

June 2006

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Results at a glance

June 2006

Westpac at a glance

- Established 1817
- Top 40 bank globally1
- Broad business mix
 - Australian retail bank (BCB)
 - New Zealand retail bank
 - Institutional bank
 - BT Financial Group
 - Pacific banking
- · Consistent earnings growth
- Core markets Australia, New Zealand and near Pacific
- 8.3 million customers
- Global sustainability leader

	31 March 2006
Cash earnings	A\$ 1,511 million
Tier 1 ratio	6.8%
ACE ratio	5.1%
S&P rating	AA- (outlook stable)
Moody's rating	Aa3 (outlook stable)
Total assets	A\$292 billion
Market cap as at 29 May 06	A\$43 billion

¹ FT Global 500 2005 by sector, rank by market capitalisation



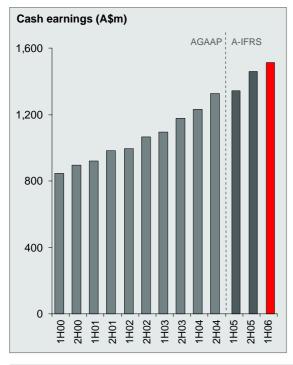
A solid first half performance

	1H05	1H06	% Change
Cash earnings	\$1,344m	\$1,511m	up 12%
Cash EPS	73.0c	81.7c	up 12%
Cash ROE	22.0%	23.0%	up 100 bps
Net profit after tax	\$1,261m	\$1,469m	up 16%
Cost to income ratio	49.8%	46.8%	down 300 bps
Net interest margin	2.44%	2.40%	down 4 bps
Stressed loans to total commitments	78 bps	73 bps	down 5 bps
Fully franked dividend	49c	56c	up 14%

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Long run consistency in growth and returns

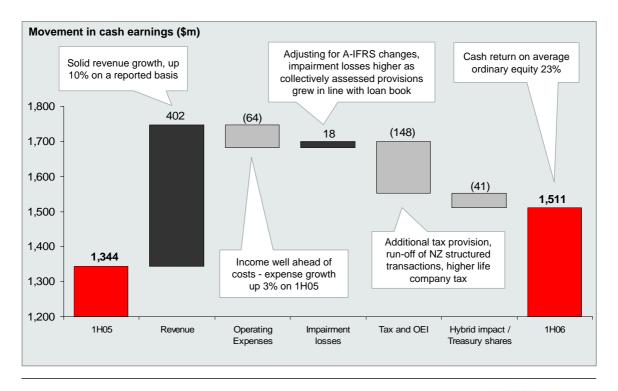


	Prior 5 year CAGR AGAAP*	1H06 A-IFRS
Cash earnings	11%	12%
Cash EPS	11%	12%
Cash ROE (5 year avg)	21%	23%
Economic profit	13%	16%
Revenue	8%	10%
Expenses	4%	3%
Core earnings	13%	16%



^{* 5} year CAGR AGAAP for 1H00 to 1H05

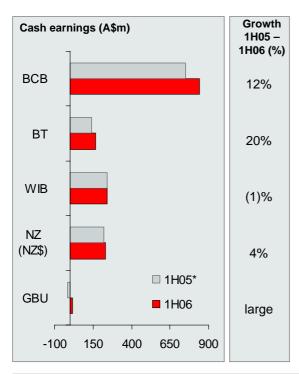
1H06 cash earnings up 12%

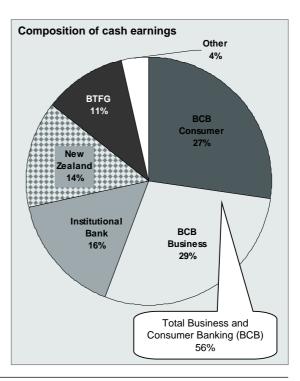


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Diversified earnings streams

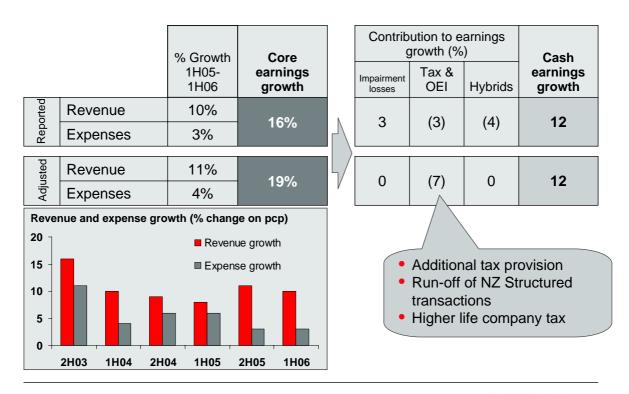






^{*1}H05 re-stated to A-IFRS excluding AASB 132 & 139

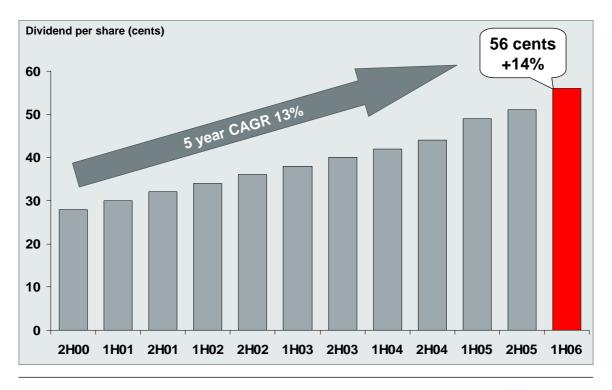
Revenue productivity driving earnings



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Returning value to shareholders







What the market has been asking about

June 2006

What the market has been asking about

- Has underlying revenue momentum slowed?
- What is the progress in restoring asset growth, particularly in mortgages and business banking?
- How has the recent improvement been achieved?
- What is the impact of the New Zealand economy?
- What has influenced the New Zealand performance?
- Deposit growth has been strong what are the likely future trends?
- Financial markets and trading income has been strong. What is the likely level of future volatility?
- Has Westpac's NSW state exposure impacted earnings?
- What are the IFRS impacts on bad debt accounting and provisioning?
- How do we see the 90 day past due facilities trending?
- Where are Westpac's key sources of growth?
- Given the recent uplift, what is Westpac's ongoing dividend approach?



Revenue quality - looking beyond the top line

Revenue Momentum

				% Ch	ange ¹
\$m	1H05	2H05	1H06	2H05 – 1H06	1H05 – 1H06
Reported operating income	4,161	4,552	4,563	0%	10%
Remove AASB 132/139			68		
Net accounting changes & Epic	4	(140)	(2)		
Adjusted operating income	4,165	4,412	4,629	5%	11%
NZ\$ Impact ² gain / (loss)	(2)	18	8		
Fair value of securities portfolios	(28)	(36)	(32)		
JDV Profit	-	(13)	-		
Property sales	(5)	(6)	(10)		
Mortgage broker amortisation	(9)	(7)	-		
Private equity business	(7)	(9)	-		
Core operating income	4,114	4,359	4,595	5%	12%

Normalising for above trend results in Treasury and Financial Markets revenue growth would be 9%

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Cash earnings – half on half patterns

Revenue Momentum

- Movement from 2H05 to 1H06 consistent with trend of lower first half earnings
- Traditionally consistent pattern due to:
 - Dec/Jan being more subdued months, and less working days over the period
 - June business refinancing cycle
- Trend remains consistent under new accounting standards

A\$m	1H	2H	%2H- 1H	%1H- 2H
2001	920	981	3	7
2002	996	1,067	2	7
2003	1,095	1,176	3	7
2004	·	1,326	5	8
2005		nsition to A-IF	-RS 4^	9
2006	1,511	-	3	na

^{1.} Reported basis

^{2.} Net of hedges

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[^] AGAAP movement

^{*}Re-stated to A-IFRS excluding AASB 132 & 139

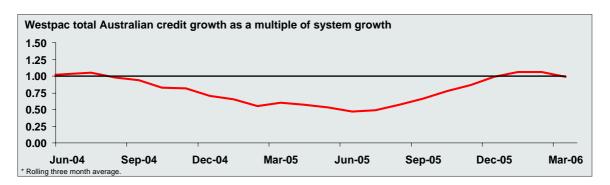
				Ch	ange ¹
\$bn	1H05	2H05	1H06	1H05- 1H06	2H05- 1H06
Business Unit					
Consumer (Australia)	101.8	106.7	113.2	11	6
Housing	94.4	99.2	105.0	11	6
Personal (loans & cards)	7.3	7.4	8.2	12	9
Business (incl. equip. finance)	36.8	38.5	40.3	10	5
Westpac Institutional Bank	26.7	24.1	26.9	1	12
New Zealand (\$NZ)	30.3	32.3	34.4	13	7
BT Financial Group	2.4	2.7	3.0	24	10
Group					
Net loans and acceptances	197.0	202.9	215.5	9	6
Avg. interest earning assets	221.7	225.9	243.7	10	8

