 21,217 | 577 | 18,281 | 36,633 |
| 27 | Physical traded commodities, including gold | - | - | - | - | - |
| 28 | Assets posted as initial margin for derivative contracts and contributions to default funds of central counterparties (CCPs) | - | - | 1,445 | - | 1,228 |
| 29 | NSFR derivative assets | - | - | 6,926 | - | 2,007 |
| 30 | NSFR derivative liabilities before deduction of variation margin posted | - | - | 10,551 | - | 2,110 |
| 31 | All other assets not included in the above categories | 11,578 | 2,295 | 577 | 18,281 | 31,287 |
| 32 | Off-balance sheet items | | | 185,176 | | 11,770 |
| 33 | Total RSF | | | | | 544,790 |
| 34 | Net Stable Funding Ratio (%) | | | | | 110.6% |

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal and regulatory risk but excludes strategic risk. Westpac's operational risk definition is aligned to APS115 Capital Adequacy: Advanced Measurement Approaches to Operational Risk (AMA).

Approach

Westpac has been accredited to use the AMA in accordance with APS115. Westpac's operational risk is measured and managed in accordance with the policies and processes defined in its Operational Risk Management Framework.

Westpac's Operational Risk Management Framework

The Operational Risk Management Framework outlines our approach to the:

- identification, measurement and management of operational risks that may impede Westpac's ability to achieve its strategic objectives and vision;
- identification and escalation of operational risk incidents in order to mitigate potential financial loss, regulatory impacts and reputational damage that may impact shareholders, the community, and employees; and
- calculation of operational risk capital.

The key components of Westpac's operational risk management framework are listed below:

Governance - The governance structure provides clearly defined roles and responsibilities for overseeing and reviewing operational risk exposure and its management.

The Board and BRCC are supported by committees, including RISKCO, that monitor the Group's operational risk profile and the effectiveness of operational risk management practices, including operational risk capital.

Risk and Control Management (RCM) - The RCM process provides a structured approach both at a Divisional and Business Unit level for the identification, assessment and management of operational risks that could prevent Westpac from meeting its strategic and business objectives.

Issue and Action Management - The Issue and Action Management process encompasses the identification and management of issues, which relate to control deficiencies or gaps, to ensure that they are effectively addressed through action plans.

Key Indicators (KIs) - The framework defines requirements and processes for KIs, which are objective measures used by management to monitor the risk and control environment.

Incident Management - Incident management involves identifying operational risk incidents, capturing them in the Group's operational risk system and escalating them to appropriate levels of management. Early identification and ownership supports the ability to mitigate any immediate impacts, address the root causes, and devise management actions required to strengthen the control environment.

Data - The framework includes principles and processes to ensure the integrity of operational risk data used to support management decision-making and calculate and allocate capital. The principles apply to the governance, input and capture, reconciliation and validation, reporting and storage of operational risk data. Operational risk data is subject to independent validation on a regular basis.

Scenario Analysis - Scenario analysis is used to assess the impacts of severe but plausible loss events and is an input to the calculation of operational risk capital.

Operational Risk in Projects - The framework defines requirements for understanding and managing the operational risk implications of projects.

Reporting - Regular reporting of operational risk information to governance bodies and senior management is used to support timely and proactive management of operational risk and enable transparent and formal oversight of the risk and control environment.

Controls Assurance - The framework defines the process and requirements for providing assurance over the effectiveness of the operational risk control environment, including the testing and assessment of the design and operating effectiveness of controls.

AMA capital model overview

Operational risk regulatory capital is calculated on a quarterly basis. Westpac's operational risk capital is based on three data sources:

- Internal Loss Data – operational risk losses experienced by Westpac;
- External Loss Data – operational risk losses experienced by other financial institutions; and
- Scenario Data – potential losses from severe but plausible events relevant to Westpac.

These data sources together represent the internal and external operational risk profile, across the spectrum of operational risk losses, from both historical and forward-looking perspectives. The model combines these data sources to produce a loss distribution.

Expected loss offsets and risk mitigation

No adjustments or deductions are currently made to Westpac's measurement of operational risk regulatory capital for the mitigating impacts of insurance or expected operational risk losses.

Operational Risk regulatory capital and risk weighted assets

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|---|----------------------|------------------|----------------------|
| Advanced measurement approach | 2,549 | 2,491 | 2,529 |
| Standardised approach overlay | 765 | 600 | 600 |
| Culture, Governance & Accountability Review overlay | 500 | - | - |
| Total capital required | 3,814 | 3,091 | 3,129 |
| Risk weighted assets | 47,680 | 38,641 | 39,113 |

Equity risk is defined as the potential for financial loss arising from movements in equity values. The disclosures in this section exclude investments in equities made by Westpac subsidiaries outside the regulatory Level 2 group.

Structure and organisation

Portfolio and transactional limits for Westpac's direct equity investments are governed by various supporting policies and delegated approval limits. Where appropriate, the BRCC (under delegation from the Westpac Board) will consider and approve risks beyond management's approval authority. The BRCC also approves the Equity Risk Management framework.

MARCO approves sub-limits of the BRCC approved Trading Book VaR limit for Treasury and Financial Markets (including the equity trading business in Business division). Any equity Trading Book activity is captured under these limits.

Approach

Westpac has established a comprehensive set of policies defining the management of equity risk. These policies are reviewed and approved periodically (in most cases annually).

Risk mitigation

Westpac does not use financial instruments to mitigate its exposure to equities in the banking book.

Banking book positions

Hybrid equity underwriting and equity warehousing risk - As a financial intermediary Westpac underwrites listed and unlisted hybrid equity securities.

Investment securities - Westpac undertakes, as part of the ordinary course of business, certain investments in strategic equity holdings and over time the nature of underlying investments will vary.

Measurement of equity securities - Equity securities are generally carried at their fair value. Fair value for equities that have a quoted market price (in an active market) is determined based upon current bid prices. If a market for a financial asset is not active, fair value is determined based upon a valuation technique. This includes the use of recent arms-length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants to price similar instruments. In the event that the fair value of an unlisted security cannot be measured reliably, these investments are measured at cost.

Where the investment is held for long term strategic purposes, these investments are accounted for either at fair value through other comprehensive income (OCI), fair values through profit and loss, or equity accounted for and recognised as a share in associates.

Other related matters

- Fair value should not differ to the listed stock price. Should a listed stock price not be available, fair value is estimated using the valuation techniques referred to above. The book value of certain unlisted investments for which active markets do not exist are measured at cost because cost is considered to be a reasonable approximation of fair value.
- The equity method of accounting is used for investments in Associates. Associates are entities in which the Group has significant influence, but not control, over the operating and financial policies.

Risk reporting

Westpac manages equity risk in two ways, VaR limits and investment limits:

- A VaR limit (in conjunction with structural limits) is used to manage traded equity. This limit is a sub-limit of the MARCO approved VaR limit for Financial Markets trading activities. Equity trading activity is overseen by the independent Market Risk function applying the same controls used for monitoring other trading book activities in Financial Markets and Treasury; and
- Investment exposures are reported annually to MARCO.

Pillar 3 report

Equity risk

Book value of equity exposures

| | 30 September | 31 March | 30 September |
|--|--------------|----------|--------------|
| \$m | 2019 | 2019 | 2018 |
| Listed equity exposures (publicly traded) | 328 | 383 | 353 |
| Unlisted equity exposures (privately traded) | 97 | 98 | 217 |
| Total book value of equity exposures | 425 | 481 | 570 |

Gains/losses

| | 30 September | 31 March | 30 September |
|---|--------------|----------|--------------|
| \$m | 2019 | 2019 | 2018 |
| Cumulative realised gains (losses) | (2) | 1 | 9 |
| Total unrealised gains (losses) through profit & loss | (72) | (29) | (75) |
| Total unrealised gains (losses) through equity | - | - | - |
| Total latent revaluation gains (losses) | - | - | - |

Pillar 3 report

Interest rate risk in the banking book (IRRBB)

Interest Rate Risk in the Banking Book (IRRBB) is the risk to interest income arising from a mismatch between the duration of assets and liabilities that arises in the normal course of banking activities.

Approach

The banking book activities that give rise to market risk include lending activities, balance sheet funding and capital management. Interest rate risk, basis risk, currency risk and funding and liquidity risk are inherent in these activities. Treasury's Asset & Liability Management (ALM) unit is responsible for managing market risk arising from Westpac's banking book activity.

All material regions, business lines and legal entities are included in Westpac's IRRBB framework.

Model accreditation has been granted by APRA for the use of an internal model for the determination of IRRBB regulatory capital. Under the model, regulatory capital is primarily derived from a VaR measure using 6 years of historical data with a scaled 1 year, 99th percentile, one-tailed confidence interval. A standardised calculation of credit spread risk is added to the VaR regulatory capital measure.

Asset and liability management

The ALM unit manages the structural interest rate mismatch associated with the transfer priced balance sheet, including the investment of Westpac's capital to its agreed benchmark duration. A key risk management objective is to achieve reasonable stability of Net Interest Income (NII) over time. These activities are performed under the oversight of ALCO and the Market Risk team.

Net Interest Income sensitivity

NII sensitivity is managed in terms of the net interest income-at-risk (NaR) modelled over a set time horizon using defined scenarios for movements in wholesale market interest rates. The NII measurement framework combines the underlying statement of financial position data with assumptions about runoff and new business, expected repricing behaviour and changes in wholesale market interest rates. The interest rate scenarios modelled include those projected using 100 and 200 basis point shifts up and down from current market yield curves.

A comparison between the NII outcomes from these modelled scenarios indicates the sensitivity to interest rate changes. On and off-balance sheet instruments are then used to manage this interest rate risk.

NaR limit

The BRCC has approved a NaR limit. This limit is managed by the Group Treasurer and is expressed as a defined basis point shock over a one year risk horizon. This limit is monitored by the Market Risk team.

VaR limit

The BRCC has also approved an interest rate VaR limit for ALM activities. This limit is managed by the Group Treasurer and monitored by the Market Risk team. Additionally, the BRCC and the Market Risk team set structural risk limits to prevent undue concentration of risk

Structural foreign exchange rate risk

Structural foreign exchange rate risk results from the generation of foreign currency denominated earnings and from Westpac's capital deployed in offshore branches and subsidiaries, where it is denominated in currencies other than Australian dollars. The Australian dollar equivalent of offshore earnings and capital is subject to change as exchange rates fluctuate, which could introduce significant variability to Westpac's reported financial results. ALCO provides oversight of the appropriateness of foreign exchange hedges on earnings and capital.

Risk reporting

Interest rate risk in the banking book risk measurement systems include front office product systems, which capture all treasury funding and derivative transactions; the transfer pricing system, which captures all retail and other business transactions; and non-traded Interest Rate Risk systems, which calculate amongst other things, ALM VaR and NaR.

