

# Westpac Banking Corporation General Short Form Disclosure Statement

For the nine months ended 30 June 2009

Index	1	General information and definitions
	1	General matters
	2	Credit ratings
	3	Westpac in New Zealand
	3	Financial statements of the Overseas Bank and the Overseas Banking Group
	3	Guarantee arrangements
	6	Ranking of local creditors in liquidation
	6	Conditions of registration
	7	Non-compliance with condition of registration relating to New Zealand liabilities
	7	Registered bank: directorate
	8	Directors' and the Chief Executive Officer, NZ Branch's statement
	9	Consolidated short form financial statements

### General information and definitions

The information contained in this General Short Form Disclosure Statement is as required by section 81 of the Reserve Bank of New Zealand Act 1989 and the Registered Bank Disclosure Statement (Off-Quarter – Overseas Incorporated Registered Banks) Order 2008 ('Order').

In this General Short Form Disclosure Statement reference is made to four main reporting groups:

- Westpac Banking Corporation Group (otherwise referred to as the 'Overseas Banking Group') refers to the total worldwide business of Westpac Banking Corporation including its controlled entities.
- Westpac Banking Corporation (otherwise referred to as the 'Overseas Bank') refers to the worldwide activities of Westpac Banking Corporation excluding its controlled entities.
- Westpac Banking Corporation New Zealand Division (otherwise referred to as the 'NZ Banking Group') refers to the New Zealand operations of Westpac Banking Corporation Group including those entities whose business is required to be reported in financial statements for the Overseas Banking Group's New Zealand business. As at 30 June 2009, the NZ Banking Group included the following subsidiary entities:
  - Westpac New Zealand Group Limited and its subsidiary companies
  - Westpac Group Investment NZ Limited
  - Westpac Holdings NZ Limited
  - Augusta (1962) Limited
  - BT Financial Group (NZ) Limited and its subsidiary companies
  - Westpac Equity Investments NZ Limited
  - TBNZ Limited and its subsidiary companies
  - Westpac Capital NZ Limited and its subsidiary companies
  - Westpac Finance Limited
  - Westpac Financial Services Group NZ Limited and its subsidiary companies
  - WestpacTrust Securities NZ Limited
  - BLE Capital (NZ) Limited
  - Hastings Forestry Investments Limited
  - Tasman Funding No. 1 Limited and its jointly owned subsidiary company
  - Tasman Funding No. 2 Limited and its jointly owned subsidiary company
  - Westpac NZ Funding Limited
  - Westpac NZ Securitisation Holdings Limited and its subsidiary company
  - St.George New Zealand Limited
  - St.George Financial Investments New Zealand Limited

- Holding company
- Holding company
- Holding company
- Non-trading company
- Holding company
- Finance company
- Holding company
- Finance and holding company
- Finance company
- Holding company
- Funding company
- Finance company
- Non-trading company
- Funding entity
- Funding entity
- Funding entity
- Holding entity
- Funding entity
- Non-trading company
- Westpac Banking Corporation New Zealand Branch (otherwise referred to as the 'NZ Branch') refers to the New Zealand operations of Westpac Banking Corporation (trading as Westpac and Westpac Institutional Bank).

The most recently published financial statements of the Overseas Bank and the Overseas Banking Group are for the year ended 30 September 2008 and for the six months ended 31 March 2009 respectively.

All amounts referred to in this General Short Form Disclosure Statement are in New Zealand dollars unless otherwise stated.

### General matters

#### **Registered Bank**

The Overseas Bank is entered on the register maintained under the Reserve Bank of New Zealand Act 1989. However, for the purposes of this General Short Form Disclosure Statement, the registered bank is the NZ Branch. The NZ Branch's head office is situated at, and the address for service is, Level 15, 188 Quay Street, Auckland, New Zealand.

#### **Overseas Bank**

The Overseas Bank was founded on 12 February 1817 and was incorporated on 23 September 1850 pursuant to the Bank of New South Wales Act 1850. In 1982 the Overseas Bank acquired The Commercial Bank of Australia Limited and the Overseas Bank changed its name to Westpac Banking Corporation. On 23 August 2002, the Overseas Bank registered as a public company limited by shares, under the Australian Corporations Act 2001 and as of that date the Bank of New South Wales Act 1850 ceased to apply.

The Overseas Bank's principal office is located at 275 Kent Street, Sydney, New South Wales 2000, Australia.

## Credit ratings

The Overseas Bank has the following credit ratings with respect to its long-term senior unsecured obligations, including obligations payable in New Zealand in New Zealand dollars.

Rating Agency	Current Credit Rating	Outlook
Fitch Ratings	AA-	Stable
Moody's Investors Service	Aal	Negative
Standard & Poor's	AA	Stable

In the two years prior to 30 June 2009, the credit rating issued by Fitch Ratings has not changed. The rating was put on rating watch positive on 12 May 2008 and affirmed at AA- with a stable outlook on 3 December 2008.

In the two years prior to 30 June 2009, the credit rating issued by Moody's Investors Service changed from Aa1 outlook stable to Aa1 outlook negative, this change took place on 2 March 2009. In changing the Overseas Bank's outlook to negative, Moody's Investors Service cited the potential for the deepening global economic downturn to have a protracted impact on all the major Australian banks.

In the two years prior to 30 June 2009, the Standard & Poor's credit rating and qualification for the Overseas Bank remained at AA and outlook stable.

Ratings are statements of opinion, not statements of fact or recommendations to buy, hold or sell any securities. Ratings may be changed, withdrawn or suspended at any time.

#### **Descriptions of credit rating scales**

	Fitch Mood Ratings	y's Investors Service	Standard & Poor's
The following grades display investment grade characteristics:			
Ability to repay principal and interest is extremely strong. This is the highest investment category.	AAA	Aaa	AAA
Very strong ability to repay principal and interest.	AA	Aa	AA
Strong ability to repay principal and interest although somewhat susceptible to adverse changes in economic, business or financial conditions.	А	А	А
Adequate ability to repay principal and interest.  More vulnerable to adverse changes.	ВВВ	Ваа	BBB

The following grades have predominantly speculative characteristics:			
Significant uncertainties exist which could affect the payment of principal and interest on a timely basis.	ВВ	Ва	ВВ
Greater vulnerability and therefore greater likelihood of default.	В	В	В
Likelihood of default now considered high. Timely repayment of principal and interest is dependent on favourable financial conditions.	CCC	Caa	CCC
Highest risk of default.	CC	Ca to C	CC to C
Obligations currently in default.	С	-	D

Credit ratings by Fitch Ratings and Standard & Poor's may be modified by the addition of a plus (higher end) or minus (lower end) sign. Moody's Investors Service apply numeric modifiers 1 (higher end), 2, 3 (lower end) to ratings from Aa to B to show relative standing within major categories.

Ratings stated in **bold** indicate the Overseas Bank's current approximate position within the Credit Rating Scales.

# Westpac in New Zealand

Until 1 November 2006, the Overseas Bank operated as a branch in New Zealand. On and from 1 November 2006 the Overseas Bank has operated in New Zealand through both the NZ Branch (a branch of the Overseas Bank carrying on wholesale banking and financial markets business) and Westpac New Zealand Limited ('Westpac New Zealand') (a locally incorporated subsidiary of the Overseas Bank carrying on the Overseas Bank's New Zealand consumer and business banking operations). Westpac New Zealand is a member of the NZ Banking Group.

As a registered bank, Westpac New Zealand is required to produce its own disclosure statement. Accordingly, further information on Westpac New Zealand is available in Westpac New Zealand's General Short Form Disclosure Statement for the nine months ended 30 June 2009.

The Reserve Bank of New Zealand ('Reserve Bank'), Westpac New Zealand and the NZ Branch have agreed that an independent review of the structure of the operating model of the Overseas Banking Group's business in New Zealand would take place, with the terms of reference for the review established through consultation between the Reserve Bank, Westpac New Zealand and the NZ Branch. This review is being conducted under the well established processes and framework contemplated by section 95 of the Reserve Bank of New Zealand Act 1989. Westpac New Zealand and the NZ Branch anticipate that any consequent operating model and governance changes will be outlined in Westpac New Zealand's and NZ Branch's General Disclosure Statements following the completion of the review.

## Financial statements of the Overseas Bank and the Overseas Banking Group

Copies of the NZ Branch's most recent General Short Form Disclosure Statement and Supplemental Disclosure Statement, which contains a copy of the most recent publicly available financial statements of the Overseas Bank and the Overseas Banking Group, will be provided immediately, free of charge, to any person requesting a copy where the request is made at the NZ Branch's head office, Level 15, 188 Quay Street, Auckland. They are also available, free of charge, at the internet address <a href="https://www.westpac.co.nz">www.westpac.co.nz</a> and within five working days of any request, at any branch of the NZ Branch and at any staffed premises of any agency of the NZ Branch, primarily engaged in the business of the NZ Branch to which its customers or potential customers have access in order to conduct banking business.

The most recent publicly available financial statements for the Overseas Bank and the Overseas Banking Group (which are contained in the NZ Branch's Supplemental Disclosure Statement) can also be accessed at the internet address <a href="https://www.westpac.com.au">www.westpac.com.au</a>.

## Guarantee arrangements

Certain material obligations of the Overseas Bank are guaranteed as at the date the Directors and the Chief Executive Officer of the NZ Branch signed this General Short Form Disclosure Statement.

#### Guarantee of deposits by the Australian Government: Financial Claims Scheme

The Australian Government announced on 12 October 2008 that it would guarantee the deposits in eligible Australian authorised deposit-taking institutions ('ADIs') (as that term is defined for the purposes of the Banking Act 1959 of Australia ('Australian Banking Act')) for a period of three years from 12 October 2008. As at the date of this General Short Form Disclosure Statement, the Overseas Bank is an ADI.

The Australian Banking Act has been amended to facilitate the deposit guarantee by establishing a financial claims scheme ('FCS') to be administered by the Australian Prudential Regulation Authority ('APRA'). The FCS will operate on terms as set out in the Australian Banking Act until 12 October 2011, thereafter its continued operation will be subject to review by the Australian Government.

An ADI will be an 'eligible ADI' for the purposes of the FCS in circumstances where APRA has applied for the winding-up of the ADI and a declaration has been made by the responsible Australian Government minister that the FCS applies to that ADI. Once declared to be an eligible ADI, there are no other material conditions applicable to coverage of deposits up to A\$1 million under the FCS other than that eligible ADI becoming unable to meet its obligations or suspending payment. As at the date of this General Short Form Disclosure Statement, APRA has not applied for winding-up of the Overseas Bank nor has a declaration been made by the responsible Australian Government minister that the FCS applies to the Overseas Bank.

From 28 November 2008, the first A\$1 million of 'protected accounts' held with an eligible ADI (including most deposits) will be guaranteed without charge under the FCS. The A\$1 million threshold applies to the total amount of funds held by a depositor in (separate) deposit accounts with an eligible ADI. An eligible institution will be able to obtain coverage for deposit amounts over A\$1 million under the Guarantee Facility (as described more fully below) in return for a fee.

Under the FCS, if APRA has applied for the winding-up of an ADI and a declaration has been made by the responsible Australian Government minister that the FCS applies to that ADI:

- holders of protected accounts (as defined below) with net credit balances are entitled to payment from APRA of the balance plus accrued interest (subject to certain adjustments); and
- APRA is assigned the relevant account holder's right to claim this amount from the ADI.

For the purposes of the FCS, a 'protected account' is:

- an account where the ADI is required to pay the account holder, on demand or at an agreed time, the net credit balance of the account; and
- another account or financial product prescribed by regulation.

The Financial Claims Scheme (ADIs) Levy Act 2008 of Australia also provides for the imposition of a levy to fund the excess of certain of APRA's financial claims scheme costs connected with an ADI over the sum of specified amounts paid to APRA by that ADI in connection with the FCS or in the winding-up of that ADI. The levy is imposed on liabilities of ADIs to their depositors and cannot be more than 0.5% of the amount of those liabilities.

Further information about the FCS is available from the Australian Government's internet site, www.guaranteescheme.gov.au. The Australian Banking Act and the Financial Claims Scheme (ADIs) Levy Act 2008 are also available from the following internet site maintained by the Australian Attorney-General's Department, www.comlaw.gov.au.

The Australian Government also announced on 12 October 2008 that it would guarantee wholesale funding of an eligible institution in return for a fee payable by that institution.

## Guarantee arrangements (continued)

### Australian Government Guarantee Scheme for Large Deposits and Wholesale Funding: Guarantee Facility

On 20 November 2008, the Australian Government released the details and rules ('Scheme Rules') of the Australian Government Guarantee Scheme for Large Deposits and Wholesale Funding ('Guarantee Facility'), which provides a guarantee facility for deposits of amounts over A\$1 million and wholesale term funding. The obligations of the Commonwealth of Australia are contained in a deed of guarantee executed on behalf of the Commonwealth of Australia ('Guarantor') dated 20 November 2008 and taking effect from 28 November 2008 ('Guarantee'). The Scheme Rules govern access to protection under the Guarantee.

The Guarantee and the Scheme Rules are available at www.guaranteescheme.gov.au. A copy of the Guarantee is also included in the NZ Branch's most recent Supplemental Disclosure Statement, which is available, free of charge, at the internet address www.westpac.co.nz and immediately on request at the NZ Branch's head office, Level 15, 188 Quay Street, Auckland. The NZ Branch's most recent Supplemental Disclosure Statement is also available, free of charge, within five working days of any request, at any branch of the NZ Branch.

The Scheme Rules set out those named institutions that are 'eligible institutions' for the purposes of the Guarantee Facility. As at the date of this General Short Form Disclosure Statement, the Overseas Bank is such an eligible institution.

As described above, from 28 November 2008, the first A\$1 million in 'protected accounts' (as defined above) held with an eligible ADI (including most deposits) will be guaranteed for free under the FCS. However, an eligible institution will be able to obtain coverage for deposits of amounts over A\$1 million and wholesale term funding under the Guarantee Facility in return for payment of a fee. Liabilities of an eligible institution will only have the benefit of the Guarantee Facility where an eligibility certificate has been issued by the Commonwealth of Australia in respect of those liabilities.

The Overseas Bank is entitled to apply for the issue of an eligibility certificate for certain liabilities (including certain securities to be issued under its established debt issuance programmes) to have the benefit of the Guarantee. The Guarantee Facility will be restricted to senior unsecured liabilities which are not complex and issued domestically in Australia or off-shore of Australia by eligible institutions and which must meet certain eligibility criteria, with the Guarantee to apply for the full term of the relevant liabilities including in the period following the closure of the facility to new issuances. The facility will be available for debt issuance in all major currencies (including New Zealand dollars). Guidance on the meaning of 'not complex' is available at www.guaranteescheme.gov.au/rules/. Details of eligibility certificates issued in respect of the liabilities of the Overseas Bank are available at www.guaranteescheme.gov.au/liabilities/.