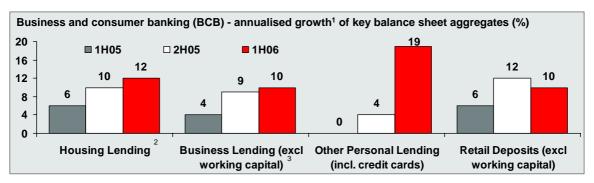
^{1. %} changes have been calculated before rounding of numbers



BCB restoring growth momentum

Asset growth



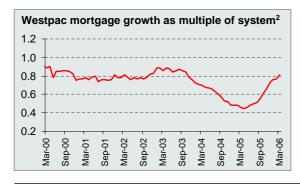


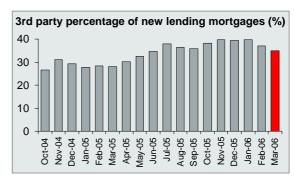
¹H05 and 2H05 exclude AASB 132 & 139



Including securitisations
 BCB business lending including equipment finance
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Initiative	Outcome
Implemented a new sales management program, 'Westpac Way'	Productivity ¹ increased by 31% from March 2005 to March 2006
More active broker engagement	Uplift in broker sales - averaging 38% of total drawdowns over the half
Selective tactical pricing initiatives	Spreads down around 4bps from 1H05 to 1H06





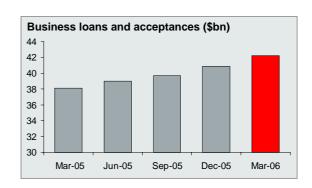
- Average drawdown volumes in \$ per Home Finance Manager
 Westpac rolling annual growth as a % of RBA Housing credit aggregates



BCB business lending growing solidly

Quality of growth

- Growth in loans and acceptances 11% on 1H05
 - Strong gains in middle markets
 - Small business lending growing slower
- Growth skewed to late in the quarter with strong pipeline of deals
- Modest spread compression
- Pinnacle embedded and delivering



	AGAAP		A-IFRS Adjusted		sted
Product spreads ¹	1H04	2H04	1H05	2H05	1H06
Business	1.79	1.80	1.78	1.78	1.75
Equipment Finance	2.16	2.02^	2.15	2.11	2.07

^{1.} Small and medium business lending

[^] Spread in 2H04 impacted by repurchase of portfolio of equipment finance loans under the terms of the sale of AGC to GE Capital Finance in 2002



- Economy rapidly slowing under tight monetary policy:
 - Business confidence low
 - Housing activity slowing
 - Inflation above target range
- While slowing, conditions for financial services companies remains good:
 - Credit growth 12%
 - Asset quality sound with unemployment low
- New Zealand contributes 20% of Westpac's cash earnings

	Calendar year			
Key economic indicators ¹	2005	2006f	2007f	
GDP	2.2%	0.7%	1.5%	
Unemployment – end period	3.6%	4.1%	4.6%	
Consumer prices	3.2%	3.3%	2.8%	
overnight cash rate	7.25%	6.75%	5.75%	

Westpac's NZ Exposure (A\$)	Amount	% of Group
Cash earnings		
Retail	\$210m	14%
Total geographic NZ ¹	\$305m	20%
Loans	\$33bn	16%
Total assets	\$46bn	16%

¹ Includes Westpac New Zealand and Westpac Institutional Bank business conducted in NZ



New Zealand - tougher conditions

New Zealand performance

- Balance sheet growth in line with system:
 - Housing up 13%
 - Business up 12%
 - Deposits up 8%
- Significant margin decline from fixed / floating housing loan mix
- Fee income lower from customer switching
- Expenses under control

Reported (NZ\$m)	1H05	1H06	% Change
Net interest income	444	469	6
Non-interest income	232	209	(10)
Operating expenses	(329)	(327)	1
Core earnings	347	351	1
Impairment losses on loans	(19)	(11)	42
Tax & OEI	(107)	(110)	(3)
NPAT/Cash earnings	221	230	4

Adjusted (NZ\$m)	1H05	1H06	% Change
Net interest income	444	455	2
Non-interest income	232	227	(2)
Operating expenses	(329)	(327)	1
Core earnings	347	355	2
Impairment losses on loans	(19)	(15)	21
Tax & OEI	(107)	(111)	(4)
NPAT/Cash earnings	221	229	4



- Proportion of fixed rate lending in the portfolio has increased to 79%, compared to:
 - 65% 18 months ago
 - 82% industry average
- Switch from floating to fixed rate housing lending now abating:
 - Caused 15bps housing spread decline in 1H06
 - Limited future margin impact
- Customers becoming more responsive to fees leading to decline in non-interest income:
 - New system to highlight cross-sell opportunities
 - Reviewing product features/pricing





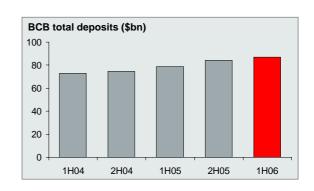
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Deposits market undergoing structural change

Deposit trends

- Growing deposits in line with bank system growth
- Portfolio composition is undergoing significant change with most growth in:
 - Flat fee transaction account (Westpac One)
 - High interest online savings account (Max-i Direct)
- Max-i Direct growth has impacted margins, although partially offset by rate movements on other savings accounts



	AGAAP		A-IF	sted	
Product spreads	1H04	2H04	1H05 2H05 1		1H06
Savings and Investments ¹	1.90	1.88	1.86	1.85	1.83

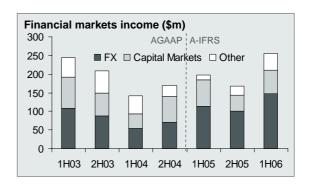
1. Excludes working capital

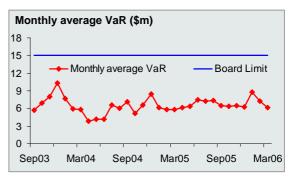


Financial markets - strong performance

Financial Markets & trading income

- Strong foreign exchange result given volatility in key currencies
- Other products assisted by energy and equities performance
- Performance within risk tolerance





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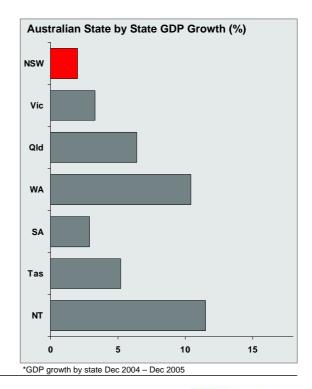
Trading income

Financial Markets & trading income

- In 1H06 Reported Trading Income was \$373m. This number was \$192m higher than 1H05 but was inflated by \$73m related to AASB 132/139 and compositional changes. The major factors behind this variance include:
 - Accounting for certain transactions where an amount of trading income related to fair value on derivatives is directly offset by losses on the underlying instrument classified under Losses on financial assets at fair value, \$15m
 - Transactions where revenues are accounted for in trading income in financial markets but where the ultimate source of income is customer related business from other business units.
 For management accounting purposes this is transferred to the other business units, \$40m
 - In 1H05, certain losses in Treasury (\$15m) were included in trading income. In 1H06, under A-IFRS, these activities have been classified as net interest income.



- Given Westpac's history, (commencing as the Bank of New South Wales) the Group remains overweight to the NSW economy.
- The NSW economy accounts for around one third of the Australian economy. In NSW, Westpac has
 - 50% of its total committed exposure
 - 40% of retail/small business lending
- Notwithstanding slower NSW economy Westpac is achieving strong performance in Australia's growth states – WA and Qld



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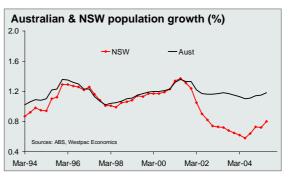
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NSW – down but not out

NSW State economy

- NSW growth has lagged the overall Australian economy due to:
 - Lower relative exposure to the resources sector
 - Under investment in infrastructure
 - Lagged impact of lower population growth
- Some turnaround in NSW State's fortunes is expected following:
 - A pick-up in housing demand
 - Signs of improving household consumption
 - Restoration of population growth trend







A-IFRS changes to bad and doubtful debts

A-IFRS impact on bad debts & provisioning

- Bad and doubtful debts now 'impairment losses on loans'
- Moved from an 'expected loss model' to an 'incurred loss model'

Impact of AASB 132/139 from 1 Oct 2005 on opening balances:

- Total bad debts provision fell by \$547m, to \$1,182m
- The total \$1,182m includes provisions for off-balance sheet facilities reclassified to liabilities of \$144m; and
- Loans previously written off being reinstated on the balance sheet, of \$38m.