Daily monitoring of market risk exposure against VaR and structural risk limits is conducted independently by the Market Risk team, with NaR monitored on a monthly basis. Management reports detailing structural positions and VaR are produced and distributed daily for use by dealers and management across all stakeholder groups. Quarterly reports are produced for the senior management market risk forums of RISKCO and BRCC to provide transparency of material market risks and issues.

Pillar 3 report

Interest rate risk in the banking book (IRRBB)

Risk mitigation

Market risk arising in the banking book stems from the ordinary course of banking activities, including structural interest rate risk (the mismatch between the duration of assets and liabilities) and capital management. Hedging Westpac's exposure to interest rate risk is undertaken using derivatives. The hedge accounting strategy adopted utilises a combination of the cash flow, fair value and net investment hedge approaches. Some derivatives held for economic hedging purposes do not meet the criteria for hedge accounting as defined under AASB 139 Financial Instruments: Recognition and Measurement and therefore are accounted for in the same way as derivatives held for trading.

The same controls used to monitor traded market risk allow for continuous monitoring by management.

Change in economic value of a sudden upward and downward movement in interest rates

| 30 September 2019 \$m | 200bp parallel increase | 200bp parallel decrease |
|--------------------------|----------------------------|----------------------------|
| AUD | 67.9 | (24.0) |
| NZD | 2.2 | 14.6 |
| USD | 70.7 | (73.0) |
| Total | 140.8 | (82.4) |

| 31 March 2019 \$m | 200bp parallel increase | 200bp parallel decrease |
|----------------------|----------------------------|----------------------------|
| AUD | (560.1) | 518.4 |
| NZD | 18.6 | (6.2) |
| USD | 7.5 | (11.5) |
| Total | (534.0) | 500.7 |

| 30 September 2018 \$m | 200bp parallel increase | 200bp parallel decrease |
|--------------------------|----------------------------|----------------------------|
| AUD | (104.5) | 122.4 |
| NZD | (28.5) | 31.6 |
| USD | 20.7 | (29.7) |
| Total | (112.3) | 124.3 |

VaR results for non-traded interest rate risk¹

| \$m | For the 6 months ended 30 September 2019 | For the 6 months ended 31 March 2019 | For the 6 months ended 30 September 2018 |
|------------|---|---|---|
| | High | 37.3 | 31.8 |
| Low | 25.2 | 19.4 | 23.2 |
| Average | 32.4 | 23.2 | 28.4 |
| Period end | 34.1 | 30.8 | 23.2 |

Interest rate risk in the banking book regulatory capital and risk weighted assets

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|------------------------|----------------------|------------------|----------------------|
| Total capital required | 42 | 566 | 1,039 |
| Risk weighted assets | 530 | 7,076 | 12,989 |

¹ IRRBB VaR includes interest rate risk, credit spread risk in liquid assets and other basis risks as used for internal management purposes.

Employees subject to the remuneration disclosure requirements under APS 330 Attachment G are:

- Senior managers¹: There are 29 employees identified by the Westpac Group Fit & Proper Policy as responsible persons. These employees include the most senior executives of Westpac and other senior employees with particular management responsibilities as set out under paragraph 25 of APRA Prudential Standard CPS 520 Fit and Proper; and
- Material risk takers: In addition to the senior managers, there are 10 employees who have been assessed as having the ability to affect the financial soundness of Westpac as an Authorised Deposit-taking Institution. These are employees with senior accountability and authority who can influence Westpac's capital and/or liquidity, take operational risk, influence compliance risk, influence financial crime risk, influence insurance risk, take market risk positions, and/or approve large credit exposures or programs.

Qualitative disclosures

Westpac Group Remuneration Policy

The Group Remuneration Policy sets out the mandatory requirements to be reflected in the design and management of remuneration arrangements across Westpac. Westpac's vision is to be one of the world's great service companies, helping our customers, communities and people to prosper and grow. The policy supports Westpac's vision by requiring the design and management of remuneration to align with stakeholder interests, support long-term financial soundness and encourage prudent risk management.

The policy applies to all legal entities, business units and employees of Westpac and its related bodies corporate² (except temporary and casual employees).

The policy is reviewed by the Board Remuneration Committee (BRC) on a regular basis. The policy was last approved by the Westpac Board in May 2018. The policy was updated and reviewed by the BRC in September 2019 to include amendments in relation to Westpac's approach to remuneration adjustments, amendments to the arrangements for front line staff (including the addition of a requirement for an annual review of the design and implementation of remuneration systems) and other minor administrative updates.

Reward strategy and framework

Westpac's remuneration strategy is designed to attract and retain talented employees, by rewarding them for achieving high performance and delivering superior long term results for our customers and shareholders, while adhering to sound risk management and governance principles.

Senior managers and material risk takers are rewarded based on a total reward framework which is designed to:

- align remuneration with customer and shareholder interests;
- support an appropriate risk culture and employee conduct;
- differentiate pay for behaviour and performance in line with our vision and strategy;
- provide market competitive and fair remuneration;
- enable recruitment and retention of talented employees;
- provide the ability to risk adjust remuneration; and
- be simple, flexible and transparent.

For senior managers and material risk takers at or above the General Manager level, the total reward framework has three components: fixed remuneration, Short Term Variable Reward (STVR) and Long Term Variable Reward (LTVR), as outlined in the table below. The total reward framework is benchmarked against other financial services companies both in Australia and internationally, as relevant.

¹ The senior manager definition utilised in these disclosures reflects the APRA reference to "responsible person" under paragraph 57(a) of Prudential Standard CPS 510 Governance. The Westpac equivalent is the CEO, Group Executives and certain General Managers designated as responsible persons.

² This policy does not extend to any related bodies corporate which are separately listed on the Australian Securities Exchange.

| | Fixed remuneration | Variable reward | |
|----------|---|--|---|
| | | STVR | LTVR |
| Purpose | Attract and retain employees. | Ensure a portion of remuneration is variable and at-risk, linked to the delivery of agreed plan targets for financial and non-financial measures that support Westpac's strategic priorities. | Align accountability and remuneration with the long-term interests of shareholders. |
| Delivery | Fixed remuneration comprises cash salary, salary sacrificed items, and employer superannuation contributions. | <p>STVR is awarded in cash and restricted shares¹ based on an assessment of performance over the preceding year. Performance is assessed against a balanced scorecard comprising:</p> <ul style="list-style-type: none"> • financial and non-financial measures tied to the Group's strategic priorities; and • a modifier to support adjustment of the outcome, upwards or downwards (including to zero), for behaviour, risk and reputation matters, and any other matters as determined by the Board. <p>Restricted shares vest in equal portions subject to continued service and adjustment. The maximum STVR opportunity for these employees is capped.</p> | <p>LTVR comprises:</p> <ul style="list-style-type: none"> • for Group Executives, performance share rights which vest after four years subject to the achievement of Total Shareholder Return (TSR) and Return on Equity (ROE) performance hurdles, continued service and adjustment; and • for General Managers, restricted shares or share rights without performance hurdles, subject to continued service and adjustment. |

Eligible employees may receive an annual award of Westpac ordinary shares up to the value of \$1,000 under the Employee Share Plan. Employees who received an equity award during the year, for example, as deferred STVR or LTVR, are not eligible to receive an Employee Share Plan award for that year.

The target mix of fixed and variable reward varies across employees and groups of employees. Factors that can influence the mix include the role type, regulatory requirement of the role, level of responsibility of the individual, market benchmarks and performance.

Fixed remuneration

Fixed remuneration is aligned to the market and reviewed annually. It takes into account the size, responsibilities and complexity of the role, as well as the skills and experience of the employee.

Fixed remuneration comprises:

- cash salary;
- salary sacrificed items; and
- superannuation or superannuation equivalent contributions for employees in Australia, New Zealand and some other countries in which we operate.

Variable reward

Variable reward is designed to:

- encourage employee conduct aligned to customer interests;
- support Westpac's long term financial soundness and risk management framework;
- align remuneration with prudent risk-taking and allow for adjustments to reflect the outcomes of business activities, the risks related to business activities (taking account of the cost of the associated capital, where relevant) and the time necessary for outcomes to be reliably measured;
- allow for an adjustment by an amount that is proportionate to the failure of an Accountable Person² to comply with their accountability obligations under the Banking Executive Accountability Regime; and
- reflect Australian and international regulatory requirements.

There are two forms of variable reward:

Short Term Variable Reward

- Performance is measured against risk-adjusted financial and non-financial measures that support the Group's strategy to determine the size of the award.

¹ Deferred STVR is awarded in unhurdled share rights to some employees outside Australia.

² As defined in the Banking Act 1959 excluding Non-executive Directors.

- STVR is awarded in cash and, if STVR is above the deferral thresholds, a portion of the STVR is allocated as restricted shares or unhurdled share rights. Information on the deferral framework is set out in the table below.

Long Term Variable Reward

- The CEO and Group Executives receive annual LTVR awards in the form of performance share rights which vest after four years subject to the achievement of performance hurdles, continued service and adjustment.
- The CEO and Group Executives only receive value from their LTVR awards where vesting occurs. The two performance hurdles for the grants of performance share rights allocated in December 2018 are relative TSR and ROE.
- A performance share right is not a Westpac share and does not attract the payment of dividends.
- Senior managers and material risk takers at the General Manager level receive annual LTVR awards in the form of restricted shares under the Restricted Share Plan or unhurdled share rights under the Westpac Performance Plan.

The size of the award is set with reference to market benchmarks, individual performance over time, succession potential and key skills.

Employees are required to comply with risk management and compliance requirements as they apply to their particular role and business. Failure to meet these requirements will impact remuneration, including eligibility for a fixed pay adjustment and variable reward participation.

Deferral

All employees who receive an STVR award above a certain threshold have a portion of the award deferred. Deferral arrangements depend on the value of the award and the level and type of role. The table below sets out the variable reward deferral arrangements for senior managers and material risk takers.

| Role Type | Deferral Arrangement ¹ |
|---|--|
| CEO and Group Executives | <ul style="list-style-type: none"> • 50% of any STVR is deferred equally over two years |
| General Managers | <ul style="list-style-type: none"> • 40% of any STVR is deferred equally over two years |
| General Managers in Westpac Institutional Bank and Treasury | <ul style="list-style-type: none"> • 40% of any STVR is deferred for four years • 50% deferral for portion of allocation above \$500,000, vesting in full after four years |
| Westpac Institutional Bank and Treasury employees | <ul style="list-style-type: none"> • 25% deferral where STVR allocation is \$150,000 or greater, vesting equally over three years • 50% deferral for portion of allocation above \$500,000, vesting equally over three years • 70% deferral for portion of allocation above \$2,000,000, vesting equally over three years |
| Other employees | <ul style="list-style-type: none"> • 25% deferral where STVR allocation is \$150,000 or greater, vesting equally over two years • 50% deferral for portion of allocation above \$500,000, vesting equally over two years • 70% deferral for portion of allocation above \$2,000,000, vesting equally over two years |

STVR deferral periods are set within the context of the market and the overall Group risk profile. The STVR deferral period for employees in Westpac Institutional Bank and Treasury is longer than the rest of the Group.