A beneficiary of the Guarantee may rely upon the issue of an eligibility certificate as conclusive evidence that the liability described in the eligibility certificate satisfies the eligibility criteria set out in the Scheme Rules.

The Australian Government has also announced that it will withdraw the Guarantee Facility by declaration once market conditions have normalised. However, withdrawal of the Guarantee will not affect the obligations of the Commonwealth with respect to any liabilities which have the benefit of the Guarantee at the time of the withdrawal.

#### **Enforcement of the Guarantee**

A claim for payment under the Guarantee must be in writing and made in the form specified in, and in accordance with, the Scheme Rules.

If the Guarantor does not perform its obligations under the Guarantee, a beneficiary of the Guarantee could commence proceedings against the Commonwealth of Australia under the Judiciary Act 1903 of Australia ('Judiciary Act'). In such proceedings, the rights of parties are, as nearly as possible, the same as in proceedings between subjects of the Commonwealth of Australia. Jurisdiction to hear claims against the Commonwealth of Australia in contract is vested in certain Australian courts under the Judiciary Act. In proceedings under the Judiciary Act, the Guarantor would not be entitled to any defence based on crown or sovereign immunity.

However, if a judgment is obtained against the Guarantor in proceedings under the Judiciary Act, no execution or attachment can be issued against the property or revenues of the Commonwealth of Australia. Nevertheless, if any judgment is given against the Guarantor in such proceedings, the Minister for Finance of the Commonwealth of Australia is obliged to satisfy the judgment out of money legally available, on receipt of a certificate of the judgment issued by an officer of a court in which such judgment has been obtained.

In order to render money legally available, specific appropriation by legislation passed by the Parliament of the Commonwealth of Australia would be necessary before any payment is made, unless the amount involved is such that it could be paid out of funds available under an existing standing appropriation. The Guarantee Scheme for Large Deposits and Wholesale Funding Appropriation Act 2008 of Australia provides, among other things, that the Consolidated Revenue Fund of the Commonwealth of Australia is appropriated for the purpose of paying claims under the Guarantee in accordance with the Scheme Rules.

The Guarantee does not contain any submission to the courts of a foreign jurisdiction or any waiver of any crown or sovereign immunity which might be available to the Commonwealth of Australia under the law of any foreign jurisdiction.

#### Fees in relation to the Australian Government's large deposit and wholesale term funding quarantees

Fees apply to the wholesale term funding guarantee and the guarantee for deposits above the A\$1 million threshold. A different fee applies to eligible institutions based on their long-term credit rating. The fee which applies to the Overseas Bank, based on its current long-term rating by Standard & Poor's of AA, is 70 basis points (or 0.70%). The fee is levied on a monthly basis.

#### Other material conditions of the Guarantee

The following are material conditions to the application of the Guarantee that are separate from the non-performance of an eligible institution in respect of the relevant obligations covered by the Guarantee.

The Guarantor shall not be liable to perform its obligations under the Guarantee in respect of liabilities which have been varied, amended, waived, released, novated, supplemented, extended or restated in any material respect without the written consent of the Guarantor.

## Guarantee arrangements (continued)

The Commonwealth of Australia may also amend the terms of the Guarantee at any time at its discretion, provided that (except insofar as such amendment is required by law) such amendment does not reduce the Commonwealth of Australia's obligations to the beneficiaries under the Guarantee in a manner which is prejudicial to the interests of the beneficiaries in respect of any subsisting guaranteed liability (in particular, see clause 6 of the Guarantee, the form of which is set out in the NZ Branch's most recent Supplemental Disclosure Statement).

A material condition to the issue of an eligibility certificate in relation to a liability to be guaranteed under the Guarantee is the issuance of a Counter-Indemnity by the applicant eligible institution in favour of the Guarantor. The Counter-Indemnity must be in the form prescribed by the Scheme Rules or such other form as is approved by the Guarantor.

#### Obligations of the Overseas Bank covered by the Guarantee

As at the date this General Short Form Disclosure Statement was signed by the Directors and Chief Executive Officer of the NZ Branch, eligibility certificates have been issued by the Commonwealth of Australia in respect of certain of the Overseas Bank's deposit and wholesale term funding liabilities. Applications have also been made to the Commonwealth of Australia by the Overseas Bank for eligibility certificates to be issued in respect of certain other wholesale term funding liabilities that may be issued by the Overseas Bank in the future pursuant to its established debt issuance programmes and the Commonwealth has indicated that it anticipates being able to issue such eligibility certificates upon receipt of specific details of those liabilities. Details of eligibility certificates issued in respect of the liabilities of the Overseas Bank are available on www.guaranteescheme.gov.au/liabilities/.

#### Information about the Guarantor

The Guarantor's name and address for service is: The Commonwealth of Australia, c/o - The Treasury of the Commonwealth of Australia, Treasury Building, Langton Crescent, Parkes ACT 2600, Australia.

A copy of the most recent audited financial statements of the Guarantor is available at www.finance.gov.au/publications/commonwealth-consolidated-financial-statements/.

The credit ratings assigned to the Guarantor's long-term obligations payable in Australian dollars (the currency of its jurisdiction) are AAA by Standard & Poor's, Aaa by Moody's Investors Service Inc. and AAA by Fitch Ratings. The outlook for each of these ratings is 'stable'. There have been no changes in these credit ratings (including outlook) in the two years prior to 30 June 2009.

#### New Zealand deposit guarantee scheme

On 12 October 2008 the New Zealand Government announced an opt-in deposit guarantee scheme under which it will guarantee deposits with participating New Zealand registered banks and non-bank deposit taking entities, with effect from 12 October 2008. The guarantee will be for a period of two years from the announcement date.

Westpac New Zealand has opted into the scheme, and entered into a Crown Deed of Guarantee with the New Zealand Government on 11 November 2008, which was amended by a Supplemental Deed dated 24 November 2008 (together 'Guarantee'). Further details of the Guarantee are available in Westpac New Zealand's General Short Form Disclosure Statement for the nine months ended 30 June 2009 and from the Treasury internet site www.treasury.govt.nz.

The NZ Branch has not opted into the scheme.

The Guarantee extends to all debt securities issued by Westpac New Zealand in any currency (which includes deposits and other amounts lent to Westpac New Zealand), other than debt securities issued to related parties or to financial institutions. It does not extend to subordinated debt obligations. Financial institutions include persons who carry on the business of borrowing and lending money, or providing financial services (and extends to registered banks). There is a limit on the amount of the debt securities covered by the Guarantee of NZ\$1 million per creditor.

Under the Guarantee, Westpac New Zealand was required to pay a fee of 10 basis points (or 0.1%) on the amounts owing to creditors covered by the Guarantee to the extent that the amount owing exceeded \$5 billion as at 12 October 2008. An additional 10 basis point fee is payable in respect of the position as at 12 October 2009.

#### New Zealand wholesale funding guarantee facility

On 1 November 2008 the New Zealand Government announced details of a wholesale funding guarantee facility to investment-grade financial institutions that have substantial New Zealand borrowing and lending operations ('Facility'). The Facility operates on an opt-in basis, by institution and by instrument.

A qualifying institution may apply to be considered for the Facility and, if accepted, the New Zealand Government may enter into a Crown Wholesale Funding Guarantee Facility Deed with the institution. The New Zealand Government may also provide a Crown Wholesale Funding Guarantee (by deed) in respect of the institution, under which guarantees may be issued. The institution may then apply for a guarantee of new senior unsecured negotiable or transferable debt securities it proposes to issue, on an issue by issue basis (not all new issues need be covered). If the new security is accepted for coverage, then the guarantee is effected by the issue of a Guarantee Eligibility Certificate in respect of that security under the Crown Wholesale Funding Guarantee in respect of the institution.

A guarantee fee is charged for each guarantee issued under the Facility, differentiated by the credit rating of the issuer and the term of the security being guaranteed. The maximum term of securities guaranteed is five years. Further information about the Facility may be obtained from the Treasury internet site www.treasury.govt.nz.

As at the date this General Short Form Disclosure Statement is signed, the NZ Branch has taken no action in relation to the Facility. Westpac New Zealand has applied to be considered for the Facility, and its application has been accepted. The New Zealand Government has entered into a Crown Wholesale Funding Guarantee Facility Deed with Westpac New Zealand dated 23 February 2009 and has provided a Crown Wholesale Funding Guarantee in respect of Westpac New Zealand by deed dated 23 February 2009 ('NZ Wholesale Guarantee'). Copies of any Guarantee Eligibility Certificates issued in respect of obligations of Westpac New Zealand, which provide details of the obligations of Westpac New Zealand covered by the NZ Wholesale Guarantee, are available on the New Zealand Treasury internet site www.treasury.govt.nz.

## Ranking of local creditors in liquidation

There are material legislative restrictions in Australia (being the Overseas Bank's country of incorporation) which subordinate the claims of certain classes of unsecured creditors of the Overseas Bank on the Australian assets of the Overseas Bank (including a claim made or proved in an insolvent winding-up or liquidation of the Overseas Bank) to those of other classes of unsecured creditors of the Overseas Bank, in the event that the Overseas Bank becomes unable to meet its obligations or suspends payment.

The legislation described below is relevant to limitations on possible claims made by unsecured creditors of the NZ Branch (together with all other senior unsecured creditors of the Overseas Bank) and New Zealand depositors on the assets of the Overseas Bank (including a claim made or proved in an insolvent winding-up or liquidation of the Overseas Bank) relative to those of certain other classes of unsecured creditors of the Overseas Bank, in the event that the Overseas Bank becomes unable to meet its obligations or suspends payment.

The Overseas Bank is an ADI for the purposes of the Australian Banking Act.

Section 13A(3) of the Australian Banking Act provides that, in the event that an ADI becomes unable to meet its obligations or suspends payment, the assets of the ADI in Australia are to be available to satisfy, in priority to all other liabilities of the ADI:

- first, certain obligations of the ADI to APRA (if any) arising under Division 2AA of Part II of the Australian Banking Act in respect of amounts payable by APRA to holders of 'protected accounts' (as defined for the purposes of the Australian Banking Act) as part of the FCS;
- secondly, APRA's costs (if any) in exercising its powers and performing its functions relating to the ADI in connection with the FCS; and
- thirdly, the ADI's deposit liabilities in Australia (other than any liabilities under the first priority listed above).

Section 13A of the Australian Banking Act affects all of the unsecured deposit liabilities of the NZ Branch which as at 30 June 2009 amounted to \$4,298 million (30 June 2008: \$4,203 million, 30 September 2008: \$4,421 million).

Section 13A(4) of the Australian Banking Act also provides that it is an offence for an ADI not to hold assets (other than goodwill) in Australia of a value that is equal to or greater than the total amount of its deposit liabilities in Australia, unless APRA has authorised the ADI to hold assets of a lesser value. During the nine months ended 30 June 2009, the Overseas Bank has at all times held assets (other than goodwill) in Australia of not less than the value of the Overseas Bank's total deposit liabilities in Australia.

Under section 16 of the Australian Banking Act, in a winding-up of an ADI, debts due to APRA shall have, subject to section 13A(3) of the Australian Banking Act, priority over all other unsecured debts of that ADI. Further, under section 86 of the Reserve Bank Act 1959 (Australia), debts due by a bank to the Reserve Bank of Australia shall, in a winding-up of that bank, have, subject to section 13A(3) of the Australian Banking Act, priority over all other debts, other than debts due to the Commonwealth of Australia.

The requirements of the above provisions have the potential to impact on the management of the liquidity of the NZ Banking Group.

# Conditions of registration

The conditions of registration imposed on the NZ Branch, which applied from 26 November 2007, are as follows:

- 1. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities, where the term material is based on generally accepted accounting practice, as defined in the Financial Reporting Act 1993.
- 2. That the banking group's insurance business is not greater than 1 percent of its total consolidated assets. For the purposes of this condition:
  - (i) Insurance business means any business of the nature referred to in section 4 of the Insurance Companies (Ratings and Inspections) Act 1994 (including those to which the Act is disapplied by sections 4(1)(a) and (b) and 9 of that Act), or any business of the nature referred to in section 3(1) of the Life Insurance Act 1908;
  - (ii) In measuring the size of the banking group's insurance business:
    - (a) where insurance business is conducted by any entity whose business predominantly consists of insurance business, the size of that insurance business shall be:
      - the total consolidated assets of the group headed by that entity;
      - or if the entity is a subsidiary of another entity whose business predominantly consists of insurance business, the total consolidated assets of the group headed by the latter entity;
    - (b) otherwise, the size of each insurance business conducted by any entity within the banking group shall equal the total liabilities relating to that insurance business, plus the equity retained by the entity to meet the solvency or financial soundness needs of the insurance business;
    - (c) the amounts measured in relation to parts (a) and (b) shall be summed and compared to the total consolidated assets of the banking group. All amounts in parts (a) and (b) shall relate to on-balance sheet items only, and shall be determined in accordance with generally accepted accounting practice, as defined in the Financial Reporting Act 1993;
    - (d) where products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets shall be considered part of the insurance business.
- 3. That the business of the registered bank does not constitute a predominant proportion of the business of Westpac Banking Corporation.
- 4. That no appointment to the position of the New Zealand chief executive officer of the registered bank shall be made unless:
  - (i) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
  - (ii) the Reserve Bank has advised that it has no objection to that appointment.
- 5. That Westpac Banking Corporation complies with the requirements imposed on it by the Australian Prudential Regulation Authority.

## Conditions of registration (continued)

- 6. That Westpac Banking Corporation complies with the following minimum capital adequacy requirements, as administered by the Australian Prudential Regulation Authority:
  - Tier One Capital of Westpac Banking Corporation is not less than 4 percent of risk-weighted exposures;
  - Total capital of Westpac Banking Corporation is not less than 8 percent of risk-weighted exposures.
- 7. That liabilities of the registered bank in New Zealand, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), do not exceed NZ\$15 billion.
- 8. That the retail deposits of the registered bank in New Zealand do not exceed \$200 million. For the purposes of this condition retail deposits are defined as deposits by natural persons, excluding deposits with an outstanding balance which exceeds \$250,000.