The net impacts of these changes

- An increase of \$729m to net loans and acceptances;
- An increase of \$396m to shareholder's equity; and
- An increase of \$275m to Adjusted Common Equity and Tier 1 capital. This is net
 of \$80m held as an additional reserve above that calculated under A-IFRS and
 assessed as a capital deduction associated with credit provisioning.

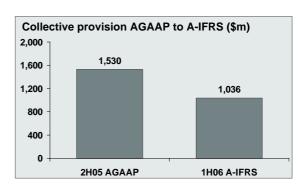
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Provisioning remains sound under A-IFRS

A-IFRS impact on bad debts & provisioning

- On transition to A-IFRS (moving from an expected loss to an incurred loss model) Westpac and all Australian banks have reduced their collective provision levels, previously known the General Provision
- Following this movement Westpac remains well provisioned on both an absolute basis and relative to peers



A-IFRS 1H06	WBC	СВА	ANZ	NAB
Total provisions to RWA (%)	0.70	0.60	0.96	0.66
Collective provisions to RWA (%)	0.57	0.51	0.83	0.57
Total provisions to GLAA (%)	0.58	0.46	0.86	0.64
Collective provisions to GLAA (%)	0.48	0.39	0.74	0.56
Collective provisions to non-housing GLAA (%)	1.11	0.98	1.52	1.18
Total provision coverage of bad debts written off (annualised)	4.14	3.79	4.07	3.29



Additional capital adjustment

A-IFRS impact on bad debts & provisioning

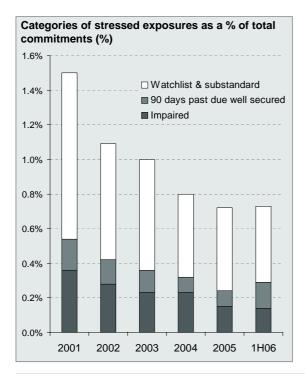
- In the transition to IFRS, most Australian Banks have established a General Reserve for Credit Losses for regulatory purposes. The reserve is designed to capture inherent risk that is not allowed under the A-IFRS 'incurred loss' standard.
- Westpac has estimated that as at 1 October 2005, an additional capital adjustment of \$112m (pre-tax) would be needed. This adjustment will only have a modest impact on Westpac's capital position.
- The General Reserve for Credit Losses is a Tier 1 capital deduction. Westpac has decided not to treat the capital adjustment as a reserve within equity.
- This adjustment, along with other capital deductions (including those associated with capitalised software and defined benefit plans), becomes effective on 1 July 2006. However, in adopting these changes APRA has indicated that transitional arrangements will be available, from 1 July 2006 to 1 January 2008, when the Basel II regime replaces Basel I.
- Basel II, introduces a sophisticated risk assessment model that focuses on the adequacy of capital to support all risks. Under the proposed Basel II requirements, there is no additional capital adjustment required for credit risk if accounting provisions exceed a one year expected loss number
- Under Westpac's current Basel II assessment, the one year maximum expected loss number is currently lower than the A-IFRS provision and no further capital deduction would be required.

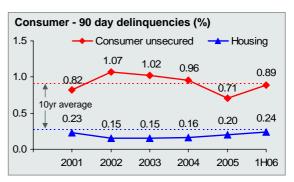


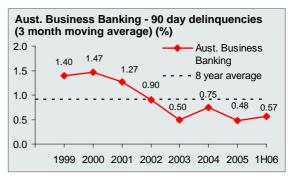
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Credit quality remains strong

Credit quality & 90 days past due









Prior to 1H06: Specific provisions / impaired assets

^{2.} Prior to 1H06 : General provisions / Non-housing performing loans & acceptances

	Sources of growth	Comparative advantage
Retail banking	 Mortgage lending – growth restored Business lending – systems bedded down; strong pipeline Credit cards – continued strong growth 	 Reach CRM – delivering leads Pinnacle – paperless, end-to-end origination system Large untapped customer base
Wealth management	 Market share gains in funds under administration from Wrap and corporate super Margin lending – continued strong growth Insurance – under represented 	Superior technology platforms Wealth products under represented in high value customer base Large independent advice base
Institutional Banking	Transaction banking Specialised Capital Group / alternative asset investments	Recognised as the lead institutional bank Superior transaction banking technology Established specialised capital capability
Sustainability leader	 Recognition as a leader attracting additional revenue for wealth business Incremental revenue gains and cost savings from adopting high efficiency practices 	Drivers of sustainability embedded within the organisation



Strengthening operations in Asia

Future growth

- Focus remains on organic growth meeting the needs of:
 - Aust/NZ clients operating in Asia
 - Asian corporates / individuals seeking to expand / migrate / invest in Australia/NZ
- · Strengthening our operations:
 - 3rd party relationships extended beyond Corporate and Institutional activities to Retail Banking
 - Extending activities into China and India
 - Employees in Asia almost doubled in the last 18 months to 70 people, with almost all hires in sales-related roles
 - Concentration on Institutional, Corporate, Middle Markets and Private Banking

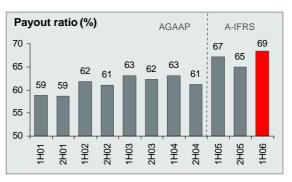
Key successes over the past year:

- Co-lead in an AUD850M 3-5 year financing for a San Miguel subsidiary, National Foods
- Jointly led a Kangaroo issuance for a large Asian institution - ADB
- Super Senior Credit Default Swap transaction with a regional bank
- Increased transaction activity with Central Banks in Asia
- Co-arranger in an AUD617m 5-year financing for an Asian corporate's Australian subsidiary -Hong Kong Electric Australia



Factor	Current approach
Dividend path	Deliver dividend increase each half
Franking	Only pay fully franked dividends
New share issues	General principle is to neutralise new share issuance although some dilution tolerated to utilise franking credits
Pay-out ratio	Absorb some movement in payout ratio given earnings volatility and A-IFRS
Capital	Seek to hold capital ratios within target ranges





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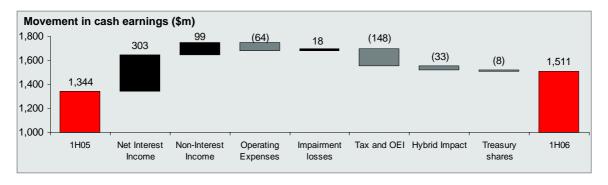
Australia's First Bank

Results in detail

June 2006

1H06 cash earnings up 12%

\$m	1H05	2H05	1H06	% Change 1H05 – 1H06
Net interest income	2,557	2,702	2,860	12
Non-interest income	1,604	1,850	1,703	6
Operating income	4,161	4,552	4,563	10
Operating expenses	(2,071)	(2,088)	(2,135)	(3)
Impairment losses	(203)	(179)	(185)	(9)
Net profit before tax	1,887	2,285	2,243	19
Net profit after tax & OEI	1,261	1,437	1,469	16
Cash earnings	1,344	1,460	1,511	12

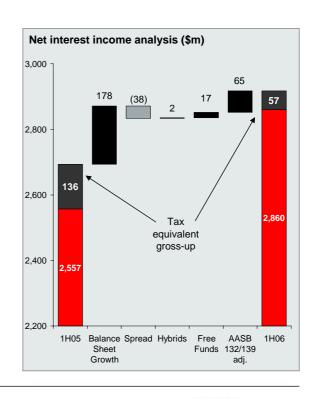


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Asset growth driving net interest income

- Fully adjusted¹ net interest income increased 6%
- Solid balance sheet growth with improving momentum:
 - 8% growth in adjusted average interest earning assets
- Adjusted margin 5 bps lower:
 - 3bps decline in spread
 - 2bps decline in free funds benefit





^{1.} Adjusted for tax equivalent gross-up and AASB 132/139

Deposit growth

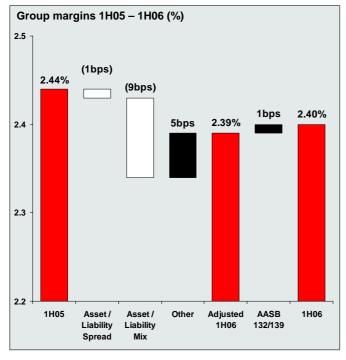
				Chan	ge ¹
\$bn	1H05	2H05	1H06	1H05- 1H06	2H05- 1H06
Group					
Customer deposits	116.1	119.8	123.2	6	3
Certificates of deposit	29.5	29.4	30.7	4	4
Total deposits	145.6	149.9	153.9	6	3
Ave interest bearing liabilities	201.5	205.2	225.8	12	10
Business Unit					
Consumer (Aust.)	42.6	45.2	47.1	11	4
Business (Aust. incl. working cap)	36.1	39.2	39.9	11	2
Institutional Bank	8.0	6.3	6.0	(25)	(5)
New Zealand (\$NZ)	19.3	19.9	20.8	8	4
Pacific Banking	1.1	1.2	1.3	18	8
Other ²	40.1	39.3	41.8	4	6