STVR is deferred into equity in the form of restricted Westpac ordinary shares (for Australian based employees) or Westpac share rights (for employees outside Australia).

By deferring a portion of the STVR as restricted equity, STVR awards are better aligned with the interests of shareholders as the ultimate value of the deferred portion is tied to the share price at the end of the restriction period.

The deferral framework provides the ability to reduce unvested STVR, including to zero, if:

¹ Thresholds shown in dollars apply to Australia and New Zealand.

- having regard to circumstances or information which has come to light after the grant of the award, all or part of the initial award was not justified;
- necessary to protect the financial soundness of Westpac or to respond to significant unexpected or unintended consequences that were not foreseen; and/or
- an Accountable Person has failed to comply with their accountability obligations under the BEAR.

Remuneration governance

The Group Remuneration Policy is supported by an established governance structure, plans and frameworks that are designed to support remuneration decision making across the Group.

Board

The Board provides strategic guidance for the Group and has oversight of management. The Board has overall accountability for reviewing and approving remuneration for select groups of employees.

Without limiting its role, the Board approves (following recommendation from the Board Remuneration Committee) performance targets for the CEO, the size of variable reward pools, remuneration (including variable reward targets and performance outcomes) for the CEO, Group Executives, any other Accountable Persons under the Banking Executive Accountability Regime (BEAR), other persons whose activities in the Board's opinion affect the financial soundness of the Group, any other person specified by the Australian Prudential Regulation Authority and any other person the Board determines.

The Board has the discretion to defer, adjust or withdraw aggregate and individual variable reward.

Further detail is contained in the Board and Committee Charters which are available on Westpac's website.

Board Remuneration Committee

The Board Remuneration Committee assists the Board to fulfil its remuneration responsibilities to shareholders by monitoring the remuneration policies and practices of the Group and their effectiveness, external remuneration practices, market expectations and regulatory requirements in Australia and globally. The Board Remuneration Committee reviews and makes recommendations to the Board in relation to the individual remuneration levels of individuals outlined above, STVR and LTVR plans and outcomes for the Group Executive and any other BEAR Accountable Persons as well as performance goals and objectives relevant to the remuneration of the CEO and any and all equity based plans.

In carrying out its duties, the Board Remuneration Committee accesses risk and financial control personnel and engages external advisors who are independent of management.

Further detail is contained in the Board Remuneration Committee Charter which is available on Westpac's website.

Members of the Board Remuneration Committee are independent Non-executive Directors.

There were six Board Remuneration Committee meetings during the financial year ended 30 September 2019 (FY19).

The FY19 Board Remuneration Committee Chairman fee was \$63,800 and the FY19 base fee for Board Remuneration Committee members was \$29,000.

Interaction with other Board Committees

The Chairman of the Board Risk & Compliance Committee is also a member of the Board Remuneration Committee. Members of the Board Remuneration Committee are all members of the Board Risk & Compliance Committee. The cross membership of both Committees supports alignment between risk and reward.

The Board Remuneration Committee seeks feedback from and considers matters raised by the Board Risk & Compliance Committee and Board Audit Committee with respect to remuneration outcomes, adjustments to remuneration in light of relevant matters and alignment of remuneration with the risk management framework.

Management remuneration oversight committees

Divisional remuneration oversight committees consider areas of risk within the divisions and consider potential implications for remuneration. These committees report to the Group Remuneration Oversight Committee which in turn considers consistency of remuneration across the Group and provides information to the Board Remuneration Committee and Board for review and decision-making as appropriate.

During the financial year, remuneration governance arrangements were reviewed and changes were made to the Terms of Reference for the Group Remuneration Oversight Committee. This included an added responsibility for the Group Remuneration Oversight Committee to review the design and implementation of remuneration systems for front line staff, annually, in line with Recommendation 5.4 from the Royal Commission.

Remuneration consultants

In 2019, the Board retained Guerdon Associates as its independent consultant to provide specialist information on executive remuneration and other remuneration matters. The services were provided directly to the Board Remuneration Committee independent of management. The Chairman of the Board Remuneration Committee oversees the engagement and associated costs. Work undertaken by Guerdon Associates during 2019 included the provision of information relating to the benchmarking of Non-executive Director, CEO and Group Executive remuneration.

In 2019, no remuneration recommendations, as prescribed under the Corporations Act, were made by Guerdon Associates.

Independence of risk and financial control employees

The Group follows a process of 'two-up' approval for all remuneration decisions. This means that remuneration is approved by the next most senior person above the employee's manager.

This concept is also reflected in our requirement for the Board, based on recommendations from the Board Remuneration Committee, to approve performance outcomes and remuneration for specified groups including the CEO and Group Executives and other persons whose activities in the Board's opinion may affect the financial soundness of the Group and any other person specified by APRA.

To supplement the 'two-up' approval requirement, variable reward and scorecards for risk and financial control employees at the General Manager level must be reviewed by the respective Group Executive, i.e. the Chief Risk Officer, or the Chief Financial Officer to ensure independence is not compromised.

Variable reward for risk and financial control employees below General Manager level must also be reviewed by the respective Risk/Compliance/Finance function General Managers to ensure they are rewarded independently of the businesses they oversee.

Remuneration and risk

Westpac's remuneration strategy, total reward framework, policies and practices reflect the sound risk management that is fundamental to the way the Group operates. Westpac integrates risk management into remuneration by designing and managing arrangements in a manner that encourages behaviour that supports our long term financial soundness and risk management framework.

The performance of the Group and each division is reviewed and measured with reference to how risk is managed in line with Westpac's Risk Appetite Statement and the results of this review and measurement influence remuneration outcomes. The key risks that are considered when implementing remuneration measures include capital, credit, market, equity, liquidity, insurance, risk culture, reputation and sustainability, conduct, operational and compliance risk and financial crime.

The deferral framework provides consistency across the Group and enhances our remuneration framework from a risk management perspective. The deferral framework provides the Board with the ability to adjust all forms of unvested deferred variable reward downwards, including to zero, if having regard to circumstances or information which has come to light after the grant of the deferred equity or cash, all or part of the initial award was not justified.

In addition, failure to meet mandatory risk management and compliance requirements impacts eligibility for a fixed pay adjustment and variable reward participation, and may result in disciplinary action and/or termination of employment.

Variable reward pool

Each year, the Board determines the size of the variable reward pool which funds variable reward outcomes across the Group. This is based on the Group's performance for the year and an assessment of how profit should be shared among shareholders and employees while retaining sufficient capital for growth.

To determine the variable reward pool a range of financial and risk measures are used. The primary financial indicator used is economic profit, which measures cash earnings adjusted for a capital charge. A range of other metrics also play a significant role in determining the VR pool, including cash earnings, return on equity, cash EPS and dividends. A broad range of financial and non-financial risk measures and customer outcomes may also be taken into account when allocating the Group variable reward pool.

Scorecards

STVR awards are determined with reference to an assessment of performance.

For FY19, the CEO, Group Executives and General Managers performance was assessed against a balanced scorecard split into two sections.

- Focus areas: This includes consideration of financial and non-financial measures aligned to Westpac’s key strategic priorities to support an initial scorecard result. In assessing outcomes for each focus area, a number of factors are taken into account. For example:
 - matters not known or not relevant at the beginning of the performance period which are relevant to the under or over performance of the employee over the performance period;
 - the degree of difficulty associated with achieving the targets that had been set in the scorecard (and the context of those targets);
 - whether the budgetary assumptions that were present when performance targets were set remain correct (and whether the financial environment is better or worse compared with those assumptions); and
 - comparisons with the performance of Westpac’s main competitors having regard to major shareholder and customer benchmarks as well as the composition and/or consistency of financial result performance.
- Modifier: This includes consideration of significant matters not covered in the focus areas, including behaviour, risk and reputation measures, and people management matters, and any other matters as determined by the Board, as a tool to support the adjustment of the overall scorecard result, upwards or downwards (including to zero).

The table below sets out the focus areas of the Group balanced scorecard for FY19 which forms the CEO scorecard.

| Category | Weighting | Examples of measures ¹ |
|--|-----------|---|
| Group financial performance | 40% | <ul style="list-style-type: none"> • Group cash ROE • Group core earnings growth (cash earnings basis) |
| Financial risk management | 7.5% | <ul style="list-style-type: none"> • Performance relative to Group Risk Appetite Statement including as measured by CET1 capital ratio and Deposit to Loan ratio |
| Non-financial risk management | 7.5% | <ul style="list-style-type: none"> • Performance relative to Group Risk Appetite Statement • Audit/compliance issue resolution |
| Customer outcomes | 20% | <ul style="list-style-type: none"> • Improvements in complaints handling |
| Customer service transformation | 15% | <ul style="list-style-type: none"> • Service revolution deliverables |
| Culture and capability | 10% | <ul style="list-style-type: none"> • Workforce Revolution programme delivery |

Westpac’s strategic priorities are cascaded from the CEO’s scorecard to the scorecards of senior managers and material risk takers in combination with other divisional or functional measures which support the Group’s strategic short and long term goals. Weightings and measures reflect individual roles.

Scorecard focus areas for senior managers and material risk takers are consistent with that of the CEO’s:

- Performance measures such as Westpac Group and divisional cash earnings, Return on Tangible Equity, core earnings growth, expense to income and expense management accounted for up to 40% of senior managers’ scorecards.
- Performance measures relating to the Group’s Risk Appetite Statement accounted for 10% to 20% of senior managers’ scorecards. In addition, the CEO and each senior manager are assessed on specific risk measures that may influence any discretionary adjustment to the scorecard.
- Scorecards for material risk takers at the General Manager level also include risk measures related to Financial Risk and Balance Sheet management, along with non-financial risk management in accordance with the Group’s Risk Appetite Statement with a weighting of 15%. Metrics include credit quality measured through stressed assets to total committed exposure, and net customer balance sheet.
- Senior Managers and material risk takers below General Manager level have similar measures however there are no standardised percentage weightings for specific goals.

¹ Individual measures will differ for each senior manager.

Quantitative Disclosures

For FY19, one senior manager and one material risk taker received payments totaling \$1,050,000 and \$360,246 respectively reflecting annual incentives foregone from their previous employers on appointment to Westpac. Two other senior managers received termination payments of \$522,509 and \$36,475 on their termination from Westpac. No senior manager or material risk taker received a guaranteed bonus in FY19.