For the purposes of these conditions of registration, the term 'banking group' means the New Zealand operations of Westpac Banking Corporation and all those subsidiaries of Westpac Banking Corporation whose business is required to be reported in financial statements for the group's New Zealand business, prepared in accordance with section 9(2) of the Financial Reporting Act 1993.

Further information on the capital adequacy of the Overseas Bank is contained in Note 16 to the financial statements.

# Non-compliance with condition of registration relating to New Zealand liabilities

The NZ Branch has not complied with condition 7 above during the nine months ended 30 June 2009. Total liabilities of the NZ Branch, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), have exceeded the \$15 billion limit in that condition for part of the period. As at the close of 30 June 2009 the figure stood at \$13.1 billion.

The non-compliance was caused by falling New Zealand dollar exchange rates and interest rates, which increased the NZ Branch's liability under derivative financial instruments as positions were revalued. Affected derivative liabilities included liabilities under interest rate swaps and liabilities under cross currency swaps.

The NZ Branch notified the Reserve Bank upon becoming aware of this non-compliance and is working, in consultation with the Reserve Bank, on steps which will remedy the non-compliance.

## Registered bank: directorate

#### **Directors**

The Directors of the Overseas Bank at the time this General Short Form Disclosure Statement was signed were:

**Edward Alfred Evans**, AC, BEcon, (Hons.) **John Simon Curtis**, BA, LLB (Hons.)

Gail Patricia Kelly, Dip. Ed, BA, MBA, Doctor of Bus (Charles Sturt University)

Elizabeth Blomfield Bryan, BA (Econ.), MA (Econ.)

Gordon McKellar Cairns, MA (Hons.)

 $\textbf{Peter John Oswin Hawkins}, \ \mathsf{BCA} \ (\mathsf{Hons.}), \ \mathsf{SSFin}, \ \mathsf{FAIM} \ \mathsf{ACA} \ (\mathsf{NZ})$ 

Carolyn Judith Hewson, AO, BEc (Hons.), MA (Econ.) Lindsay Philip Maxsted, Dip. Bus (Gordon), FCA

Graham John Reaney, BComm, CPA

Peter David Wilson, CA

Since the signing of the NZ Branch's last General Disclosure Statement, there have been no changes to the composition of the Overseas Bank's Board of Directors.

All the Directors named above have authorised in writing George Frazis, Chief Executive, Westpac New Zealand to sign this General Short Form Disclosure Statement on the Directors' behalf in accordance with section 82 of the Reserve Bank of New Zealand Act 1989.

## Directors' and the Chief Executive Officer, NZ Branch's statement

Each Director of the Overseas Bank believes and the Chief Executive Officer, NZ Branch believes, after due enquiry, that, as at the date on which this General Short Form Disclosure Statement is signed:

- a. the General Short Form Disclosure Statement contains all the information that is required by the Order; and
- b. the General Short Form Disclosure Statement is not false or misleading.

Each Director of the Overseas Bank believes and the Chief Executive Officer, NZ Branch believes, after due enquiry, that, over the nine months ended 30 June 2009:

- a. the NZ Branch has complied with the conditions of registration imposed on it pursuant to section 74 of the Reserve Bank of New Zealand Act 1989 except as stated in (b) below;
- b. the NZ Branch has not complied with condition 7 of its conditions of registration, relating to the liabilities of the NZ Branch in New Zealand;
- c. except as stated in (d) below, the NZ Branch had systems in place to monitor and control adequately the NZ Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks and those systems were being properly applied; and
- d. the NZ Branch did not have systems in place to monitor and control adequately the NZ Branch's liabilities in New Zealand to ensure compliance with condition 7 of its conditions of registration.

This Directors' Statement has been signed on behalf of the Directors by George Frazis, Chief Executive, Westpac New Zealand and David McLean has signed in his personal capacity as Chief Executive Officer, NZ Branch.

George Frazis

David McLean

Dated this the  $5^{th}$  day of August 2009

David mylea

# Consolidated short form financial statements

Contents 10 Consolidated income statement

11 Consolidated statement of changes in equity

14 Consolidated balance sheet

15 Consolidated statement of cash flows

Notes to the consolidated short form financial statements

# Consolidated income statement for the nine months ended 30 June 2009

	NZ Banking Group					
Note	Nine Months Ended 30 June 2009 Unaudited \$m	Nine Months Ended 30 June 2008 Unaudited \$m	Year Ended 30 September 2008 Audited \$m			
Interest income	3,619	3,989	5,387			
Interest expense	(2,475)	(3,006)	(4,049)			
Net interest income	1,144	983	1,338			
Non-interest income:						
Fees and commissions	265	279	361			
Wealth management revenue	56	54	74			
Trading income	166	64	112			
Gain/(loss) on ineffective hedges	1	4	(5)			
Share of net profit of associate	-	48	48			
Other non-interest income	24	1	30			
Total non-interest income	512	450	620			
Net operating income	1,656	1,433	1,958			
Operating expenses	(580)	(570)	(814)			
Impairment charges on loans 2	(565)	(98)	(181)			
Profit before income tax expense	511	765	963			
Income tax expense	(204)	(228)	(281)			
Profit after income tax expense	307	537	682			
Profit after income tax expense attributable to minority interests	(2)	(2)	(3)			
Profit after income tax expense attributable to head office account and equity holders of NZ Banking Group	305	535	679			

# Consolidated statement of changes in equity for the nine months ended 30 June 2009

#### **NZ Banking Group**

				NZ Bar	nking Group I	Equity			
	Head Offic				Cash Flow				
	Branch Capital	Retained Profits	Share Capital	Retained Profits	Hedge Reserve	Available- for-sale	Convertible Debentures	Minority Interests	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Opening balance as at 1 October 2007									
(audited)	698	663	133	1,010	62	-	1,284	10	3,860
Effect of change in accounting policy									
Adjustment on recognition of actuarial gains on									
employee defined benefit superannuation plans									
(Note 1.2)	-	-	-	19	-	-	-	-	19
Income tax effect	-	-	-	(6)	-	-	-	-	(6)
Total effect of change in accounting policy	-	-	-	13	-	-	-	-	13
Restated total equity as at 1 October 2007									
(unaudited)	698	663	133	1,023	62	-	1,284	10	3,873
Nine months ended 30 June 2008									
Net gains from changes in available-for-sale									
investments (net of tax)	-	-	_	-	_	22	-	-	22
Net losses from changes in fair value of									
cash flow hedges	-	-	-	-	(109)	-	-	-	(109)
Income tax effect	-	-	_	-	36	_	-	_	36
Transferred to income statement	-	-	_	-	6	_	-	_	6
Income tax effect	-	-	-	-	(2)	-	-	-	(2)
Profit after income tax expense	-	123	-	412	-	-	-	2	537
Total recognised income and expenses for the									
nine months ended 30 June 2008	-	123	-	412	(69)	22	-	2	490
Share capital issued	-	-	1,300	-	-	-	-	-	1,300
Dividends:									
Dividends paid or provided for on									
convertible debentures (net of tax)	-	(29)	-	-	-	-	-	-	(29)
Dividends paid or provided for on									
ordinary shares	-	-	-	(172)	-	-	-	-	(172)
Dividends paid or provided for on									
preference shares		-	-	(15)	-	-	-	-	(15)
Remittance to the Overseas Bank <sup>1</sup>	(698)	(602)	-	-	-	-	-	- (5)	(1,300)
Other minority interests	-	-	-	-	-	-	-	(5)	(5)
As at 30 June 2008	-	155	1,433	1,248	(7)	22	1,284	7	4,142
Effect of change in accounting policy									
Adjustment on recognition of actuarial losses on									
employee defined benefit superannuation plans									
(Note 1.2)	-	-	-	(17)	-	-	-	-	(17)
Income tax effect	-	-	-	5	-	-	-	-	5
Total effect of change in accounting policy	-	-	-	(12)	-	-	-	-	(12)
Restated total equity as at 30 June 2008		,	1 422	1 226	/ <del>-</del> 7\	2.2	1.204	7	4.130
(unaudited)	-	155	1,433	1,236	(7)	22	1,284	7	4,130

During the year ended 30 September 2008, the NZ Branch repatriated \$1.3 billion to the Overseas Bank from NZ Branch capital (\$698 million) and retained profits (\$602 million). The amount repatriated was replaced by the issuance of \$1.3 billion of redeemable preference shares which were redeemable in 100 years, with distributions at the discretion of the Board. The \$1.3 billion redeemable preference shares were subsequently redeemed on 18 February 2009 and, at the same time, the Overseas Bank advanced capital of \$1.3 billion to the NZ Branch.

# Consolidated statement of changes in equity (continued) for the nine months ended 30 June 2009

**NZ Banking Group** 

				N2	L Banking Gro	up			
	III Off:-			NZ Ba	anking Group I	Equity			
1	Head Office				Cash Flow				
	Branch Capital	Retained Profits	Share Capital	Retained Profits	Hedge Reserve	Available- for-sale	Convertible Debentures	Minority Interests	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Opening balance as at 1 October 2007									
(audited)	698	663	133	1,010	62	-	1,284	10	3,860
Effect of change in accounting policy									
Adjustment on recognition of actuarial gains on									
employee defined benefit superannuation plans									
(Note 1.2)	-	-	-	19	-	-	-	-	19
Income tax effect	-	-	-	(6)	_	-	_	-	(6)
Total effect of change in accounting policy	-	-	-	13	-	-	-	-	13
Restated total equity as at 1 October 2007									
(unaudited)	698	663	133	1,023	62	-	1,284	10	3,873
Year ended 30 September 2008									
Net gains from changes in available-for-sale									
investments (net of tax)	_	_			_	16	_	_	16
Net losses from changes in fair value of						10			10
		_			(209)				(209)
cash flow hedges Income tax effect	-	-	-	-	(209)	-	-	-	
	-	-	-	-		-	-	-	64
Transferred to income statement	-	-	-	-	(8)	-	-	-	(8)
Income tax effect	-	1.70	-	-	3	-	-	-	3
Profit after income tax expense	-	179	-	500	-	-	-	3	682
Total recognised income and expenses for the									
year ended 30 September 2008	-	179	-	500	(150)	16	-	3	548
Share capital issued	-	-	1,300	-	-	-	-	-	1,300
Dividends:									
Dividends paid or provided for on									
convertible debentures (net of tax)	-	(66)	-	-	-	-	-	-	(66)
Dividends paid or provided for on									
ordinary shares	-	-	-	(170)	-	-	-	-	(170)
Dividends paid or provided for on									
preference shares	-	-	-	(15)	-	-	-	-	(15)
Remittance to the Overseas Bank <sup>1</sup>	(698)	(602)	-	-	-	-	-	-	(1,300)
Other minority interests	-	-	-	-	-	-	-	(5)	(5)
As at 30 September 2008 (audited)	-	174	1,433	1,338	(88)	16	1,284	8	4,165
Effect of change in accounting policy									
Adjustment on recognition of actuarial losses on									
employee defined benefit superannuation plans									
(Note 1.2)	-	-	-	(49)	-	-	-	-	(49)
Income tax effect	-	-	-	16	-	-	-	-	16
Total effect of change in accounting policy	-	-	-	(33)	-	-	-	-	(33)
Restated total equity as at 30 September 2008									
(unaudited)	-	174	1,433	1,305	(88)	16	1,284	8	4,132

During the year ended 30 September 2008, the NZ Branch repatriated \$1.3 billion to the Overseas Bank from NZ Branch capital (\$698 million) and retained profits (\$602 million). The amount repatriated was replaced by the issuance of \$1.3 billion of redeemable preference shares which were redeemable in 100 years, with distributions at the discretion of the Board. The \$1.3 billion redeemable preference shares were subsequently redeemed on 18 February 2009 and, at the same time, the Overseas Bank advanced capital of \$1.3 billion to the NZ Branch.

# Consolidated statement of changes in equity (continued) for the nine months ended 30 June 2009

N7 Ranking Group

	NZ Banking Group Equity								
	Head Offic	e Account			Cash Flow				
	Branch Capital \$m	Retained Profits \$m	Share Capital \$m	Retained Profits \$m			Convertible Debentures \$m	Minority Interests \$m	Total \$m
Opening balance as at 1 October 2008									
(audited)	_	174	1,433	1,338	(88)	16	1,284	8	4,165
Effect of change in accounting policy			,	,	(/		, -		,
Adjustment on recognition of actuarial losses on									
employee defined benefit superannuation plans									
(Note 1.2)	_	_	_	(49)	_	_	_	_	(49)
Income tax effect	_		_	16	_	_		_	16
Total effect of change in accounting policy	-	-	_	(33)	-	-		_	(33)
Restated total equity as at 1 October 2008				(00)					(00)
(unaudited)	_	174	1,433	1,305	(88)	16	1,284	8	4,132
(Manual Control of the Control of th			1,133	.,505	(00)		.,20.		.,
Nine months ended 30 June 2009									
Net gains from changes in available-for-sale									
investments (net of tax)	-	-	-	-	-	1	-	-	1
Net losses from changes in fair value of									
cash flow hedges	-	-	-	-	(178)	-	-	-	(178)
Income tax effect	-	-	-	-	54	-	-	-	54
Transferred to income statement	-	-	-	-	(6)	-	-	-	(6)
Income tax effect	-	-	-	-	2	-	-	-	2
Profit after income tax expense	-	165	-	140	-	-	-	2	307
Total recognised income and expenses for									
the nine months ended 30 June 2009	-	165	-	140	(128)	1	-	2	180
Share capital issued	-	-	9	-	-	-	-	-	9
Allocation of Branch Capital from the									
Overseas Bank <sup>1</sup>	1,300	-	-	-	-	-	-	-	1,300
Share capital redeemed <sup>1</sup>	-	-	(1,300)	-		-	-	-	(1,300)
Dividends:									
Dividends paid or provided for on									
convertible debentures (net of tax)	-	(34)	-	-		-	-	-	(34)
Dividends paid or provided for on									
ordinary shares	-	-	-	(9)	-	-	-	-	(9)
Dividends paid or provided for on									
preference shares	-	-	-	(104)	-	-	-	-	(104)
Aggregation of new entities <sup>2</sup>	-	-	301	-	-	-	-	-	301
Share capital buy-back <sup>3</sup>	-	-	(301)	-	-	-	-	-	(301)
Other minority interests	-	-	-	-	-	-	-	(3)	(3)
As at 30 June 2009 (unaudited)	1,300	305	142	1,332	(216)	17	1,284	7	4,171

During the year ended 30 September 2008, the NZ Branch repatriated \$1.3 billion to the Overseas Bank from NZ Branch capital (\$698 million) and retained profits (\$602 million). The amount repatriated was replaced by the issuance of \$1.3 billion of redeemable preference shares which were redeemable in 100 years, with distributions at the discretion of the Board. The \$1.3 billion redeemable preference shares were subsequently redeemed on 18 February 2009 and, at the same time, the Overseas Bank advanced capital of \$1.3 billion to the NZ Branch.