^{1. %} changes have been calculated before rounding of numbers

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Analysis of margin movements

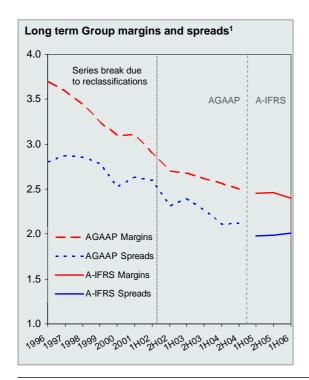


- Adjusted margin decline 5bps
- Major impacts on margins:
 - Treasury +2bps
 - Financial markets +5bps
 - NZ Structured Fin -3bps
- Amending for these items the margin decline is consistent with medium term expectations



^{2.} Other includes Treasury and Pacific Banking

Group margin and spread trends



Australian product spreads (%)					
	AGAAP	A-IFRS Adjusted			
Product	2H04	1H05	2H05	1H06	
Mortgages	1.18	1.17	1.16	1.13	
Cards	7.05	7.05	7.02	6.96	
Business	1.80	1.78	1.78	1.75	
Equipment finance	2.02^	2.15	2.11	2.07	
Savings and Investments	1.88	1.86	1.85	1.83	

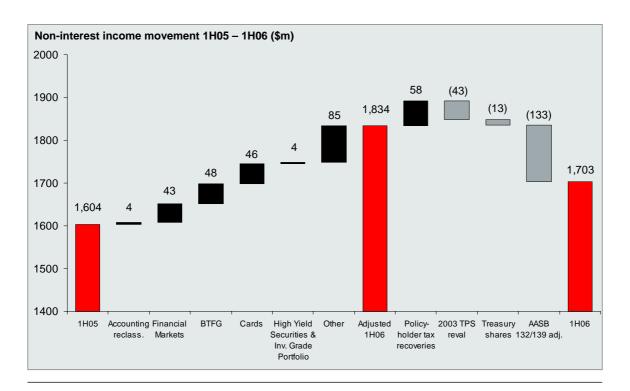
New Zealand product spreads (%)						
	AGAAP	A-IFRS Adjusted				
Product	2H04	1H05	2H05	1H06		
Loans	1.67	1.55	1.47	1.38		
Deposits	1.86	1.95	1.91	1.94		

[^]Spread in 2H04 impacted by repurchase of portfolio of equipment finance loans under the terms of the sale of AGC to GE Capital Finance in 2002

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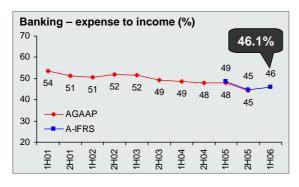
Non-interest income analysis

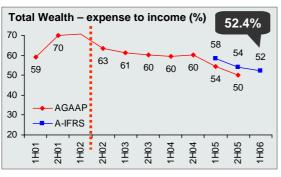


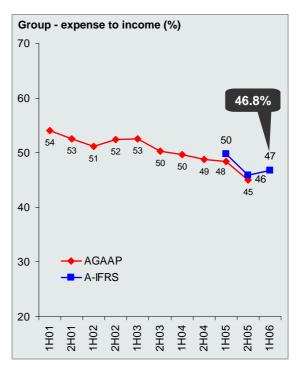


^{1.} A-IFRS periods calculated on an adjusted basis

Expense to income







Pre BT acquisition – data not comparable.

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Expense – continued tight management

Expense analysis (\$m)	1H05	1H06	% Change
Operating expenses	2,071	2,135	3.1
AASB 132/139 adj.	0	(3)	
Epic consolidation	(8)	0	
Consolidation of Life Company MIS	(2)	0	
\$NZ impact	0	2	
Adjusted expenses	2,061	2,134	3.5

1H05	1H06	% Change
830	894	(8)
260	258	1
5	13	(160)
231	227	2
745	743	0
	830 260 5 231	260 258 5 13 231 227

Major compliance spending (\$m)	Spend in 1H06	Expected spend in 2H06	Expected spend after FY06
Basel II	6	11	13
IFRS	4	2	<1
Sarbanes Oxley	1	3	<1
Anti-Money Laundering	2	5	24
Other	1	2	-
Total	15	24	37



Tax breakdown

\$m	1H05	2H05	1H06
Tax expense	540	683	749
Tax expense as a % NPBT	28.6%	29.9%	33.4%
Adjustments			
Policy holder tax recoveries	(29)	(59)	(58)
Prior period adjustments	(38)	2	(3)
Additional tax expense	(4)	(44)	(61)
Normalised tax expense	469	582	627
Normalised tax rate	24.9%	25.5%	28.0%
Effective tax rate inc gross up ¹	32.6%	30.2%	32.6%

The tax equivalent gross up represents the economic benefit the Group derives from entering into various structured financing transactions that generate income subject to either a reduced or zero rate of income tax.

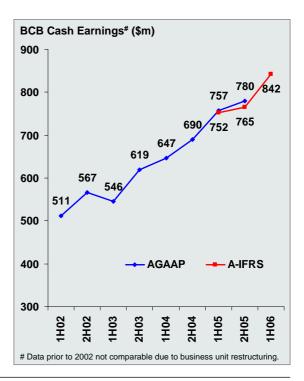


Investor Discussion Pack June 2006

Business & Consumer Banking (BCB)

Reported (A\$m)	1H05	1H06	% Change
Net interest income	1,863	2,020	8
Non-interest income	565	547	(3)
Operating expenses	(1,208)	(1,233)	(2)
Core earnings	1,220	1,334	9
Impairment losses on loans	(152)	(124)	18
Tax & OEI	(316)	(368)	(16)
NPAT/Cash earnings	752	842	12

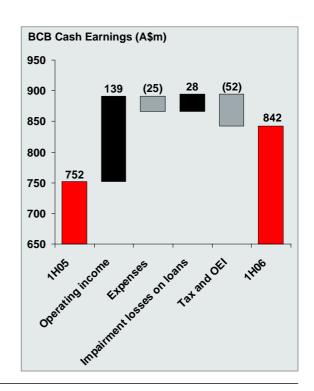
Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	1,863	1,952	5
Non-interest income	565	631	12
Operating expenses	(1,208)	(1,231)	(2)
Core earnings	1,220	1,352	11
Impairment losses on loans	(152)	(144)	5
Tax & OEI	(316)	(368)	(16)
NPAT/Cash earnings	752	840	12





BCB restoring growth momentum

- Solid performance with volume growth skewed to latest half
- Strong consumer result, slower in business
- All portfolios close to, or above system, except SME
- Margins 11bps lower
- Modest expense growth despite front-line investment



Mestpac

Investor Discussion Pack June 2006

Westpac Institutional Bank (WIB)

- Cash earnings decline impacted by:
 - Run off of NZ structured finance transactions
 - Lower credit margins and lending fees
- Excluding structured finance cash earnings up 26%
 - Strong financial markets
 - Transactional banking growth
 - Fair value of investment grade portfolio

Reported (A\$m)	1H05	1H06	% Change
Net interest income	240	228	(5)
Non-interest income	425	424	(0)
Operating expenses	(282)	(282)	-
Core earnings	383	370	(3)
Impairment losses on loans	(30)	(38)	(27)
Tax & OEI	(109)	(91)	17
NPAT/Cash earnings	244	241	(1)

Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	240	197	(18)
Non-interest income	425	450	6
Operating expenses	(282)	(282)	-
Core earnings	383	365	(5)
Impairment losses on loans	(30)	(44)	(47)
Tax & OEI	(109)	(90)	17
NPAT/Cash earnings	244	231	(5)



WIB earnings composition

WIB excluding Structured Finance

Reported (A\$m)	1H05	1H06	% Change
Net interest income	131	176	34
Non-interest income	428	424	(1)
Operating expenses	(278)	(278)	-
Core earnings	281	322	15
Impairment losses on loans	(30)	(38)	(27)
Tax & OEI	(93)	(85)	9
NPAT/Cash earnings	158	199	26

Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	131	144	10
Non-interest income	428	450	5
Operating expenses	(278)	(278)	-
Core earnings	281	316	12
Impairment losses on loans	(30)	(44)	(47)
Tax & OEI	(93)	(84)	10
NPAT/Cash earnings	158	188	19

Structured Finance

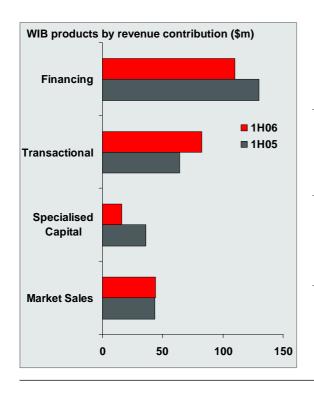
Reported (A\$m)	1H05	1H06	% Change
Net interest income	109	52	(52)
Non-interest income	(3)	-	100
Operating expenses	(4)	(4)	-
Core earnings	102	48	(53)
Impairment losses on loans	-	-	-
Tax & OEI	(16)	(6)	63
NPAT/Cash earnings	86	42	(51)

Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	109	53	(51)
Non-interest income	(3)	-	100
Operating expenses	(4)	(4)	-
Core earnings	102	49	(52)
Impairment losses on loans	-	-	-
Tax & OEI	(16)	(6)	63
NPAT/Cash earnings	86	43	(50)

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WIB divisional performance



- Solid loan growth 15% (excluding structured finance) – margins continue to contract
- Continue to build on market leading platform and lead bank position
- No new deals completed over period
- Run-down of Quadrant private equity business
- Reduced propensity to hedge given flat yield curve



BT Financial Group - good momentum

- Cash earnings up 20% on 1H05
- Solid revenue growth from:
 - Strong growth in FUA
 - Favourable equity market conditions and excellent investment management performance
 - Strong growth in margin lending
- Life company tax changes increasing tax expense
- Planner productivity up 29%
- Cash earnings down 4% on 2H05 this result was impacted by the profit on the sale of JDV Ltd of \$13m and the termination of Life Company concessionary tax rates in 2H05. Adjusting for both these items, cash earnings increased 8% on 2H05

Reported (A\$m)	1H05	1H06	% Change
Net interest income	13	34	162
Non-interest income	432	467	8
Operating expenses	(261)	(265)	(2)
Core earnings	184	236	28
Impairment losses on loans	-	-	-
Tax & OEI	(46)	(71)	(54)
NPAT/Cash earnings	138	165	20

Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	13	23	77
Non-interest income	432	480	11
Operating expenses	(261)	(265)	(2)
Core earnings	184	238	29
Impairment losses on loans	-	-	-
Tax & OEI	(46)	(70)	(52)
NPAT/Cash earnings	138	168	22



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Pacific Banking

- Cash earnings up 24%
- Strong uplift in operating income, driven by:
 - Asset growth across the region
 - Improved financial markets income in PNG, Vanuatu, Samoa and the Solomon Islands
- Modest expense growth, up 4%

Reported (A\$m)	1H05	1H06	% Change
Net interest income	34	43	26
Non-interest income	36	44	22
Operating expenses	(26)	(27)	(4)
Core earnings	44	60	36
Impairment losses on loans	(1)	(4)	large
Tax & OEI	(14)	(20)	(43)
NPAT/Cash earnings	29	36	24

Adjusted (A\$m)	1H05	1H06	% Change
Net interest income	34	42	24
Non-interest income	36	45	25
Operating expenses	(26)	(27)	(4)
Core earnings	44	60	36
Impairment losses on loans	(1)	(5)	large
Tax & OEI	(14)	(18)	(29)
NPAT/Cash earnings	29	37	28



Group Business Unit

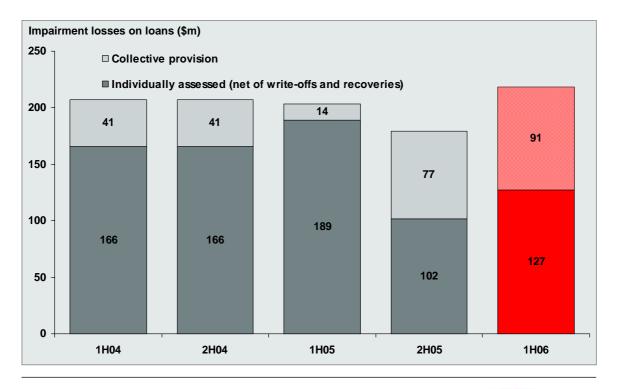
- Higher earnings from Treasury, up \$63m
- Increase in tax provisions by \$61m

Reported (A\$m)	1H05	1H06	% Change
Net interest income	18	107	large
Non-interest income	(57)	30	(153)
Operating expenses	(6)	(29)	large
Core earnings	(45)	108	large
Impairment losses on loans	(3)	(9)	(200)
Tax & OEI	(48)	(124)	(158)
NPAT	(96)	(25)	74
Treasury shares	20	12	(40)
Other equity distributions	23	-	(100)
TPS revaluation	40	30	(25)
Cash earnings	(13)	17	large



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Credit charges increasing with loan growth







Supplementary slides

June 2006

1H06 approach to reporting

- Financial results presented on an A-IFRS basis for the first time
- Continue to focus on cash earnings
- Reported accounts are appropriate for assessing cash earnings growth at both a Group and business unit level
- Adjusted accounts are appropriate for assessing movements in the profit and loss components

	1H06	2H05	1H05
"Reported"	Full A-IFRS	A-IFRS excluding	AASB 132 & 139
"Adjusted"	A-IFRS excluding AASB 132 &139 where practical, and accounting reclassifications	A-IFRS excluding A accounting re	



A-IFRS transition – changes to comparatives

Consolidated income statement	six months	s ended 31 M	arch 2005	six months ended 30 Sep		Sep 2005
(A\$m)	Reported AGAAP	Transition to A-IFRS	Reported A-IFRS	Reported AGAAP	Transition to A-IFRS	Reported A-IFRS
Net operating income	4,204	(43)	4,161	4,601	(49)	4,552
Operating expenses	(2,034)	(37)	(2,071)	(2,071)	(17)	(2,088)
Goodwill amortisation	(83)	83	-	(85)	85	-
Impairment losses on loans	(203)	-	(203)	(179)	-	(179)
Income tax expense	(541)	1	(540)	(681)	(2)	(683)
Net profit attributable to OEI	(18)	(68)	(86)	(92)	(73)	(165)
Net profit attributable to equity holders of WBC	1,325	(64)	1,261	1,493	(56)	1,437
Cash earnings	1,372*	(28) [*]	1,344	1,480*	(20)*	1,460
Dividend payout ratio (%)	65.4		67.1	63.4		65.0
NTA per ordinary share (\$)	5.82		5.31	6.21		5.69
Expense to income ratio (%)	48.4		49.8	45.0		45.9
Net interest margin (%)	2.48		2.44	2.52		2.45
Avg interest earning assets (\$m)	215,321		221,676	218,759		225,885

^{*}Includes impact of Epic (1H05: \$3m; 2H05: nil) and recovery of amounts paid into certain managed funds to support tax values (1H05 \$5m; 2H05 \$14m), which are considered adjustments to cash earnings





A-IFRS transition – Group earnings reconciliation

Consolidated income statement for the six months ended 31 March 2006							
(A\$m)	Reported A-IFRS	Accounting reclassification	AASB 132/139 adjustments	Other A-IFRS adjustments	AGAAP adjusted earnings		
Net interest income	2,860	-	(65)	(6)	2,789		
Non-interest income	1,703	(2)	133	19	1,853		
Net operating income	4,563	(2)	68	13	4,624		
Operating expenses	(2,135)	-	3	31	(2,101)		
Goodwill amortisation	-	-	-	(85)	(85)		
Impairment losses on loans	(185)	-	(40)	-	(225)		
Income tax expense	(749)	44	(10)	7	(708)		
Net profit attributable to OEI	(25)	-	(27)	48	(4)		
Net profit attributable to equity holders of WBC	1,469	42	(6)	14	1,519		
Cash earnings	1,511	-	(6)	27	1,532		



Investing for future growth

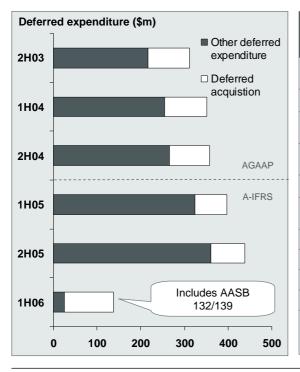
Project expenditure over the first half 2006				
Front office capability	Advice Platform Reach – CRM Corporate Online			
	Pinnacle	27		
Productivity & Infrastructure	New head office Connect@Westpac	50		
	One Bank platform	50		
Compliance	Basel II, IFRS, SOX,			
	Anti-money laundering	15		
Other	System refreshes			
	Product enhancements	88		
Total investment spend ¹		180		

Full year project expenditure expected to be in line with prior year.