Deferred remuneration

| \$000 | 30 September 2019 | | | | 30 September 2018 | | | |
|----------------------|--|----------------------------------|-------------------------------------|-------------------------------------|--|----------------------------------|-------------------------------------|-------------------------------------|
| | Total amount outstanding ¹ | Paid out in financial year | Explicit reductions ² | Implicit reductions ³ | Total amount outstanding ¹ | Paid out in financial year | Explicit reductions ² | Implicit reductions ³ |
| Senior managers | 124,084 | 10,301 | (16,583) | - | 121,928 | 10,376 | (14,061) | (18,530) |
| Material risk takers | 21,130 | 5,943 | (1,033) | - | 14,943 | 5,920 | (623) | (2,271) |

Total value of remuneration awards for the current financial year for senior managers and material risk takers⁴

| \$000 | 30 September 2019 | | | | 30 September 2018 | | | |
|--|-------------------|----------|----------------------|----------|-------------------|----------|----------------------|----------|
| | Senior managers | | Material risk takers | | Senior managers | | Material risk takers | |
| | Unrestricted | Deferred | Unrestricted | Deferred | Unrestricted | Deferred | Unrestricted | Deferred |
| Fixed remuneration | | | | | | | | |
| - Cash based ⁵ | 22,191 | - | 6,140 | - | 19,158 | - | 4,519 | - |
| - Shares and share-linked instruments | - | - | - | - | - | - | - | - |
| - Other ⁶ | 1,084 | - | 363 | - | 930 | - | 385 | - |
| Variable remuneration ⁷ | | | | | | | | |
| - Cash based ⁸ | 5,017 | - | 6,225 | - | 9,517 | - | 9,418 | - |
| - Shares and share-linked instruments ⁹ | - | 25,504 | - | 9,297 | - | 19,705 | - | 7,746 |
| - Other | - | - | - | - | - | - | - | - |

¹ Value of unvested holdings at 30 September. All outstanding deferred remuneration is subject to either explicit or implicit adjustments.

² The FY19 explicit adjustment reflects testing of the EPS and TSR hurdles on 1 October 2018. Explicit adjustments may also include malus, clawback or similar reversals or downward revaluations of awards.

³ Implicit adjustments include fluctuations in the value of shares or performance units during the year.

⁴ Prepared in accordance with APS330 Table 22A and accounting standard AASB 2, consistent with the process for the 2019 and 2018 Annual Report.

⁵ Cash based fixed remuneration is the total cost of salary, salary sacrificed benefits (including motor vehicles, parking, etc. and any associated fringe benefits tax) and an accrual for annual leave entitlements.

⁶ Other fixed remuneration relates to post-employment benefits. Senior managers and material risk takers are provided with insurance cover under the Westpac Group Plan at no cost. Superannuation benefits have been calculated consistent with AASB 119.

⁷ 28 of 29 senior managers and all 10 material risk takers received variable reward in respect of FY19. 26 of 29 senior managers and all 10 material risk takers received variable reward in respect of FY18.

⁸ Cash based variable reward reflects annual cash performance awards accrued but not yet paid in respect of the year ended 30 September.

⁹ Shares and share-linked instruments are amortised over the vesting period and the amount shown is the amortisation relating to the reporting year, consistent with the relevant Annual Report.

Pillar 3 report

Appendix I | Regulatory capital reconciliation

Balance Sheet Reconciliation

| 30 September 2019 \$m | Group Balance Sheet | Adjustment | Level 2 Regulatory Balance Sheet | Reconciliation Table Capital Disclosure Template |
|---|------------------------|----------------|-------------------------------------|--|
| Assets | | | | |
| Cash and balances with central banks | 20,059 | (125) | 19,934 | |
| Collateral paid | 5,930 | - | 5,930 | |
| Due from subsidiaries | - | 304 | 304 | |
| Trading securities and financial assets measured at fair value through income statement (FVIS) | 31,781 | (285) | 31,496 | |
| Derivative financial instruments | 29,859 | - | 29,859 | |
| Available-for-sale securities | - | - | - | |
| Investment securities | 73,401 | (87) | 73,314 | |
| Loans | 714,770 | - | 714,770 | |
| Other financial assets | 5,367 | (214) | 5,153 | |
| Current tax assets | - | - | - | |
| Life insurance assets | 9,367 | (9,367) | - | |
| Investments in associates | 129 | - | 129 | |
| Property and equipment | 1,155 | - | 1,155 | |
| Deferred tax assets | 2,048 | (14) | 2,034 | Table a |
| Intangible assets | 11,953 | (346) | 11,607 | Table b |
| Investments in life & general insurance, funds management & securitisation entities | - | 1,540 | 1,540 | Table c |
| Other assets | 807 | (492) | 315 | |
| Total assets | 906,626 | (9,086) | 897,540 | |
| Liabilities | | | | |
| Collateral received | 3,287 | - | 3,287 | |
| Due to subsidiaries | - | 1,032 | 1,032 | |
| Deposits and other borrowings | 563,247 | - | 563,247 | |
| Other financial liabilities | 29,215 | (182) | 29,033 | |
| Derivative financial instruments | 29,096 | - | 29,096 | |
| Debt issues | 181,457 | - | 181,457 | |
| Current tax liabilities | 163 | (163) | - | |
| Life insurance liabilities | 7,377 | (7,377) | - | |
| Provisions | 3,169 | (36) | 3,133 | |
| Deferred tax liabilities | 44 | (31) | 13 | Table a |
| Loan capital | 21,826 | - | 21,826 | Table d and e |
| Other liabilities | 2,238 | (863) | 1,375 | |
| Total liabilities | 841,119 | (7,620) | 833,499 | |
| Equity | | | | |
| Ordinary share capital | 37,508 | - | 37,508 | Row 1 |
| Treasury shares and RSP treasury shares | (553) | - | (553) | Table f |
| Reserves | 1,311 | (65) | 1,246 | Table g |
| Retained Profits | 27,188 | (1,407) | 25,781 | Row 2 |
| Non-controlling interests | 53 | 5 | 58 | |
| Total equity | 65,507 | (1,467) | 64,040 | |

Pillar 3 report

Appendix I | Regulatory capital reconciliation

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|---|----------------------|--|
| Table a | | |
| Deferred Tax Assets | | |
| Total Deferred Tax Assets per level 2 Regulatory Balance Sheet | 2,034 | |
| Deferred tax asset adjustment before applying prescribed thresholds | 2,034 | Row 26e |
| Less: Amounts below prescribed threshold - risk weighted | (2,034) | Row 75 |
| Total per Capital Disclosure Template - Deferred Tax Asset | - | Row 21 / 25 |

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|--|----------------------|--|
| Table b | | |
| Goodwill and other intangible assets | | |
| Total Goodwill and Intangibles Assets per level 2 Regulatory Balance Sheet | 11,607 | |
| Less: Capitalised Software Disclosed Under Intangibles | (2,019) | Row 9 |
| Total per Capital Disclosure Template - Goodwill | 9,588 | Row 8 |

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|---|----------------------|--|
| Table c | | |
| Equity Investments | | |
| Significant Investment in financial entities | 332 | |
| Equity Investments in non-consolidated subsidiaries | 1,540 | |
| Total Significant Investment in financial entities | 1,872 | Row 73 |
| Non-significant Investment in financial entities | 25 | Row 72 |
| Total Investments in financial institutions | 1,897 | Row 26d |
| Investment in commercial entities | 68 | Row 26g |
| Total Equity Investments before applying prescribed threshold | 1,965 | |
| Less: Amounts below prescribed threshold | (1,965) | |
| Total per Capital Disclosure Template - Equity Investments | - | Row 18/ 19/ 23 |

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|--|----------------------|--|
| Table d | | |
| Additional Tier 1 Capital | | |
| Total Loan Capital per Level 2 Regulatory Balance Sheet | 21,826 | |
| Less: Tier 2 Capital Instruments Reported Below | (12,502) | |
| Add: Capitalised Issue Costs for Additional Tier 1 Capital Instruments ¹ | 58 | |
| Less: Fair Value Adjustment ² | (83) | |
| Total per Capital Disclosure Template - Tier 1 Capital | 9,299 | Row 36 |
| Additional Tier 1 Capital included in Regulatory Capital | | |
| Westpac Capital Notes 2 | 1,311 | |
| Westpac Capital Notes 3 | 1,324 | |
| Westpac Capital Notes 4 | 1,702 | |
| Westpac Capital Notes 5 | 1,690 | |
| Westpac Capital Notes 6 | 1,423 | |
| SEC Registered Capital Securities | 1,849 | |
| Total Basel III complying instruments | 9,299 | Row 30 |
| Total Basel III non complying instruments | - | Row 33 |
| Total per Capital Disclosure Template - Additional Tier 1 Capital Instruments | 9,299 | Row 36 |

¹ Unamortised issue costs relating to capital instruments are netted off against each instrument in the Balance Sheet. For regulatory capital purposes, these capital instruments are shown gross of unamortised issue costs. The unamortised issue costs are deducted from CET1 as part of capitalised expenses in Row 26f in the capital disclosure template.

² For regulatory capital purposes, APRA requires these instruments to be included as if they were unhedged.