<sup>2</sup> This represents the net pre-acquisition capital contributed by the aggregation of St.George New Zealand Limited and St.George Financial Investments New Zealand Limited into the NZ Banking Group effective as at 17 November 2008.

<sup>3</sup> This represents the buy back of share capital by St.George New Zealand Limited from St.George Bank Limited during the period 17 November 2008 to 31 December 2008.

# Consolidated balance sheet as at 30 June 2009

	NZ B		
	30 June 2009	30 June 2008	30 September 2008
Note	Unaudited \$m	Unaudited \$m	Audited \$m
Assets			
Cash and balances with central banks	916	1,302	1,286
Due from other financial institutions	109	743	1,222
Derivative financial instruments	7,034	2,571	5,137
Other trading securities 3	6,459	3,160	3,527
Available-for-sale securities 4	36	55	35
Loans 5,6	55,109	54,560	55,569
Life insurance assets	105	104	89
Due from related entities <sup>1</sup>	2,402	2,049	2,170
Investment in associate	48	48	48
Goodwill and other intangible assets	621	644	627
Property, plant and equipment	92	80	78
Income tax receivable	_	31	28
Deferred tax assets	361	101	164
Other assets	971	894	902
Total assets	74,263	66,342	70,882
- Total assets	74,203	00,542	70,002
Liabilities			
Due to other financial institutions	368	669	297
Deposits at fair value 7	4,417	4,507	4,163
Deposits at amortised cost 7	32,720	31,477	32,188
Derivative financial instruments	8,118	2,618	4,602
Other trading liabilities at fair value	2,457	464	1,101
Debt issues 9	10,376	11,469	11,102
Current tax liabilities	51	-	-
Deferred tax liabilities	-	-	-
Provisions	91	65	81
Other liabilities	944	649	1,111
Total liabilities excluding subordinated debentures and due to related entities	59,542	51,918	54,645
Subordinated debentures 10	858	685	798
Total liabilities excluding due to related entities	60,400	52,603	55,443
Due to related entities <sup>1</sup>	9,692	9,609	11,307
Total liabilities	70,092	62,212	66,750
Net assets	4,171	4,130	4,132
Downson Addison			
Represented by:			
		-	174
Branch capital	1,300	1	174
Branch capital Retained profits	305	155	
Retained profits  Total head office account		155	174
Branch capital Retained profits  Total head office account  NZ Banking Group equity	305 1,605	155	
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital	305	155	133
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital	305 1,605	155 133 1,300	133 1,300
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital Retained profits	305 1,605 142 1,332	155 133 1,300 1,236	133 1,300 1,305
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital Retained profits Available-for-sale securities reserve	305 1,605 142 - 1,332 17	155 133 1,300 1,236 22	133 1,300 1,305
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital Retained profits Available-for-sale securities reserve Cash flow hedge reserve	305 1,605 142 1,332 17 (216)	155 133 1,300 1,236 22 (7)	133 1,300 1,305 16 (88)
Branch capital Retained profits  Total head office account	305 1,605 142 - 1,332 17	155 133 1,300 1,236 22	174 133 1,300 1,305 16 (88) 1,284
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital Retained profits Available-for-sale securities reserve Cash flow hedge reserve	305 1,605 142 1,332 17 (216)	155 133 1,300 1,236 22 (7)	133 1,300 1,305 16 (88)
Branch capital Retained profits  Total head office account  NZ Banking Group equity Ordinary share capital Preference share capital Retained profits Available-for-sale securities reserve Cash flow hedge reserve Convertible debentures	1,605 1,605 142 1,332 17 (216) 1,284	155 133 1,300 1,236 22 (7) 1,284	133 1,300 1,305 16 (88)

<sup>1</sup> The 30 June 2008 comparative balances for amounts due from and due to related entities in the NZ Banking Group have been reduced by \$506 million to reflect the elimination of inter-company balances, consistent with the current reporting period's treatment.

# Consolidated statement of cash flows for the nine months ended 30 June 2009

	NZ Banking Group						
	Nine Months Ended 30 June 2009 Unaudited	Nine Months Ended 30 June 2008 Unaudited	Year Ended 30 September 2008 Audited				
	\$m	\$m	\$m				
Cash flows from operating activities							
Interest income received	3,691	3,972	5,381				
Interest paid	(2,712)	(3,035)	(4,020)				
Other non-interest income received	520	398	563				
Net (acquisition)/disposal of other trading securities	(3,026)	794	318				
Net acquisition of other trading liabilities at fair value	1,540	335	1,078				
Net disposal/(acquisition) of derivative financial instruments	1,426	(434)	(1,092)				
Operating expenses paid	(516)	(476)	(677)				
Income tax paid	(229)	(145)	(203)				
Net cash flows from operating activities	694	1,409	1,348				
Cash flows from investing activities							
Net decrease/(increase) in due from other financial institutions – term	1,024	(210)	(495)				
Net disposal of available-for-sale securities	-	15	29				
Net loans advanced to customers	(105)	(4,301)	(5,393)				
Net acquisition of life insurance assets	(16)	(23)	(8)				
Net (increase)/decrease in due from related entities	(220)	1,618	89				
Net increase in other assets	(54)	(105)	(13)				
Purchase of capitalised computer software	(28)	(26)	(38)				
Purchase of property, plant and equipment	(30)	(8)	(21)				
Net cash provided by/(used in) investing activities	571	(3,040)	(5,850)				
Cash flows from financing activities							
Redemption of Fixed Interest Resettable Trust Securities	-	(730)	(730)				
Issue of preference share capital	-	1,300	1,300				
Net decrease in due to other financial institutions – term	-	(7)	(7)				
Net increase in deposits	786	2,419	2,786				
Net redemptions from debt issues	(726)	(959)	(1,326)				
Net (decrease)/increase in due to related entities	(1,618)	1,238	4,308				
Net (decrease)/increase in other liabilities and subordinated debentures	(74)	(41)	361				
Payment of dividends on convertible debentures	(56)	(46)	(99)				
Payment of dividends on ordinary shares	(3)	(177)	(175)				
Payment of dividends on preference shares	(104)	(15)	(15)				
Remittance to the Overseas Bank	-	(1,300)	(1,300)				
Net cash (used in)/provided by financing activities	(1,795)	1,682	5,103				

# Consolidated statement of cash flows (continued) for the nine months ended 30 June 2009

**NZ Banking Group** Nine Months Nine Months Year Ended Ended Ended 30 June 30 June 30 September 2008 2008 Unaudited Unaudited Audited \$m \$m \$m Net (decrease)/increase in cash and cash equivalents (530)51 601 1,183 Cash and cash equivalents at beginning of the period/year 582 582 Cash and cash equivalents at end of the period/year 653 633 1,183 Cash and cash equivalents comprise 1,302 916 1,286 Cash and balances with central banks Due to other financial institutions - at call (263) (669)(103)Cash and cash equivalents at end of the period/year 653 633 1,183 Reconciliation of profit after income tax expense to net cash flows from operating activities Profit after income tax expense attributable to head office account and equity holders of 305 NZ Banking Group 535 679 **Adjustments:** Software amortisation costs 34 35 49 20 22 Impairment charges on goodwill Impairment charges on intangible assets 13 Impairment charges on property, plant and equipment 8 Impairment charges on loans **565** 98 181 Depreciation/amortisation 16 17 24 (48)Share of net profit of associate (48)3 2 5 Share-based payments 2 Minority interests in subsidiary companies 2 3 Movement in accrued assets 89 (23)(11)(220)Movement in accrued liabilities and provisions 25 73 Movement in income tax provisions and deferred tax (118)(54) (5) Tax on convertible debentures dividends 24 22 33 Net (acquisition)/disposal of other trading securities (3,026) 794 318 Net acquisition of other trading liabilities at fair value 1.540 1.078 335 Net acquisition/(disposal) of derivative financial instruments 1,426 (434)(1,092)**56** Tax effect of change in cash flow hedge reserve 32 67 Net cash flows from operating activities 694 1,409 1,348

# Note 1 Statement of accounting policies

#### General accounting policies

#### **Statutory base**

These consolidated short form financial statements are prepared and presented in accordance with the Financial Reporting Act 1993 (New Zealand), the Order, the Reserve Bank of New Zealand Act 1989, New Zealand equivalent to International Financial Reporting Standard 34 *Interim Financial Reporting* ('NZ IFRS 34') and other authoritative pronouncements of the Accounting Standards Review Board, as appropriate for profit-oriented entities. These financial statements comply with NZ IFRS 34. The financial report comprising the financial statements and accompanying notes of the NZ Banking Group comply with International Financial Reporting Standard 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board.

In these financial statements reference is made to the following reporting groups:

- Westpac Banking Corporation Group (otherwise referred to as the 'Overseas Banking Group') refers to the total worldwide business of Westpac Banking Corporation including its controlled entities;
- Westpac Banking Corporation (otherwise referred to as the 'Overseas Bank') refers to the worldwide activities of Westpac Banking Corporation excluding its controlled entities;
- Westpac Banking Corporation New Zealand Division (otherwise referred to as the 'NZ Banking Group') refers to the New Zealand operations of Westpac Banking Corporation including those entities whose business is required to be reported in financial statements for the Overseas Banking Group's New Zealand business; and
- Westpac Banking Corporation New Zealand Branch (otherwise referred to as the 'NZ Branch') refers to the New Zealand operations of Westpac Banking Corporation (trading as Westpac and Westpac Institutional Bank).

These financial statements were authorised for issue by the Board of Directors on 5 August 2009.

#### **Basis of preparation**

The financial statements are based on the general principles of historical cost accounting, as modified by the fair value accounting for available-for-sale financial assets, financial assets and financial liabilities at fair value through profit or loss and all derivative contracts. The going concern concept and the accrual basis of accounting have been adopted. All amounts are expressed in New Zealand dollars unless otherwise stated.

The same accounting policies have been followed in preparing these financial statements that were used in preparing the General Disclosure Statements for the year ended 30 September 2008 and for the six months ended 31 March 2009 except as disclosed in Note 1.2 below.

Certain comparative figures have been restated to ensure consistent treatment with the current reporting period. Where there has been a material restatement of comparative figures the nature of, and the reason for, the restatement is disclosed in the relevant note.

## **Basis of aggregation**

The NZ Banking Group has been aggregated by combining the sum of the capital and reserves of the NZ Branch, BLE Capital (NZ) Limited, Hastings Forestry Investments Limited, St.George New Zealand Limited, St.George Financial Investments New Zealand Limited and the consolidated capital and reserves of Westpac New Zealand Group Limited, Westpac Group Investment - NZ - Limited, BT Financial Group (NZ) Limited, Tasman Funding No. 1 Limited, Tasman Funding No. 2 Limited, Westpac NZ Funding Limited and Westpac Financial Services Group - NZ - Limited and their subsidiary companies. For New Zealand entities acquired by the Overseas Banking Group, capital and reserves at acquisition are netted and recognised as capital contributed to the NZ Banking Group.

All transactions and balances between entities within the NZ Banking Group have been eliminated.

As a result of the merger between the Overseas Bank and St.George Bank Limited, St.George New Zealand Limited and St.George Financial Investments New Zealand Limited were consolidated as part of the NZ Banking Group from 17 November 2008 onwards.

Westpac NZ Securitisation Holdings Limited ('WNZSHL') and its wholly-owned subsidiary company, Westpac NZ Securitisation Limited ('WNZSHL'), were incorporated on 14 October 2008. The NZ Banking Group, through two of its subsidiaries, has a qualifying interest of 19% in WNZSHL. Through contractual arrangements put in place, the NZ Banking Group is deemed to control both WNZSHL and WNZSL.

#### 1.2 Change in accounting policies

With effect from 1 October 2007, the NZ Banking Group changed its accounting treatment for actuarial gains and losses on its employee defined benefit superannuation plans. The revised policy brings to account all unrecognised actuarial gains/losses outside of the profit and loss directly in the statement of changes in equity. Previously the NZ Banking Group applied the corridor approach. As at 1 October 2007, the cumulative change resulted in an increase in retained earnings of \$12.7 million and a decrease in the retirement benefit deficit balance by \$19.1 million (30 September 2008 decrease in retained earnings of \$20.2 million and an increase in the retirement benefit deficit balance by \$30.3 million; 30 June 2008 increase in retained earnings by \$1.1 million and a decrease in the retirement benefit deficit balance by \$1.6 million). As at 30 June 2009, the cumulative change resulted in a decrease in retained earnings of \$19.5 million and an increase in the retirement benefit deficit balance by \$27.9 million. Deferred tax entries account for the difference between the change to retained earnings and the retirement benefit deficit balance.

#### 1.3 Past due assets for prior periods

As a result of continuing analysis of the NZ Banking Group's credit data, it has been determined that past due assets 1 to 89 days and 90+ days were overstated in prior periods. The comparative periods' disclosures for the nine months ended 30 June 2008 and the year ended 30 September 2008 have been restated and disclosed in Note 6 of this General Short Form Disclosure Statement.