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Deferred expenditure and capitalised software

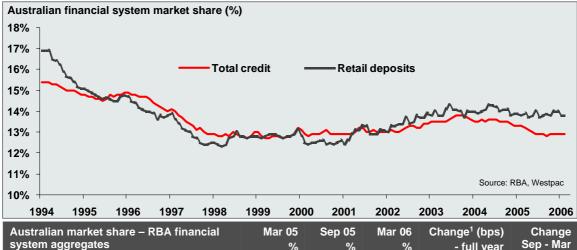


Capitalised software - major projects (\$m)	Amort- isation period (years)	Mar 2005	Sep 2005	Mar 2006
Business loan origination (Pinnacle)	3	85	91	82
Institutional Bank	3	34	34	31
Standardised platform (One Bank)	3	66	76	83
Channel development and distribution	3	19	22	19
Product enhancement	3	11	9	6
Customer relationship management (Reach)	3	52	46	43
Connect@Westpac	5	7	17	24
Other – Australia & NZ	3	101	117	118
Teller platform, NZ	5	33	36	34
Total		408	447	439
Amortisation and impairment of other intangibles		68	74	77



¹ Includes \$24m in investment provided by partners

Aggregate market share



Australian market share – RBA financial system aggregates	Mar 05 %	Sep 05 %	Mar 06 %	Change ¹ (bps) - full year	Change Sep - Mar
Credit					
Household (housing & other personal)	13.5	13.3	13.2	-20	-10
Other (mainly business)	12.7	12.1	12.2	-50	+10
Total credit	13.2	12.8	12.8	-30	0
Retail deposits	13.9	13.9	13.8	-10	-10

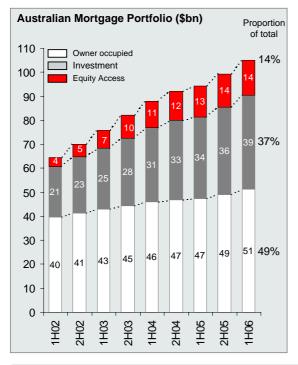
^{1.} Changes have been calculated before rounding of numbers

Note: Westpac's 'household' and 'other' market share statistics have been adjusted following the RBA's revision of its methodology for calculating credit data to better reflect the impact of securitisation, announced 31 May 2004 Investor Discussion Pack June 2006

Mestpac

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Australian mortgage portfolio



Total Portfolio – 1H06				
Average LVR of portfolio ¹		68%		
Average LVR of new loans		69%		
Low Doc Portfolio – 1H06	\$m	% of portfolio		
Total portfolio	\$1,682	<2%		
Avg new lending per month	\$157	<8%		
Low Doc Lending				
Primary applicant must have for minimum of 2 years	e been self e	employed		
 Maximum loan-to-value ratio of 82%², mortgage insurance required where LVR >60% 				
Security restrictions on property size, type and location (e.g. CBD postcodes not acceptable)				
All loans require an internal inspection				
All standard credit policies (credit history, serviceability				

- Based on valuation at drawdown
- 2. 80% LVR plus 2% to cover premium capitalisation



Mortgage portfolio quality

Mortgage insurance

- 100% mortgage insurance where loan to value (LVR) ratio > 85%. Between 80-85% LVR, customers can now elect to take mortgage insurance and pay an up front mortgage insurance premium or have no mortgage insurance and pay an interest rate premium.
- Stop loss reinsurance cover over all retained Lenders Mortgage Insurance underwriting risk in place with a "AA" rated reinsurer. Stop loss reinsurer assumes abnormally high claim costs incurred in any year above a 1 in 25 years loss event through to a 1 in 70 years loss event

Mortgage insurance structure





Mortgage portfolio stress testing - 2005 results

- Nominal changes in sensitivities over prior year
- Capacity to absorb interest rate rises strong with 71% of amortising borrowers repaying in excess of required minimum

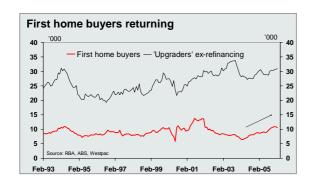
Westpac 2005 Stress Test Results	Base case	Scenario A	Scenario B
Interest rate % pa	7.3%	9.3%	11.3%
Individual effect \$m	0	5	12
Price fall %	0%	10%	20%
Individual effect \$m	0	7	21
Unemployment rate	5.0%	6.0%	7.0%
Individual effect \$m	0	3	9
Combined effect \$m	0	21	109
Combined effect bps	0.0	2.1	11.0

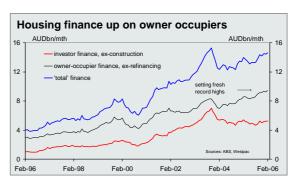


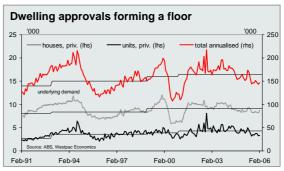
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Housing market – sound fundamentals

- · Housing sector was beginning to turn:
 - Housing finance for owner occupiers reaching new highs
 - First homebuyers returning with affordability improving a touch.
 - Dwelling approvals stabilising below underlying demand levels.
- However, turnaround will be temporarily set back by RBA's May interest rate rise.





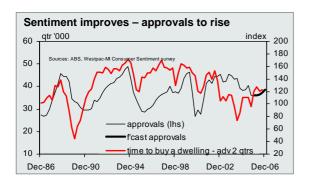


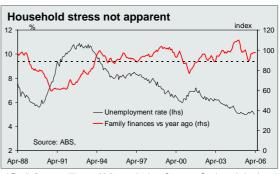
Source: Westpac



Housing market – to adjust to May rate rise

- Sentiment to soften following the rate rise but likely to be only a temporary dip
- Households feel a sense of job security with unemployment rate at generational lows – at a time of above par global growth
- Property price declines have passed the worst with small rises in prices in 4Q 2005 (2.1%)
- However, a sustained price uptrend in prices is still a way off





* Family finances –Westpac Melbourne Institute Consumer Sentiment Index Aug- 04



Source: Westpac

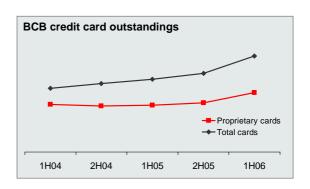
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Cards portfolio growing strongly

- Credit card balances up 14% on 1H05, growth supported by:
 - Improvements in cards origination platform
 - Reinvigorated focus on proprietary channel
 - Success with Low Rate card
 - Continued growth in Virgin card
- Moderate spread compression from change in mix to low rate products



	AGAAP A-IFRS			RS Adju	sted
Product spreads	1H04	2H04	1H05	2H05	1H06
Cards	6.77	7.05	7.05	7.02	6.96



Structured finance transactions

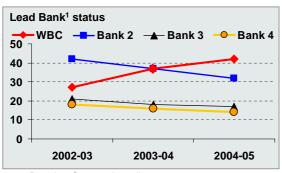
- Westpac conducts certain structured finance transactions with exposure primarily to global financial institutions
- · Certain structured finance transactions are currently under review by the New Zealand Inland Revenue Department (NZIRD) since late 2003
- Westpac initially sought multiple layers of advice to ensure the transactions conformed with New Zealand tax law and this was confirmed by the NZIRD in a binding ruling on one transaction. Other transactions were modelled on this ruling, and new recent advice confirms earlier view
- Westpac has received amended assessments from the IRD for the 1999, 2000 and 2001 years. Should the NZIRD take the same position across all of these transactions for the periods up to and including 31 March 2006, the maximum potential overall primary tax liability in dispute is estimated to be approximately NZ\$773m (tax effected) including interest
- Westpac unwound the NZ structured finance transactions in 2H05.
- The impact of discontinuing these transactions will impact WIB and the overall Westpac Group differently due to variations in how tax and revenues are treated. In 2006 the wind-down of these transactions will lead to an increase in both revenue and tax at both a Group and WIB level.
- Structured Finance cash earnings within WIB fell by \$44m to \$42m in the 12 months to 31 March 2006, reflecting the impact of the run-off of these transactions.