Pillar 3 report

Appendix I | Regulatory capital reconciliation

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|--|----------------------|--|
| Table e | | |
| Tier 2 Capital | | |
| Total Tier 2 Capital per Level 2 Regulatory Balance Sheet | 12,502 | |
| Add: Capitalised Issue Costs for Tier 2 Capital Instruments ¹ | 2 | |
| Less: Fair Value Adjustment ² | (340) | |
| Less: Cumulative amortisation of Tier 2 Capital Instruments | - | |
| Less: Basel III transitional adjustment | - | Row 56c |
| Provisions | 62 | Row 50 / 76 |
| Total per Capital Disclosure Template - Tier 2 | 12,226 | Row 51 |
| Tier 2 Capital included in Regulatory Capital | | |
| CNY1,250 million Westpac Subordinated Notes | 260 | |
| AUD350 million Westpac Subordinated Notes | 350 | |
| SGD325 million Westpac Subordinated Notes | 348 | |
| USD100 million Westpac Subordinated Notes | 148 | |
| AUD700 million Westpac Subordinated Notes | 700 | |
| JPY20,000 million Westpac Subordinated Notes | 275 | |
| JPY10,200 million Westpac Subordinated Notes | 140 | |
| JPY10,000 million Westpac Subordinated Notes | 137 | |
| AUD175 million Westpac Subordinated Notes | 175 | |
| NZD400 million Westpac Subordinated Notes | 371 | |
| USD1,500 million Westpac Subordinated Notes | 2,220 | |
| JPY8,000 million Westpac Subordinated Notes | 110 | |
| JPY13,500 million Westpac Subordinated Notes | 185 | |
| JPY12,000 million Westpac Subordinated Notes | 165 | |
| HKD 600 million Westpac Subordinated Notes | 113 | |
| AUD350 million Westpac Subordinated Notes | 350 | |
| AUD185 million Westpac Subordinated Notes | 185 | |
| AUD250 million Westpac Subordinated Notes | 250 | |
| AUD130 million Westpac Subordinated Notes | 130 | |
| AUD725 million Westpac Subordinated Notes II | 725 | |
| USD1,000 million Westpac Subordinated Notes | 1,469 | |
| USD1,250 million Westpac Subordinated Notes | 1,839 | |
| AUD1,000 million Westpac Subordinated Notes | 1,000 | |
| Total Basel III complying instruments | 11,645 | Row 46 |
| USD352 million Perpetual Floating Rate Notes | 519 | |
| Total Basel III non complying instruments | 519 | |
| Less: Basel III transitional adjustment | - | Row 85 |
| Total Basel III non complying instruments after transitional adjustment | 519 | Row 47 |
| Provisions | 62 | Row 50 / 76 |
| Total per Capital Disclosure Template - Tier 2 Capital Instruments | 12,226 | Row 51 |

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|---|----------------------|--|
| Table f | | |
| Treasury Shares and RSP Treasury Shares | | |
| Total treasury shares per Level 2 Regulatory Balance Sheet | (553) | |
| Less: Treasury Shares not included for Level 2 Regulatory Capital | (22) | |
| Total per Capital Disclosure Template - Treasury Shares | (575) | Row 26a |

| \$m | 30 September 2019 | Capital Disclosure Template Reference |
|---|----------------------|--|
| Table g | | |
| Accumulated Other Comprehensive Income | | |
| Total reserves per Level 2 Regulatory Balance Sheet | 1,246 | |
| Less: Share Based Payment Reserve not included within capital | (94) | |
| Total per Capital Disclosure Template - Accumulated Other Comprehensive Income | 1,152 | Row 3 |

¹ For regulatory capital purposes, APRA requires these instruments to be included as if they were unhedged.

Pillar 3 report

Appendix I | Regulatory capital reconciliation

The capital disclosure template below represents the post 1 January 2018 Basel III template.

| \$m | 30 September 2019 | Table Reference |
|---|----------------------|--------------------|
| Common Equity Tier 1 capital: instruments and reserves | | |
| 1 | 37,508 | |
| 2 | 25,781 | |
| 3 | 1,152 | Table g |
| 4 | - | |
| 5 | 58 | |
| 6 | 64,499 | |
| Common Equity Tier 1 capital before regulatory adjustments | | |
| Common Equity Tier 1 capital : regulatory adjustments | | |
| 7 | - | |
| 8 | (9,588) | Table b |
| 9 | (2,019) | Table b |
| 10 | - | |
| 11 | 129 | |
| 12 | (1,106) | |
| 13 | - | |
| 14 | (63) | |
| 15 | (73) | |
| 16 | - | |
| 17 | - | |
| 18 | - | Table c |
| 19 | - | Table c |
| 20 | - | |
| 21 | - | Table a |
| 22 | - | |
| 23 | - | Table c |
| 24 | - | |
| 25 | - | Table a |
| 26 | (6,027) | |
| 26a | (575) | Table f |
| 26b | - | |
| 26c | 267 | |
| 26d | (1,897) | Table c |
| 26e | (2,034) | Table a |
| 26f | (1,719) | |
| 26g | (68) | Table c |
| 26h | - | |
| 26i | - | |
| 26j | (1) | |
| 27 | - | |
| 28 | (18,747) | |
| 29 | 45,752 | |

Pillar 3 report

Appendix I | Regulatory capital reconciliation

| \$m | 30 September 2019 | Table Reference |
|--|----------------------|--------------------|
| Additional Tier 1 Capital: instruments | | |
| 30 | 9,299 | Table d |
| 31 | - | |
| 32 | 9,299 | Table d |
| 33 | - | Table d |
| 34 | - | |
| 35 | - | |
| 36 | 9,299 | Table d |
| Additional Tier 1 Capital: regulatory adjustments | | |
| 37 | - | |
| 38 | - | |
| 39 | - | |
| 40 | - | |
| 41 | - | |
| 41a | - | |
| 41b | - | |
| 41c | - | |
| 42 | - | |
| 43 | - | |
| 44 | 9,299 | Table d |
| 45 | 55,051 | |
| Tier 2 Capital: instruments and provisions | | |
| 46 | 11,645 | Table e |
| 47 | 519 | Table e |
| 48 | - | |
| 49 | - | |
| 50 | 62 | Table e |
| 51 | 12,226 | Table e |
| Tier 2 Capital: regulatory adjustments | | |
| 52 | (50) | |
| 53 | - | |
| 54 | - | |
| 55 | (140) | |
| 56 | (65) | |
| 56a | - | |
| 56b | (65) | |
| 56c | - | |
| 57 | (255) | |
| 58 | 11,971 | |
| 59 | 67,022 | |
| 60 | 428,794 | |

Pillar 3 report

Appendix I | Regulatory capital reconciliation

| \$m | 30 September 2019 | Table Reference |
|---|----------------------|--------------------|
| Capital ratios and buffers | | |
| 61 Common Equity Tier 1 (as a percentage of risk-weighted assets) | 10.7% | |
| 62 Tier 1 (as a percentage of risk-weighted assets) | 12.8% | |
| 63 Total capital (as a percentage of risk-weighted assets) | 15.6% | |
| 64 Buffer requirement (minimum CET1 requirement of 4.5% plus capital conservation buffer of 2.5% plus any countercyclical buffer requirements expressed as a percentage of risk-weighted assets) ¹ | 8.0% | |
| 65 of which: capital conservation buffer requirement ¹ | 3.5% | |
| 66 of which: ADI-specific countercyclical buffer requirements | 0.0% | |
| 67 of which: G-SIB buffer requirement (not applicable) | NA | |
| 68 Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets) | 10.7% | |
| National minima (if different from Basel III) | | |
| 69 National Common Equity Tier 1 minimum ratio (if different from Basel III minimum) | 4.5% | |
| 70 National Tier 1 minimum ratio (if different from Basel III minimum) | 6.0% | |
| 71 National total capital minimum ratio (if different from Basel III minimum) | 8.0% | |
| Amount below thresholds for deductions (not risk-weighted) | | |
| 72 Non-significant investments in the capital of other financial entities | 25 | Table c |
| 73 Significant investments in the ordinary shares of financial entities | 1,872 | Table c |
| 74 Mortgage servicing rights (net of related tax liability) | - | |
| 75 Deferred tax assets arising from temporary differences (net of related tax liability) | 2,034 | Table a |
| Applicable caps on the inclusion of provisions in Tier 2 | | |
| 76 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) | 62 | Table e |
| 77 Cap on inclusion of provisions in Tier 2 under standardised approach | 262 | |
| 78 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap) | - | |
| 79 Cap for inclusion of provisions in Tier 2 under internal ratings-based approach | 2,045 | |
| Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022) | | |
| 80 Current cap on CET1 instruments subject to phase out arrangements | NA | |
| 81 Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities) | NA | |
| 82 Current cap on AT1 instruments subject to phase out arrangements | 1,672 | |
| 83 Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities) | - | |
| 84 Current cap on T2 instruments subject to phase out arrangements | 1,706 | |
| 85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | - | Table e |

Countercyclical buffer

The table below details Westpac's countercyclical buffer requirement.

| | Exposure at default | Risk Weighted Assets ² | Jurisdictional buffer | ADI-specific buffer |
|--------------------------------|------------------------|--------------------------------------|--------------------------|---------------------|
| Denmark | 43 | 18 | 1.000% | 0.00005% |
| France | - | 3 | 0.250% | 0.00000% |
| Hong Kong | 3,906 | 1,933 | 2.500% | 0.01309% |
| Norway | 5 | 2 | 2.000% | 0.00001% |
| Sweden | 3 | 2 | 2.500% | 0.00001% |
| United Kingdom | 14,106 | 2,346 | 1.000% | 0.00636% |
| Other | 1,036,116 | 364,758 | 0.000% | 0.00000% |
| Total | 1,054,178 | 369,062 | | 0.01952% |
| Total Risk Weighted Assets | | | | 428,794 |
| Countercyclical capital buffer | | | | 84 |

¹ Includes 1% Domestic Systemically Important Bank (D-SIB) requirement.

² Represents total private sector (excludes Banks and Sovereigns) credit and specific market risk weighted assets.

This appendix lists all subsidiaries controlled by Westpac according to their level of regulatory consolidation.

Level 1 Entities

The following controlled entities have been approved by APRA for inclusion in the Westpac ADI's 'Extended Licensed Entity' (ELE) for the purposes of measuring capital adequacy at Level 1:

| | |
|--|---|
| Westpac Banking Corporation | Westpac Capital-NZ-Limited |
| 1925 (Commercial) Pty Limited | Westpac Debt Securities Pty Limited |
| 1925 (Industrial) Pty Limited | Westpac Direct Equity Investments Pty Limited |
| Belliston Pty Limited | Westpac Equity Investments NZ Limited |
| Bill Acceptance Corporation Pty Limited | Westpac Finance (HK) Limited |
| Capital Finance Australia Limited | Westpac Financial Holdings Pty Limited |
| CBA Limited | Westpac Group Investment-NZ-Limited |
| Challenge Limited | Westpac Holdings-NZ-Limited |
| Mortgage Management Pty Limited | Westpac Investment Capital Corporation |
| Partnership Pacific Pty Limited | Westpac Investment Vehicle No.2 Pty Limited |
| Partnership Pacific Securities Pty Limited | Westpac Investment Vehicle Pty Limited |
| Pashley Investments Pty Limited | Westpac Leasing Nominees-Vic.-Pty Limited |
| Sallmoor Pty Limited | Westpac New Zealand Group Limited |
| Sixty Martin Place (Holdings) Pty Limited | Westpac Overseas Holdings No. 2 Pty Limited |
| St.George Business Finance Pty Limited | Westpac Overseas Holdings Pty Limited |
| St.George Equity Finance Limited | Westpac Properties Limited |
| St.George Finance Holdings Limited | Westpac Securitisation Holdings Pty Limited |
| St.George Security Holdings Pty Limited | Westpac Structured Products Limited |
| Value Nominees Pty Limited | Westpac TPS Trust |
| Westpac Administration 2 Pty Limited | Westpac Unit Trust |
| Westpac Administration Pty Limited | Westpac USA Inc. |
| Westpac Americas Inc. | |