# Note 2 Impairment on loans

	NZ Banking Group				
	Nine Months	Nine Months	Year		
	Ended	Ended	Ended		
	30 June	30 June	30 September		
	2009	2008	2008		
	Unaudited	Unaudited	Audited		
	\$m	\$m	\$m		
Collectively assessed provision	178	32	74		
Collective write-off	47	40	55		
Individually assessed provisions	358	32	65		
Individually assessed write-off	7	7	8		
Interest adjustments	(25)	(13)	(21)		
Total impairment charges on loans	565	98	181		

	NZ Banking Group				
	Nir	ne Months Ended	30 June 2009 – Un	– Unaudited	
		Other Loans	Loans for		
	Residential	for Consumer	Business		
	Mortgages	Purposes	Purposes	Total	
	\$m	\$m	\$m	\$m	
Collectively assessed provision	10	3	165	178	
Collective write-off	-	47	-	47	
Individually assessed provisions	60	-	298	358	
Individually assessed write-off	2	-	5	7	
Interest adjustments	(2)	(8)	(15)	(25)	
Total impairment charges on loans	70	42	453	565	

		NZ Banking Group			
	Nir Residential Mortgages §m	ne Months Ended 30 Other Loans for Consumer Purposes \$m	June 2008 – Unaudi Loans for Business Purposes \$m	ted Total \$m	
Collectively assessed provision	9	8	15	32	
Collective write-off	-	40	-	40	
Individually assessed provisions	17	-	15	32	
Individually assessed write-off	1	-	6	7	
Interest adjustments	(1)	(6)	(6)	(13)	
Total impairment charges on loans	26	42	30	98	

	NZ Banking Group				
	Residential Mortgages Sm	Year Ended 30 Septe Other Loans for Consumer Purposes \$m	mber 2008 – Audited Loans for Business Purposes \$m	Total \$m	
Collectively assessed provision	10	12	52	74	
Collective write-off	-	55	-	55	
Individually assessed provisions	23	-	42	65	
Individually assessed write-off	2	-	6	8	
Interest adjustments	(2)	(8)	(11)	(21)	
Total impairment charges on loans	33	59	89	181	

# Note 3 Other trading securities and other financial assets designated at fair value

	NZ E	NZ Banking Group			
	30 June 2009 Unaudited \$m	30 June 2008 Unaudited \$m	30 September 2008 Audited \$m		
Other trading securities					
Trading securities	6,099	2,787	3,146		
Securities purchased under agreement to resell	360	373	381		
Total other trading securities	6,459	3,160	3,527		
Other financial assets designated at fair value	-	-	-		
Total other trading securities and other financial assets designated at fair value	6,459	3,160	3,527		
Trading securities					
Listed					
NZ Government securities	2,677	184	155		
NZ corporate securities	5	27	53		
Other	-	47	58		
Total listed trading securities	2,682	258	266		
Unlisted					
NZ corporate securities:					
Certificates of deposit	3,333	2,481	2,851		
Commercial paper	25	48	29		
Corporate Bonds	59	-	-		
Total unlisted trading securities	3,417	2,529	2,880		
Total trading securities	6,099	2,787	3,146		

As at 30 June 2009, included in trading securities of the NZ Banking Group were \$294 million encumbered through repurchase agreements.

# Note 4 Available-for-sale securities

	NZ Banking Group		
	30 June 2009 Unaudited	2008 Unaudited	30 September 2008 Audited
	\$m	\$m	\$m_
Listed securities			
Overseas public securities	36	42	35
NZ corporate securities	-	13	-
Total available-for-sale securities	36	55	35

# Note 5 Loans

	NZ Banking Group			
	30 June 2009 Unaudited \$m	30 June 2008 Unaudited \$m	30 September 2008 Audited \$m	
Overdrafts	1,399	1,414	1,496	
Credit card outstandings	1,168	1,117	1,149	
Money market loans	1,206	2,125	1,601	
Term loans:				
Housing	32,008	30,929	31,230	
Non-housing	19,218	17,996	19,597	
Other	906	1,239	821	
Total gross loans	55,905	54,820	55,894	
Provisions for impairment charges on loans	(796)	(260)	(325)	
Total net loans	55,109	54,560	55,569	

During the current reporting period, the NZ Banking Group has undertaken repurchase agreements with the Reserve Bank using residential mortgage backed securities. The repurchase cash amount as at 30 June 2009 is \$1,814 million with underlying securities to the value of \$2,253 million provided under this arrangement.

Movements in impaired assets and provisions for impairment on loans are outlined in Note 6.

# Note 6 Impaired assets

Note o Impaired assets	N7	Banking Group	
	Nine Months Ended 30 June 2009	Nine Months Ended 30 June 2009  Nine Months Ended 30 June 2008	Year Ended 30 September 2008
	Unaudited \$m	Unaudited \$m	Audited \$m
Individually impaired assets		·	·
Balance at beginning of the period/year	278	112	112
Movement for the period/year	558	85	166
Balance at end of the period/year	836	197	278
Undrawn balance	-	-	-
Restructured assets			
Balance at beginning of the period/year	-	2	2
Movement for the period/year	-	(1)	(2)
Balance at end of the period/year		1	-
Undrawn balance		-	-
Past due assets 1 to 89 days <sup>1</sup>			
Balance at beginning of the period/year	2,395	3,275	3,275
Movement for the period/year	(520)	(803)	(880)
Balance at end of the period/year	1,875	2,472	2,395
Past due assets 90+ days <sup>1</sup>			
Balance at beginning of the period/year	222	126	126
Movement for the period/year	141	88	96
Balance at end of the period/year	363	214	222
Undrawn balance	-	-	-
Other assets under administration <sup>1</sup>			
Balance at beginning of the period/year  Movement for the period/year	-	-	-
Balance at end of the period/year	-	-	-
Undrawn balance	-	-	-
Individually assessed provisions	55	2.0	2.0
Balance at beginning of the period/year  Movement for the period/year	66 312	26 13	26 40
Balance at end of the period/year	378	39	66
	3,0		
Collectively assessed provision Balance at beginning of the period/year	287	213	213
Movement for the period/year	178	32	74
Balance at end of the period/year	465	245	287
Total impairment provisions	843	284	353
Provisions for impairment on loans	796	260	325
Provisions for impairment on off-balance sheet credit exposures	47	24	28
Total impairment provisions	843	284	353

<sup>1</sup> Past due assets and other assets under administration are not impaired assets.

The NZ Banking Group does not have any financial, real estate or other assets acquired through security enforcement. The above table is further analysed by class in the following tables.

# Note 6 Impaired assets (continued) Residential mortgages

nestacina mortgages	NZ I	NZ Banking Group		
	Nine Months Ended 30 June 2009 Unaudited \$m	Nine Months Ended 30 June 2008 Unaudited \$m	Year Ended 30 September 2008 Audited \$m	
Individually impaired assets				
Balance at beginning of the period/year	190	74	74	
Additions	347	172	258	
Amounts written off	(14)	(5)	(12)	
Returned to performing or repaid	(178)	(87)	(130)	
Balance at end of the period/year	345	154	190	
Undrawn balance	-	-	-	
Past due assets 1 to 89 days <sup>1</sup>				
Balance at beginning of the period/year	1,394	2,559	2,559	
Additions	5,460	6,089	7,971	
Deletions	(5,741)	(7,106)	(9,136)	
Balance at end of the period/year	1,113	1,542	1,394	
Past due assets 90+ days <sup>1</sup>				
Balance at beginning of the period/year	75	37	37	
Additions	296	173	248	
Deletions	(245)	(150)	(210)	
Balance at end of the period/year	126	60	75	
Undrawn balance	-	-	-	
Individually assessed provisions				
Balance at beginning of the period/year	24	15	15	
Impairment charges on loans:		2.0	2.4	
New provisions	70	30	34	
Recoveries Impairment charges on loans written off	(10) (14)	(13) (7)	(11) (14)	
Balance at end of the period/year	70	25	24	
Collectively assessed provision	70			
Balance at beginning of the period/year	30	20	20	
Impairment charges on loans	10	9	10	
Balance at end of the period/year	40	29	30	
Total impairment provisions	110	54	54	
Provisions for impairment on loans  Provisions for impairment on off-balance sheet credit exposures	110	54	54	
	110			
Total impairment provisions	110	54	54	

Past due assets are not impaired assets

# Note 6 Impaired assets (continued) **Other loans for consumer purposes**

	NZ	NZ Banking Group			
	Nine Months Ended 30 June 2009 Unaudited \$m	Nine Months Ended 30 June 2008 Unaudited \$m	Year Ended 30 September 2008 Audited \$m		
Past due assets 1 to 89 days <sup>1</sup>					
Balance at beginning of the period/year	156	160	160		
Additions	670	764	993		
Deletions	(685)	(742)	(997)		
Balance at end of the period/year	141	182	156		
Past due assets 90+ days¹ Balance at beginning of the period/year Additions Deletions	25 73 (67)	16 54 (49)	16 76 (67)		
Balance at end of the period/year	31	21	25		
Undrawn balance	-	-	-		
Collectively assessed provision					
Balance at beginning of the period/year Impairment charges on loans	61	49 8	49 12		
Balance at end of the period/year	64	57	61		
Total impairment provisions	64	57	61		
Provisions for impairment on loans Provisions for impairment on off-balance sheet credit exposures	64	57 -	61		
Total impairment provisions	64	57	61		

<sup>1</sup> Past due assets are not impaired assets.

# Note 6 Impaired assets (continued)

## Loans for business purposes

Loans for business purposes	NZ	NZ Banking Group		
	Nine Months			
	Ended	Ended	Ended	
	30 June 2009	30 June 2008	30 September 2008	
	Unaudited	Unaudited	Audited	
	\$m	\$m	\$m	
Individually impaired assets				
Balance at beginning of the period/year	88	38	38	
Additions	461	44	90	
Amounts written off	(32)	(3)	(28)	
Returned to performing or repaid	(26)	(36)	(12)	
Balance at end of the period/year	491	43	88	
Undrawn balance	-	-	-	
Restructured assets				
Balance at beginning of the period/year	-	2	2	
Additions	-	1	-	
Deletions	-	(2)	(2)	
Balance at end of the period/year		1	-	
Undrawn balance	-	-	-	
Past due assets 1 to 89 days <sup>1</sup>				
Balance at beginning of the period/year	845	556	556	
Additions	3,016	2,931	4,113	
Deletions	(3,240)	(2,739)	(3,824)	
Balance at end of the period/year	621	748	845	
Past due assets 90+ days <sup>1</sup>				
Balance at beginning of the period/year	122	73	73	
Additions	387	248	303	
Deletions	(303)	(188)	(254)	
Balance at end of the period/year	206	133	122	
Undrawn balance	-	-	-	
Individually assessed provisions				
Balance at beginning of the period/year	42	11	11	
Impairment charges on loans:				
New provisions	300	19	52	
Recoveries Impairment charges on loans written off	(2) (32)	(4) (12)	(10) (11)	
		14		
Balance at end of the period/year	308	14	42	
Collectively assessed provision	100	144	1.4.4	
Balance at beginning of the period/year	196	144	144	
Impairment charges on loans	165	15	52	
Balance at end of the period/year	361	159	196	
Total impairment provisions	669	173	238	
Provisions for impairment on loans	622	149	210	
Provisions for impairment on off-balance sheet credit exposures	47	24	28	
Total impairment provisions	669	173	238	

<sup>1</sup> Past due assets are not impaired assets.

# Note 7 Deposits

	NZ Banking Group			
	30 June 2009 Unaudited \$m	30 June 2008 Unaudited \$m	30 September 2008 Audited \$m	
Deposits at fair value				
Certificates of deposit	4,417	4,507	4,163	
Total deposits at fair value	4,417	4,507	4,163	
Deposits at amortised cost				
Non-interest bearing, repayable at call	2,303	2,258	2,144	
Other interest bearing:				
At call	13,376	13,787	14,745	
Term	17,041	15,432	15,299	
Total deposits at amortised cost	32,720	31,477	32,188	
Total deposits	37,137	35,984	36,351	

The NZ Branch held no retail deposits as at 30 June 2009 (30 June 2008: nil, 30 September 2008: nil).

# Note 8 Other trading liabilities at fair value

_	NZ Banking Group		
	30 June 2009 Unaudited \$m	30 June 2008 Unaudited \$m	30 September 2008 Audited \$ m
Held for trading		·	
Securities sold short	290	335	207
Securities sold under agreements to repurchase	2,167	129	894
Total other trading liabilities at fair value	2,457	464	1,101

## Note 9 Debt issues

	NZ		
	30 June 2009 Unaudited \$m	30 June 2008 Unaudited \$m	30 September 2008 Audited \$m
Short-term debt			
Commercial paper	4,532	7,130	6,517
Total short-term debt	4,532	7,130	6,517
Long-term debt			
Euro medium-term notes	4,171	4,290	4,585
Domestic medium-term notes	1,673	49	-
Total long-term debt	5,844	4,339	4,585
Total debt issues	10,376	11,469	11,102

## Movement in debt issues during the following reporting periods

	NZ Banking Group		
	30 June 2009 Unaudited	30 June 2008 Unaudited	30 September 2008 Unaudited
	\$m	\$m	\$m
Balance at beginning of the period/year	11,102	12,428	12,428
Issuance	22,170	25,529	28,543
Repayments	(22,896)	(26,488)	(29,869)
Balance at end of the period/year	10,376	11,469	11,102

### Note 10 Subordinated debentures

	NZ Banking Group		
	30 June	30 June	30 September
	2009	2008	2008
	Unaudited	Unaudited	Audited
	\$m	\$m	\$m
Junior subordinated debentures	858	685	798
Total subordinated debentures	858	685	798

#### Junior subordinated debentures

On 5 April 2004, the NZ Branch issued US\$525 million of Junior Subordinated Convertible Debentures to JP Morgan Chase Bank as trustee of the Tavarua Funding Trust IV, being a member of the Overseas Banking Group.

The convertible debentures are unsecured obligations of the NZ Branch and will rank subordinate and junior in the right of payment of principal and distributions to certain of the NZ Branch's obligations to its depositors and creditors, including other subordinated creditors, other than subordinated creditors holding subordinated indebtedness that ranks equally with, or junior to, the convertible debentures.

The convertible debentures will pay semi-annual distributions (31 March and 30 September) in arrears at the annual rate of 5.256% up to but excluding 31 March 2016. From, and including 31 March 2016, the convertible debentures will pay quarterly distributions (31 December, 31 March, 30 June and 30 September) in arrears at a floating rate equal to LIBOR plus 1.7675% per annum. The convertible debentures will only pay distributions to the extent they are declared by the Board, or an authorised committee of the Board. Any distribution is subject to the Overseas Bank having sufficient distributable profits unless approved by APRA. If certain other conditions exist a distribution is not permitted to be declared.

The convertible debentures have no stated maturity, but will automatically convert into American Depositary Receipts ('ADRs') each representing 40 Overseas Bank preference shares (non-cumulative preference shares with a liquidation amount of US\$25) on 31 March 2053, or earlier in the event that a distribution is not made or certain other events occur.

With the prior written consent of APRA, if required, the Overseas Bank may elect to redeem the convertible debentures for cash before 31 March 2016 in whole upon the occurrence of certain specific events, and in whole or in part on any distribution date on or after 31 March 2016.

#### Note 11 Convertible debentures

NZ Balikilig Group	NZ Baliking Group
<b>30 June</b> 30 June 30 Se	une 30 June 30 September
<b>2009</b> 2008	<b>009</b> 2008 2008
Unaudited Unaudited	ted Unaudited Audited
<b>\$m</b> \$m	<b>\$m</b>
<b>1,284</b> 1,284	<b>284</b> 1,284 1,284

#### **Trust preferred securities**

During the year ended 30 September 2003, the NZ Branch issued Junior Subordinated Convertible Debentures to JP Morgan Chase Bank as trustee of the Tavarua Funding Trust III ('Funding Trust III'). They represent the proceeds (net of issue costs) of approximately US\$750 million of Trust Preferred Securities ('2003 TPS') issued by the Overseas Banking Group in the United States of America.