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Australasia's lead institutional bank

- · Regional lead bank position supported by:
 - · Strong relationship focus
 - Superior transaction banking platform



_	D-4	1	O		A 4 1	
Ί.	Peter	Lee	Survey	/S.	Austral	ıa

Rank against peers ¹	2002/ 03	2003/ 04	2004/ 05
Lead Bank	2 nd	=1 st	1 st
Customer satisfaction ²	3 rd	3 rd	1 st
Transactional	2 nd	2 nd	1 st
FX ³	2 nd	1 st	1 st
Interest rates	2 nd	2 nd	1 st
Syndicated loans	2 nd	2 nd	2 nd
Trade finance	2 nd	2 nd	2 nd
Debt securities origination	1 st	2 nd	1 st
Structured securities	n/a	2 nd	1 st
US Private placements ⁴	1 st	1 st	1 st

- Market share, Peter Lee Surveys, Australia Customer Satisfaction Index Peter Lee Surveys, Australia
- Market share based on volume, Peter Lee Surveys, Australia
- Westpac estimate



Fair value of securities

- In 2002, a portfolio of high yield securities was converted to a mark-to-market portfolio. Over subsequent periods, improved credit spreads and liquidation/sales provided a revenue benefit.
- The portfolio has now been exhausted, from a balance of \$86m in 2004.
- The introduction of A-IFRS has seen a portfolio of investment grade securities now being accounted for on a fair value basis.
- The revenue impact on Westpac has been:

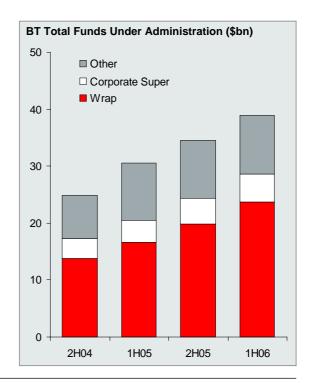
	High Yield	Investment	Total
2004	\$23m	-	\$23m
1H05	\$29m	-	\$29m
2H05	\$36m	\$1m	\$37m
1H06	\$5m	\$28m	\$33m

Mestpac

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BT - strong performance across all key metrics

Key performance indicators	% Change 1H05-1H06
Cash earnings	up 20%
Expenses	up 2%
Total FUM	up 13%
Total FUA	up 27%
Margin lending balances	up 40%
In-force premiums	up 6%





BT - strong and growing market share

Current Australian m	Current s of new bus			
Product	Market share (%)	Rank	Market share (%)	Rank
Platforms (Wrap)	12.2	2	15.7	2
Corporate/business super	6.7	6	10.4	3
Margin lending	15.2	3*	31.0	1*
Broking	9.7	3	9.6	3
Life and risk	n/a	n/a	6.5	5

Source:

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*BT competitor analysis on ranking Platforms– S&P Dec 05

Margin Lending - BT competitor analysis March 2006

Broking: IRESS Feb 06

Life and Risk: Plan for Life Sept 05; Corp Super: Dexx&r Dec 05



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Insurance businesses brought together

- General insurance, previously managed in BCB, now part of BT, creating total insurance business
- Insurance operations have continued to perform well
- Consistent growth in Life in-force premiums, up 6% over prior corresponding period
- Life insurance performance supported by lower lapse rates
- General insurance sales growth of 29%
- General insurance impacted by cyclone activity, excluding this growth up 14%

NPAT¹ (\$m)	1H05	1H06	% growth
Life insurance (Australia)	26	29	11
General Insurance (Australia)	28	28	0
Total	54	57	5

^{1.} Excludes the impacts of AASB 132 & AASB 139



Risk management framework

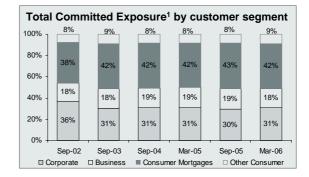
Board	Considers and approves the risk-reward strategy of the Group					
Board	The Board Committees, by delegated authority, assist the Board in fulfilling its oversight responsibilities					
Committees	Risk Management Committee • Risk profile and risk management	Audit Committe Integrity of financial statements and systems	Sustainability Committee • Social, environmental and	Nominations Committee Board skills, succession and governance	Remuneration Committee • Responsible reward practices in line with performance	
Independent Internal Review	Group Assurance Adequacy and effective	es of managemen	controls for risk			
Executive Risk Committees	Westpac Group Risk Reward Committee Sets and leads the risk optimisation agenda for the Group Recommends to the Risk Management Committee the appropriate risk-reward positioning and integrates decisions on overall capital levels and earnings profile Initiates and oversees strategies of the Group's risk-reward profile and boundaries for risk appetite and earnings volatility within parameters set by the Board Oversees the risk governance framework, including the performance, role and membership of the executive risk committees					
	Westpac Group Credit Risk Committee Optimises credit risk-reward Oversees portfolio performance Determines limits and authority levels within Board approved parameters Westpac Group Market Risk Committee Optimises market risk-reward for traded and non-traded market risk Oversees portfolio performance Determines limits with Board parameters Westpac Group Operational Risk & Compliance Committee Optimises operational risk-reward and compliance Oversees the governance of operational risk and compliance, including the framework and policies Oversees the operational and reputation risk profile					
Group Risk	Drives enterprise-wide risk management culture, frameworks and decisioning for maximum performance in line with risk appetite Ensures risk management is a competitive advantage, delivers better solutions for customers, protects and grows earnings, and builds shareholder value Forges a partnership with the business, which shares the vision and the responsibility for superior risk management					
Business Units	Manage risks inherent in the business including the development of business-specific policies, controls, procedures and reporting in respect of the relevant risk classes					

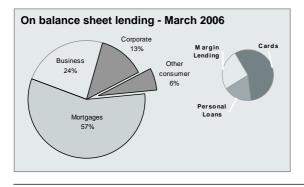


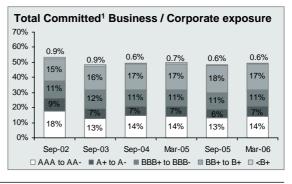
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Composition of portfolio

- Mortgages represent 42% of total commitments and 57% of funded lending
- 65% business / corporate exposure exceed investment grade
- Other consumer includes credit cards, personal lending and margin lending







Total committed exposures include outstanding facilities and un-drawn commitments that may give rise to lending risk or
pre-settlement risk



Total exposure by region

Exposures outside core markets represent less than 2% of total committed exposures – sub investment grade represent less than 0.2% of total exposures (excluding core markets of Australia and New Zealand)

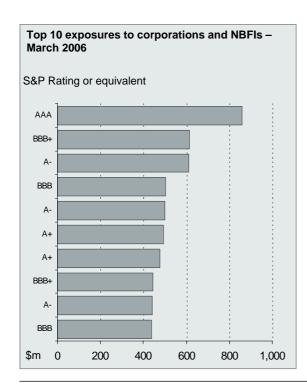
\$m	Australia	NZ / Pacific	Americas	Europe	Asia	Group
AAA to AA-	42,776	2,753	920	149	226	46,824
A+ to A-	18,586	2,812	996	768	98	23,260
BBB+ to BBB-	29,650	5,945	939	1,072	74	37,680
BB+ to B+	48,187	8,740	167	70	3	57,167
<b+< th=""><th>1,649</th><th>378</th><th>104</th><th>11</th><th>-</th><th>2,142</th></b+<>	1,649	378	104	11	-	2,142
Secured consumer	127,576	23,142	-	-	-	150,718
Unsecured consumer	20,744	3,495	-	-	-	24,239
Total	289,168	47,265	3,126	2,070	401	342,030

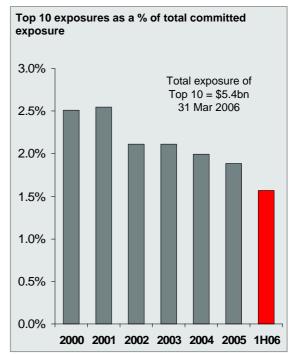
Total committed exposures by booking office at 31 March 2006

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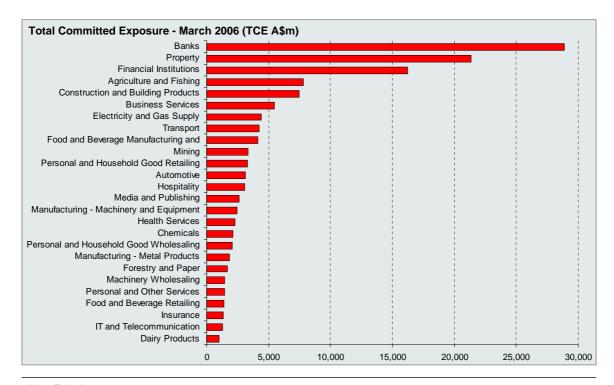
Reduced single name concentrations







Industry concentrations



Note: Excludes governments

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A-IFRS capital impacts

Key impacts on our capital position at 1 October 2005:

A\$m	ACE ¹	Tier 1	Tier 2
Fee revenue/Deferred acquisition costs	(50)	(50)	-
Defined benefit plans	(270)	(270)	-
Software capitalisation	(450)	(450)	-
Credit provisioning ²	275	275	(395)
Total	(495)	(495)	(395)

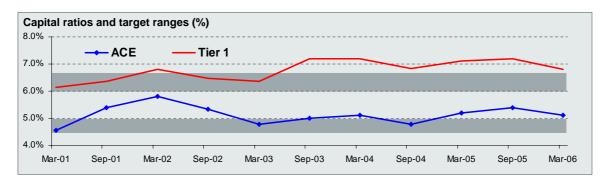
- These changes will apply from 1 July 2006 and are subject to transitional arrangements to be agreed with APRA.
- They therefore do not appear in our reported capital calculations for 1H06.