Level 2 Entities

The following controlled entities are included in the Level 2 consolidation (along with the ELE entities) for the purposes of measuring capital adequacy:

| | |
|-------------------------------------|-------------------------------------|
| 1925 Advances Pty Limited | Capital Finance New Zealand Limited |
| Altitude Administration Pty Limited | Capital Fleetlease Limited |
| Altitude Rewards Pty Limited | Capital Motor Finance Limited |
| Aotearoa Financial Services Limited | Capital Rent Group Limited |
| BT (Queensland) Pty Limited | Crusade ABS Series 2016-1 Trust |
| BT Australia Pty Limited | Crusade ABS Series 2017-1 Trust |
| BT Financial Group (NZ) Limited | Crusade ABS Series 2017-1P Trust |
| BT Financial Group Pty Limited | Crusade ABS Series 2018-1P Trust |
| BT Securities Limited | Crusade Management Pty Limited |
| Capital Corporate Finance Limited | Crusade Trust No.2P of 2008 |
| Capital Finance (NZ) Limited | Danaby Pty Limited |

Level 2 Entities (Continued)

| | |
|---|---|
| General Credits Pty Limited | Westpac Administration 4 Pty Limited |
| Hastings Management Pty Limited | Westpac Altitude Rewards Trust |
| Net Nominees Limited | Westpac Asian Lending Pty Limited |
| Number 120 Limited | Westpac Bank-PNG-Limited |
| Oniston Pty Limited | Westpac Capital Markets Holding Corp. |
| Pendal Short Term Income Fund | Westpac Capital Markets LLC |
| Qvalent Pty Limited | Westpac Cash PIE Fund |
| RAMS Financial Group Pty Limited | Westpac Covered Bond Trust |
| RMS Warehouse Trust 2007-1 | Westpac Equity Holdings Pty Limited |
| Series 2008-1M WST Trust | Westpac Europe Limited |
| Series 2011-1 WST Trust | Westpac Financial Consultants Limited |
| Series 2011-2 WST Trust | Westpac Financial Services Group Limited |
| Series 2011-3 WST Trust | Westpac Financial Services Group-NZ-Limited |
| Series 2012-1 WST Trust | Westpac Global Capital Markets Pty Limited |
| Series 2013-1 WST Trust | Westpac Investment Vehicle No.3 Pty Limited |
| Series 2013-2 WST Trust | Westpac New Zealand Limited |
| Series 2014-1 WST Trust | Westpac Notice Saver PIE Fund |
| Series 2014-2 WST Trust | Westpac NZ Covered Bond Holdings Limited |
| Series 2015-1 WST Trust | Westpac NZ Covered Bond Limited |
| Series 2019-1 WST Trust | Westpac NZ Operations Limited |
| SIE-LEASE (Australia) Limited | Westpac NZ Securitisation Holdings Limited |
| SIE-LEASE (New Zealand) Pty Limited | Westpac NZ Securitisation Limited |
| St.George Commercial Credit Corporation Limited | Westpac NZ Securitisation No.2 Limited |
| St.George Finance Limited | Westpac Securities Limited |
| St.George Motor Finance Limited | Westpac Securities NZ Limited |
| The Home Mortgage Company Limited | Westpac Securitisation Management Pty Limited |
| W2 Investments Pty Limited | Westpac Singapore Limited |
| Westpac (NZ) Investments Limited | Westpac Syndications Management Pty Limited |
| Westpac Administration 3 Pty Limited | Westpac Term PIE Fund |

Level 3 Entities

The following controlled entities are excluded from the Level 2 consolidation but form part of the conglomerate group at Level 3:

| | |
|---|---|
| Advance Asset Management Limited | Securitor Financial Group Limited |
| Asgard Capital Management Limited | St.George Life Limited |
| Asgard Wealth Solutions Limited | Sydney Capital Corporation Inc. |
| BT Funds Management (NZ) Limited | Waratah Receivables Corporation Pty Limited |
| BT Funds Management Limited | Waratah Securities Australia Limited |
| BT Funds Management No.2 Limited | Westpac Custodian Nominees Pty Limited |
| BT Portfolio Services Limited | Westpac Databank Pty Limited |
| BT Private Nominees Pty Limited | Westpac Financial Services Limited |
| eQR Securities Pty. Limited | Westpac General Insurance Limited |
| Hastings Funds Management Limited | Westpac General Insurance Services Limited |
| Hastings Investment Management Pty Ltd | Westpac Lenders Mortgage Insurance Limited |
| Magnitude Group Pty Limited | Westpac Life Insurance Services Limited |
| Pendal Long Term Income Fund | Westpac Life-NZ-Limited |
| Planwise AU Pty Ltd | Westpac New Zealand Staff Superannuation Scheme Trustee Limited |
| Reinventure Fund II I.L.P | Westpac Nominees-NZ-Limited |
| Reinventure Fund III I.L.P | Westpac RE Limited |
| Reinventure Fund, I.L.P. | Westpac Securities Administration Limited |
| Reinventure Special Purpose Investment Unit Trust | Westpac Superannuation Nominees-NZ-Limited |

Pillar 3 report

Appendix III | Level 3 entities' assets and liabilities

The following legal entities are excluded from the regulatory scope of consolidation.

The total assets and liabilities should not be aggregated because some of the entities are holding companies for other entities in the table shown below.

| 30 September 2019 \$m | Total Assets | Liabilities (excluding equity) |
|---|--------------|--------------------------------|
| a) Securitisation | | |
| Sydney Capital Corporation Inc. | - | - |
| Waratah Receivables Corporation Pty Limited | 1 | 1 |
| Waratah Securities Australia Limited | - | - |
| b) Insurance, funds management and other | | |
| Advance Asset Management Limited | 61 | 33 |
| Asgard Capital Management Limited | 30 | 4 |
| Asgard Wealth Solutions Limited | 25 | 7 |
| BT Funds Management (NZ) Limited | 77 | 20 |
| BT Funds Management Limited | 307 | 263 |
| BT Funds Management No.2 Limited | 10 | 1 |
| BT Portfolio Services Limited | 81 | 14 |
| BT Private Nominees Pty Limited | 7 | 3 |
| eQR Securities Pty. Limited | - | - |
| Hastings Funds Management Limited | - | - |
| Hastings Investment Management Pty Ltd | - | - |
| Magnitude Group Pty Limited | 4 | 1 |
| Pendal Long Term Income Fund | 448 | 448 |
| Planwise AU Pty Ltd | 13 | 2 |
| Reinventure Fund II I.L.P | 33 | - |
| Reinventure Fund III I.L.P | 16 | - |
| Reinventure Fund, I.L.P. | 98 | 7 |
| Reinventure Special Purpose Investment Unit Trust | 12 | - |
| Securitor Financial Group Limited | 5 | 1 |
| St.George Life Limited | 16 | - |
| Westpac Custodian Nominees Pty Limited | - | - |
| Westpac Databank Pty Limited | - | - |
| Westpac Financial Services Limited | 16 | 5 |
| Westpac General Insurance Limited | 802 | 635 |
| Westpac General Insurance Services Limited | 63 | 6 |
| Westpac Lenders Mortgage Insurance Limited | 1,028 | 734 |
| Westpac Life Insurance Services Limited | 10,440 | 8,796 |
| Westpac Life-NZ-Limited | 199 | (36) |
| Westpac New Zealand Staff Superannuation Scheme Trustee Limited | - | - |
| Westpac Nominees-NZ-Limited | 4 | - |
| Westpac RE Limited | 8 | 1 |
| Westpac Securities Administration Limited | 13 | 6 |
| Westpac Superannuation Nominees-NZ-Limited | - | - |

Capital deduction for regulatory expected loss

For capital adequacy purposes APRA requires the amount of regulatory expected credit losses in excess of eligible provisions to be deducted from capital. The following table shows how the deduction is calculated.

| \$m | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|--|----------------------|------------------|----------------------|
| Provisions associated with eligible portfolios | | | |
| Total provisions for impairment charges | 3,924 | 3,997 | 3,053 |
| plus general reserve for credit losses adjustment | - | - | 356 |
| plus provisions associated with partial write-offs | 41 | 94 | 101 |
| less ineligible provisions ¹ | (89) | (79) | (80) |
| Total eligible provisions | 3,876 | 4,012 | 3,430 |
| Regulatory expected downturn loss | 4,982 | 5,160 | 4,742 |
| Shortfall in eligible provisions compared to regulatory expected downturn loss | (1,106) | (1,148) | (1,312) |
| Common equity Tier 1 capital deduction for regulatory expected downturn loss in excess of eligible provisions² | (1,106) | (1,148) | (1,312) |

¹ Provisions associated with portfolios subject to the Basel standardised approach to credit risk are not eligible.

² Regulatory expected loss is calculated for portfolios subject to the Basel advanced IRB approach to credit risk. The comparison between regulatory expected loss and eligible provisions is performed separately for defaulted and non-defaulted exposures. As at 30 September 2019, there was no excess of eligible provisions compared to regulatory expected loss for defaulted exposures (31 March 2019: nil).

The following table cross-references the quantitative disclosure requirements given by Attachments A, C, D and E of APS330 to the quantitative disclosures made in this report. The continuous reporting requirements for capital instruments under Attachment B are satisfied separately and can be found on the regulatory disclosures section on the Westpac website

In addition to this report, the regulatory disclosures section of the Westpac website¹ contains the reporting requirements for:

- Capital instruments under Attachment B of APS330; and
- The identification of potential Global-Systemically Important Banks (G-SIB) under Attachment H of APS330 (disclosed annually).

| APS330 reference | | Westpac disclosure | Page |
|--|----------------|--|------|
| General Requirements | | | |
| Paragraph 12 | (a) (c) to (d) | Balance Sheet Reconciliation | 92 |
| Paragraph 13 | | Level 3 entities' assets and liabilities | 101 |
| Paragraph 49 | | Summary leverage ratio | 20 |
| Attachment A: | | | |
| Table 1: Capital disclosure template | | Capital disclosure template | 95 |
| Attachment C: | | | |
| Table 3: Capital adequacy | (a) to (e) | Capital requirements | 18 |
| | (f) | Westpac's capital adequacy ratios | 17 |
| | | Capital adequacy ratios of major subsidiary banks | 17 |
| Table 4: Credit risk | (a) | Exposure at Default by major type | 32 |
| | (b) | Impaired and past due loans by portfolio | 39 |
| | (c) | General reserve for credit losses | 29 |
| Table 5: Securitisation exposures | (a) | Banking book summary of securitisation activity by asset type | 65 |
| | (b) | Banking book summary of on and off-balance sheet securitisation by exposure type | 66 |
| | | Trading book summary of on and off-balance sheet securitisation by exposure type | 69 |
| Attachment D: | | | |
| Table 6: Capital adequacy | (b) to (f) | Capital requirements | 18 |
| | (g) | Westpac's capital adequacy ratios | 17 |
| | | Capital adequacy ratios of major subsidiary banks | 17 |
| Table 7: Credit risk - general disclosures | (b) | Exposure at Default by major type | 32 |
| | (c) | Exposure at Default by geography | 37 |
| | (d) | Exposure at Default by industry classification | 34 |
| | (e) | Exposure at Default by residual contractual maturity | 38 |
| | (f) | Impaired and past due loans by industry classification | 40 |
| | (g) | Impaired and past due loans by geography | 41 |
| | (h) | Movement in provisions for impairment charges | 30 |
| | (h) | Loan impairment provisions | 29 |
| | (i) | Exposure at Default by measurement method | 33 |
| | (j) | General reserve for credit losses | 29 |
| Table 8: Credit risk - disclosures for portfolios subject to the standardised approach and supervisory risk-weights in the IRB approaches (formerly Table 5) | (b) | Portfolios subject to the standardised approach | 42 |
| | | Property finance | 43 |
| | | Project finance | 44 |