The convertible debentures are unsecured obligations of the NZ Branch and will rank subordinate and junior in the right of payment of principal and distributions to certain of the NZ Branch's obligations to its depositors and creditors.

The convertible debentures will pay semi-annual distributions (31 March and 30 September) in arrears at the annual rate of 7.57% up to, but excluding 30 September 2013. From, and including, 30 September 2013 the convertible debentures will pay quarterly distributions (31 December, 31 March, 30 June and 30 September) in arrears at a floating rate equal to the New Zealand Bank Bill Rate plus 2.20% per annum. The convertible debentures will only pay distributions to the extent they are declared by the Board of Directors, or an authorised committee of the Board. Any distribution is subject to the Overseas Bank having sufficient distributable profits unless approved by APRA. If certain other conditions exist a distribution is not permitted to be declared.

The convertible debentures have no stated maturity, but will automatically convert into ADRs each representing 40 Overseas Bank preference shares (non-cumulative preference shares with a liquidation amount of US\$25) on 30 September 2053, or earlier in the event that a distribution is not made or certain other events occur. The 2003 TPS will then be redeemed for ADRs. The dividend payment dates on the Overseas Bank preference shares will be the same as those otherwise applicable to 2003 TPS. The dividend payment rate on the Overseas Bank preference shares will also be the same as that applicable to the 2003 TPS until 30 September 2013, after which the rate will be a floating rate equal to LIBOR plus a fixed margin.

Under the terms of the convertible debentures, the NZ Branch will make distributions in New Zealand dollars to Funding Trust III. Funding Trust III has entered into a currency swap with the Overseas Bank under which Funding Trust III has agreed to pay the Overseas Bank the New Zealand dollar distributions it receives on the convertible debentures in exchange for US dollars. The NZ Branch has also entered into a netting agreement under which it has agreed to pay any New Zealand dollar distributions on the convertible debentures direct to the Overseas Bank.

With the prior written consent of APRA, if required, the NZ Branch may elect to redeem the convertible debentures for cash before 30 September 2013 in whole upon the occurrence of certain specific events, and in whole or in part on any distribution date on or after 30 September 2013. The proceeds received by Funding Trust III from the redemption of the convertible debentures must be used to redeem the 2003 TPS. The holders of the convertible debentures do not have an option to require redemption of these instruments.

N7 Panking Croun

## Note 12 Interest earning assets and interest bearing liabilities

	NZ	Banking Group		
	30 June	30 June	30 September	
	2009	2008	2008	
	Unaudited	Unaudited	Audited	
	\$m	\$m	\$m	
assets	63,652	60,411	62,179	
	55,524	55,145	56,406	

## Note 13 Commitments and contingent liabilities

The NZ Banking Group is party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financing needs of its customers and in managing its own risk profile. These financial instruments include commitments to extend credit, financial guarantees, standby letters of credit and underwriting facilities.

The NZ Banking Group's exposure to credit loss in the event of non-performance by the other party to such financial instruments is represented by the contract or notional amount of those instruments. However, some commitments to extend credit and provide underwriting facilities can be cancelled or revoked at any time at the NZ Banking Group's option.

The NZ Banking Group uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

The NZ Banking Group takes collateral where it is considered necessary to support, both on and off-balance sheet, financial instruments with credit risk. The NZ Banking Group evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral taken, if deemed necessary, on the provision of a financial facility is based on management's credit evaluation of the counterparty. The collateral taken varies, but may include cash deposits, receivables, inventory, plant and equipment, real estate and investments.

The NZ Banking Group is obliged to repurchase securitised loans held by Westpac Home Loan Trust ('HLT') where there is a breach of warranty within 120 days of sale, or where the securitised loans cease to conform with the terms and conditions of the Westpac Securitisation Trust programme. It is not envisaged that any liability resulting in material loss to the NZ Banking Group will arise from this obligation.

Off-balance sheet credit risk related financial instruments were as follows:

	NZ Balikilig Group		
	30 June 2009	30 June 2008	30 September 2008
	Unaudited	Unaudited	Audited
	\$m	\$m	\$m
Contingent liabilities			
Direct credit substitutes	330	376	310
Underwriting and sub-underwriting facilities	25	260	-
Transaction related contingent items	763	731	740
Short-term, self liquidating trade related contingent liabilities	765	782	889
Total contingent liabilities	1,883	2,149	1,939

#### Other contingent liabilities

The NZ Banking Group has other contingent liabilities in respect of actual and potential claims and proceedings. An assessment of the NZ Banking Group's likely loss in respect of these claims has been made on a case-by-case basis and provision has been made in these financial statements where appropriate.

The New Zealand Inland Revenue Department ('NZIRD') has reviewed a number of structured finance transactions undertaken in New Zealand. Following the review, the NZIRD issued amended assessments for the 1999 to 2005 tax years in relation to nine transactions undertaken between 1998 and 2002. The overall primary tax in dispute is approximately \$586 million. With interest (net of tax) this increases to approximately \$911 million (interest calculated to 30 June 2009).

Proceedings disputing all amended assessments have been commenced. The NZ Banking Group is confident that the tax treatment applied in all cases is correct. A ruling was sought from the NZIRD on an early transaction in 1999. Following extensive review by the NZIRD, the ruling was issued in 2001. The principles underlying that ruling are applicable to, and have been followed in, all other transactions.

There are no further transactions or tax years subject to the review. No further information is disclosed due to the sensitive nature of this litigation.

The New Zealand Commerce Commission's proceedings against Westpac New Zealand and The Warehouse Financial Services Limited (members of the NZ Banking Group) are ongoing. Visa International, Cards NZ Limited, MasterCard International and all New Zealand issuers of Visa and MasterCard credit cards are also defendants. The proceedings allege that the setting of interchange fees and rules (relating to honour all cards, no surcharge, access and no discrimination) amount to price fixing or alternatively have the effect of substantially lessening competition in the New Zealand market in breach of the Commerce Act 1986. The proceedings seek to declare the conduct illegal and impose unspecified monetary penalties. In addition, similar proceedings issued by a number of New Zealand retailers against the same defendants are also ongoing. These proceedings also seek to declare the conduct illegal and an enquiry into damages. Damages awarded, if any, would be in addition to any penalties imposed under the Commerce Act 1986 in the event the Commerce Commission is successful in the proceedings described above. Both proceedings are being defended. The extent of any possible liability can not be reliably calculated at this stage and accordingly no provision has been made. The proceedings are scheduled for hearing in October 2009.

## Note 13 Commitments and contingent liabilities (continued)

Westpac New Zealand leases the majority of the properties it occupies. As is normal practice, the lease agreements contain 'make good' provisions, which require Westpac New Zealand, upon termination of the lease, to return the premises to the lessor in the original condition. The maximum amount payable by Westpac New Zealand upon vacation of all leased premises subject to these provisions as at 30 June 2009 was estimated to be \$22 million (30 June 2008: \$21 million, 30 September 2008: \$21 million). Westpac New Zealand believes it is highly unlikely that it would incur a material operating loss as a result of this in the normal course of its business operations.

#### Other commitments

As at 30 June 2009, the NZ Banking Group had commitments in respect of forward purchases and sales of foreign currencies, interest rate and currency swap transactions, futures and options contracts, provision of credit, underwriting facilities and other engagements entered into in the normal course of business. The NZ Banking Group has management systems and operational controls in place to manage interest rate risk and currency risk. Accordingly, it is not envisaged that any liability resulting in material loss to the NZ Banking Group will arise from these transactions.

#### **Guarantees and undertakings**

Westpac New Zealand provides guarantees of commercial paper and other debt securities issued by Westpac Securities NZ Limited, the proceeds of which are immediately on lent to Westpac New Zealand.

## Note 14 Segment information

The NZ Banking Group operates predominantly in the finance, residential mortgage and wealth management industries within New Zealand.

The basis of segment reporting reflects the management of the business within the Overseas Banking Group, rather than the legal structure of the NZ Banking Group. The business segment results have been presented on a management reporting basis and consequently internal charges and transfer pricing adjustments have been reflected in the performance of each business segment. Intersegment pricing is determined on an arm's length basis.

#### Primary reporting - business segments

The business segments are defined by the customers they service and the services they provide. The New Zealand Retail segment is responsible for servicing and product development for consumer and smaller to medium-sized customers within New Zealand, and includes the majority of the Corporate Head Office functions that exist within New Zealand. The Institutional Banking segment represents primarily corporations and institutional customers based in New Zealand, and also provides financial markets services to middle-market business banking customers in New Zealand. The Other Banking segment includes the results of Group Capital, Structured Finance and Group Treasury activities as well as activities that cannot be directly attributable to any other segment within the New Zealand geographical area.

	NZ Banking Group			
	Nine Mo	ne 2009 – Unaudit	naudited	
	New Zealand Retail	Institutional Banking	Other Banking	Total
	\$m	\$m	\$m	\$m
Net operating income	1,239	287	130	1,656
Operating expenses and impairment charges on loans	(1,017)	(90)	(38)	(1,145)
Profit before income tax expense	222	197	92	511
Income tax expense				(204)
Profit attributable to minority interests				(2)
Profit after income tax expense attributable to head office account and equity holders of				
NZ Banking Group				305
Total external assets excluding tax	48,208	15,380	7,912	71,500
Intragroup assets				2,402
Tax assets				361
Total assets				74,263
Total external liabilities excluding tax	29,105	9,873	20,546	59,491
Intragroup liabilities				10,550
Tax liabilities				51
Total liabilities				70,092

Note 14 Segment information (continued)				
,		NZ Banking	Group	
	Nine M	onths Ended 30 Jun	e 2008 – Unaudite	ed
	New Zealand Retail	Institutional Banking	Other Banking	Total
	\$m	\$m	\$m	\$m
Net operating income	1,166	145	122	1,433
Operating expenses and impairment charges on loans	(620)	(29)	(19)	(668
Profit before income tax expense	546	116	103	765
Income tax expense				(228
Profit attributable to minority interests				(2
Profit after income tax expense attributable to head office account and equity holders of NZ Banking Group				535
Total external assets excluding tax	47,067	11,471	5,622	64,160
Intragroup assets	•	,	•	2,049
Tax assets				133
Total assets				66,342
Total external liabilities excluding tax	27,990	5,930	17,998	51,918
Intragroup liabilities				10,294
Tax liabilities				-
Total liabilities				62,212
		NZ Bankir		
	Ye	ear Ended 30 Septen		ed
	New Zealand Retail	Institutional Banking	Other Banking	Total
	\$m	\$m	\$m	\$m
Net operating income	1,582	221	155	1,958
Operating expenses and impairment charges on loans	(869)	(50)	(76)	(995
Profit before income tax expense	713	171	79	963
Income tax expense	, 13	.,.	, ,	(281
Profit attributable to minority interests				(3
Profit after income tax expense attributable to head office account and equity holders of				
NZ Banking Group				679
Total external assets excluding tax	47,710	14,079	6,731	68,520
Intragroup assets				2,170
Tax assets				192
Total assets				70,882
Total external liabilities excluding tax	28,200	8,059	19,184	55,443
Intragroup liabilities				11,307
Tax liabilities				-

## Secondary reporting - geographic segments

The NZ Banking Group operates predominantly within New Zealand.

### Note 15 Insurance business

The NZ Banking Group conducts insurance business through one of its subsidiary companies, Westpac Life - NZ - Limited. Its primary insurance activities are the development, underwriting and management of products under life insurance legislation providing insurance cover against the risks of death and disability. It also manages a fire and general insurance agency arrangement as well as underwriting some redundancy and bankruptcy risks. The insurance business comprises less than one percent of the total assets of the NZ Banking Group.

66,750

The aggregate amount of the insurance business as at balance date was:

;
l
_

The Overseas Bank does not conduct any insurance or non-financial activities in New Zealand outside of the NZ Banking Group.

## Note 16 Capital adequacy

#### **Overseas Banking Group Capital Adequacy Ratio**

#### Basel II

	30 June 2009
	Unaudited
	%
Overseas Banking Group <sup>1</sup>	
Tier One Capital expressed as a percentage of risk-weighted exposures	8.2
Total Capital expressed as a percentage of risk-weighted exposures	11.0
Overseas Bank (Extended Licensed Entity) <sup>1</sup>	
Tier One Capital expressed as a percentage of risk-weighted exposures	10.1
Total Capital expressed as a percentage of risk-weighted exposures	12.7

<sup>1</sup> The capital ratios represent information mandated by APRA.

Basel II came into force in January 2008. The Overseas Banking Group received accreditation from APRA to apply the Advanced Internal Ratings Based ('Advanced IRB') and Advanced Measurement Approaches ('AMA') methodologies for calculating regulatory capital (known as 'Advanced Accreditation') and is required by APRA to hold minimum capital at least equal to that specified under the Advanced IRB and AMA methodologies. Under New Zealand regulations, this methodology is referred to as Basel II (internal models based) approach. With this accreditation, the Overseas Banking Group is required to disclose additional detailed information on its risk management practices and capital adequacy on a quarterly and a semi-annual basis. This information is made available to users via the Overseas Banking Group website (www.westpac.com.au). The aim is to allow the market to better assess the Overseas Banking Group's risk and reward assessment process and hence increase the scrutiny on these processes.

The Overseas Banking Group, and the Overseas Bank (Extended Licensed Entity) (as defined by APRA), exceeded the minimum capital adequacy requirements as specified by APRA as at 30 June 2009. APRA specifies a minimum prudential capital ratio for the Overseas Banking Group, which is not made publicly available.

As a highly rated ADI, the Overseas Banking Group has a capital management strategy that seeks to ensure that the enterprise is strongly capitalised relative to the risks in its portfolio. Ensuring that the Overseas Banking Group's balance sheet structure is prudent and flexible has led to the following long-term operating principles:

- the Overseas Banking Group seeks to manage capital within target ranges with the lower limits taking account of regulatory requirements and ratings agency guidance;
- the Overseas Banking Group's target ranges are intended to be consistent with a 'AA' senior debt rating; and
- the Overseas Banking Group actively manages the deployment of capital within the legal entities that make up the Overseas Banking Group to ensure capital ratios are within ranges and other requirements are met.

The Overseas Banking Group reviews its target capital ranges each year. For the foreseeable future, the Overseas Banking Group will seek to maintain conservative levels of capital.