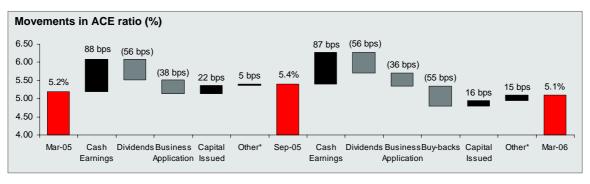


^{1.} Assumes rating agencies adjust ACE to follow Australian prudential treatment

^{2.} Credit provisioning less capital deductions

Capital generation



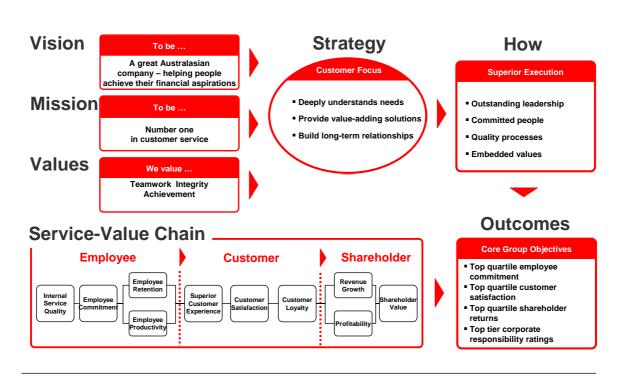


^{*}Includes movements in the foreign currency translation reserve and deferred tax balances

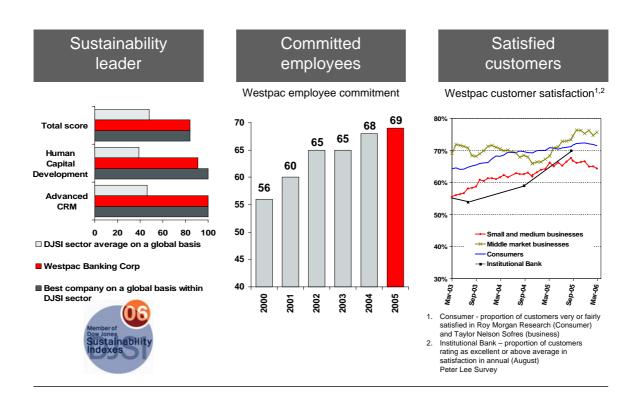
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Our customer focused strategy



Westpac's franchise health is strong



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Right balance of experience, stability and depth

Name	Title	Joined Group Executive	Biography
David Morgan	Chief Executive Officer	Oct 1990	Joined 1990, CEO since 1999. Headed all major business units in Westpac prior to CEO appointment in March 1999. Extensive prior experience in financial sector including in the IMF and the Australian Federal Treasury
Ilana Atlas	Group Executive People and Performance	Nov 2002	Joined Westpac 2000, as Group Secretary and General Counsel. Previously Partner of a law firm, Mallesons Stephen Jaques. In current role since 2002.
Philip Chronican	Group Executive Westpac Institutional Bank	Jan 2001	Joined Westpac 1982. Appointed to current role in Dec 2005. Previously CFO since Feb 2001, Deputy CFO and held CFO roles in both retail and institutional banking.
Philip Coffey	Chief Financial Officer	May 2002	Joined Westpac 1996. Appointed to current role in Dec 2005. Previously Group Executive WIB since 2002. Previously with AIDC, Citicorp Global Asset Management and Citigroup.
Rob Coombe	Chief Executive Officer BT Financial Group	Feb 2005	Rob joined Westpac with the acquisition of the BT Financial Group in 2002 and has over 23 years experience in banking and finance.
Michael Coomer	Group Executive Business & Technology Solutions & Services	Jan 2002	Joined Westpac to current role in January 2002. Michael has 30 years experience in Information Technology covering a broad range of industries.
Mike Pratt	Group Executive Business and Consumer Banking	Apr 2002	Joined Westpac in April 2002 as Group Executive New Zealand & Pacific Banking. Appointed to current role in August 2002. Extensive experience in retail banking including CEO Australian Financial Services for National Australia Bank and CEO Bank of New Zealand.
Ann Sherry	Group Executive New Zealand & Pacific Banking	Mar 1999	Joined Westpac in 1994, in current role since October 2002. Ann has headed People and Performance for the Group and was CEO Bank of Melbourne following the merger in 1997
Rob Whitfield	Chief Risk Officer	Dec 2005	Rob joined Westpac in 1986 as a graduate. Appointed Group Treasurer in 2000 and Chief Risk Officer in 2004.

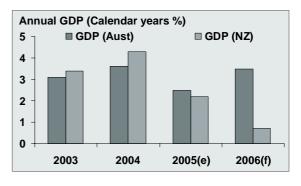


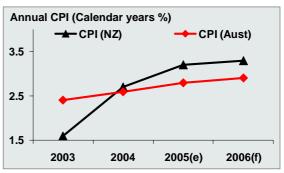




Economic environment sound

- Expansion continues in Australia
- By contrast, a period of consolidation in New Zealand
- Global growth above par for fourth consecutive year
- Headline inflation boosted by rising energy prices, but core inflation still contained
- Unemployment at 30 year low







Australian and New Zealand economic outlook

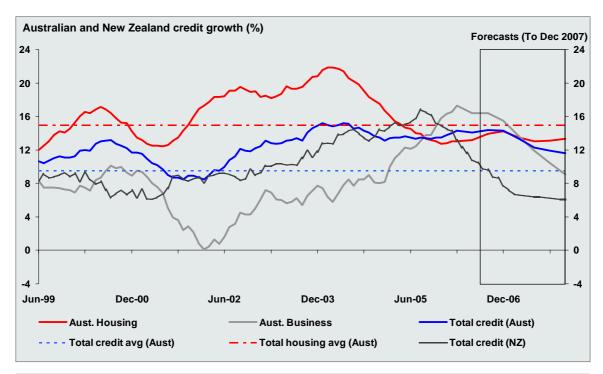
	Calendar year			
Key economic indicators¹	2005	2006f	2007f	
World				
GDP	4.8%	4.5%	3.8%	
Australia				
Private consumption	3.1%	3.1%	3.5%	
Business investment ²	14.8%	10.5%	4.5%	
GDP	2.5%	3.0%	3.5%	
Unemployment – end period	5.2%	5.6%	5.6%	
CPI headline - annual change	2.8%	2.9%	2.5%	
Interest rates – cash rate	5.50% (Dec 05)	5.75% (Dec 06)	5.75% (Jun 07)	
New Zealand				
GDP	2.2%	0.7%	1.5%	
Unemployment – end period	3.6%	4.1%	4.6%	
Consumer prices	3.2%	3.3%	2.8%	
Interest rates – overnight cash rate	7.25% (Dec 05)	6.75% (Dec 06)	5.75% (Jun 07)	

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Credit growth expected to edge lower



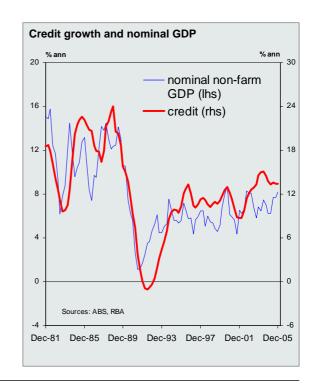
Source: RBA, RBNZ, Westpac



¹ Westpac market outlook, April 2006 2 Business investment adjusted to exclude the effect of private sector purchases of public assets

Aust. credit growth and nominal non-farm GDP

- Australian credit growth has historically tracked the direction of nominal GDP growth but with a multiplier of around 1.5 times
- Financial innovation and household's ability to allocate a greater share of disposable income to wealth creation supports a multiplier in excess of 1
- Currently, credit growth is tracking above this long term trend at twice nominal GDP
- Looking forward, credit growth is expected to remain higher than nominal GDP but to ease to be more in line with this longer term trend, with interest rates now back at 'average' levels



Source: Westpac Economics

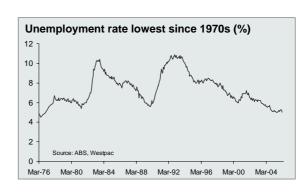
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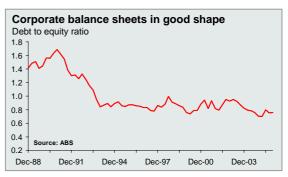
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Supportive credit quality environment

- Forward indicators of credit quality remain strong
 - Unemployment at generational low
 - Robust corporate profits
 - Comfortable levels of business gearing
 - No major corporate defaults
 - Low delinquency rates across portfolio
- May interest rate rise to dampen credit growth in the near-term





Source: Westpac Economics



Confident outlook

- Westpac's franchise is in excellent health
 - Employees Top quartile commitment
 - Customers -Sound progress in customer satisfaction
 - Sustainability Global banking leader
 - Financial -Sector leading earnings growth and ROE
- Confident that we will continue to deliver strong outcomes for shareholders

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Australia's First Bank

Key contacts

June 2006

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For further information on Westpac including:

- Annual reports
- Financial result announcements
- · Presentations and webcasts
- Corporate history
- Key policies

Please visit our dedicated investor website

www.westpac.com.au/investorcentre





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