¹ <http://www.westpac.com.au/about-westpac/investor-centre/financial-information/regulatory-disclosures/>

| APS330 reference | Westpac disclosure | Page | |
|--|---------------------------|---|----|
| Table 9: Credit risk - disclosures for portfolios subject to IRB approaches | (d) | Corporate portfolio by external credit rating | 45 |
| | | Business lending portfolio by external credit rating | 46 |
| | | Sovereign portfolio by external credit rating | 47 |
| | | Bank portfolio by external credit rating | 48 |
| | | Residential mortgages portfolio by PD band | 49 |
| | | Australian credit cards portfolio by PD band | 50 |
| | | Other retail portfolio by PD band | 51 |
| | | Small business portfolio by PD band | 52 |
| | (e) | Actual losses | 53 |
| | (f) | Comparison of regulatory expected and actual loss rates | 54 |
| Table 10: Credit risk mitigation disclosures | (b) to (c) | Total exposure covered by collateral, credit derivatives and guarantees | 57 |
| Table 11: General disclosure for exposures related to counterparty credit risk | (b) | Counterparty credit risk summary | 59 |
| | (c) | Credit derivative transactions that create exposures to counterparty credit risk | 59 |
| Table 12: Securitisation exposures | | Banking Book | |
| | (g) part i and (h) to (i) | Summary of assets securitised by Westpac | 64 |
| | (g) part ii | Summary of total Westpac sponsored third party assets securitised | 64 |
| | (j) | Summary of securitisation activity by asset type | 65 |
| | (k) | Summary of on and off-balance sheet securitisation by exposure type | 66 |
| | (l) part i | Securitisation exposure by risk weight band | 67 |
| | (l) part ii | Securitisation exposures deducted from capital | 67 |
| | (m) | Securitisation subject to early amortisation treatment | 67 |
| | (n) part i | Resecuritisation exposure subject to credit risk mitigation | 67 |
| | (n) part ii | Resecuritisation exposure to guarantors | 68 |
| | | Trading Book | |
| | (o) part i and (p) | Summary of assets securitised by Westpac | 68 |
| | (o) part ii | Summary of total Westpac sponsored third party assets securitised | 68 |
| | (q) | Summary of securitisation activity by asset type | 68 |
| | (r) | Aggregate amount of exposures securitised by Westpac and subject to APS116 Capital Adequacy: Market Risk | 68 |
| | (s) | Summary of on and off-balance sheet securitisation by exposure type | 69 |
| | (t) part i | Securitisation exposure retained or purchase subject to specific risk | 69 |
| | (t) part ii | Securitisation exposure subject to APS120 for Specific risk by risk weight band | 69 |
| | (u) part i | Capital requirements for securitisation exposure subject to internal models approach (IMA) by risk classification | 69 |
| | (u) part ii | Capital requirements for securitisation regulatory capital approaches by risk weight band | 69 |
| | (u) part iii | Securitisation exposures deducted from capital | 70 |
| | (v) | Securitisation subject to early amortisation treatment | 70 |
| | (w) part i | Aggregate resecuritisation exposures retain or purchased subject to credit risk mitigation | 70 |
| | (w) part ii | Resecuritisation exposure to guarantors credit worthiness | 70 |

| APS330 reference | | Westpac disclosure | Page |
|--|------------|---|------|
| Table 13: Market risk - disclosures for ADIs using the standard method | (b) | Market Risk regulatory capital and risk weighted assets | 72 |
| Table 14: Market risk - disclosures for ADIs using the IMA for trading portfolios | (d) | VaR and Stressed VaR by risk type | 73 |
| Table 16: Equities - disclosures for banking book positions | (b) to (c) | Book value of listed equity exposures by industry classification / Book value of unlisted equity exposures by industry classification | 82 |
| | (d) to (e) | Gains/losses | 82 |
| | (f) | Capital requirement ¹ | NA |
| Table 17: Interest rate risk in the banking book | (b) | Change in economic value of sudden upward and downward movement in interest rates | 84 |
| | (b) | Capital requirement | 84 |
| Attachment E | | | |
| Table 18: Leverage ratio disclosure template | | Leverage ratio disclosure | 20 |
| Table 19: Summary comparison of accounting assets vs leverage ratio exposure measure | | Summary comparison of accounting assets vs leverage ratio exposure measure | 21 |
| Attachment F | | | |
| Table 20: Liquidity Coverage Ratio disclosure template | | Liquidity Coverage Ratio disclosure | 76 |
| Table 21: Net Stable Funding Ratio template | | Net Stable Funding Ratio disclosure | 77 |
| Attachment G² | | | |
| Table 21: Remuneration disclosure requirements | (g) | Governance structure | 88 |
| | (h) | Quantitative Disclosures | 91 |
| | (i) | Deferred remuneration | 91 |
| | (j) to (k) | Total value of remuneration awards for the current financial year for senior managers and material risk takers | 91 |

¹ Equity exposures are not risk weighted at Level 2.

² Remuneration disclosure is an annual reporting requirement under APS330.

| Term | Description |
|--|---|
| Actual losses | Represent direct write-offs and write-offs from provisions after adjusting for recoveries. |
| Additional Tier 1 capital | Comprises high quality components of capital that provide a permanent and unrestricted commitment of funds that are freely available to absorb losses but rank behind claims of depositors and other more senior creditors. They also provide for fully discretionary capital distributions. |
| Alternate Liquid Assets (ALA) | Assets that qualify for inclusion in the numerator of the LCR in jurisdictions where there is insufficient supply of HQLA. |
| Advanced measurement approach (AMA) | The capital requirement using the AMA is based on a bank's internal operational risk systems, which must both measure and manage operational risk. |
| Assets intended to be securitised | Represents securitisation activity from the end of the reporting period to the disclosure date of this report. |
| Australian accounting standards (AAS) | A set of Australian reporting standards and interpretations issued by the Australian Accounting Standards Board. |
| Australian and New Zealand standard industrial classification (ANZSIC) | A code used by the Australian Bureau of Statistics and Statistics New Zealand for classifying businesses. |
| Authorised deposit-taking institution (ADI) | ADIs are corporations that are authorised under the Banking Act 1959 to carry on banking business in Australia. |
| Banking book | The banking book includes all securities that are not actively traded by Westpac. |
| Cash EPS compound annual growth rate (CAGR) | An internal measure used to assess performance by measuring growth in cash earnings per share over a three year performance period. |
| Committed Liquidity Facility (CLF) | Facility established with the RBA to cover the shortfall in Australian dollars between the ADI's holding of HQLA and net cash outflows. The CLF is an ALA for the Group's LCR calculation. |
| Common equity Tier 1 (CET1) capital | The highest form of capital. The key components of common equity are shares, retained earnings and undistributed current year earnings. |
| Credit valuation adjustment (CVA) risk | Refer to mark-to-market related credit risk. |
| Default | <p>A customer default is deemed to have occurred when Westpac considers that either or both of the following events have taken place:</p> <ul style="list-style-type: none"> • the customer is unlikely to pay its credit obligations to its financiers in full, without recourse by any of them to actions such as realising security (where held); and • the customer is past due 90 or more calendar days on any material credit obligation to its financiers. Overdrafts will be considered past due once the customer has breached an advised limit, or been advised of a limit smaller than the current outstandings. |

| Term | Description |
|---|--|
| Defaulted not impaired | <p>Includes facilities where:</p> <ul style="list-style-type: none"> contractual payments of interest and/or principal are 90 or more calendar days overdue, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts for 90 or more calendar days (including accounts for customers who have been granted hardship assistance); or an order has been sought for the customer's bankruptcy or similar legal action has been instituted, which may avoid or delay repayment of its credit obligations; and the estimated net realisable value of assets/security to which Westpac has recourse is sufficient to cover repayment of all principal and interest, or where there are otherwise reasonable grounds to expect payment in full and interest is being taken to profit on an accrual basis. <p>These facilities, while in default, are not treated as impaired for accounting purposes.</p> |
| Double default rules | Double default applies to exposures where a particular obligor's exposure has been hedged by the purchase of credit protection from a counterparty and loss will only occur if both obligor and counterparty default. In this instance, capital can be reduced. |
| Exposure at default (EAD) | EAD is calculated at facility level and includes outstandings as well as the proportion of committed undrawn that is expected to be drawn in the event of a future default. |
| Extended licensed entity (ELE) | An extended licensed entity (ELE) comprises an ADI and any subsidiaries of the ADI that have been approved by APRA as being part of a single 'stand-alone' entity. |
| External credit assessment institution (ECAI) | ECAI is an external institution recognised by APRA (directly or indirectly) to provide credit assessment in determining the risk-weights on financial institutions' rated credit exposures (including securitisation exposures). |
| Geography | Geographic segmentation of exposures is based on the location of the office in which these items were booked. |
| High-quality liquid assets (HQLA) | Assets which meet APRA's criteria for inclusion as HQLA in the numerator of the LCR. |
| Impaired exposures | <p>Includes exposures that have deteriorated to the point where full collection of interest and principal is in doubt, based on an assessment of the customer's outlook, cashflow, and the net realisation of value of assets to which recourse is held:</p> <ul style="list-style-type: none"> facilities 90 days or more past due, and full recovery is in doubt: exposures where contractual payments are 90 or more days in arrears and the net realisable value of assets to which recourse is held may not be sufficient to allow full collection of interest and principal, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts for 90 or more calendar days; non-accrual facilities: exposures with individually assessed impairment provisions held against them, excluding restructured loans; restructured facilities: exposures where the original contractual terms have been formally modified to provide for concessions of interest or principal for reasons related to the financial difficulties of the customer; other assets acquired through security enforcement (includes other real estate owned): includes the value of any other assets acquired as full or partial settlement of outstanding obligations through the enforcement of security arrangements; and any other facilities where the full collection of interest and principal is in doubt. |