## Note 17 Risk management overview

There have been no changes to the risk management policies and no new categories of risk to which the Banking Group has become exposed since the publication of the Bank's General Disclosure Statement for the six months ended 31 March 2009.

#### Note 18 Credit risk

## **Risk-weighted exposures**

The risk-weighted exposures are derived in accordance with the Reserve Bank's Capital Adequacy Framework (the 'Framework') as required by the Order.

On-balance sheet non-risk-weighted assets consist of market related contracts (derivatives) and intangible assets. These items have been excluded from the calculation of on-balance sheet risk-weighted exposures in accordance with the Framework. Derivatives have been included in the table of off-balance sheet exposures for the purposes of risk-weighting.

Securitised mortgages in non-consolidated entities are excluded from the balance sheet, but are included in the New Zealand risk-adjusted exposures as required by the Framework.

The current exposure method has been used to calculate the credit equivalent of all market related contracts.

The NZ Banking Group and NZ Branch's credit risk management practice as disclosed in this note is consistent with the Overseas Banking Group's practice. The Overseas Banking Group is accredited to apply the Advanced IRB and AMA methodologies under Basel II. However, under the Order, the NZ Banking Group and NZ Branch are required to disclose capital under the Basel I approach as outlined in the table below.

# Note 18 Credit risk (continued)

Calculation of on-balance sheet exposures

	NZ Banking Group				
		30 Jui	30 June 2009 – Unaudited		
					Risk-
	Principal				weighted
	Amount			Risk	Exposure
	\$m			Weighting	\$m
Cash and short-term claims on government	3,417			0%	-
Long-term claims on government	201			10%	20
Claims on banks	3,450			20%	690
Claims on public sector entities	269			20%	54
Residential mortgages	31,960			50%	15,980
Other assets	24,817			100%	24,817
Non-risk-weighted assets	10,149			100/0	2 1,017
Total on-balance sheet exposures	74,263				41,561
·	1 ,,				11,001
Calculation of off-balance sheet securitised mortgage					
exposures					
Securitised mortgages	572			50%	286
Total off-balance sheet securitised mortgage exposures	572				286
Calculation of off-balance sheet and derivative exposures					
			Credit	Average	Risk-
	Principal	Credit	Equivalent	Counterparty	weighted
	Amount	Conversion	Amount	Risk	Exposure
	\$m	Factor	\$m	Weighting	\$m
Direct credit substitutes					
Standby letters of credit and financial guarantees	330	100%	330	83%	274
Total direct credit substitutes	330		330		274
Commitments					
Commitments with certain drawdown	32	100%	32	20%	6
Housing loan commitments with certain drawdown	176	100%	176	50%	88
Transaction related contingent items	763	50%	382	92%	353
Underwriting and sub-underwriting facilities	25	50%	13	96%	12
Short-term, self liquidating trade related contingent liabilities	765	20%	153	100%	153
Other commitments to provide financial services which have an					
original maturity of one year or more	9,685	50%	4,843	71%	3,420
Other commitments with original maturity of less than one year or					
which can be unconditionally cancelled at any time	6,307	0%	-	0%	-
Total commitments	17,753		5,599		4,032
Market related contracts (derivatives)					
Foreign exchange contracts:					
Forwards	58,051		2,883	50%	1,441
Swaps	31,304		2,218	22%	484
Interest rate contracts:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,		
Forwards	6,719		1	0%	_
Futures	14,772			0%	
Options	14,354		41	46%	19
·	215,789			29%	
Swaps  Tetal market related contracts (derivatives)			5,814	23/0	1,677
Total market related contracts (derivatives)  Total off-halance shoet and derivative exposures	340,989		10,957		3,621
Total off-balance sheet and derivative exposures	359,072		16,886		7,927
Total risk-weighted exposures					49,774

# Note 18 Credit risk (continued)

## Calculation of on-balance sheet exposures

### NZ Banking Group

30 June 2008 – Unaudited

Cash and short-term claims on government  Long-term claims on government  Claims on banks  Claims on public sector entities  Residential mortgages Other assets Sonon-risk-weighted assets  Total on-balance sheet exposures  Calculation of off-balance sheet securitised mortgage exposures  Securitised mortgages  Calculation of off-balance sheet securitised mortgage exposures  Securitised mortgages  Fotal off-balance sheet securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Total off-balance sheet securitised mortgage exposures  Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments with certain drawdown  Formation related contingent items Underwriting and sub-underwriting facilities Short-term, self liquidating trade related contingent liabilities Total commitments to provide financial services which have an original maturity of one year or more Which can be unconditionally cancelled at any time  Total commitments  Total commitments Total commitme			Risk Weighting 0% 10% 20% 20% 50% 100%	weighted Exposure \$m - 6 651 23 15,464 25,062 - 41,206
Cash and short-term claims on government  1,819 Long-term claims on government 56 Claims on banks 3,257 Claims on public sector entities 1115 Residential mortgages 30,928 Other assets 5,105 Total on-balance sheet exposures 66,342 Calculation of off-balance sheet securitised mortgage exposures Securitised mortgages 638 Total off-balance sheet securitised mortgage exposures 638 Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes Standby letters of credit and financial guarantees 376 Total direct credit substitutes Commitments Commitments with certain drawdown 190 Transaction related contingent items Underwriting and sub-underwriting facilities 5hort-term, self liquidating trade related contingent liabilities 781 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 70tal commitments 70t			Weighting  0% 10% 20% 20% 50%	\$m 6 651 23 15,464 25,062
Long-term claims on government Claims on banks 3,257 Claims on public sector entities 8115 Residential mortgages Other assets 25,062 Non-risk-weighted assets 5,105 Total on-balance sheet exposures 66,342  Calculation of off-balance sheet securitised mortgage exposures Securitised mortgages 638 Total off-balance sheet securitised mortgage exposures  Securitised mortgages 638  Total off-balance sheet securitised mortgage exposures 638  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes Standby letters of credit and financial guarantees 376  Total direct credit substitutes Commitments Commitments Underwriting and sub-underwriting facilities Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868 Total commitments Total commitments Foreign exchange contracts: Forewards 70,885			10% 20% 20% 50%	651 23 15,464 25,062
Claims on banks 3,257 Claims on public sector entities 115 Residential mortgages 30,928 Other assets 25,062 Non-risk-weighted assets 5,105  Total on-balance sheet exposures 66,342  Calculation of off-balance sheet securitised mortgage exposures 638  Total off-balance sheet securitised mortgage exposures 638  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes Standby letters of credit and financial guarantees 376  Total direct credit substitutes  Commitments Commitments Commitments with certain drawdown 57 Housing loan commitments with certain drawdown 190 Irransaction related contingent items 731 Underwriting and sub-underwriting facilities 762 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868 Total commitments Total commitments Total commitments Total commitments Total commitments Total commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868 Total commitments Foreign exchange contracts: Forewards 70,885			20% 20% 50%	651 23 15,464 25,062
Claims on public sector entities  Residential mortgages 30,928 Other assets 25,062 Non-risk-weighted assets 5,105  Total on-balance sheet exposures 66,342  Calculation of off-balance sheet securitised mortgage exposures Securitised mortgages 638  Total off-balance sheet securitised mortgage exposures 638  Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes Standby letters of credit and financial guarantees 376  Total direct credit substitutes  Commitments Commitments Commitments with certain drawdown 190 Transaction related contingent items 171 Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 0ther commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives) Foreign exchange contracts: Forwards 70,885			20% 50%	23 15,464 25,062
Residential mortgages Other assets Other assets Sologo Non-risk-weighted assets Sologo Total on-balance sheet exposures  Calculation of off-balance sheet securitised mortgage exposures Securitised mortgages Securitised mortgages Securitised mortgages Securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments Commitments with certain drawdown Sologo Total direct credit substitutes  Commitments with certain drawdown Sologo Transaction related contingent items Total commitments with certain drawdown Solot-term, self liquidating trade related contingent liabilities Other commitments to provide financial services which have an original maturity of one year or more Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  Total commitments To			50%	15,464 25,062
Other assets 25,062 Non-risk-weighted assets 5,105  Total on-balance sheet exposures 66,342  Calculation of off-balance sheet securitised mortgage exposures 638  Total off-balance sheet securitised mortgage exposures 638  Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes  Standby letters of credit and financial guarantees 376  Commitments  Commitments  Commitments with certain drawdown 57  Housing loan commitments with certain drawdown 190  Transaction related contingent items 731  Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments  Total commitments (derivatives) Foreign exchange contracts (derivatives) Foreign exchange contracts: Forwards 70,885				25,062
Non-risk-weighted assets 5,105  Total on-balance sheet exposures 66,342  Calculation of off-balance sheet securitised mortgage exposures  Securitised mortgages 638  Total off-balance sheet securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes  Standby letters of credit and financial guarantees 376  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown 57  Housing loan commitments with certain drawdown 190  Transaction related contingent items 731  Underwriting and sub-underwriting facilities 782  Other commitments to provide financial services which have an original maturity of one year or more 8,488  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments  Total commitments  Total commitments  70,885			100%	-
Total on-balance sheet exposures  Calculation of off-balance sheet securitised mortgage exposures  Securitised mortgages  Calculation of off-balance sheet securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes  Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown  1900  Transaction related contingent items  731  Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  782  Other commitments to provide financial services which have an original maturity of one year or more  8,488  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  6,868  Total commitments  17,376  Market related contracts (derivatives)  Foreign exchange contracts:  Forwards  70,885				41,206
Calculation of off-balance sheet securitised mortgage exposures  Securitised mortgages  Total off-balance sheet securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Direct credit substitutes  Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown  Housing loan commitments with certain drawdown  Transaction related contingent items Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  Total commitments  17,376  Market related contracts (derivatives)  Foreign exchange contracts:  Forwards  70,885				41,206
Securitised mortgages 638  Total off-balance sheet securitised mortgage exposures 638  Calculation of off-balance sheet and derivative exposures  Principal Amount Sm  Direct credit substitutes  Standby letters of credit and financial guarantees 376  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown 57  Housing loan commitments with certain drawdown 190  Transaction related contingent items 731  Underwriting and sub-underwriting facilities 782  Other commitments to provide financial services which have an original maturity of one year or more 8,488  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments  Total commitments (derivatives)  Foreign exchange contracts: Forwards 70,885				
Total off-balance sheet securitised mortgage exposures  Calculation of off-balance sheet and derivative exposures  Principal Amount sm  Direct credit substitutes  Standby letters of credit and financial guarantees 376  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown 57  Housing loan commitments with certain drawdown 190  Transaction related contingent items 731  Underwriting and sub-underwriting facilities 260  Short-term, self liquidating trade related contingent liabilities 782  Other commitments to provide financial services which have an original maturity of one year or more 8,488  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments (derivatives)  Foreign exchange contracts (derivatives)  Foreign exchange contracts:  Forwards 70,885				
Calculation of off-balance sheet and derivative exposures  Principal Amount Sm  Direct credit substitutes Standby letters of credit and financial guarantees 376  Total direct credit substitutes 376  Commitments  Commitments  Commitments with certain drawdown 577  Housing loan commitments with certain drawdown 190  Transaction related contingent items 731  Underwriting and sub-underwriting facilities 260  Short-term, self liquidating trade related contingent liabilities 782  Other commitments to provide financial services which have an original maturity of one year or more 8,488  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments  Total commitments (derivatives)  Foreign exchange contracts:  Forwards  70,885			50%	319
Direct credit substitutes Standby letters of credit and financial guarantees  Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown  Housing loan commitments with certain drawdown  Transaction related contingent items  Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  for 8688  Total commitments  Total commitments  Foreign exchange contracts:  Forwards  70,885				319
Direct credit substitutes  Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments with certain drawdown  Fousing loan commitments with certain drawdown  Transaction related contingent items  Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  foreign exchange contracts  Foreign exchange contracts:  Forwards  Amount Sam  376  April 190  577  578  Foreign exchange contracts:  Forwards				
Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown  Foransaction related contingent items  Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  Total commitments  Total commitments  Foreign exchange contracts:  Forwards  Total commitments  70,885	Credit Conversion Factor	Credit Equivalent Amount \$m	Average Counterparty Risk Weighting	Risk- weighted Exposure \$m
Standby letters of credit and financial guarantees  Total direct credit substitutes  Commitments  Commitments  Commitments with certain drawdown  Foransaction related contingent items  Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  Total commitments  Total commitments  Foreign exchange contracts:  Forwards  Total commitments  70,885				
Commitments Commitments with certain drawdown 57 Housing loan commitments with certain drawdown 190 Transaction related contingent items 731 Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 6,868  Total commitments  Total contracts (derivatives) Foreign exchange contracts: Forwards 70,885	100%	376	85%	320
Commitments with certain drawdown 57 Housing loan commitments with certain drawdown 190 Transaction related contingent items 731 Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives) Foreign exchange contracts: Forwards 70,885		376		320
Housing loan commitments with certain drawdown  Transaction related contingent items  731 Underwriting and sub-underwriting facilities  Short-term, self liquidating trade related contingent liabilities  Other commitments to provide financial services which have an original maturity of one year or more  Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time  6,868  Total commitments  17,376  Market related contracts (derivatives)  Foreign exchange contracts:  Forwards  70,885				-
Transaction related contingent items 731 Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives) Foreign exchange contracts: Forwards 70,885	100%	57	20%	11
Underwriting and sub-underwriting facilities 260 Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives) Foreign exchange contracts: Forwards 70,885	100%	190	50%	95
Short-term, self liquidating trade related contingent liabilities 782 Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376 Market related contracts (derivatives) Foreign exchange contracts: Forwards 70,885	50%	366	92%	336
Other commitments to provide financial services which have an original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868 Total commitments 17,376 Market related contracts (derivatives)  Foreign exchange contracts: Forwards 70,885	50%	130	100%	130
original maturity of one year or more 8,488 Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives)  Foreign exchange contracts: Forwards 70,885	20%	156	100%	156
Other commitments with original maturity of less than one year or which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives)  Foreign exchange contracts: Forwards 70,885				
which can be unconditionally cancelled at any time 6,868  Total commitments 17,376  Market related contracts (derivatives)  Foreign exchange contracts: Forwards 70,885	50%	4,244	70%	2,968
Total commitments 17,376  Market related contracts (derivatives)  Foreign exchange contracts: Forwards 70,885				
Market related contracts (derivatives)  Foreign exchange contracts:  Forwards 70,885	0%	-	0%	-
Foreign exchange contracts: Forwards 70,885		5,143		3,696
Forwards 70,885				
•				
Swaps 32,072		1,357	50%	679
		1,785	25%	441
Interest rate contracts:				
Forwards 13,216		3	33%	1
Futures 34,548		-	0%	-
Options 8,078		21	43%	9
Swaps 242,426		2,224	27%	602
<b>Total market related contracts (derivatives)</b> 401,225		5,390		1,732
<b>Total off-balance sheet and derivative exposures</b> 418,977		10,909		5,748
Total risk-weighted exposures				47,273

