

Westpac Agribusiness & Dairy Australia

DAIRY BUSINESS OF THE YEAR



Keeping you ahead of the game

Proudly supported by:



Every entrant receives a comprehensive farm business analysis report (including written, graphical & numerical reports) that examines all areas of their farming operation

In addition there will be:

- ☑ Eight regional winners (Gippsland, Northern Victoria, South West Victoria, Tasmania, Western Australia, South East South Australia, Central South Australia, Southern NSW) will be announced, who will each receive a \$1,200 cash prize
- ☑ Three farm system winners (<1.0 ton/cow concentrate, 1.0-2.2 ton/cow concentrate, >2.2 ton/cow concentrate) plus an alternate supreme dryland or irrigated farm winner will be announced, who will each receive a \$1,200 cash prize
- ☑ **One supreme winner** will be announced at the awards dinner and will win a travel prize worth \$6,000 that will combine leisure and learning. In addition they will be entered in the **Trans-Tasman Challenge** with the winner of the NZ Dairy Business of the Year Competition.
- ☑ One most improved farm business winner for a second year entrant, who will receive a \$1,200 cash prize
- ☑ One overall young farmer winner (35 years of age or younger), who will receive a \$1,200 cash prize
- ☑ One overall sharefarmer winner (owns herd of cows), who will receive a \$1,200 cash prize
- ☑ One Pasture Harvest winner, who will receive a seed voucher from Wrightson Seeds
- ☑ One Cow Efficiency winner, who will receive a semen voucher from BOS Trading

All finalists will win free entry to the Dairy Business of the Year seminar and awards dinner that will look at ways to profitably develop farm businesses. This will be held on 23 June 2010 in Melbourne.

Finalists will also be invited to an exclusive retreat following the seminar/awards on 24 & 25 June 2010, and have an opportunity to rub shoulders with their peers and business mentors. This will be held at Grange Cleveland Winery, Lancefield and the retreat could be a further 'spark' to both business and personal growth.

**Complete the form overleaf by 12 March 2010, and return it to:
Westpac Agribusiness & Dairy Australia Dairy Business of the Year Competition
P.O.Box 949, Bacchus Marsh, VIC 3340**

You'll be sent a data collection form for completion, to which you'll be asked to attach your farm accounts and/or your accountant's details together with a modest sliding scale entry fee.

For further details, visit www.redskyagri.com/dboy-aus
OR call us on free phone 1800-733 759



Wrightson Seeds



Westpac Agribusiness & Dairy Australia

**DAIRY BUSINESS
OF THE YEAR**



YES...I'd like to enter!

I want to be benchmarked against my peers **AND** receive a comprehensive farm business analysis report on my farm's profitability for the cost of my entry fee

**Complete this form by 12 March 2010, and return it to:
Westpac Agribusiness & Dairy Australia Dairy Business of the Year Competition
P.O.Box 949, Bacchus Marsh, VIC 3340
Or Fax to: (03) 5367 0654**

You'll be sent a data entry form for completion, to which you'll be asked to attach your farm accounts together with an entry fee of up to \$285 plus GST.

NAME: _____

ADDRESS: _____

PHONE: (_____) _____ FAX: (_____) _____

EMAIL: _____

Yes, I would like a copy of my completed Red Sky reports sent to _____

**For further details, visit www.redskyagri.com/dboy-aus
OR call us on free phone 1800-733 759**

Terms and Conditions of Entry: **1.** Entries close on 12 March 2010. **2.** All entrants must be Australian dairy farm owners. **3.** The judges' decision is final and no correspondence will be entered into. **4.** No responsibility is accepted for late, lost or misplaced entry forms. **5.** All entrants must provide a copy of their 2008/09 Annual Accounts plus complete the Competition supplementary data entry form with information on their land, herd and feed. **6.** Competition organisers reserve the right to contact the entrant for the purposes of gathering more information or for promotional purposes. **7.** Information collected from the competition will be published only as general data for the benefit of the Australian dairy industry, and will not be identifiable as being from individual farms. **8.** Entrant details will be held by the competition organisers. **9.** To be eligible for the Young Farmer prize the principal owner/operator of the dairy business must be 35 years old or younger on 30 June 2009. **10.** Sharefarmers are not eligible for the overall supreme prize. **11.** Competition winners agree that they will not enter into any form of promotional or advertising activity in relation to the competition without first obtaining the permission of competition organisers. Such permission shall not be unreasonably withheld. **12.** Competition winners will be profiled in an upcoming issue of the Australian Dairyfarmer. **13.** Competition winners will be available to host a single fieldday on their dairy farm if this is requested. **14.** The sliding scale of entry fee is: \$285 + GST where no Red Sky data is available for the 2008/09 year; \$235 + GST if Red Sky financial data for the 2008/09 year is provided; \$90 + GST if Red Sky financial and physical data is provided for the 2008/09 year; nil fee if Red Sky financial and physical data plus written report has already been produced by the Red Sky bureau. Entrants that also entered the 2009 Competition will receive a \$30 + GST discount on these entry fees. **Send no money now.** **15.** Details of finalists' farms will be announced at the seminar and awards (with the exception of their equity position). If you are uncomfortable with this, but would still like to receive the comprehensive report, tick the box below.

No thanks, I'd like the report but don't want to enter the competition itself