| Term | Description |
|--|---|
| Industry | Exposures to businesses, government and other financial institutions are classified into industry clusters based upon groups of related ANZSIC codes. Companies that operate in multiple industries are classified according to their primary industry. Consumer customers are classified as “retail” and not further broken down. |
| Interest rate risk in the banking book (IRRBB) | The risk to current and future year interest income arising from a mismatch between the duration of assets and liabilities that arises in the normal course of banking activities. |
| Internal ratings-based approach (IRB & Advanced IRB) | These approaches allow banks to use internal estimates of the risks of their loans as inputs into the determination of the amount of credit risk capital needed to support the organisation. In the Advanced IRB approach, banks must supply their own estimates for all three credit parameters – Probability of Default, Loss Given Default and Exposure at Default. |
| Leverage ratio | The leverage ratio is defined by APRA as Tier 1 capital divided by the “Exposure measure” and is expressed as a percentage. “Exposure measure” includes on-balance sheet exposures, derivatives exposures, securities financing transaction (SFT) exposures, and other off-balance sheet exposures. |
| Liquidity coverage ratio (LCR) | An APRA requirement to maintain an adequate level of unencumbered high quality liquid assets, to meet liquidity needs for a 30 calendar day period under an APRA-defined severe stress scenario. Absent a situation of financial stress, the value of the LCR must not be less than 100%. LCR is calculated as the percentage ratio of stock of HQLA, CLF and qualifying Reserve Bank of New Zealand securities over the total net cash out flows in a modelled 30 day defined stressed scenario. |
| Loss given default (LGD) | The LGD represents an estimate of the expected severity of a loss to Westpac should a customer default occur during a severe economic downturn. Westpac assigns LGD to each credit facility, assuming an event of default has occurred and taking into account a conservative estimate of the net realisable value of assets to which Westpac has recourse and over which it has security. LGDs also reflect the seniority of exposure in the customer’s capital and debt structure. |
| Maturity | The maturity date used is drawn from the contractual maturity date of the customer loans. |
| Mark-to-market related credit risk | The risk of mark-to-market losses related to deterioration in the credit quality of a derivative counterparty also referred to as credit valuation adjustment (CVA) risk. |
| Monte Carlo simulation | A method of random sampling to achieve numerical solutions to mathematical problems. |
| Net cash outflows | Total expected cash outflows minus total expected cash inflows in the specified LCR stress scenario calculated in accordance with APRA’s liquidity standard. |
| Net interest income at risk (NaR) | BRCC-approved limit expressed as a deviation from the benchmark hedge level over a 1-year time frame, at a 99% confidence level. |
| Net Stable Funding Ratio (NSFR) | The NSFR is defined as the ratio of the amount of available stable funding (ASF) to the amount of required stable funding (RSF) defined by APRA. The amount of ASF is the portion of an ADI’s capital and liabilities expected to be a reliable source of funds over a one year time horizon. The amount of RSF is a function of the liquidity characteristics and residual maturities of an ADI’s assets and off-balance sheet activities. ADI’s must maintain an NSFR of at least 100%. |
| Off-balance sheet exposure | Credit exposures arising from facilities that are not recorded on Westpac’s balance sheet (under accounting methodology). Undrawn commitments and the expected future exposure calculated for Westpac’s derivative products are included in off-balance sheet exposure. |

| Term | Description |
|---|--|
| On balance sheet exposure | Credit exposures arising from facilities that are recorded on Westpac's balance sheet (under accounting methodology). |
| Potential future credit exposure (PFCE) | The PFCE for each transaction is calculated by multiplying the effective notional principal amount by a credit conversion factor specified in APS112. |
| Probability of default (PD) | Probability of default is a through-the-cycle assessment of the likelihood of a customer defaulting on its financial obligations within one year. |
| Resecuritisation | A resecuritisation exposure is a securitisation exposure in which the risk associated with an underlying pool of exposures is tranced and at least one of the underlying exposures is a securitisation exposure. In addition, an exposure to one or more resecuritisation exposures is a resecuritisation exposure; |
| Risk weighted assets (RWA) | Assets (both on and off-balance sheet) are risk weighted according to each asset's inherent potential for default and what the likely losses would be in case of default. In the case of non-asset backed risks (i.e. market and operational risk), RWA is determined by multiplying the capital requirements for those risks by 12.5. |
| Securitisation purchased | The purchase of third party securitisation exposure, for example residential mortgage backed securities. |
| Securitisation retained | Securitisation exposures arising through Westpac originated assets or generated by Westpac third party securitisation activity. |
| Securities financing transactions (SFT) | APRA defines SFTs as "transactions such as repurchase agreements, reverse repurchase agreements, and security lending and borrowing, and margin lending transactions, where the value of the transactions depends on the market valuation of securities and the transactions are typically subject to margin agreements." |
| Sponsor | An ADI would generally be considered a sponsor if it, in fact or substance, manages or advises the securitisation program, places securities into the market, or provide liquidity and/or credit enhancements. |
| Standard model | The standard model for Market risk applies supervisory risk weights to trading positions. |
| Stressed VaR (SVaR) | Stressed VaR uses the approved VaR model but applies a period of significant market stress. Market risk capital is estimated by adding Stressed VaR to regular VaR. |
| Substitution approach | Substitutions refers to the rules governing the circumstances when capital can be reduced because an obligor's exposure has been hedged by the purchase of credit protection from a counterparty and the counterparty's PD is used in place of the obligors' PD. |
| Supervisory Formula Approach (SFA) | The SFA applicable to unrated exposures dynamically looks at the type and performance of underlying asset pools funded by the securitisation exposure as well as the structural features of the transaction to determine capital requirements |
| Tier 2 capital | Includes other capital elements, which, to varying degrees, fall short of the quality of Tier 1 capital but still contribute to the overall strength of an entity as a gone concern capital. |

| Term | Description |
|---------------------|--|
| Trading book | Trading book activity represents dealings that encompass book running and distribution activity. The types of market risk arising from trading activity include interest rate risk, foreign exchange risk, commodity risk, equity price risk, credit spread risk and volatility risk. Financial Markets and Treasury are responsible for managing market risk arising from Westpac's trading activity. |
| Value at risk (VaR) | VaR is the potential loss in earnings from adverse market movements and is calculated over a one-day time horizon at a 99% confidence level using a minimum of one year of historical rate data. VaR takes account of all material market variables that may cause a change in the value of the trading portfolio and the banking book including interest rates, foreign exchange rates, price changes, volatility, and the correlation among these variables. |

Exchange rates

The following exchange rates were used in the Westpac Pillar 3 report, and reflect spot rates for the period end.

| \$ | 30 September 2019 | 31 March 2019 | 30 September 2018 |
|-----|-------------------|---------------|-------------------|
| USD | 0.6755 | 0.7092 | 0.7218 |
| GBP | 0.5493 | 0.5425 | 0.5520 |
| NZD | 1.0791 | 1.0439 | 1.0919 |
| EUR | 0.6176 | 0.6313 | 0.6206 |

This report contains statements that constitute 'forward-looking statements' within the meaning of Section 21E of the US Securities Exchange Act of 1934.

Forward-looking statements are statements about matters that are not historical facts. Forward-looking statements appear in a number of places in this report and include statements regarding Westpac's intent, belief or current expectations with respect to its business and operations, market conditions, results of operations and financial condition, including, without limitation, future loan loss provisions and financial support to certain borrowers. Words such as 'will', 'may', 'expect', 'intend', 'seek', 'would', 'should', 'could', 'continue', 'plan', 'estimate', 'anticipate', 'believe', 'probability', 'risk', 'aim' or other similar words are used to identify forward-looking statements. These forward-looking statements reflect Westpac's current views with respect to future events and are subject to change, certain risks, uncertainties and assumptions which are, in many instances, beyond Westpac's control, and have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon Westpac. There can be no assurance that future developments will be in accordance with Westpac's expectations or that the effect of future developments on Westpac will be those anticipated. Actual results could differ materially from those expected, depending on the outcome of various factors, including, but not limited to:

- the effect of, and changes in, laws, regulations, taxation or accounting standards or practices and government policy, particularly changes to liquidity, leverage and capital requirements;
- regulatory investigations, and other actions, inquiries, litigation, fines, penalties, restrictions or other regulator imposed conditions, including as a result of our actual or alleged failure to comply with laws (such as financial crime laws), regulations or regulatory policy;
- internal and external events which may adversely impact Westpac's reputation;
- information security breaches, including cyberattacks;
- reliability and security of Westpac's technology and risks associated with changes to technology systems;
- the stability of Australian and international financial systems and disruptions to financial markets and any losses or business impacts Westpac or its customers or counterparties may experience as a result;
- market volatility, including uncertain conditions in funding, equity and asset markets;
- adverse asset, credit or capital market conditions;
- an increase in defaults in credit exposures because of a deterioration in economic conditions;
- the conduct, behaviour or practices of Westpac or its staff;
- changes to Westpac's credit ratings or to the methodology used by credit rating agencies;
- levels of inflation, interest rates (including low or negative rates), exchange rates and market and monetary fluctuations;
- market liquidity and investor confidence;
- changes in economic conditions, consumer spending, saving and borrowing habits in Australia, New Zealand and in other countries (including as a result of tariffs and protectionist trade measures) in which Westpac or its customers or counterparties conduct their operations and Westpac's ability to maintain or to increase market share, margins and fees, and control expenses;
- the effects of competition, including from established providers of financial services and from non-financial service entities in the geographic and business areas in which Westpac conducts its operations;
- the timely development and acceptance of new products and services and the perceived overall value of these products and services by customers;
- the effectiveness of Westpac's risk management policies, including internal processes, systems and employees;
- the incidence or severity of Westpac insured events;
- the occurrence of environmental change (including as a result of climate change) or external events in countries in which Westpac or its customers or counterparties conduct their operations;
- changes to the value of Westpac's intangible assets;
- changes in political, social or economic conditions in any of the major markets in which Westpac or its customers or counterparties operate;
- the success of strategic decisions involving diversification or innovation, in addition to business expansion activity, business acquisitions and the integration of new businesses; and
- various other factors beyond Westpac's control.

The above list is not exhaustive. For certain other factors that may impact on forward-looking statements made by Westpac refer to 'Risk factors' in Westpac's 2019 Annual Report. When relying on forward-looking statements to make decisions with respect to Westpac, investors and others should carefully consider the foregoing factors and other uncertainties and events.

Westpac is under no obligation to update any forward-looking statements contained in this report, whether as a result of new information, future events or otherwise, after the date of this report.