# Note 18 Credit risk (continued)

## Calculation of on-balance sheet exposures

NZ Banki	ng Group
----------	----------

30 September 2008 – Audited

		•			Risk-
	Principal				weighted
	Amount \$m			Risk Weighting	Exposure \$m
					J111
Cash and short-term claims on government	1,684			0%	
Long-term claims on government	146			10%	15
Claims on banks	4,134			20%	827
Claims on public sector entities	130			20%	26
Residential mortgages	31,216			50%	15,608
Other assets	25,755			100%	25,755
Non-risk-weighted assets	7,817				
Total on-balance sheet exposures	70,882				42,231
Calculation of off-balance sheet securitised mortgage exposures					
Securitised mortgages	596			50%	298
Total off-balance sheet securitised mortgage exposures	596				298
Calculation of off-balance sheet and derivative exposures					
	Principal Amount	Credit Conversion	Credit Equivalent Amount	Average Counterparty Risk	Risk- weighted Exposure
	\$m	Factor	\$m	Weighting	\$m
Direct credit substitutes					
Standby letters of credit and financial guarantees	310	100%	310	82%	254
Total direct credit substitutes	310		310		254
Commitments					
Commitments with certain drawdown	47	100%	47	20%	9
Housing loan commitments with certain drawdown	180	100%	180	50%	90
Transaction related contingent items	740	50%	370	92%	339
Underwriting and sub-underwriting facilities	-	50%	-	0%	
Short-term, self liquidating trade related contingent liabilities	889	20%	178	100%	178
Other commitments to provide financial services which have an					
original maturity of one year or more	8,564	50%	4,282	69%	2,935
Other commitments with original maturity of less than one year or					
which can be unconditionally cancelled at any time	6,550	0%	-	0%	
Total commitments	16,970		5,057		3,551
Market related contracts (derivatives)					
Foreign exchange contracts:					
Forwards	69,597		2,601	50%	1,301
Swaps	34,301		2,838	22%	629
Interest rate contracts:					
Forwards	10,248		5	40%	2
Futures	15,051		-	0%	
Options	5,230		36	42%	15
Swaps	242,941		3,255	27%	882
Total market related contracts (derivatives)	377,368		8,735		2,829
Total off-balance sheet and derivative exposures	394,648		14,102		6,634
Total risk-weighted exposures					49,163

# Note 18 Credit risk (continued)

## Calculation of on-balance sheet exposures

	NZ Branch				
	30 June 2009 – Unaudited				
					Risk-
	Principal			p: 1	weighted -
	Amount \$m			Risk Weighting	Exposure \$m
Cash and short-term claims on government	941			0%	
Long-term claims on government	201			10%	20
Claims on banks	908			20%	182
Claims on public sector entities	130			20%	26
Residential mortgages	130			50%	20
Other assets	12,996			100%	12,996
Non-risk-weighted assets	10,762			100/6	12,550
Total on-balance sheet exposures	25,938				13,224
					,
Calculation of off-balance sheet securitised mortgage					
exposures					
Securitised mortgages	-			50%	-
Total off-balance sheet securitised mortgage exposures	-				-
Calculation of off-balance sheet and derivative exposures					
			Credit	Average	Risk-
	Principal	Credit	Equivalent	Counterparty	weighted
	Amount \$m	Conversion Factor	Amount \$m	Risk Weighting	Exposure \$m
mt and a December 1 and a second	4	ructor	7	Weighting	7
Direct credit substitutes	204	1000/	204	200/	227
Standby letters of credit and financial guarantees	284	100%	284	80%	227
Total direct credit substitutes	284		284		227
Commitments					
Commitments with certain drawdown	-	100%	-	20%	-
Housing loan commitments with certain drawdown	-	100%	-	50%	-
Transaction related contingent items	487	50%	243	88%	214
Underwriting and sub-underwriting facilities	25	50%	12	100%	12
Short-term, self liquidating trade related contingent liabilities	79	20%	16	96%	15
Other commitments to provide financial services which have an					
original maturity of one year or more	3,365	50%	1,683	94%	1,582
Other commitments with original maturity of less than one year or					
which can be unconditionally cancelled at any time	2,272	0%	-	0%	-
Total commitments	6,228		1,954		1,823
Market related contracts (derivatives)					
Foreign exchange contracts:					
Forwards	58,051		2,883	50%	1,441
Swaps	41,185		3,293	31%	1,022
Interest rate contracts:					
Forwards	6,719		1	0%	
Futures	14,772		-	0%	-
Options	14,354		41	46%	19
Swaps	249,650		6,620	31%	2,080
Total market related contracts (derivatives)	384,731		12,838		4,562
Total off-balance sheet and derivative exposures	391,243		15,076		6,612
Total risk-weighted exposures					19,836

# Note 18 Credit risk (continued)

Calculation of on-balance sheet exposures

NZ	Branch

30 June 2008 - Unaudited

	30 June 2008 – Unaudited					
	Deinging				Risk- weighted	
	Principal Amount			Risk	Exposure	
	\$m			Weighting	\$m	
Cash and short-term claims on government	1,693			0%	-	
Long-term claims on government	56			10%	6	
Claims on banks	1,175			20%	235	
Claims on public sector entities	173			20%	35	
Residential mortgages	-			50%	-	
Other assets	13,672			100%	13,672	
Non-risk-weighted assets	4,602					
Total on-balance sheet exposures	21,371				13,948	
Calculation of off-balance sheet securitised mortgage						
exposures				<b>500</b> /		
Securitised mortgages	-			50%		
Total off-balance sheet securitised mortgage exposures	-					
Calculation of off-balance sheet and derivative exposures						
	Dringing	Credit	Credit	Average	Risk- weighted	
	Principal Amount	Conversion	Equivalent Amount	Counterparty Risk	Exposure	
	\$m	Factor	\$m	Weighting	\$m	
Direct credit substitutes						
Standby letters of credit and financial guarantees	322	100%	322	82%	264	
Total direct credit substitutes	322		322		264	
Commitments						
Commitments with certain drawdown	-	100%	-	20%	-	
Housing loan commitments with certain drawdown	-	100%	-	50%	-	
Transaction related contingent items	445	50%	223	87%	194	
Underwriting and sub-underwriting facilities	260	50%	130	100%	130	
Short-term, self liquidating trade related contingent liabilities	80	20%	16	97%	15	
Other commitments to provide financial services which have an						
original maturity of one year or more	3,175	50%	1,588	91%	1,445	
Other commitments with original maturity of less than one year or						
which can be unconditionally cancelled at any time	2,464	0%	-	0%		
Total commitments	6,424		1,957		1,784	
Market related contracts (derivatives)						
Foreign exchange contracts:	70.005		. 257	F00/	670	
Forwards	70,885		1,357	50%	679	
Swaps	41,448		2,121	24%	509	
Interest rate contracts:	12.216		2	2.20/	1	
Forwards Futures	13,216		3	33%	I	
	34,548		- 21	0%	-	
Options Swaps	8,078 297,821		21 2,425	43% 27%	9 650	
Total market related contracts (derivatives)	465,996			∠1/0		
	· · · · · · · · · · · · · · · · · · ·		5,927		1,848	
Total off-balance sheet and derivative exposures	472,742		8,206		3,896	
Total risk-weighted exposures					17,844	

# Note 18 Credit risk (continued)

### Calculation of on-balance sheet exposures

#### NZ Branch

30 September 2008 – Audited

					Risk-
	Principal			D:-I-	weighted
	Amount \$m			Risk Weighting	Exposure \$m
Cash and short-term claims on government	1,555			0%	-
Long-term claims on government	146			10%	15
Claims on banks	1,492			20%	298
Claims on public sector entities	185			20%	37
Residential mortgages	-			50%	-
Other assets	14,972			100%	14,972
Non-risk-weighted assets	7,492				
Total on-balance sheet exposures	25,842				15,322
Calculation of off-balance sheet securitised mortgage					
exposures					
Securitised mortgages	-			50%	-
Total off-balance sheet securitised mortgage exposures	-				-
Calculation of off-balance sheet and derivative exposures					
	<b>.</b>	- W	Credit	Average	Risk-
	Principal Amount	Credit Conversion	Equivalent Amount	Counterparty Risk	weighted Exposure
	\$m	Factor	\$m	Weighting	\$m
Direct credit substitutes					
Standby letters of credit and financial guarantees	258	100%	258	77%	199
Total direct credit substitutes	258		258		199
Commitments					
Commitments with certain drawdown	-	100%	-	20%	-
Housing loan commitments with certain drawdown	-	100%	-	50%	-
Transaction related contingent items	460	50%	230	87%	200
Underwriting and sub-underwriting facilities	-	50%	-	100%	-
Short-term, self liquidating trade related contingent liabilities	101	20%	20	100%	20
Other commitments to provide financial services which have an					
original maturity of one year or more	3,104	50%	1,552	89%	1,381
Other commitments with original maturity of less than one year or					
which can be unconditionally cancelled at any time	2,251	0%	-	0%	-
Total commitments	5,916		1,802		1,601
Market related contracts (derivatives)					
Foreign exchange contracts:					
Forwards	69,597		2,601	50%	1,301
Swaps	43,572		3,158	22%	693
Interest rate contracts:					
Forwards	10,248		5	40%	2
Futures	15,051		-	0%	-
Options	5,230		36	42%	15
Swaps	292,724		3,375	27%	908
Total market related contracts (derivatives)	436,422		9,175		2,919
Total off-balance sheet and derivative exposures	442,596		11,235		4,719
Total risk-weighted exposures					20,041

## Additional mortgage information

The information below relates to the loan-to-value ratios ('LVR') reflected in the capital calculation.

## NZ Banking Group - Residential mortgages by LVR as at 30 June 2009 (unaudited)

LVR range	0-80%	81-90%	Over 90%
Value of exposures	23,622	5,385	3,286

## Note 19 Concentration of credit exposures

#### Analysis of credit exposures to individual counterparties

The number of individual bank counterparties (which are not members of a group of closely related counterparties) and groups of closely related counterparties of which a bank is the parent to which the NZ Banking Group has an aggregate credit exposure that equals or exceeds 10% of the Overseas Banking Group's equity:

- as at 30 June 2009 was nil (30 June 2008: nil, 30 September 2008: nil); and
- in respect of peak end-of-day aggregate credit exposure for the three months ended 30 June 2009 was nil (30 June 2008: nil, 30 September 2008: nil).

The number of individual non-bank counterparties (which are not members of a group of closely related counterparties) and groups of closely related counterparties of which a bank is not the parent to which the NZ Banking Group has an aggregate credit exposure that equals or exceeds 10% of the Overseas Banking Group's equity:

- as at 30 June 2009 was nil (30 June 2008: nil, 30 September 2008: nil); and
- in respect of peak end-of-day aggregate credit exposure for the three months ended 30 June 2009 was nil (30 June 2008: nil, 30 September 2008: nil).

The peak end-of-day exposures have been calculated by determining the maximum end-of-day aggregate amount of credit exposure over the relevant three-month period, and then dividing that amount by the Overseas Banking Group's equity as at the end of the period. Credit exposures used in the above calculations are determined with reference to actual credit exposures. Credit exposures to individual counterparties (not being members of a group of closely related counterparties) and to groups of closely related counterparties do not include exposures to those counterparties if they are recorded outside New Zealand nor exposures to the central government of any country with a long-term credit rating of A- or A3 or above, or its equivalent. These calculations relate only to exposures held in the financial records of the NZ Banking Group and were calculated net of individually assessed provisions.

The NZ Banking Group predominantly has its market related contracts (derivatives) with other financial institutions (which include other banks and corporates) and the Overseas Banking Group.

#### Note 20 Market risk

The NZ Banking Group's aggregate market risk exposure is derived in accordance with the Reserve Bank document 'Capital adequacy framework (standardised approach)' (BS2A).

The peak end-of-day exposures below have been calculated by determining the maximum end-of-day aggregate market risk exposure over the quarter and then dividing that amount by the Overseas Banking Group's equity as at 30 June 2009 (30 June 2008 for comparatives).

The as at exposures below have been calculated by determining the end-of-day aggregate market risk exposure as at 30 June 2009 and then dividing that amount by the Overseas Banking Group's equity as at 30 June 2009 (30 June 2008 for comparatives).

For each category of market risk, the peak end-of-day notional capital charge is the aggregate capital charge for that category of market risk derived in accordance with the Reserve Bank document 'Capital adequacy framework (standardised approach)' (BS2A).

For each category of market risk, the peak end-of-day notional capital charge as a percentage of the Overseas Banking Group's equity is the peak end-of-day notional capital charge for that category of market risk divided by the Overseas Banking Group's equity as at 30 June 2009.

### Market risk notional capital charges

The following table provides a summary of end-of-period notional capital charges by risk type for the NZ Banking Group.

	30 June 2009 – Unaudited			30 June 2008 - Unaudited		
	Notional Capital					Notional Capital
			Charge as a			Charge as a
			Percentage of			Percentage of
	Implied	Notional	Overseas	Implied	Notional	Overseas
	Risk-weighted	Capital	Banking	Risk-weighted	Capital	Banking
	Exposure	Charge	Group's Equity	Exposure	Charge	Group's Equity
	\$m	\$m	%	\$m	\$m	%
End-of-period						
Interest risk	4,088	327	0.74	3,225	258	1.09
Foreign currency risk	13	1	-	25	2	0.01
Equity risk	38	3	0.01	38	3	0.01

The following table provides a summary of peak end-of-day notional capital charges by risk type for the NZ Banking Group.

	30 June 2009 – Unaudited			30 June 2008 – Unaudited		
	Notional Capital			Notional Cap		
	Charge as a		3			
			Percentage of			Percentage of
	Implied	Notional	Overseas	Implied	Notional	Overseas
	Risk-weighted	Capital	Banking	Risk-weighted	Capital	Banking
	Exposure	Charge	Group's Equity	Exposure	Charge	Group's Equity
	\$m	\$m	%	\$m	\$m	%
Peak end-of-day						
Interest risk	7,913	633	1.44	3,225	258	1.09
Foreign currency risk	63	5	0.01	75	6	0.03
Equity risk	38	3	0.01	38	3	0.01



